

All-Cause, Stroke-, and Bleed-Specific Healthcare Costs: Comparison among Patients with Non-Valvular Atrial Fibrillation (NVAF) Newly Treated with Dabigatran or Warfarin

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Abstract

Objective Our objective was to compare all-cause and stroke- and bleed-specific healthcare costs among patients with non-valvular atrial fibrillation (NVAF) treated with dabigatran or warfarin.

Methods Administrative claims data from the MarketScan[®] Databases for 2009–2014 were used. Patients with NVAF newly treated with dabigatran were matched 1:1 to those treated with warfarin. All-cause and stroke- and bleed-specific costs per patient per month (PPPM) (\$US, year 2015 values) up to a 12-month follow-up period were analyzed. Stroke- or bleed-specific costs were defined as hospitalizations with stroke or bleed as the primary discharge diagnosis and outpatient claims with stroke or bleed diagnosis in any position. Differences in costs between dabigatran and warfarin users were assessed using descriptive and multivariate analyses.

Results A total of 18,980 dabigatran-treated patients were matched to corresponding warfarin-treated patients. Adjusted all-cause total healthcare, inpatient, and outpatient costs were significantly lower for the dabigatran cohort (\$US3053 vs. 3433; \$US904 vs. 1194; \$US1594 vs. 1894, respectively; all $p < 0.001$), but mean pharmacy costs were significantly higher (\$US556 vs. 345, $p < 0.001$). Stroke-specific total healthcare and outpatient costs were significantly lower for the dabigatran than for the warfarin cohort (\$US30.37 vs. 40.99 and \$US7.36 vs. 12.20, respectively; $p < 0.05$ for both values). Similarly, bleed-specific total healthcare and inpatient costs were significantly lower for the dabigatran than for the warfarin cohort (\$US50.00 vs. 73.49 and \$US27.75 vs. 48.66, respectively; $p < 0.01$ for both values).

Conclusion Patients receiving dabigatran had significantly lower total all-cause, inpatient, and outpatient costs but higher pharmacy costs than those receiving warfarin. In addition, stroke-specific total and outpatient costs and bleed-specific total and inpatient costs were significantly lower in dabigatran users compared with warfarin users.

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Key Points

This study examined all-cause and stroke- and bleed-specific healthcare costs among patients with newly diagnosed non-valvular atrial fibrillation newly treated with dabigatran or warfarin.

Compared with previous studies that compared costs among patients receiving dabigatran or warfarin, the present study contains a larger sample size (almost 19,000 per treatment cohort) and was adequately powered and designed to detect potential differences among stroke-specific and bleed-specific outcomes.

Dabigatran users had significantly lower all-cause, inpatient, and outpatient but higher pharmacy costs compared with warfarin users.

Dabigatran users had significantly lower stroke-specific total and outpatient and bleed-specific total and inpatient costs compared with warfarin users.

1 Introduction

Atrial fibrillation (AF) is the most common clinical dysrhythmia and affects approximately 6 million people in the United States (US) [1, 2]. Estimates suggest that over 150,000 new cases of AF are reported each year [3]. Non-valvular AF (NVAF) is the most prevalent type of AF and accounts for 95% of diagnosed cases of AF in the USA [4]. NVAF is associated with a five times higher risk of ischemic stroke and accounts for up to 25% of strokes occurring after the age of 80 years [4, 5]. Because the risk of stroke increases substantially in patients with NVAF, stroke prevention is crucial in reducing mortality and disability in these patients [6].

NVAF imposes a significant resource and cost burden on the US healthcare system. Approximately 750,000 hospitalizations and 5 million office visits each year are due to NVAF, leading to an economic burden of over \$US6 billion (year 2015 values) [1, 7]. The mean incremental costs for patients with NVAF and stroke relative to those without stroke were estimated to be more than \$US26,000 annually [8]. Furthermore, compared with patients without a stroke or bleeding event, the average incremental costs in the first year after a stroke or bleeding event in Medicare beneficiaries were found to be \$US32,900 for ischemic stroke, \$US23,414 for major bleeding, and \$US47,640 for intracranial hemorrhage with costs [9].

The treatment goals of NVAF management are to prevent stroke, maintain sinus rhythm, and provide

symptomatic relief [10, 11]. The American College of Chest Physicians antithrombotic guidelines recommend oral anticoagulation rather than no therapy, aspirin, or combination therapy of aspirin with clopidogrel for patients with an intermediate or high risk of stroke as defined by the CHADS₂ (Congestive heart failure, Hypertension, Age, Diabetes, prior Stroke) score [12]. Dabigatran, rivaroxaban, apixaban, and edoxaban are novel oral anticoagulants (NOACs) that were approved in October 2010, July 2011, October 2012, and January 2015, respectively, for the prevention of stroke in patients with NVAF. Before these NOACs were approved, warfarin was the primary anticoagulant used [13] and, when well-managed by the healthcare provider, has been shown to be superior to usual medical care compared with less well-managed warfarin [14]. In addition to being superior to warfarin for ischemic stroke and less likely to cause hemorrhagic strokes [15–18], these NOACs have other advantages, including fewer interactions with food and other drugs, rapid onset, and freedom from the need for periodic blood test monitoring [19]. While pharmacy costs are higher for NOACs, these higher costs are offset by lower utilization and other healthcare costs (i.e., inpatient and outpatient visits and readmissions) [20, 21].

Data from the RE-LY (Randomized Evaluation of Long-Term Anticoagulant Therapy) clinical trial suggested that dabigatran 150 mg twice daily reduced the risk of stroke, systemic embolism, and intracranial hemorrhage compared with warfarin but increased the risk of major gastrointestinal hemorrhage [15, 16, 22, 23]. Similar findings have been demonstrated in several observational studies [18, 24, 25], whereas other studies have found dabigatran to be comparable in preventing ischemic stroke relative to warfarin [26, 27]. Although real-world evidence assessing the all-cause cost of dabigatran among patients with NVAF compared with warfarin are available [20, 21], real-world data specifically evaluating stroke- and bleed-specific healthcare costs among patients with NVAF treated with dabigatran or warfarin are limited, and these studies were not powered to detect stroke- or bleed-specific costs [20, 21]. This retrospective analysis sought to compare all-cause, stroke-, and bleed-specific costs among patients with NVAF newly treated with dabigatran or warfarin.

2 Methods

2.1 Study Design and Data Source

This was a retrospective matched-cohort study based on administrative claims data from the Truven Health MarketScan[®] Commercial Claims and Encounters and Medicare Supplemental and Coordinated Benefits databases

between 1 July 2009 and 31 December 2014. The two databases include cost, utilization, and outcomes data in both inpatient and outpatient settings for millions of patients insured commercially or who have Medicare supplemental insurance paid by employers. The medical claims are linked to outpatient prescription drug claims and person-level enrollment data through the use of unique enrollee identifiers. All database records were de-identified and fully complied with the Health Insurance Portability and Accountability Act (HIPAA) of 1996. Because this study did not involve the collection, use, or transmittal of individually identifiable data, it was exempt from Institutional Review Board approval.

2.2 Patient Selection

Patients were included in the study if they had at least one inpatient or two outpatient claims of AF diagnosis (*International Classification of Diseases and Related Health Problems, ninth revision, clinical modification* [ICD-9-CM] code 427.31) between 1 January 2010 and 31 December 2013 (identification period). The two outpatient claims were required to be at least 30 days apart but within 1 year. To ensure the NVAF was newly diagnosed, all patients were required to have been continuously enrolled for at least 6 months before the first observed AF diagnosis, to have no diagnosis of AF and no evidence of cardiac surgery, pulmonary embolism, valvular heart disease, hyperthyroidism, pregnancy, valve replacement, pericarditis, or myocarditis. Patients were further required to have at least two outpatient pharmacy claims for dabigatran or warfarin on or after the first observed AF diagnosis between 1 January 2011 and 31 December 2013 (index period). The date of the first prescription claim for dabigatran or warfarin was designated as the index date. All patients had to be continuously enrolled for at least 12 months prior to the index date (pre-index period). To ensure patients were newly treated, those with pharmacy claims for oral anticoagulants (OACs) during the 12-month pre-index period were excluded from the study. Patients were followed for up to 12 months until index therapy discontinuation or switching from the index OAC to a different anticoagulant, disenrollment, end of study period (i.e., 31 December 2014), or inpatient death. Patients aged <18 years on the index date were excluded.

2.3 Outcome Measures

All-cause, stroke-, and bleed-specific healthcare costs were assessed in the up to 12-month follow-up period for both the dabigatran- and the warfarin-treated cohorts. Stroke-specific costs were defined as hospitalizations with stroke as the primary discharge diagnosis (hospitalizations with

stroke as secondary diagnoses were not included to avoid overestimation) and outpatient claims with stroke diagnosis in any position (because the order of diagnosis is random in outpatient claims; there is no distinction between primary or secondary diagnosis). Bleed-specific costs were defined similarly, based on bleeding diagnosis codes (Table S1 in the Electronic Supplementary Material [ESM]). Selection of stroke- and bleed-specific ICD-9-CM diagnosis codes was consistent with previous studies [22, 23].

To account for the variable length of the follow-up period, all healthcare services costs were reported as mean costs per patient per month (PPPM). The PPPM cost was calculated as the total cost for each patient during the follow-up period and then divided by the number of months of follow-up for the patient. PPPM is a common method used in multiple therapeutic areas in outcomes research [20, 28–33]. Costs were reported among all patients, including those with no costs. All-cause cost measures included total (inpatient, outpatient, and outpatient pharmacy) costs. Outpatient costs consisted of emergency room visit costs, outpatient office visit costs, and other outpatient visit costs. Stroke- and bleed-specific cost measures included total costs (inpatient and outpatient, where outpatient costs included emergency room visit costs, outpatient office visit costs, and other outpatient visit costs). Costs were the total reimbursed amount, including patient deductibles, copayments, and coordination of benefits. All healthcare costs were in \$US and adjusted to year 2015 values using the Medical Care component of the Consumer Price Index.

2.4 Covariates

Predictor variables consisted of demographic and clinical characteristics. Patient demographics such as age, sex, primary payer (commercial or Medicare), health plan type, and geographic location (US census division) were measured at the index date.

Clinical characteristics were measured during the 12-month pre-index period, including (1) Deyo–Charlson Comorbidity Index (DCCI) score; (2) proxy measures of overall health status (number of unique medications, inpatient hospitalizations, physician visits, or presence of hip fracture); (3) chronic conditions (i.e., chronic kidney disease [CKD], chronic obstructive pulmonary disease [COPD], cirrhosis/hepatitis, coronary artery disease [CAD], diabetes mellitus, heart failure [HF], hypertension, myocardial infarction [MI], paraplegia/hemiplegia, psychiatric disorders, deep vein thrombosis [DVT]); (4) stroke-specific conditions (ischemic or hemorrhagic); (5) bleed-specific conditions (intracranial, extracranial, or gastrointestinal bleed); and (6) having one or more outpatient prescriptions for selected drug classes (i.e., beta

blockers, calcium channel blockers, diuretics, other anti-hypertensive, antihyperlipidemics, steroids, antidiabetics, anti-arrhythmics, ketoconazole, and antiplatelets). In addition, the CHADS₂ and HAS-BLED scores were included to account for stroke and bleed risk [27]. CHADS₂ was scored on a scale of 0–6 based on the presence and weighting of the following clinical conditions: congestive heart failure, hypertension, age, diabetes, and stroke [27]. Bleed risk was assessed using the HAS-BLED and ATRIA scores [34]. HAS-BLED was scored on a scale of 0–9 based on the presence and weighting of the following clinical conditions: hypertension, abnormal renal/liver function, stroke, bleed history or predisposition, labile international normalized ratio (INR), elderly, and drugs/alcohol concomitantly [27]. ATRIA scores ranged from 0 to 10 based on the presence and weighting of the following clinical conditions: anemia, severe renal disease, age, hemorrhagic diagnosis, and hypertension [34]. ICD-9 diagnosis codes and national drug codes (NDCs) were used as proxies for elements of the CHADS₂, HAS-BLED, and ATRIA scores. Number of days between the first AF diagnosis and the index date and baseline total all-cause expenditures were also captured and controlled for in the analyses.

2.5 Statistical Analyses

All study variables were summarized descriptively for each treatment cohort. Data for categorical variables were summarized as counts and percentages, and those for continuous variables were presented as means and standard deviations. Statistical comparisons were evaluated using Chi-squared tests for categorical variables and Student's *t* tests for continuous measures. A critical value of $p < 0.05$ was specified a priori as the threshold for statistical significance. Sensitivity analyses examined patients with outlier costs (for example, the top 1%) for the descriptive analyses.

A challenge with retrospective cohort studies in general, and with this study in particular, is the question of comparability of patient groups. Differences in patient characteristics that influence the progression and management of NVAF can confound outcomes such as costs. Thus, propensity score matching using the nearest neighbor with caliper was conducted to match dabigatran and warfarin users in a 1:1 ratio [35]. Propensity scores were calculated by logistic regression analyses using demographic characteristics (e.g., age group, sex, health plan type, and region) and clinical characteristics, including DCCI, number of unique generic drugs prescribed, number of inpatient stays, number of office visits, a diagnosis of fracture, CKD, COPD, cirrhosis/hepatitis, CAD, diabetes, HF, hypertension, MI, paraplegia/hemiplegia, psychiatric disorder,

venous thrombosis, stroke-specific conditions (ischemic or hemorrhagic bleed), bleed-specific conditions (intracranial, extracranial, or gastrointestinal bleed), CHADS₂ score, HAS-BLED score, total costs at baseline, days from first AF diagnosis to index date, and prescription for beta blockers, calcium channel blockers, diuretics, hypertensives, antihyperlipidemics, steroids, antidiabetics, anti-arrhythmics, ketoconazole, and antiplatelets. These matching factors were selected based on descriptive analysis results (Table 1; Table S2 in the ESM).

Following propensity score matching, multivariate analyses were conducted on the matched cohorts to control for any remaining imbalances in observed covariates that might affect the outcome estimates. Generalized linear models (GLMs) with Gamma distribution and log-link were used to assess the marginal impact of dabigatran versus warfarin on all-cause healthcare costs (including total, inpatient, total outpatient visits, and outpatient prescription costs). The covariates in the GLMs were matching factors plus an indicator of dabigatran versus warfarin. Multivariate analyses were not performed for the stroke-specific and bleed-specific costs because the sample size of patients with stroke-specific and bleed-specific events was small.

3 Results

3.1 Patient Selection

A total of 63,862 patients with newly diagnosed NVAF were identified between 1 January 2010 and 31 December 2013. Of these, 20,348 (31.9%) patients were newly treated with dabigatran and 43,514 (68.1%) were newly treated with warfarin. After propensity score matching, 18,980 matched pairs were included for this study. All results were reported separately for matched dabigatran- and warfarin-treated patients. The pre- and post-match characteristics of each cohort for the matching variables are reported in Table 1 and in Table S2 in the ESM.

3.2 Patient Characteristics

Table 1 summarizes the pre- and post-matching demographic and clinical characteristics of patients newly diagnosed with NVAF and newly treated with dabigatran and warfarin. After matching, most patient demographic and clinical characteristics were similar. However, patients receiving dabigatran were significantly younger ($67.8 \pm$ standard deviation [SD] 11.9 vs. 68.1 ± 12.0 , respectively; $p < 0.05$) and were less likely to have Medicare as their primary payer (57.0 vs. 58.3%, respectively; $p < 0.05$). The majority of patients in each cohort

Table 1 Demographic and clinical characteristics among patients with non-valvular atrial fibrillation before and after propensity score matching

Characteristics	Pre-matching		Post-matching	
	Dabigatran (n = 20,348)	Warfarin (n = 43,514)	Dabigatran (n = 18,980)	Warfarin (n = 18,980)
Age (years)	67.5 ± 11.9	71.8 ± 12.1**	67.8 ± 11.9	68.1 ± 12.0*
Male	12,943 (63.6)	25,048 (57.6)**	11,962 (63.0)	12,029 (63.4)
Payer				
Commercial	8979 (44.1)	12,780 (29.4)**	8164 (43.0)	7919 (41.7)*
Medicare	11,369 (55.9)	30,734 (70.6)**	10,816 (57.0)	11,061 (58.3)*
Geographic region of residence				
Northeast	4276 (21.0)	9158 (21.1)	4003 (21.1)	4070 (21.4)
North central	5635 (27.7)	14,590 (33.5)**	5377 (28.3)	5468 (28.8)
South	7417 (36.5)	11,733 (27.0)**	6720 (35.4)	6599 (34.8)
West	2886 (14.2)	7806 (17.9)**	2760 (14.5)	2717 (14.3)
Unknown	134 (0.7)	227 (0.5)*	120 (0.6)	126 (0.7)
Died within 12 months of index	130 (0.5)	551 (1.3)**	102 (0.5)	134 (0.7)*
Days between first AF diagnosis to index date	119.9 ± 211.6	148.6 ± 248.6**	121.2 ± 213.4	124.5 ± 220.9
Comorbid conditions				
Hypertension	13,831 (68.0)	31,559 (72.5)**	12,942 (68.2)	12,921 (68.1)
Coronary artery disease	6195 (30.5)	16,331 (37.5)**	5865 (30.9)	5960 (31.4)
Diabetes mellitus	5354 (26.3)	13,879 (31.9)**	5059 (26.7)	5065 (26.7)
Psychiatric disorders	3921 (19.3)	10,442 (24.0)**	3714 (19.6)	3687 (19.4)
Heart failure	3677 (18.1)	12,673 (29.1)**	3526 (18.6)	3538 (18.6)
COPD	3473 (17.1)	10,043 (23.1)**	3291 (17.3)	3311 (17.4)
Bleed-specific conditions	1826 (9.0)	6291 (14.5)**	1748 (9.2)	1769 (9.3)
Chronic kidney disease	1277 (6.3)	6785 (15.6)**	1235 (6.5)	1241 (6.5)
Myocardial infarction	1179 (5.8)	4562 (10.5)**	12,942 (68.2)	12,921 (68.1)
Stroke-specific conditions	1181 (5.8)	4298 (9.9)**	1140 (6.0)	1182 (6.2)
Paraplegia/hemiplegia	324 (1.6)	1646 (3.8)**	314 (1.7)	303 (1.6)
Hemiplegia	315 (1.6)	1571 (3.6)**	306 (1.6)	292 (1.5)
Deep vein thrombosis	301 (1.5)	3640 (8.4)**	295 (1.6)	301 (1.6%)
Cirrhosis/hepatitis	274 (1.4)	813 (1.9)**	260 (1.4)	253 (1.3)
Coagulopathy	108 (0.5)	940 (2.2)**	106 (0.6)	228 (1.2)**
Pre-index clinical scores				
Deyo-Charlson Comorbidity Index	1.4 ± 1.7	2.2 ± 2.3**	1.5 ± 1.8	1.5 ± 1.8
CHADS ₂	1.6 ± 1.2	2.0 ± 1.3**	1.6 ± 1.2	1.6 ± 1.2
HAS-BLED	1.4 ± 1.0	1.6 ± 1.1**	1.4 ± 1.0	1.4 ± 1.0
ATRIA	1.5 ± 1.6	2.3 ± 2.2**	1.5 ± 1.6	1.7 ± 1.7**
Baseline total healthcare costs (\$US)	23,266 ± 34,208	43,803 ± 84,343**	23,629 ± 34,667	29,479 ± 56,106**

Data are presented as mean ± standard deviation or n (%) unless otherwise indicated

AF atrial fibrillation, COPD chronic obstructive pulmonary disease, NVAF non-valvular atrial fibrillation

* $p < 0.05$, ** $p < 0.001$ dabigatran vs. warfarin cohorts

were aged ≥ 55 years and mostly subscribed to the exclusive provider organization (EPO)/preferred provider organization (PPO) and comprehensive/indemnity health plan type (Table S2). Patients were predominantly from the Southern US census region (approximately 35%) and male

(approximately 63%). The most prevalent comorbidities were hypertension (68.1%), coronary heart disease (approximately 31%), diabetes mellitus (26.7%), psychiatric disorders (approximately 19.5%), and HF (18.6%). Dabigatran users were significantly less likely to have

coagulopathy than were warfarin users (0.6 vs. 1.2%, respectively; $p < 0.01$). Both treatment cohorts had similar mean \pm SD clinical scores: DCCI (1.5 ± 1.8), CHADS₂ (1.6 ± 1.2), and HAS-BLED (1.4 ± 1.0). Dabigatran users had a significantly lower ATRIA score than did warfarin users (1.5 ± 1.6 vs. 1.7 ± 1.7 , respectively; $p < 0.01$). The other medications most commonly used during the pre-index period were beta blockers (approximately 57%), antihyperlipidemics (approximately 55%), and diuretics (43%). Mean total healthcare costs during the pre-index period were significantly lower for dabigatran users than for warfarin users (\$US23,629 vs. 29,479, respectively; $p < 0.01$).

3.3 All-cause Healthcare Expenditures, Per Patient Per Month (PPPM)

Overall, the unadjusted all-cause total PPPM healthcare expenditures were significantly lower for patients treated with dabigatran than for those treated with warfarin (\$US3094.15 vs. 3479.03, respectively; $p < 0.001$). Not surprisingly, the mean outpatient pharmacy costs for dabigatran users were significantly higher than those for warfarin users (\$US563.07 vs. 349.83, respectively; $p < 0.001$), possibly due to substantial price differences between dabigatran and warfarin. Dabigatran users had significantly lower inpatient costs (\$US916.20 vs. 1210.74), total outpatient costs (\$US1614.88 vs. 1919.45), emergency room visit costs (\$US57.84 vs. 71.51), outpatient office costs (\$US131.66 vs. 157.30), and other outpatient costs (\$US1425.38 vs. 1690.65) than did warfarin users ($p < 0.001$ for all values). Of note, higher costs in the warfarin cohort were primarily driven by inpatient admission and outpatient services (Fig. S1).

After controlling for demographic and clinical characteristics, multivariate results were consistent with these descriptive results and confirmed that costs for dabigatran users were significantly lower than those for warfarin users (Tables 2, 3). After adjusting for covariates, the all-cause costs PPPM for healthcare, inpatient stays, and outpatient services were significantly lower for patients newly treated with dabigatran than for those newly treated with warfarin (\$US3053.44 vs. 3433.25; \$US904.30 vs. 1194.00; \$US1594.63 vs. 1894.20, respectively; all $p < 0.001$). In contrast, the average PPPM costs for outpatient pharmacy were higher for dabigatran users than for warfarin users (\$US556.67 vs. 345.23, respectively; $p < 0.001$).

3.4 Stroke-Specific Healthcare Expenditures, PPPM

Although the prevalence of stroke-specific events was low among both groups during the up to 12-month follow-up period, the rate was significantly lower among dabigatran

users than among warfarin users (87 [0.5%] vs. 142 [0.8%] patient, respectively; $p < 0.001$). Stroke-specific PPPM healthcare costs were significantly lower for dabigatran users than for warfarin users (\$US30.37 vs. 40.99, respectively; $p < 0.001$) (Fig. S2 in the ESM). In addition, PPPM outpatient costs, outpatient office visits, and other outpatient service costs were significantly lower for dabigatran users than for warfarin users (\$US7.36 vs. 12.20, \$US1.18 vs. 0.72, and \$US5.96 vs. 10.43, respectively; $p < 0.05$ for all values). No significant differences were observed for stroke-specific inpatient and emergency room costs between dabigatran and warfarin users (\$US23.00 vs. 28.80 and \$US0.68 vs. 0.59, respectively; $p > 0.05$ for both values). Sensitivity analyses revealed one outlier dabigatran patient with stroke-specific inpatient costs of \$US479,297 for one visit. When this patient was excluded, stroke-specific inpatient costs were significantly lower for dabigatran users than for warfarin users (\$US11.57 vs. 28.80, respectively; $p < 0.01$).

3.5 Bleed-Specific Healthcare Expenditures, PPPM

The total number of bleed-specific events was significantly lower among dabigatran users than among warfarin users (227 [1.2%] vs. 294 [1.6%] patients, respectively; $p = 0.003$). Similar to all-cause and stroke-specific healthcare expenditures, bleed-specific total healthcare costs PPPM were significantly lower for dabigatran than for warfarin users (\$US50.00 vs. 73.49, respectively; $p < 0.001$) (Fig. S3 in the ESM). In addition, inpatient and emergency room costs were significantly lower for dabigatran than for warfarin users (\$US27.75 vs. 48.66 and \$US1.97 vs. 3.92, respectively; $p < 0.01$ for both values). There were no significant differences in total outpatient, outpatient office, and other outpatient costs between dabigatran and warfarin users (\$US22.25 vs. 24.83, \$US1.81 vs. 1.83, and \$US18.47 vs. 19.08, respectively; $p > 0.05$ for all values). Sensitivity analyses revealed one outlier patient receiving warfarin with bleed-specific inpatient costs of \$US309,011 for one visit. When this patient was excluded, bleed-specific inpatient costs remained significantly lower for dabigatran than for warfarin patients (\$US27.75 vs. 48.66, respectively; $p < 0.01$).

4 Discussion

In this retrospective study, patients newly diagnosed with NVAF and newly treated with dabigatran had considerably lower PPPM all-cause total, inpatient, and outpatient costs than matched patients treated with warfarin. In addition, patients newly treated with dabigatran had significantly lower stroke-specific total healthcare costs and total

Table 2 Generalized linear model results for all-cause total and inpatient expenditures

Variables	Total healthcare costs	<i>p</i> value	Inpatient costs	<i>p</i> value
Dabigatran vs. warfarin	0.92 (0.90–0.94)	<0.0001	0.72 (0.68–0.77)	<0.0001
Age group (years)				
<65 (reference)				
65–74	0.70 (0.67–0.73)	<0.0001	0.81 (0.73–0.90)	<0.0001
≥75	0.74 (0.72–0.77)	<0.0001	0.75 (0.68–0.82)	<0.0001
Sex (male)	0.93 (0.91–0.95)	<0.0001	0.95 (0.89–1.01)	0.090
Health plan type				
Comprehensive/indemnity (reference)				
EPO/PPO	1.09 (1.03–1.14)	0.002	1.05 (0.91–1.21)	0.510
POS with and without capitation	1.15 (1.10–1.20)	<0.0001	1.27 (1.13–1.42)	<0.0001
HMO	1.32 (1.28–1.36)	<0.0001	1.38 (1.28–1.49)	<0.0001
CDHP/HDHP/other/unknown	1.18 (1.13–1.24)	<0.0001	0.97 (0.85–1.11)	0.705
Region				
North east (reference)				
West	1.00 (0.96–1.03)	0.790	0.87 (0.78–0.96)	0.005
South/unknown	0.93 (0.90–0.96)	<0.0001	0.77 (0.71–0.84)	<0.0001
North central	0.89 (0.86–0.92)	<0.0001	0.77 (0.70–0.83)	<0.0001
Deyo–Charlson Comorbidity Index	1.07 (1.06–1.08)	<0.0001	1.01 (0.99–1.04)	0.418
Number of unique generic drugs prescribed	1.02 (1.02–1.02)	<0.0001	1.02 (1.01–1.03)	<0.0001
Number of inpatient stays	0.95 (0.94–0.97)	<0.0001	0.98 (0.94–1.03)	0.383
Number of office visits	1.01 (1.01–1.01)	<0.0001	1.00 (1.00–1.01)	0.143
Diagnosis in the pre-index period (yes or no)				
Hip fracture	1.11 (0.96–1.28)	0.151	1.03 (0.70–1.50)	0.896
Chronic kidney disease	1.08 (1.02–1.13)	0.004	1.25 (1.09–1.43)	0.001
COPD	0.96 (0.93–0.99)	0.015	1.15 (1.05–1.25)	0.002
Cirrhosis or hepatitis	1.03 (0.94–1.14)	0.495	1.13 (0.87–1.46)	0.351
CAD	1.03 (1.00–1.06)	0.044	1.10 (1.02–1.18)	0.012
Diabetes	0.92 (0.88–0.97)	0.001	0.97 (0.85–1.11)	0.680
Heart failure	1.13 (1.08–1.18)	<0.0001	1.24 (1.11–1.39)	0.000
Hypertension	0.92 (0.88–0.96)	0.000	0.89 (0.79–1.00)	0.049
Myocardial infarction (acute or old)	0.93 (0.89–0.98)	0.004	0.98 (0.86–1.12)	0.740
Paraplegic or hemiplegic	0.98 (0.89–1.07)	0.620	1.00 (0.78–1.29)	0.993
Psychiatric disorders	1.07 (1.04–1.10)	<0.0001	1.10 (1.02–1.18)	0.019
Venous thrombosis	1.02 (0.94–1.11)	0.654	1.10 (0.87–1.39)	0.445
Ischemic or hemorrhagic bleed	0.95 (0.88–1.02)	0.188	1.07 (0.88–1.30)	0.499
Intracranial, extracranial, or GI bleed	1.00 (0.96–1.04)	0.925	1.04 (0.93–1.15)	0.494
CHADS ₂ score	0.95 (0.93–0.98)	0.001	0.96 (0.89–1.04)	0.281
HAS-BLED score	0.98 (0.96–1.00)	0.077	0.97 (0.91–1.02)	0.250
Log (total cost in the pre-index period)	1.14 (1.13–1.15)	<0.0001	1.15 (1.12–1.18)	<0.0001
Days from first AF diagnosis to index date	1.00 (1.00–1.00)	<0.0001	1.00 (1.00–1.00)	0.058
Prescription (yes or no)				
Beta blockers	0.96 (0.93–0.98)	0.000	0.95 (0.90–1.02)	0.152
Calcium channel blockers	1.04 (1.02–1.07)	0.001	1.09 (1.02–1.16)	0.011
Diuretics	0.96 (0.94–0.99)	0.002	1.02 (0.95–1.09)	0.550
Other antihypertensives	0.95 (0.92–0.97)	<0.0001	0.99 (0.93–1.06)	0.839
Antihyperlipidemics	0.91 (0.88–0.93)	<0.0001	0.93 (0.87–0.99)	0.023
Corticosteroids	1.01 (0.98–1.04)	0.450	0.98 (0.92–1.05)	0.658
Antidiabetics	1.01 (0.97–1.06)	0.506	1.16 (1.04–1.30)	0.011

Table 2 continued

Variables	Total healthcare costs	<i>p</i> value	Inpatient costs	<i>p</i> value
Anti-arrhythmics	1.23 (1.20–1.27)	<0.0001	1.06 (0.97–1.15)	0.197
Ketoconazole	0.98 (0.91–1.06)	0.668	1.11 (0.90–1.37)	0.347
Antiplatelets	1.08 (1.04–1.13)	<0.0001	1.22 (1.10–1.36)	0.000
Predicted costs (\$US)				
Dabigatran	3053 (2968–3138)	<0.0001	904 (837–972)	<0.0001
Warfarin	3433 (3308–3138)	Ref ¹	1194 (1123–1265)	Ref ¹

AF atrial fibrillation, *CAD* coronary artery disease, *CDHP* consumer-driven health plan, *COPD* chronic obstructive pulmonary disease, *EPO* exclusive provider organization, *GI* gastrointestinal, *HDHP* high-deductible health plan, *HMO* health maintenance organization, *POS* point-of-service plan, *PPO* preferred provider organization

^a Reference group

outpatient costs and bleed-specific total healthcare costs and inpatient costs compared with those treated with warfarin. Understanding the magnitude of the resource and cost burden associated with treatment may provide useful insights when selecting the optimal therapeutic option for patients with NVAF. Inpatient hospitalization costs are a major factor responsible for incremental economic burden among NVAF patients treated with warfarin and dabigatran [20, 21, 36]. Our findings demonstrated that approximately 30 and 35%, respectively, of total healthcare costs were due to inpatient costs among dabigatran and warfarin users. Previous work corroborated by healthcare resource (HCRU) findings using the same dataset and subset of patients (presented elsewhere) supports these findings [36]. Recent studies reporting costs in patients newly diagnosed with NVAF and treated with dabigatran or warfarin produced results consistent with those of the present study [20, 21]. A retrospective analysis of patients with NVAF treated with dabigatran or warfarin demonstrated that, despite higher pharmacy costs for dabigatran versus warfarin (\$US10,007 vs. 5647, respectively), the overall healthcare costs during a 12-month follow-up period were significantly lower for dabigatran than for warfarin users (\$US17,617 vs. 19,557, respectively) [21]. In contrast, other studies have reported that, while NOACs are associated with greater quality-adjusted life expectancy than is warfarin, they may not represent good value for money depending on patients' willingness to pay [37]. Several factors may potentially explain the lower costs in the current analysis compared with previous studies. First, the sample size in our study was substantially higher than in previous studies (18,980 vs. 1102 and 869 patients per treatment arm) [20, 21]. Second, the study population differed from that studied by Canestaro et al. [37]. These authors utilized a hypothetical cohort of patients aged 70 years with an average CHADS₂ score of 2 who were eligible for treatment with warfarin, their data were limited to that from clinical trials (compared with claims data), and

they reported incremental cost-effectiveness ratios (ICERs) from their economic model (compared with direct total costs including medical and pharmacy costs).

In addition, stroke-specific total costs and total outpatient costs, and bleed-specific total costs and inpatient costs, were significantly lower for dabigatran than for warfarin users. These findings are supported by the significantly lower stroke- and bleed-specific events among dabigatran users than among warfarin users [36]. In addition, patients newly treated with dabigatran had significantly lower mean stroke-specific healthcare utilization (e.g., 45% fewer inpatient admissions [including shorter length of stay] and 25% fewer outpatient visits) and significantly lower bleed-specific utilization (e.g., 33% fewer inpatient admissions [including shorter length of stay] and 13% fewer outpatient visits) than did warfarin users [36]. The mean stroke- and bleed-specific costs (\$US30 and 50 PPPM, respectively) for newly diagnosed patients receiving dabigatran in our analysis were comparable with results reported by Francis et al. [21] at 3 months (\$US144 and 148, respectively). However, mean stroke- and bleed-specific costs for newly diagnosed patients receiving warfarin in our analysis were higher (\$US41 and 73 vs. \$US77 and 84 PPPM at 3 months, respectively). While they found no significant differences in hospital costs and resource utilization attributable to ischemic stroke or bleeding, their study was not powered to detect a difference in driver-specific utilization and costs [21]. Although our study demonstrates significant differences in costs among several stroke- and bleed-specific cost categories, future studies with larger sample sizes are necessary to confirm our findings.

Several limitations inherent to all retrospective claims-based cohort studies also apply to this study. However, as both treatment groups compared in this study were selected from the same database, many of the limitations apply to both groups, thus reducing any potential bias. First, there is the potential for misclassification of NVAF, covariates, and

Table 3 Generalized linear model results for all-cause total outpatient and outpatient pharmacy expenditures

Variables	Total outpatient costs	<i>p</i> value	Outpatient pharmacy costs	<i>p</i> value
Dabigatran vs. warfarin	0.88 (0.86–0.90)	<0.0001	1.82 (1.80–1.85)	<0.0001
Age group				
<65 years (reference)				
65–74 years	0.64 (0.61–0.67)	<0.0001	0.90 (0.88–0.93)	<0.0001
≥75+ years	0.73 (0.70–0.75)	<0.0001	0.96 (0.94–0.98)	0.001
Sex (male)	0.89 (0.87–0.92)	<0.0001	0.94 (0.92–0.95)	<0.0001
Health plan type				
Comprehensive/indemnity (reference)				
EPO/PPO	1.13 (1.07–1.19)	<0.0001	0.98 (0.94–1.01)	0.210
POS with and without capitation	1.06 (1.02–1.11)	0.007	0.89 (0.86–0.91)	<0.0001
HMO	1.34 (1.30–1.38)	<0.0001	0.96 (0.94–0.98)	<0.0001
CDHP/HDHP/other/unknown	1.24 (1.18–1.31)	<0.0001	0.93 (0.90–0.97)	<0.0001
Region				
North east (reference)				
West	1.10 (1.05–1.14)	<0.0001	0.92 (0.90–0.95)	<0.0001
South/unknown	1.03 (0.99–1.06)	0.108	0.96 (0.94–0.98)	<0.0001
North central	0.95 (0.92–0.98)	0.004	0.93 (0.91–0.95)	<0.0001
Deyo–Charlson Comorbidity Index	1.09 (1.08–1.10)	<0.0001	1.07 (1.06–1.08)	<0.0001
Number of unique generic drugs prescribed	1.01 (1.01–1.02)	<0.0001	1.05 (1.05–1.05)	<0.0001
Number of inpatient stays	0.96 (0.94–0.97)	<0.0001	0.91 (0.90–0.93)	<0.0001
Number of office visits	1.01 (1.01–1.01)	<0.0001	1.00 (1.00–1.00)	0.576
Diagnosis in the pre-index period (yes or no)				
Hip fracture	1.22 (1.05–1.42)	0.011	0.93 (0.84–1.03)	0.151
Chronic kidney disease	1.12 (1.06–1.18)	<0.0001	0.97 (0.94–1.01)	0.133
COPD	0.90 (0.87–0.93)	<0.0001	1.02 (0.99–1.04)	0.186
Cirrhosis or hepatitis	1.03 (0.93–1.14)	0.527	1.14 (1.06–1.22)	0.000
CAD	1.01 (0.99–1.04)	0.350	0.99 (0.97–1.01)	0.404
Diabetes	0.88 (0.83–0.93)	<0.0001	1.01 (0.97–1.04)	0.720
Heart failure	1.03 (0.99–1.08)	0.157	0.94 (0.92–0.97)	<0.0001
Hypertension	0.91 (0.86–0.95)	<0.0001	1.06 (1.03–1.10)	<0.0001
Myocardial infarction (acute or old)	0.90 (0.86–0.95)	<0.0001	0.92 (0.89–0.95)	<0.0001
Paraplegic or hemiplegic	1.02 (0.92–1.13)	0.745	0.89 (0.84–0.96)	0.001
Psychiatric disorders	1.00 (0.97–1.03)	0.811	0.98 (0.97–1.00)	0.119
Venous thrombosis	0.89 (0.81–0.98)	0.016	1.13 (1.06–1.20)	<0.0001
Ischemic or hemorrhagic bleed	0.89 (0.82–0.97)	0.005	0.99 (0.94–1.04)	0.630
Intracranial, extracranial, or GI bleed	1.01 (0.97–1.06)	0.490	0.95 (0.93–0.98)	0.001
CHADS ₂ score	0.98 (0.95–1.01)	0.252	0.97 (0.95–0.99)	0.001
HAS-BLED score	0.97 (0.95–0.99)	0.011	0.97 (0.95–0.98)	<0.0001
Log (total cost in the pre-index period)	1.13 (1.12–1.14)	<0.0001	1.16 (1.15–1.17)	<0.0001
Days from first AF diagnosis to index date	1.00 (1.00–1.00)	<0.0001	1.00 (1.00–1.00)	0.000
Prescription (yes or no)				
Beta blockers	0.96 (0.94–0.99)	0.002	0.91 (0.89–0.92)	<0.0001
Calcium channel blockers	0.99 (0.96–1.01)	0.337	0.97 (0.96–0.99)	0.002
Diuretics	0.91 (0.89–0.94)	<0.0001	0.99 (0.97–1.00)	0.125
Other antihypertensives	0.93 (0.91–0.96)	<0.0001	0.90 (0.89–0.92)	<0.0001
Antihyperlipidemics	0.89 (0.87–0.91)	<0.0001	1.08 (1.06–1.10)	<0.0001
Corticosteroids	1.03 (1.01–1.06)	0.014	0.97 (0.95–0.99)	0.001
Antidiabetics	0.92 (0.88–0.96)	0.000	1.12 (1.08–1.15)	<0.0001

Table 3 continued

Variables	Total outpatient costs	<i>p</i> value	Outpatient pharmacy costs	<i>p</i> value
Anti-arrhythmics	1.39 (1.35–1.44)	<0.0001	0.96 (0.94–0.98)	0.001
Ketoconazole	1.01 (0.93–1.10)	0.766	0.93 (0.88–0.98)	0.011
Antiplatelets	1.01 (0.97–1.05)	0.698	1.03 (1.00–1.06)	0.045
Predicted costs (\$US)				
Dabigatran	1594 (1549–1638)	<0.0001	556 (458–563)	<0.0001
Warfarin	1894 (1798–1991)	Ref ^a	345 (334–357)	Ref ^a

Data are presented as mean estimate (95% confidence interval)

AF atrial fibrillation, *CAD* coronary artery disease, *CDHP* consumer-driven health plan, *COPD* chronic obstructive pulmonary disease, *EPO* exclusive provider organization, *GI* gastrointestinal, *HDHP* high-deductible health plan, *HMO* health maintenance organization, *POS* point-of-service plan, *PPO* preferred provider organization

^a Reference group

outcomes because data for this study were derived from administrative claims, which are subject to data coding limitations and data entry error. Second, medication exposure was based on filled prescriptions. We assumed these patients took medications as prescribed, but it was not possible to confirm this assumption. Third, there may be systematic differences between the two cohorts that could partially account for differences found in healthcare costs, for example, the dabigatran cohort had significantly lower baseline costs than the warfarin cohort. However, we matched on the logarithm of total baseline costs and controlled for baseline costs in the multivariate analyses to make the predicted costs comparable between the two cohorts. Given that this study was retrospective in nature, unknown confounders may have influenced stroke- or bleed-related events, thereby affecting the cost results. Fourth, given the low sample size of patients with stroke-specific and bleed-specific events, multivariate analyses were not performed on these outcomes. Future research should explore event-specific costs and utilization using a much larger study population to corroborate our findings. Fifth, stroke- and bleed-specific hospitalizations were identified using diagnosis codes only, and disease-related groups were not used to identify such hospitalizations. This might have led to underestimation of costs. Sixth, this study consisted of individuals with commercial or private Medicare supplemental coverage, thereby limiting the generalizability of the findings to patients with NVAF with other insurance or those without health insurance coverage. Finally, the present study did not compare other NOACs (i.e., apixaban and rivaroxaban) with warfarin or dabigatran. Our ongoing research (presented elsewhere) has compared these OACs to assess all-cause and stroke- and bleed-specific HCRU and cost.

Despite these limitations, the potential strengths of this study include that it evaluated a large sample of patients from two large nationally representative US claims databases (commercial and Medicare Supplemental). In

addition, compared with previous claims-based studies [9, 20, 21], this analysis provides more recent data on all-cause and event-specific (i.e., stroke and bleed) costs among patients with NVAF newly treated with dabigatran or warfarin. Propensity score matching was applied to generate comparable cohorts with similar baseline demographic and clinical characteristics. Furthermore, compared with previous work, which was not powered to detect a difference in clinical and economic outcomes between dabigatran and warfarin users [21], this study was designed to detect potential differences among stroke- and bleed-specific costs in patients with NVAF across dabigatran and warfarin users. Although dabigatran has been on the market for over 5 years, data directly comparing the stroke- and bleed-specific costs for dabigatran versus warfarin are limited. Given the benefits of NOACs, it is important to investigate all-cause and event-specific outcomes that will provide valuable information for the medical community. Results from this study will assist US health providers, health plans, and patients in assessing the comparative effectiveness in economic terms among patients with newly diagnosed NVAF and newly treated with anticoagulant therapy to reduce stroke risk.

5 Conclusion

The results of this study suggest that patients with NVAF newly treated with dabigatran were associated with significantly lower all-cause total healthcare costs compared with warfarin-treated patients. Furthermore, patients treated with dabigatran had significantly lower stroke-specific and bleed-specific total costs. Despite the higher pharmacy cost differential of dabigatran relative to warfarin, potential cost savings may be obtained with the use of dabigatran over warfarin due to lower all-cause inpatient, outpatient, and driver-specific costs.

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Compliance with Ethical Standards

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