Original Article

# Direct Costs of Hypertension Treatment in Iran 

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#### Abstract

Background: Hypertension is a common public health problem with potentially serious consequences. We aimed to explore the direct costs of hypertension treatment in Iran. Methods: Literature review and STEPS survey were used to estimate the incidence and prevalence of hypertension for Iranian males and females and the proportion of its treatment coverage in 2020. A standard national protocol for hypertension treatment was used to estimate the required medical services including visits, medications, and lab tests. The cost of each service and the total cost of the disease were identified using the national reference costs. Results: About 23.39 million people suffer from moderate systolic blood pressure ( BP of 120 to $139 \mathrm{~mm} / \mathrm{Hg}$ ) and a further 14.6 million people had severe BP $(\geq 140 \mathrm{~mm} / \mathrm{Hg})$. Nearby $39.8 \%$ of these patients, receive BP treatment. The direct costs of hypertension treatment were $19,006.08$ billion IR Rials (USD 87.54 million), of which $16.60 \%$ and $83.40 \%$ of the costs were related to new and prior cases, respectively. The costs of patient visits, medications, and lab tests were $56 \%, 35.51 \%$, and $8.49 \%$ of the total costs, respectively. Conclusion: The prevalence and economic burden of hypertension are relatively high in Iran. Early detection and treatment of hypertension might have a significant effect on reducing its complications and costs.


Keywords: Direct costs; Hypertension; Iran; Non-communicable diseases

## Introduction

Non-communicable diseases (NCDs) are currently a major health issue with huge health and economic impact worldwide (1). In 2016, approximately $72 \%$ of all deaths were due to chronic non-communicable diseases worldwide (2). In addition, NCDs were responsible for more than $60 \%$ of Disability-adjusted life years (DALYs) and $80 \%$ of Years of healthy life lost due to disability (YLD) (2, 3). NCDs have therefore, a great impact on economic development and growth (4).

Hypertension (HTN) is a common noncommunicable disease (5), and one of the most common cardiovascular and respiratory disorders that lead to high mortality worldwide (6). HTN is a major risk factor for a wide range of noncommunicable diseases, especially stroke, heart disease, chronic kidney disease (7). The population fraction attributed to hypertension for ischemic heart disease, ischemic and hemorrhagic stroke, and chronic kidney disease is estimated at $54.5,50,58.3$, and $59 \%$, respectively (8). HTN is recognized as a major risk factor for mortality
and is a growing global public health problem that imposes a heavy economic burden on society $(9,10)$.
The prevalence of hypertension worldwide was $26.4 \%$ in 2000 and it is projected to reach $29.2 \%$ by 2025 (11), and also it is currently higher in LMICs than in high-income countries (12). The regions with the highest prevalence of hypertension include sub-Saharan Africa, South Asia, and Central and Eastern Europe, which mainly include LMICs (13). In high-income areas, the number of people with high blood pressure is expected to increase by 70 million from 2000 to 2025, while in low-income areas, the number of people with high blood pressure is expected to increase by more than 500 million in the same period $(14,15)$.
In 2010, hypertension has caused 9.4 million deaths and seven percent of disability-adjusted life-years worldwide and in ranking the burden of diseases based on DALYs, it has changed from the fourth rank in 1990 to the first rank in 2010 among 20 risk factors (5). In the 2015 Global Burden of Disease Report, systolic hypertension among the risk factors had the highest burden, even higher than smoking and obesity (16).
In Iran, as a middle-income country, along with economic growth and lifestyle changes, the incidence of hypertension has increased in recent years and has become a major problem. As emphasized in the 2016 Global Burden of Disease, In Iran, since 2005, the DALYs rank of hypertension have risen from tenth to sixth place (2). This growing challenge is a threat to the socioeconomic development and health of millions of people. Therefore, estimating the costs of hypertension is necessary both as a motivation for health system decision-makers and as a source of primary information for planning and prioritizing resources to making appropriate and costeffective decisions to maintain people's health and reducing the costs $(17,18)$.

Due to the lack of sufficient information about the direct costs of hypertension treatment in Iran, as well as the interest and needs of health policymakers and decision-makers to assess potential costs and understand the economic costs of hypertension, therefore, we aimed to estimate the direct costs of hypertension in Iran in 2020.

## Methods

A standard method named the cost of illness approach was used to calculate the direct cost of hypertension. The costs were calculated in four steps.
First, we estimated the number of prior and new cases of hypertension by age and sex, as well as the stage of the disease. Then the age and sexspecific incidence and prevalence rate of hypertension in each age and sex group were identified. Age and sex-specific incidence and prevalence rates were extracted from previous studies as well as STEPS surveys (19-21). Iran's population by age and sex in 2020 was also extracted from the website of the Statistics Center of Iran (22).
In the second step, based on the STEPS survey, the percentage of health care coverage for people with hypertension was extracted, in other words, the percentage of patients that were identified and treated was extracted by age and sex (23). In the third step, according to a standard national protocol developed by the Tehran University of Medical Sciences, the various services that patients at different levels of blood pressure should receive were determined. Medical services included visits, medications, and lab tests (24).
The required medical services for newly affected people or incidence included physician visits, a set of lab tests after definitive diagnosis of hypertension, medications, and re-lab tests one or two weeks after starting medication use (Fig.1).


Fig.1: The process of necessary measures after the definitive diagnosis of hypertension for the first time

Services needed by patients who already had the disease (prior cases) also included daily medications, physician Visits based on the level of cardiovascular risks, including age and blood pressure levels, and routine lab tests every 6 months. According to the protocol, antihypertensive medications are very diverse and numerous for prior cases, so by reviewing the literature (25) the most common medications prescribed to patients were identified, which were atenolol, captopril, and Diuretics (thiazides). In addition, for $60 \%$ of patients, only one type of medication that is atenolol or captopril has been prescribed and for the other $40 \%$, the combination of medications ( 2 medications or more) has been prescribed.
Finally, in the last step, to calculate the total direct costs of hypertension, first, the total cost is calculated separately for each service and then the total cost of services is added together. To calculate the total cost of each service, the total number of services used was multiplied by the price of each service. The total number of services
used is calculated by multiplying the number of patients by the average number of times the service is used per year. The average price of each service is derived from national reference costs and market prices(26, 27). To convert the IR Rials into the US Dollar, the average exchange rate of the Central Bank system for 2020 has been used (1USD = 217,109 IR Rials) (28).

## Results

Based on the prevalence of hypertension in different age and sex groups, the population of people with systolic blood pressure between 120 and 140 mm was $23,388,410$ and the number of people with more than 140 mm Hg was $14,666,474$. However, not all the patients with high blood pressure receive health care. According to the distribution of high blood pressure coverage, based on the STEPS surveys, 4,733,030 people with systolic blood pressure between 120
and 140 mm Hg and 4,249,177 patients with systolic blood pressure more than 140 mm Hg receive medical services. Table 1 shows the number
of prior and new high blood pressure cases at different levels based on age and sex.

Table 1: Number of prior and new cases of high blood pressure by age and sex in 2020

| Number of prior patients |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gender | Males |  | Females |  | Both sex |  |
| Range of blood pressure | 120-140 | $\geq 140$ | 120-140 | $\geq 140$ | 120-140 | $\geq 140$ |
| Age group(yr) |  |  |  |  |  |  |
| 20-24 | 1,512,729 | 176,844 | 768,628 | 38,024 | 2281357 | 214,868 |
| 25-29 | 1,732,980 | 800,900 | 1,192,957 | 725,933 | 2925937 | 1,526,833 |
| 30-34 | 2,084,786 |  | 1,653,902 |  | 3738688 |  |
| 35-39 | 2,058,062 | 1,025,324 | 1,526,464 | 1,504,941 | 3584526 | 2,530,265 |
| 40-44 | 1,870,304 |  | 1,301,858 |  | 3172162 |  |
| 45-49 | 1,177,344 | 1,675,332 | 1,098,584 | 1,483,525 | 2275928 | 3,158,857 |
| 50-54 | 917,190 |  | 967,020 |  | 1884210 |  |
| 55-59 | 765,856 | 1,101,404 | 707,784 | 1,362,123 | 1473640 | 2,463,527 |
| 60-64 | 691,580 |  | 592,040 |  | 1283620 |  |
| 65-69 | 358,662 | 442,244 | 409,680 | 268,637 | 768342 | 710,881 |
| $\geq 70$ |  | 780,000 |  | 1,120,190 |  | 1,900,190 |
| Total | 13,169,493 | 6,002,048 | 10,218,917 | 6,503,373 | 23,388,410 | 12,505,421 |

Number of new patients

| Range of blood <br> pressure | Males <br> Age group(yr) | $\geq 140$ | Females <br> $\geq 140$ |
| :--- | :---: | :---: | :---: |
| 15-24 |  |  | Both sex <br> $\geq 140$ |
| $25-34$ | 107,673 | 51,604 |  |
| $35-44$ | 99,372 | 43,199 | 159,277 |
| $45-54$ | 281,274 | 154,142 | 142,571 |
| $55-64$ | 215,430 | 178,364 | 435,416 |
| $65-74$ | 191,007 | 186,447 | 393,794 |
| $\geq 75$ | 125,902 | 308,329 | 377,454 |
| Total | 88,920 | 129,390 | 434,231 |

Table 2 shows the costs of different services in hypertension treatment in prior males and females patients. Due to the fact that the number of visits varies at different levels of blood pressure and in different age groups, the cost of the visit was calculated in three separate groups. In
prior cases, considering that $60 \%$ of patients used one type of medication, patients were divided into two groups including single and combination drug therapy, and cost calculations were performed.

Table 2: Number of patients and costs of different services in prior patients, which have received medical care, based on gender

| Type of service |  | Number of patients | Average annual cost per patient(IRR) | Total annual cost (billion IRR) | Total annual cost (million USD) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Males |  |  |  |  |  |
| Visit | $\begin{aligned} & \mathrm{BP} \geq 140 \mathrm{~mm} \quad \mathrm{Hg} \\ & \text { and aged } \geq 45 \text { years } \\ & \text { old } \end{aligned}$ | 1,489,100 | 2,076,000 | 3,091.37 | 14.24 |
|  | BP $\geq 140 \mathrm{~mm} \mathrm{Hg}$ and aged $<45$ years old | 152,123 | 1,038,000 | 157.90 | 0.73 |
|  | BP 120-139 at all ages | 1,954,095 | 346,000 | 676.12 | 3.11 |
| Medications | Single medication treatment | 984,734 | 1,021,087 | 1,005.50 | 4.63 |
|  | Combination treatment | 656,49 | 1,888,875 | 1,240.03 | 5.71 |
| Lab tests |  | 1,641,224 | 185,601 | 304.61 | 1.40 |
| Females |  |  |  |  |  |
| Visit | $\mathrm{BP} \geq 140 \mathrm{~mm} \mathrm{Hg}$ and aged $\geq 55$ years old | 1,594,883 | 2,076,000 | 3,310.98 | 15.25 |
|  | $\mathrm{BP} \geq 140 \mathrm{~mm} \mathrm{Hg}$ and aged $<55$ years old | 1,013,070 | 1,038,000 | 1,051.57 | 4.84 |
|  | $\begin{aligned} & \text { BP } 120-139 \text { at all } \\ & \text { ages } \end{aligned}$ | 2,778,935 | 346,000 | 961.51 | 4.43 |
| Medications | Single medication treatment | 1,564,772 | 1,021,087 | 1,597.77 | 7.36 |
|  | Combination treatment | 1,043,181 | 1,888,875 | 1,970.44 | 9.08 |
| Lab tests |  | 2,607,953 | 185,601 | 484.04 | 2.23 |

The total cost of prior cases in males and females were $6,475.53$ billion IR Rials (USD 19.48 million) and $9,376.30$ billion IR Rials (USD 43.19 million)) respectively. The cost of visits, lab tests, and medications for males and females with high blood pressure in new cases are calculated in Table 3.

The total cost of new cases in males and females with hypertension were $1,181.83$ billion IR Rials (USD 5.44 million), and $1,972.41$ billion IR Rials (USD 9.08 million) respectively. In Table 4 the total direct costs of hypertension treatment by new and prior cases and medical services are summarized.

Table 3: Costs of different services for new cases of hypertension in men and women which have received medical care

| Type of Service |  | Number of pa- | Avarage | Total annual cost | Total annual |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Males |  |  |  |  |  |
| Visit | $<45$ years old | 36,078 | 1,038,000 | 37.45 | 0.17 |
|  | $\geq 45$ years old | 237,560 | 2,076,000 | 493.17 | 2.27 |
| Medications | <55 years old | 90,798 | 1,518,400 | 137.87 | 0.64 |
|  | $\geq 55$ years old | 182,841 | 1,153,400 | 210.89 | 0.97 |
| Lab tests | Before starting treatment | 273,638 | 1,012,508 | 277.06 | 1.28 |
|  | After starting treatment | 273,638 | 92,800.50 | 25.39 | 0.12 |
| Females |  |  |  |  |  |
| Visit | $<55$ years old | 113,347 | 1,038,000 | 117.56 | 0.54 |
|  | $\geq 55$ years old | 359,277 | 2,076,000 | 745.86 | 3.44 |
| Medica- <br> tions Lab tests | $<55$ years old | 113,347 | 1,518,400 | 172.11 | 0.79 |
|  | $\geq 55$ years old | 359,277 | 1,153,400 | 414.39 | 1.91 |
|  | Befor starting treatment | 472,625 | 1,012,508 | 478.54 | 2.20 |
|  | After starting treatment | 472,625 | 92,800.50 | 43.86 | 0.20 |

Table 4: The total cost of different services in both sexes and both new and prior cases, which have received medical care

| Cost item |  | Amount in million $\boldsymbol{\text { USD }}$. | Percent oftotal |
| :--- | :--- | :---: | :---: |
| Prior cases | Visit costs | 42.60 | 48.67 |
|  | Medication costs | 26.78 | 30.59 |
|  | Lab tests costs | 3.63 | 4.15 |
| New cases | TOTAL | 73.01 | 83.40 |
|  | Visit costs | 6.42 | 7.34 |
|  | Medication costs | 4.31 | 4.92 |
|  | Lab tests costs | 3.80 | 4.34 |
|  | TOTAL | 14.53 | 16.60 |
| All cases | Visit costs | 49.02 | 56 |
|  | Medication costs | 31.09 | 35.51 |
|  | Lab tests costs | 7.43 | 8.49 |
|  | TOTAL | 87.54 | 100 |

In the tables above, the calculations were related to the costs of patients identified and treated, to
perform the sensitivity analysis, a $20 \%$ change in visit and medication costs was performed, which
resulted in a change of $\pm 12.61 \%$ ( USD 9.80 million) and $\pm 7.27 \%$ ( USD5.93 million) in the total direct costs of hypertension, respectively. In addition, a change in the coverage of hypertension treatment to $100 \%$ was performed, which caused
an increase of $196 \%$ in the total direct costs of hypertension. Therefore, if all people suspected or suffering from high blood pressure receive medical services, the costs will increase by USD 171.96 million, which is provided in Table 5.

Table 5: Total costs of medical services in both sexes and both new and prior cases assuming all patients are treated

| Cost item |  | Amount in million USD | Percent of total |
| :--- | :--- | :---: | :---: |
| Prior cases | Visit costs | 129.33 | 49.8 |
|  | Medication costs | 78.81 | 30.4 |
|  | Lab tests costs | 10.69 | 4.1 |
|  | TOTAL | 218.83 | 84.3 |
| New cases | Visit costs | 16.29 | 6.3 |
|  | Medication costs | 13.38 | 5.2 |
|  | Lab tests costs | 11 | 4.2 |
|  | TOTAL | 40.67 | 15.7 |
|  | Visit costs | 145.62 | 56 |
|  | Medication costs | 92.19 | 36 |
|  | Lab tests costs | 21.69 | 8 |
|  | TOTAL | 259.50 | 100 |

## Discussion

The direct costs of hypertension treatment were analyzed using the cost of illness method. Generally, the financial cost of blood pressure in this study includes physician visits, medications, and lab tests. On the grounds that the coverage of hypertension treatment in Iran was very low and about $25-39.8 \%$ of patients $(23,29)$, the total direct costs of hypertension were 19,006.08 billion IR Rials (USD 87.54 million), which was $16.6 \%$ for new cases and $83.40 \%$ for prior cases. The costs of visits, medication, and lab tests accounted for $56,35.51$, and 8.49 percent of total costs, respectively. Of course, as shown in Table 5, if all people with high blood pressure, get medical services, the total cost of treating high blood pressure would be USD 259.50 million, which would almost triple.
The results show that most of the direct costs of hypertension are related to visit costs. However, some studies in other countries have shown that medication costs have been the highest $(30,31)$. In the present study, the services required by patients with prehypertension were also calculated,
which often require only non-pharmacological care, including physician visits, and only certain groups of patients need medication. Therefore, the population consuming the medication are less and its costs is less than physician visit.
According to the results of a study in 2008, approximately $25 \%$ or 6.6 million Iranians, aged $25-$ 64 yr had high blood pressure. Also, $46 \%$ or 12 million Iranians between the ages of 25 and 64 had prehypertension (29). Therefore, the number of people who should be visited and cared for is more than the number of people who take the medication. In accordance with the results of the present study, although the newly infected population is about $8 \%$ of the total patients, about $16.6 \%$ of the total costs are included. One of the reasons is that the average annual cost of each new patient was 4,226,716 IR Rials (USD 19.47) and for prior cases was 1,764,804 IR Rials (USD 8.13).

Hypertension is an independent risk factor for cardiovascular disease, including stroke, ischemic heart disease, congestive heart failure, and chronic kidney disease, and it is associated with increased mortality (32). In 2016 in Iran ischemic
heart disease, stroke, hypertension, chronic kidney disease, and other cardiovascular diseases were among the most important causes of death (2). The WHO estimated in 2002 that half of all cardiovascular diseases were owing to high blood pressure (33). High blood pressure was the cause of $49 \%$ of coronary heart disease and $62 \%$ of stroke (34). In 2005, the global burden of hypertension was estimated to increase from about $\$$ 0.9 billion in 2000 to about $\$ 1.4$ billion by 2010, and to $\$ 1.6$ billion in $2025(11,35)$, thus, by preventing or treating hypertension, a large number of cardiovascular diseases and as result, a lot of costs can be prevented.
The costs of treating hypertension alone accounted for $12.1 \%$ of the costs associated with hypertension (36). Another study estimated that the costs of treating hypertension accounted for about $21 \%$ of the total costs associated with hypertension, cardiovascular complications $27 \%$, and other diseases $52 \%$ (37). Hypertension due to its complications, result in increasing mortality and reducing life expectancy, and puts a high economic burden by increasing out-of-pocket and catastrophic costs. Therefore, if the risk factors and various health programs remain unchanged, the economic effects of the expected epidemiological changes will be greater (38).
Hypertension treatment is cost-effective (39-42). Therefore, the treatment of people with hypertension, although imposes many costs on the health system, but to avoid further costs they must be treated. One of the most important problems for the prevention and controlling of hypertension is the Unawareness of the people and the ignoring of hypertension. According to an Iranian study, $34 \%$ of people are aware of their blood pressure (29). Therefore, the need for early public measures to inform people, prevention of hypertension by regular screening in the country's health networks, and providing healthcare is obvious.

## Strengths and limitations

This is the first study estimating the direct costs of hypertension for the entire population of Iran, and in this study, the costs of medication, visits, and lab tests for males and females in prior and new cases were calculated separately. Its limitations are the point estimation of direct costs of hypertension without considering its complications, and assuming that outpatient treatment does not require travel to other cities and that absence from work is not necessary or that it is very rare and negligible, therefore, it was not calculated. Also in this study, costs were estimated based on literature review and the use of hypertension treatment guidelines.

## Conclusion

Although direct costs of hypertension are not catastrophic per patient, the prevalence of hypertension in the community is high, and the costs of the complications of hypertension are significant, but due to the asymptomatic of hypertension and ignorance of its complications, less attention is paid and the treatment coverage of hypertension is much less. Therefore, if the government covers all patients through public information including informing patients about the disease, and encouraging patients to seek treatment through training and financing of long-term care can prevent the complications associated with hypertension, as a result, reducing the costs associated with hypertension.
Furthermore, in developing countries such as Iran, in addition to focusing on infectious diseases, we need to understand the importance of problems such as high blood pressure and address them through various policies and programs. Strategies such as running screening programs, building parks and trails, involving local authorities in awareness-raising campaigns, focusing on medication availability, etc. should be on the agenda to reduce the disease as well as its economic burden.

## Journalism Ethics considerations

Ethical issues (Including plagiarism, informed consent, misconduct, data fabrication and/or falsification, double publication and/or submission, redundancy, etc.) have been completely observed by the authors.

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## Conflict of interests

The authors declare that they have no competing interests

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