

First-line treatment with zolbetuximab plus CAPOX for CLDN18.2-positive gastric or gastroesophageal junction adenocarcinoma: a cost-effectiveness analysis

Jiaying Lei^{ID}, Jiahao Zhang, Caicong You, Wu Fu, Maobai Liu and Na Li

Abstract

Background: Patients with HER2-negative locally advanced or unresectable metastatic gastric cancer and gastroesophageal junction (G/GEJ) adenocarcinoma have limited first-line treatment options and a poor prognosis. The GLOW clinical trial showed that zolbetuximab plus capecitabine plus oxaliplatin (CAPOX) significantly prolonged these patients' overall survival (OS) and progression-free survival (PFS).

Objectives: This study evaluated the cost-effectiveness of zolbetuximab plus CAPOX as a first-line treatment for HER2-negative locally advanced or unresectable metastatic G/GEJ adenocarcinoma in the United States and China.

Design: The cost-effective analysis.

Methods: Based on the GLOW clinical trial data (NCT03653507), we constructed a 10-year Markov model to assess the cost-effectiveness of the zolbetuximab or placebo plus CAPOX treatment regimen. Only direct medical costs were considered. The primary outcomes of the model were quality-adjusted life-years (QALYs) and incremental cost-effectiveness ratios (ICERs). One-way and probabilistic sensitivity analyses were employed to assess the robustness of the model.

Results: In the United States, zolbetuximab plus CAPOX added 0.24 QALYs and resulted in an incremental cost of \$196,791.11 compared with placebo plus CAPOX, which had an ICER of \$821,515.65 per QALY gained. For China, the zolbetuximab group gained 0.23 QALYs at an incremental cost of \$62,822.69, resulting in an ICER of \$273,568.01/QALY. One-way sensitivity analysis revealed that the results were most sensitive to the price of zolbetuximab. Zolbetuximab plus CAPOX had 0% cost-effectiveness at the willingness-to-pay thresholds of \$150,000/QALY in the United States and \$38,188/QALY in China.

Conclusion: Zolbetuximab plus CAPOX may be a cost-effective option for patients with locally advanced, unresectable, or metastatic G/GEJ adenocarcinoma when the price of zolbetuximab reduced by 83.37% (\$367.7/100 mg) in the United States and 82.25% (\$110.8/100 mg) in China.

Keywords: CAPOX, cost-effectiveness analysis, first-line treatment, gastric or gastroesophageal junction adenocarcinoma, zolbetuximab

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Introduction

Gastric cancer (GC) represents a prevalent malignancy within the digestive tract, ranking fifth in global cancer incidence. In 2020, over a million

new cases resulted in approximately 769,000 deaths. GC thus stands as the fourth leading cause of cancer-related mortality worldwide, following lung cancer, colorectal cancer, and liver

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Correspondence to:

Maobai Liu

Na Li

Department of Pharmacy,
Fujian Medical University
Union Hospital, No. 29
Xinquan Road, Fuzhou,
Fujian Province 350001,
China

The School of Pharmacy,
Fujian Medical University,
Fuzhou, China

liumaobai@163.com
fjxhlna1983@fjmu.edu.cn

Jiaying Lei

Jiahao Zhang

Caicong You

Wu Fu

Department of Pharmacy,
Fujian Medical University
Union Hospital, Fuzhou,
China

The School of Pharmacy,
Fujian Medical University,
Fuzhou, China

cancer.¹ Adenocarcinomas comprise over 95% of GC cases, with a notable rise in gastric or gastroesophageal junction (G/GEJ) adenocarcinomas.² Due to the nonspecific early symptoms, the majority (80%–90%) of G/GEJ adenocarcinomas are typically diagnosed at an advanced or metastatic stage, indicating that surgical resection is no longer feasible.³ Patients with locally advanced/metastatic GC have a poor prognosis, with a mere 6% 5-year survival rate.⁴

The standard first-line treatment for patients with locally advanced, unresectable, or metastatic G/GEJ adenocarcinoma is to receive platinum–fluoropyrimidine chemotherapy with folinic acid plus 5-fluorouracil and oxaliplatin (FOLFOX) and capecitabine plus oxaliplatin (CAPOX) recognized as standard regimens in Western and Asian countries.^{5,6} Studies have shown that targeted therapy or immunotherapy in combination with chemotherapy improves overall survival (OS) in patients with GC; trastuzumab is approved for use in approximately 15% of patients with HER2-positive disease.^{7–9} Based on the results of the CheckMate 648 trial,¹⁰ nivolumab in combination with chemotherapy is approved for the first-line treatment of advanced or metastatic G/GEJ cancer; however, its efficacy is mainly limited to patients with programmed death ligand 1 (PD-L1) in combination with a positivity score ≥ 5 . Overall, there remains an unmet need for patients with HER2-negative, locally advanced, unresectable, or mG/GEJ adenocarcinoma.

CLDN18.2 is a tight junction protein whose expression is significantly upregulated in most G/GEJ adenocarcinomas.¹¹ Zolbetuximab is the first CLDN18.2-targeted drug to enter a global phase III clinical trial. Recently, the latest clinical data were released from the GLOW trial (NCT03653507; <https://www.clinicaltrials.gov/>),¹² a phase III clinical trial evaluating the efficacy and safety of zolbetuximab or placebo plus CAPOX for the treatment of patients with CLDN18.2-positive, HER2-negative locally advanced unresectable, or metastatic G/GEJ adenocarcinoma. The results revealed that zolbetuximab plus CAPOX markedly prolonged the progression-free survival (PFS: 8.21 vs 6.80 months) and OS (14.39 vs 12.16 months) compared to placebo plus CAPOX. Grade ≥ 3 treatment-emergent adverse events (AEs) were similar with zolbetuximab and placebo (72.8% vs

69.9%). Thus, the zolbetuximab plus CAPOX regimen seemed to be an attractive first-line option for advanced unresectable or metastatic G/GEJ adenocarcinoma.

Although GLOW has demonstrated that zolbetuximab improves clinical outcomes in patients with GC, its high cost may offset its antitumor efficacy. Currently, zolbetuximab has been applied for marketing in several countries, so it is necessary to conduct an economic assessment to provide some reference for its subsequent pricing decision. Considering differences in the national conditions and medical environments, this study evaluated the cost-effectiveness of zolbetuximab plus CAPOX for the first-line treatment of patients with CLDN18.2-positive, HER2-negative locally advanced unresectable or metastatic G/GEJ adenocarcinomas from third-party payers in the United States and healthcare perspectives in China, representing high- and middle-income regions, respectively.

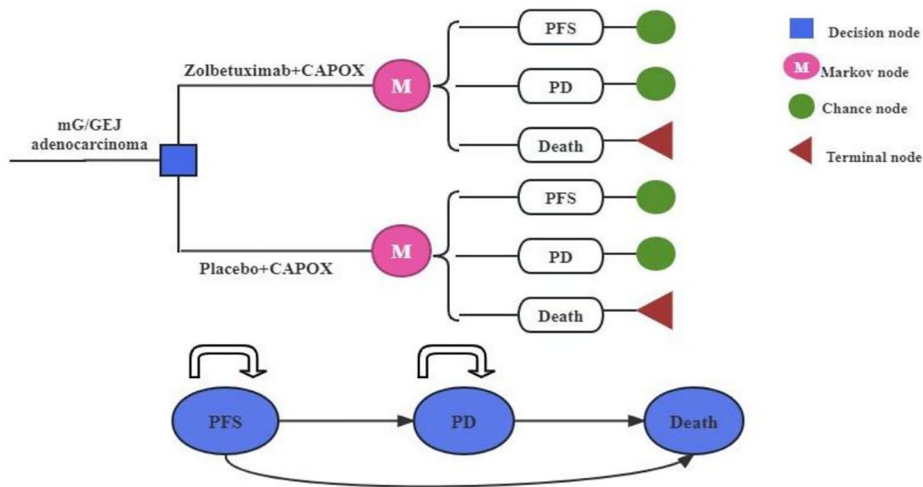
Methods

The reporting of this study conforms to the CHEERS 2022 (Consolidated Health Economic Evaluation Reporting Standards) statement (Supplemental eTable 1).¹³

Patients and intervention

The hypothetical target population for this analysis was patients with HER2-negative, CLDN18.2-positive, locally advanced, unresectable, or mG/GEJ adenocarcinoma who had not received prior systemic treatment, consistent with the patient characteristics of the GLOW trial.¹² Patients received either zolbetuximab 800 mg/m² (followed by 600 mg/m²) or placebo intravenously on day 1 plus CAPOX (capecitabine 1000 mg/m² twice daily, days 1–14; and oxaliplatin 130 mg/m², day 1) in a 3-week cycle for eight cycles. Beginning with cycle 9, patients continued to receive zolbetuximab or placebo plus capecitabine (at the discretion of the investigator) until disease progression, unacceptable toxic effects, withdrawal of consent, or study discontinuation.

All patients received second-line chemotherapy after disease progression. Based on the recommendations of the NCCN Clinical Practice Guidelines in Oncology¹⁴ and systematic



Note: mG/GEJ, metastatic gastric or gastroesophageal junction; PFD, progression-free disease; PD, progressed disease;

Figure 1. Overview of partitioned survival model structure.

treatment information provided by GLOW,¹² we assumed second-line regimens included chemotherapy-based therapies (paclitaxel, docetaxel, or irinotecan monotherapy) and targeted therapies (ramucirumab plus paclitaxel). According to the RAINBOW trial,¹⁵ the median treatment duration of ramucirumab as second-line treatment in patients with advanced GC was 18 weeks. Therefore, the duration of ramucirumab after progression was estimated to be 5 months, with rates of 8.3% in the zolbetuximab arm and 11.1% in the placebo arm. Palliative care was offered to patients whose condition worsened and were in the terminal stage.

Model structure overview

This economic evaluation constructed a Markov model with three health states for an initial decision regarding therapy with zolbetuximab or placebo plus CAPOX. The three mutually exclusive health states were progression-free disease (PFD), progressed disease (PD), and death.¹⁶ As shown in Figure 1, all patients were initially set to a PFD state and either maintained or progressed to the following health state in each cycle. The Markov model operated with a 1-month cycle length and a 10-year time horizon, which can fully cover the whole lifetime of 99.9% of patients. The key outcomes included total cost, quality-adjusted

life-years (QALYs), and incremental cost-benefit ratios (ICERs). Model development and data analysis were performed using TreeAge Pro 2022 (TreeAge Software Inc, Williamstown, MA).

Clinical data inputs

The survival data of patients in the zolbetuximab or placebo arm were informed by the results of the GLOW trial and extrapolated using statistical analyses described by Guyot *et al.*¹⁷ Data points were extracted from the PFS and OS Kaplan-Meier (K-M) curves by using GetData Graph (version 2.26).¹⁸ Then, these data points were used to fit and extrapolate the following parametric survival functions to obtain long-term clinical outcomes, including Gompertz, Exponential, Weibull, Gamma, Log-Logistic, and Log-Normal.¹⁹ The goodness-of-fit was chosen based on the lowest Akaike information criterion, Bayesian information criterion, and visual simulation methods.¹⁶ The areas under the OS curve and the PFS curve indicated the proportion of patients alive and alive with PFD, respectively. The proportions alive and with PD were estimated by the area between the OS and PFS curves. Note that the transition probability of death for patients with PFD was assumed to be the age-specific natural mortality rates in China²⁰ and the United States.²¹ The fitted

Table 1. GLOW trial clinical data.

Parameters	Baseline value	Range	Reference
Survival model for zolbetuximab plus CAPOX			
Gamma model for OS	Shape=0.53; rate=0.14		Model fitting
Log-logistic model for PFS	Shape=0.6; scale=-0.33		Model fitting
Survival model for placebo plus CAPOX			
Weibull model for OS	Shape=0.33; scale=0.25		Model fitting
Log-logistic model for PFS	Shape=0.59; scale=-0.6		Model fitting
Risks of serious AEs in zolbetuximab plus CAPOX group (grade 3+), n=254 (%)			
Nausea	8.7	6.96–10.44	12
Vomiting	12.2	9.76–14.64	12
Decreased appetite	6.7	5.36–8.04	12
Neutropenia	7.1	5.68–8.52	12
Risks of serious AEs in placebo plus CAPOX group (grade 3+), n=249 (%)			
Nausea	2.4	1.92–2.88	12
Vomiting	3.6	2.88–4.32	12
Decreased appetite	1.6	1.28–1.92	12
Neutropenia	2.8	2.24–3.36	12
AEs, adverse events; CAPOX, capecitabine plus oxaliplatin; OS, overall survival; PFS, progression-free survival.			

results are shown in Supplemental eTable 2 and Supplemental eFigure 1, and the final survival functions of the two are shown in Table 1.

Costs and utility inputs

Only direct medical costs were analyzed in the model, including costs of drug, routine follow-up, costs for management of AEs, and costs for palliative care. Costs in the Chinese perspective were converted to the US dollar using an average exchange rate of US dollars in 2023 (\$1 = RMB 7.0467) to enhance the manuscript's readability for an international audience. The price of zolbetuximab has not been published in any global market. To determine the cost of zolbetuximab, we selected the median price of four targeted drugs recommended by the NCCN¹⁴ for the treatment of GC: trastuzumab, nivolumab, pembrolizumab, and ramucirumab. We also

performed an uncertainty analysis on the price of zolbetuximab, using the maximum and minimum values of the above drugs as the range of variation to improve the accuracy of the analysis.

Chinese drug prices were obtained from Yaozhi.com, utilizing the median value of all awarded bid prices for 2023.²² The US drug costs were obtained from the Medicare Part B drug average sales price, as provided by the Centers for Medicare & Medicaid Services.²³ Average body parameters were employed (United States: weight 70 kg; body surface area 2.1/m²; China: weight 65 kg; body surface area 1.72/m²)^{24,25} to calculate drug dosages. AEs management costs accounted for grade ≥ 3 adverse reactions with significantly different rates ($\geq 4\%$ difference) between treatment arms in the GLOW trial¹² (see Table 1). Costs associated with AE management, follow-up, and palliative care were derived from

previously published studies.^{26–30} All costs were adjusted to 2023 using the Medical-Care Inflation data set in Tom's Inflation Calculator.³¹

Utility values for PFD and PD were obtained from published studies, with values of 0.797 and 0.577, respectively.³² Concurrently, our study also considered the disutility resulting from significant AEs, assuming occurrence during the first cycle.^{33–35} Both costs and utility were adjusted at a discount rate of 3%³⁶ and 5%³⁷ in the United States and China, respectively. The willingness-to-pay (WTP) threshold for the United States was \$150,000, as suggested by Sanders *et al.*³⁶ According to the China Guidelines for Pharmacoeconomic Evaluations,³⁷ China's WTP was set to three times its GDP per capita. China's GDP per capita in 2023 was US \$12,729.3, and the WTP was US \$38,188.

The inputs considered in the model are listed in Table 2.^{22–30,32–37}

Sensitivity analysis

To evaluate the robustness of the results, we conducted one-way and probabilistic sensitivity analyses. In the one-way sensitivity analysis, the unit price of zolbetuximab varies depending on the price range of trastuzumab, nivolumab, pembrolizumab, and ramucirumab. The estimated range of other parameters was based on either the published literature or assuming a 20% change from the base-case value (Table 2). The results were presented in the form of tornado diagrams.

In the probabilistic sensitivity analysis, 1000 iterations of Monte Carlo simulation were generated with key parameters being sampled simultaneously from the specified distributions as shown in Table 2. Results were presented as cost-effectiveness acceptability curves and incremental cost-effectiveness scatter plots, indicating the probability that each treatment choice was cost-effective at the WTP threshold.

Results

Base-case analysis

The results of base-case analysis for the United States and China are shown in Table 3. For the United States, in comparison with placebo arm, zolbetuximab plus CAPOX treatment provided

an additional 0.24 QALYs, with an incremental cost of \$196,791.11, which was associated with an ICER of \$821,515.65/QALY. For China, the incremental effect of the zolbetuximab arm was 0.23 QALYs compared with the placebo arm, and the incremental cost was \$62,822.69, leading to the ICER of \$273,568.01/QALY.

Sensitivity analysis

One-way sensitivity analysis revealed that the cost of zolbetuximab, the utility of PFD, and the body surface area were associated with model outcomes of both the United States and China. The remaining parameters, such as the discount rate and proportion of ramucirumab, had only moderate or low associations with the outcome. Nevertheless, none of the variables could reduce the ICER values below the WTP thresholds for the United States and China (Figure 2).

The results of the probabilistic sensitivity analysis are shown in Figure 3 and Supplemental eFigure 2. The cost-effectiveness acceptability curve at a WTP threshold of \$150,000/QALY showed a nearly 0% probability of zolbetuximab plus CAPOX (compared to placebo plus CAPOX) as a cost-effective strategy in the United States. Similarly, for patients in China, the probability that zolbetuximab plus CAPOX is a cost-effective option at the WTP threshold of \$38,188 is 0%.

Given the significant influence of the cost of zolbetuximab on ICER, we repeatedly calculated the acceptable probability of zolbetuximab by continuously reducing the price of zolbetuximab, as shown in Table 4 and Figure 4. For zolbetuximab plus CAPOX treatment to be cost-effective, that is, acceptable with a probability of >50%, the assumed price of zolbetuximab needed to be reduced by 83.37% in the United States and 82.25% in China.

Discussion

Zolbetuximab has garnered significant attention for treating advanced CLDN18.2-positive, HER2-negative G/GEJ adenocarcinoma. A recent meta-analysis demonstrated that zolbetuximab plus chemotherapy significantly improved PFS (hazard ratio (HR) 0.64; 95% confidence interval (CI) 0.49–0.84; $p < 0.01$) and OS (HR 0.64; 95% CI 0.49–0.84; $p < 0.01$) compared to chemotherapy alone.³⁸ These

Table 2. Model inputs parameters in China and the United States.

Parameter	Distribution	United States		China	
		Values (range)	Reference	Values (range)	Reference
Drug cost per mg, US \$					
Zolbetuximab	Gamma	22.113 (8.0785–56.412)	Assumption	8.692 (1.502–25.428)	22
Oxaliplatin	Gamma	0.1388 (0.1110–0.1666)	23	0.4777 (0.3822–0.5732)	22
Capecitabine (0.5g)	Gamma	0.00058 (0.000466–0.000698)	23	0.00065 (0.00052–0.00078)	22
Trastuzumab	Gamma	8.079 (6.463–9.695)	23	1.502 (1.202–1.802)	22
Pembrolizumab	Gamma	56.412 (45.130–67.694)	23	25.428 (20.342–30.513)	22
Nivolumab	Gamma	30.426 (24.341–36.511)	23	13.127 (10.502–15.752)	22
Paclitaxel	Gamma	0.118 (0.0944–0.1016)	23	0.318 (0.254–0.382)	22
Docetaxel	Gamma	0.804 (0.6432–0.9648)	23	1.039 (0.831–1.247)	22
Irinotecan	Gamma	0.1032 (0.0826–0.1238)	23	1.761 (1.409–2.113)	22
Ramucirumab	Gamma	13.801 (11.041–16.561)	23	4.257 (3.046–5.108)	22
Routine follow-up (per cycle)	Gamma	483.54 (386.832–580.248)	23	102.77 (82.216–123.324)	27
Palliative Care (per patient)	Gamma	7379.9 (5903.92–8822.88)	23	1859.38 (1487.50–2231.26)	27
AEs costs per event, first cycle only, US \$					
Nausea	Gamma	548.88 (439.104–658.656)	28	45.43 (36.344–54.516)	29
Vomiting	Gamma	1243.08 (994.464–1491.696)	28	110.05 (88.04–132.06)	29
Decreased appetite	Gamma	11,584.79 (9267.832–13,901.748)	26	117.55 (94.04–141.06)	29
Neutropenia	Gamma	11,091.60 (8873.28–13,309.92)	28	608.52 (486.816–730.224)	30
Utility					
PFS state	Beta	0.797 (0.598–0.996)	32	0.797 (0.598–0.996)	32
PD state	Beta	0.577 (0.433–0.721)	32	0.577 (0.433–0.721)	32
Disutility of serious AEs					
Vomiting	Beta	0.11 (0.088–0.132)	33	0.11 (0.088–0.132)	33
Nausea	Beta	0.26 (0.208–0.312)	33	0.26 (0.208–0.312)	33
Decreased appetite	Beta	0.038 (0.0304–0.0456)	34	0.038 (0.0304–0.0456)	34
Neutropenia	Beta	0.163 (0.1304–0.1956)	35	0.163 (0.1304–0.1956)	35
Other parameters					
Discount rate (%)	Beta	3 (0–6)	36	5 (0–8)	37
Body area surface (m ²)	Normal	2.1 (1.68–2.52)	24	1.72 (1.50–1.90)	25
Weight/kg	Normal	70 (56–84)	24	65 (52–78)	25

AEs, adverse events; PD, progressed disease; PFD, progression-free disease.

Table 3. The results of the base-case analysis.

Parameters	United States		China	
	Zol + C	P + C	Zol + C	P + C
Total cost (\$)	215,835.26	19,043.15	69,801.00	6978.32
Incremental cost (\$)	196,791.11	–	62,822.69	–
Total effectiveness (QALYs)	1.22	0.98	1.18	0.95
Incremental effectiveness (QALYs)	0.24	–	0.23	–
ICER (\$/QALY)	821,515.65	–	273,568.01	–

CAPOX, capecitabine plus oxaliplatin; ICER, incremental cost-effectiveness ratio; P + C, placebo + CAPOX; QALYs, quality-adjusted life-years; Zol + C, zolbetuximab plus CAPOX.

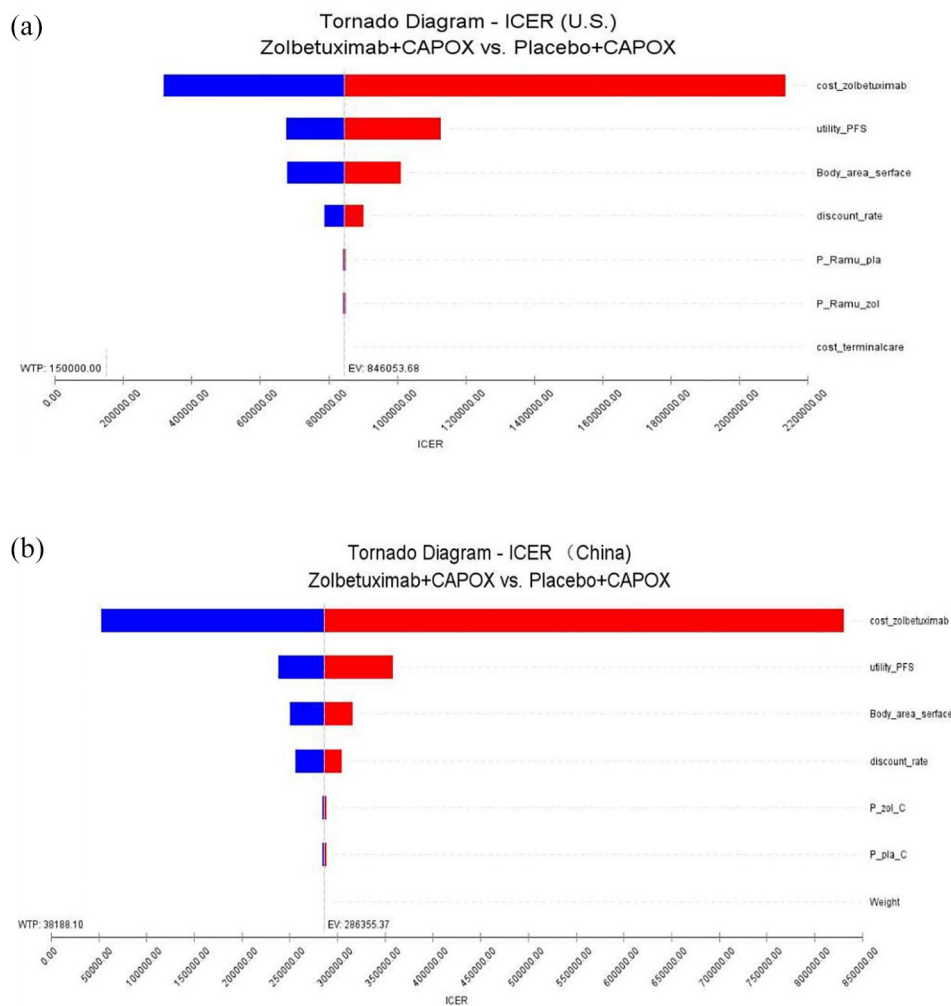


Figure 2. Tornado diagram for one-way sensitivity analyses in the United States (a) and China (b).

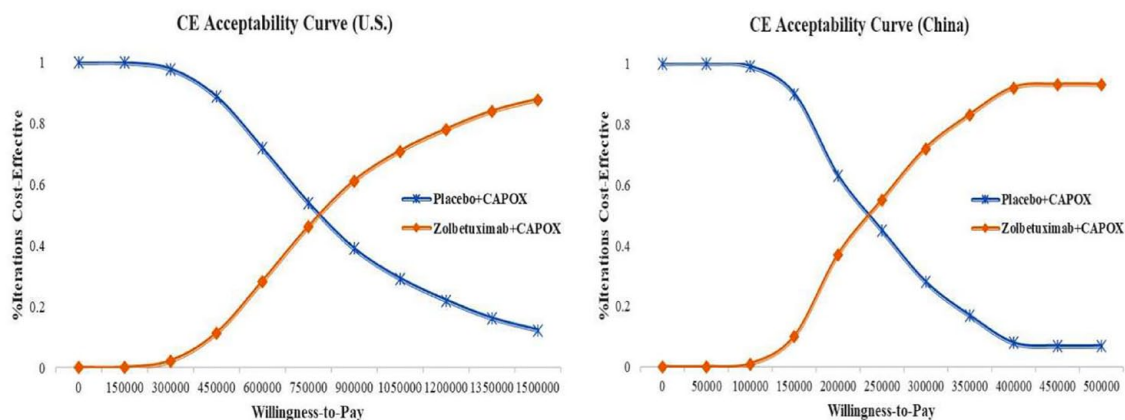


Figure 3. Cost-effectiveness acceptability curve for the United States and China.

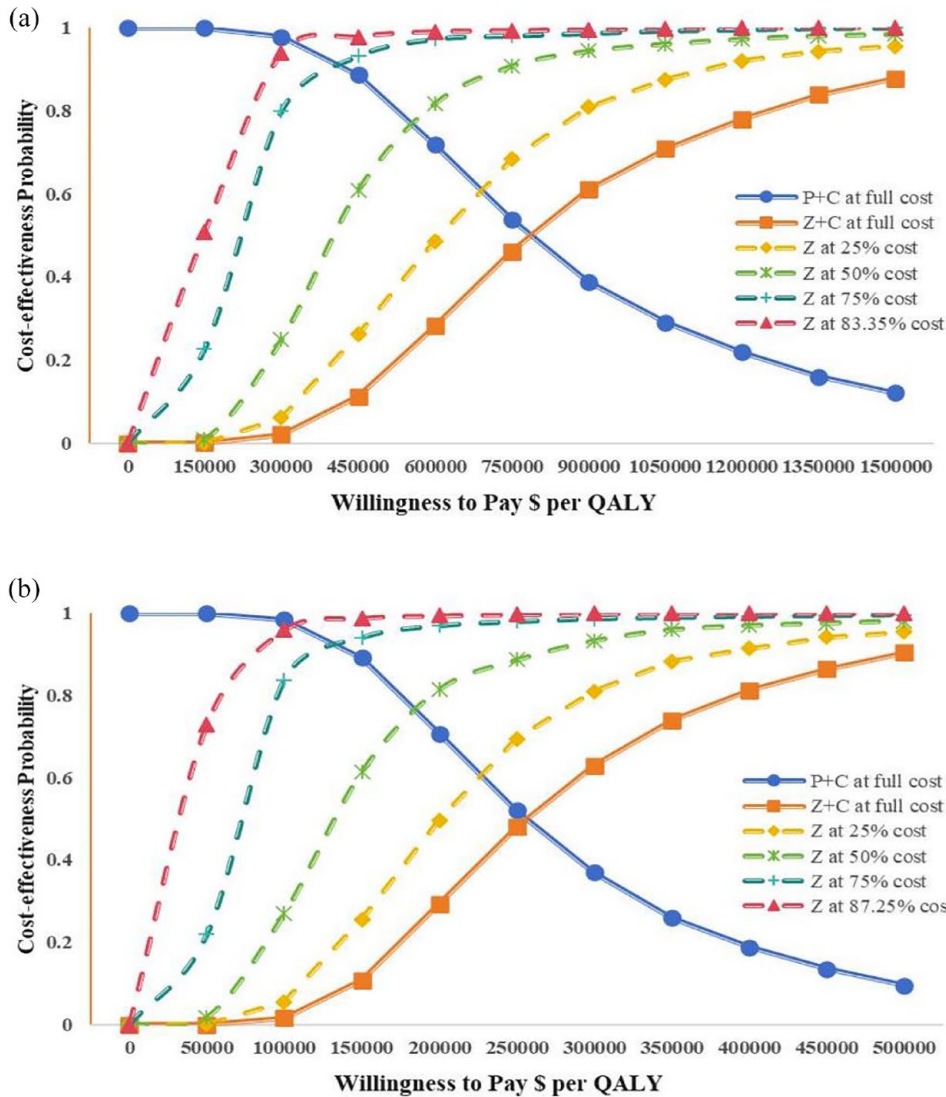
Table 4. Summary of univariable and probabilistic sensitivity analysis.

Parameters	Zolbetuximab cost /100 mg (\$)	Incremental cost (US\$)	Incremental QALYs	ICER ^a (US\$/QALY)	Probability of cost-effectiveness (%)
Assumption cost in the United States					
Zolbetuximab at full cost	2211.3	196,791.11	0.24	821,515.65	0.0
Zolbetuximab at 25% cost	1658.5	148,543.8	0.24	620,104.51	0.1
Zolbetuximab at 50% cost	1105.7	100,296.49	0.24	418,693.36	0.6
Zolbetuximab at 75% cost	552.8	52,040.44	0.24	217,245.79	24.2
Zolbetuximab at 83.37% cost	367.7	35,885.28	0.24	149,805.12	50.8
Assumption cost in the China					
Zolbetuximab at full cost	869.2	62,822.69	0.23	273,568.01	0.0
Zolbetuximab at 25% cost	651.9	47,332.43	0.23	206,114.07	0.0
Zolbetuximab at 50% cost	434.6	31,842.18	0.23	138,668.13	0.6
Zolbetuximab at 75% cost	217.3	16,351.93	0.23	71,206.20	7.4
Zolbetuximab at 87.25% cost	110.8	8760.06	0.23	38,146.63	51.4

^aCompared with placebo plus CAPOX.
ICER, incremental cost-effectiveness ratios; QALYs, quality-adjusted life-years.

clinical benefits suggest that zolbetuximab holds promise for patients with advanced CLDN18.2-positive GC/GEJ cancer. However, the rising costs of new cancer therapies have created a significant challenge for healthcare system sustainability. As highlighted in previous studies,^{39,40} a comprehensive cost-effectiveness analysis is essential to inform policy decisions and guide the optimal

allocation of healthcare resources. Therefore, it is necessary to evaluate the economics of zolbetuximab use. Although zolbetuximab is not yet available on the market, our analysis provides critical insights for healthcare decision-makers and could serve as a reference for pricing discussions. Given the different healthcare environments, we conducted economic evaluations from



Note: That shown the effect of zolbetuximab cost on the probability of cost-effectiveness.
 Z, Zolbetuximab; QALY, quality-adjusted life-year; WTP, willingness-to-pay;

Figure 4. Cost-effectiveness acceptability curve of different zolbetuximab cost in the United States and the China.

the perspectives of the U.S. and Chinese health-care systems.

Our study found that the ICER comparing zolbetuximab with placebo was \$196,791.11 per QALY gained in the United States and \$62,822.69 per QALY in China, both exceeding the respective WTP thresholds of \$150,000/QALY in the United States and \$38,1880/QALY in China. According to cost data, in the United States, costs for drugs, management of AEs, palliative care, etc., are several times higher than those in China. That revealed why the ICER in the United States

was more significant than in China—and further illustrated the differences between developed and developing countries’ national conditions and medical environments.

One-way sensitivity analysis showed that the cost of zolbetuximab, the utility value of PFD, and body surface area significantly affected the model results but could not reduce the ICER below WTP in both the United States and China, confirming the robustness of our model. Probability sensitivity analysis showed that the probability of zolbetuximab plus CAPOX being economical at

the WTP thresholds of \$150,000 and \$38,188 was 0%. Zolbetuximab plus CAPOX would only be cost-effective if the price of zolbetuximab (100mg) were reduced to \$367.7 in the United States and \$110.8 in China.

Although the price of zolbetuximab is unknown, previous research on its cost-effectiveness in treating advanced unresectable or metastatic G/GEJ adenocarcinoma, based on the SPOTLIGHT trial,⁴¹ provides some insights. Huang et al.⁴² reported an ICER of \$185,353.28/QALY for zolbetuximab plus mFOLFOX6 compared to mFOLFOX6, exceeding China's WTP threshold, which is consistent with our findings. However, Huang et al.'s study had limitations, including using nivolumab's price as a reference for zolbetuximab. This may be inappropriate, as nivolumab likely has a higher benefit in specific indications, leading to a higher price. Moreover, conducting cost-effectiveness evaluations solely from a developing country's perspective may underestimate the cost-effectiveness of zolbetuximab in broader contexts.

To our knowledge, this study is the first to assess the cost-effectiveness of zolbetuximab plus CAPOX as a first-line treatment for patients with CLDN18.2-positive, HER2-negative advanced G/GEJ adenocarcinoma. Zolbetuximab is currently under regulatory review for marketing approval in China and the United States, and our results provide an economic reference for post-marketing price negotiations. Considering the U.S. and Chinese healthcare systems, this study highlights the differences between high- and middle-income countries regarding national conditions and healthcare environments. The above results indicated that, at the currently assumed prices, zolbetuximab plus CAPOX is not a cost-effective first-line treatment strategy for patients with CLDN18.2-positive, HER2-negative advanced G/GEJ adenocarcinoma in the United States and China. However, the actual price of zolbetuximab is still unknown, so our findings should serve as a reference for future price negotiations rather than a basis for restricting its use.

In our study, the relatively small clinical benefit between the two treatment groups (1.41 months for PFS and 2.23 months for OS) also contributes to the limited cost-effectiveness. Expensive antineoplastic drugs are also critical in making

treatment regimens less economical. As our previous study on atezolizumab plus bevacizumab and chemotherapy (CBA) versus bevacizumab and chemotherapy (CB) for U.S. patients with cervical cancer demonstrated, price reductions of up to 56.6% for atezolizumab are necessary for CBA to become cost-effective.⁴³ Beyond price reductions, other approaches—such as optimizing dosing regimens or targeting specific subgroups—can also enhance cost-effectiveness. This is further supported by Cao et al.⁴⁴'s findings that nivolumab plus ipilimumab was more cost-effective in treating advanced esophageal squamous cell carcinoma in patients with PD-L1 expression $\geq 1\%$ (subgroup). Moreover, the WTP threshold and other related medical costs (such as examination fees and AE management) also affect the cost-effectiveness of treatment regimens. Therefore, in actual clinical practice, improving the cost-effectiveness of treatment strategies requires a comprehensive consideration of multiple factors.

There are several limitations in the analysis. First and most importantly, due to the lack of a price for zolbetuximab, we referred to the median cost of several other targeted drugs for GC, which makes our results unconvincing. However, the results of the sensitivity analyses suggest that a substantial adjustment in the price of zolbetuximab would not change our conclusions. Second, much of the cost data used in the study were taken from the published literature and may differ from the actual data; we adjusted the cost data to 2023 prices, thereby increasing the study's credibility. Finally, due to the lack of detailed information on subsequent anticancer regimens, we assumed postprogression treatment based on information provided by GLOW and NCCN recommendations. This assumption may differ slightly from actual treatment in the real world.

Conclusion

Zolbetuximab plus CAPOX may be a cost-effective option for patients with locally advanced, unresectable, or metastatic G/GEJ adenocarcinoma when the price of zolbetuximab reduced by 83.37% (\$367.7/100 mg) in the United States and 82.25% (\$110.8/100 mg) in China. These findings may provide some economic guidance for postmarketing price negotiations for zolbetuximab.

Declarations

Ethics approval and consent to participate

The authors declared no potential conflicts of interest with respect to the research, authorship, and/or publication of this article.

Consent for publication

Not applicable.

Author contributions

Jianying Lei: Conceptualization; Data curation; Methodology; Software; Writing – original draft.

Jiahao Zhang: Formal analysis; Investigation; Visualization.

Caicong You: Formal analysis; Investigation; Software.

Wu Fu: Data curation; Methodology.

Maobai Liu: Project administration; Supervision; Writing – review & editing.

Na Li: Funding acquisition; Supervision; Validation; Visualization; Writing – review & editing.

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Competing interests

The authors declare that there is no conflict of interest.

Availability of data and materials

Data availability: Data were derived from published literature data and local data. Code availability: TreeAge Pro 2022, GetData Graph Digitizer 2.26, R studio.

ORCID iD

Jianying Lei  <https://orcid.org/0009-0005-0178-9853>

Supplemental material

Supplemental material for this article is available online.

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