

# Unveiling the Negative Customer Experience in Diagnostic Centers: A Data Mining Approach

Suman Agarwal<sup>1</sup>, Ranjit Singh<sup>1</sup>, Bhartrihari Pandiya<sup>2</sup>, Dhruvajyoti Bordoloi<sup>2,3</sup>

<sup>1</sup>Department of Management Studies, Indian Institute of Information Technology Allahabad, Prayagraj, UP, India; <sup>2</sup>National Forensic Science University, Gandhinagar, Gujrat, India; <sup>3</sup>Department of Management, Nagaland University Kohima Campus, Meriema, Kohima, Nagaland, India

Correspondence: Ranjit Singh, Email [ranjitsingh@iita.ac.in](mailto:ranjitsingh@iita.ac.in)

**Introduction:** This study aims to identify the negative customer experiences reflected in complaints against diagnostic centers using data mining tools.

**Methods:** Analyzing customer complaints from a consumer complaints website, the Apriori algorithm was employed to uncover frequent patterns and identify key areas of concern. The frequency and distribution of terms used in complaints were also analyzed, and word clouds were generated to visualize the findings.

**Results:** The study revealed that major areas of unfavorable customer experience included delayed test reports, erroneous test results, difficulties scheduling appointments, staff incivility, subpar service, and medical negligence.

**Discussion:** These findings and the proposed model can guide diagnostic centers in incorporating data mining tools for customer experience analysis, enabling managers to proactively address issues and view complaints as opportunities for service improvement rather than legal liabilities.

**Keywords:** apriori algorithm, consumer complaints, complaints analysis, data mining, customer experience

## Introduction

The healthcare sector, one of the fastest-growing industries worldwide, faces challenges due to globalization, including addressing customer experience.<sup>1,2</sup> Customer experience is shaped by prior knowledge and interactions.<sup>3,4</sup> While technological advancements have generated vast amounts of data to explain customer experiences, organizations struggle to translate this data into actionable models and comprehend customer behavior.<sup>5</sup> Diagnostic centers, a key component of the healthcare system, produce large volumes of data, necessitating the storage and analysis of customer experience information by healthcare providers.<sup>6,7</sup> Technology can enhance healthcare management by streamlining processes and improving efficiency in data analysis related to customer experience.<sup>8,9</sup> Electronic Health Records (EHRs) facilitate documentation and coordination.<sup>10</sup> Data mining techniques provide insights into valuable customers and their experiences.<sup>11</sup> Additionally, data mining can help identify patterns in complaints and inform solution development. However, managing the sheer volume of data presents a significant challenge.

A prominent clinic, one of India's largest integrated healthcare systems in the private sector, serves as the foundation for this research. It is named here as Beta clinic. The use of case studies to build theory and their advantages have been extensively discussed.<sup>12,13</sup> Each case functions as an independent experiment, establishing its analytical value. As a result, the case study approach is an inductive methodology that can be generalized. A thorough examination of the complaint volume reveals an unabated rise, necessitating the establishment of a comprehensive and robust complaint system.<sup>14</sup> The increased usage of digital platforms and social media has fostered greater connectivity between customers and companies. Websites and consumer forums have empowered customers to register complaints against any company.<sup>15</sup> Consequently, thousands of complaints are logged daily on consumer forums, where customers anticipate problem resolution. This paper proposes to identify the major areas in which complaints arise due to unfavorable customer experiences, utilizing a database of complaints containing complaint titles and complaint text. This research

endeavor is a novel attempt to employ data mining techniques to decipher customers' experiences in diagnostic centers based on their complaints. To effectively address the research objectives, the following key measurable questions are posed:

1. What are the primary categories of complaints that contribute to unfavorable customer experiences at the Beta clinic?
2. What are the critical factors that lead to unsatisfactory customer experiences?
3. Do customers from different locations exhibit similar experiences at the Beta clinic?

The remainder of this manuscript is structured as follows: **Data and Methodology** delves into the existing body of knowledge related to customer experience in healthcare settings; **Results** deals with data and methodology; **Discussion** presents the key findings derived from the data analysis; **Conclusion** engages in a thorough discussion of the results obtained, delving into the implications of these findings for both theoretical understanding and practical applications in enhancing customer experience within the healthcare sector, and also proposes directions for future research; the final section 6 summarizes the main contributions of this study, and proposes suggestions in the area of customer experience in healthcare settings.

## Review of Literature and Research Gap

Recent research emphasizes the importance of patient-centered care and customer experience in the healthcare industry.<sup>16–18</sup> Positive customer experiences lead to long-term relationships and improved customer satisfaction.<sup>19,20</sup> However, many healthcare systems prioritize customer care over customer experience.<sup>21</sup> Smart technologies can enhance customer experience<sup>22</sup> and there is a growing focus on improving customer experience in developing countries.<sup>23,24</sup> Prior research suggests that organizations should utilize digitalization to gather and analyze customer feedback for co-creation.<sup>25</sup> Complaint data should be comprehensively analyzed to identify areas for improvement.<sup>26,27</sup> Data mining techniques can be employed to investigate the relationship between system deficiencies and customer complaints.<sup>28–31</sup> While data mining has been applied in hospitals for various purposes, there is a lack of studies specifically focused on diagnostic clinics, which generate a substantial amount of customer service and complaint data.<sup>32–36</sup> This research aims to address this gap by analyzing customer complaints from Beta Clinics, a diagnostic center chain.

## Customer Experience

Patients and their accompanying family members or attendants constitute the customer base of diagnostic centers, distinguishing them from customers in other businesses. These individuals often encounter heightened anxiety, tension, stress, and negativity<sup>37</sup> and must feel satisfied with the quality of medical services provided within the available resources.<sup>38</sup> Given the connection between customer experience and cognitive and emotional functions,<sup>39</sup> handling such clientele demands special care and attention to ensure a favorable customer experience. This, in turn, encourages not only repeat visits from existing customers but also referrals to the diagnostic center.<sup>37</sup>

## Customer Complaints

Customer complaints serve as a crucial reflection of overall consumer experiences, particularly unfavorable ones.<sup>40</sup> By effectively utilizing customer feedback, organizations can enhance their overall performance and consequently improve customer experience.<sup>41,42</sup> Complaints can originate from both former and current customers, and they should be taken seriously and addressed promptly.<sup>43</sup> When analyzed appropriately, customer complaints can be viewed as an opportunity to retain existing customers or attract new ones.<sup>44</sup> Moreover, addressing customer concerns not only enhances customer satisfaction but also upholds ethical standards in the marketplace.<sup>45</sup>

An extensive review of the literature reveals that customer experience, customer complaints, data mining techniques for analyzing customer complaints, and customer experience in the healthcare industry have been extensively studied as individual topics. However, a significant portion of the empirical research relevant to this topic has been conducted outside of India. While data mining has been employed in various sectors, its application in diagnostic centers remains limited. Similarly, research specifically focused on analyzing customer complaints to understand customer experience in diagnostic centers is scarce. Despite the efforts of researchers and corporate organizations in studying customer

experience, there is still room for further academic investigation in this area.<sup>46</sup> This research aims to address these gaps by utilizing data mining techniques to uncover customer experiences in diagnostic centers. Therefore, to bridge the aforementioned research gaps, it is essential to examine customer complaint data through data mining techniques to gain insights into unfavorable customer experiences in diagnostic centers.

## Data and Methodology

This research utilizes data from complaints filed against a prominent clinic on the consumer complaints website [www.consumercomplaints.in](http://www.consumercomplaints.in). For anonymity, the clinic's actual name is concealed, and a pseudonym "Beta" is employed. Analyzing complaints manually can be time-consuming and laborious. Data mining tools, on the other hand, can expedite knowledge-driven decision-making by automating and supervising data analysis.<sup>47</sup> The Apriori algorithm is an effective tool for mining frequent datasets and associated association rules.<sup>48</sup> Researchers have employed this algorithm for data mining to uncover hidden patterns and insights from massive databases.<sup>49,50</sup> Srikant and Agrawal<sup>51</sup> developed the Apriori algorithm used to analyze complaint texts and titles separately to identify the primary complaint categories. The frequency of various terms used in complaints is also analyzed to create word clouds, visually representing the most prevalent terms. This paper's primary objective is to employ data mining techniques to evaluate customer experiences at Beta Clinic. The customer experience database is derived from online complaints registered on the clinic's portal. To analyze patterns in the data, this paper utilizes the Apriori algorithm proposed by Agrawal and Srikant.<sup>52</sup>

## Data Collection

Complaints were collected using web scraping with Selenium, BeautifulSoup, and Pandas in Python on an Ubuntu 20.04 machine. The dataset consists of 2096 complaints from various Beta Clinic centers across India. The complaints were collected and stored in spreadsheets having two columns namely "Title" and "Complaint Text".

## Preprocessing of Complaints

The complaint data undergoes several preprocessing steps to clean and prepare it for analysis:<sup>53,54</sup>

- (a) Character Removal: Unwanted characters are removed.<sup>55</sup>
- (b) Tokenization: Complaints are split into individual words or phrases.
- (c) Stop Word Removal: Common words with little meaning are removed.<sup>54</sup>
- (d) Lemmatization: Words are reduced to their root form.<sup>56,57</sup>

These steps ensure meaningful data for further analysis and modeling.

## Data Analysis

The data analysis is explained in the following paragraphs:

### The Apriori Algorithm

The Apriori algorithm, developed by Agarwal and Srikant,<sup>52</sup> is a widely used method for frequent pattern mining, particularly in transaction databases.<sup>55</sup> Its key concepts and term definitions are as follows:

- Item: A unique object in the transactions database. In this context, each unique word in the list of complaints is considered an item.
- Transaction: A set of distinct items. In this context, the list of words from each complaint after preprocessing constitutes one transaction.
- Support: The total number of times an item appears in the transactions. It is often expressed as the ratio of the total number of occurrences of an item to the total number of transactions.

- Minimum Support: The minimum supports an item must have to be considered frequent. In this context, the minimum support of a word is the total number of complaints it appears in, divided by the total number of complaints.
- Candidate Item Sets: Item sets with a fixed number of items, often denoted by  $C_i$ , where “ $i$ ” represents the number of items in the item set.
- Frequent Itemsets: Item sets with support greater than the minimum support, often denoted by  $L_i$ , where “ $i$ ” represents the number of items in the item set.
- Apriori Property: Any subset of a frequent itemset must also be a frequent itemset.

The Apriori algorithm employs a level-wise search to generate item sets. It starts with item sets containing one element and progressively generates item sets from lower levels to higher levels. The algorithm for generating  $C_1$  is presented in Algorithm 1 ([Appendix 1](#)).

To generate candidates for the  $L_k$  item set, the  $L_{k-1}$  item set is used.  $C_k$ , a superset of  $L_k$ , is generated by performing a set join operation on  $L_{k-1}$  with itself. Algorithm 2 ([Appendix 2](#)) describes the procedure for generating  $C_k$ .

$C_k$  is pruned using the Apriori property to eliminate candidate itemsets whose subsets are not frequent itemsets. Subsequently, the entire transaction data is scanned to identify item sets in  $C_k$  with a frequency exceeding the minimum support. Itemsets with support less than the minimum support are removed from  $C_k$ , resulting in the formation of  $L_k$ . Algorithm 3 ([Appendix 3](#)) details the process of scanning the data and generating  $L_k$ . This process iterates until no further item set with support greater than the minimum support can be generated.

In this study, the Apriori algorithm is utilized to identify frequently co-occurring words in the complaint data. These frequent itemsets are then analyzed for association rule mining to uncover closely related words in the complaints.

## Association Rule Mining

Association rules capture the dependency of one data item on another within a dataset.<sup>58</sup> An association rule comprises an antecedent and a consequent. The antecedent represents a data item present in the data, while the consequent represents a data item that frequently co-occurs with the antecedent. The strength of this association is measured by confidence, which is the ratio of occurrences of the antecedent and consequent together to the occurrences of the antecedent alone.<sup>59</sup> Confidence values range from 0 to 1, with 1 indicating a strong association and 0 indicating no association. For this analysis, only rules with confidence greater than or equal to 0.7 were considered significant.<sup>59</sup> Algorithm 4 ([Appendix 4](#)) describes the procedure for mining association rules from frequent itemsets.

## Word Cloud Generation

Frequent words were visualized using word clouds to represent their frequency in the data. Word sizes correspond to term frequencies, with larger words indicating higher frequencies.<sup>60</sup> In this study, word clouds were generated from complaint data using the “wordcloud” and “matplotlib” modules in Python.

## Results

Both the complaint title and the complaint text were analyzed separately to identify frequent words and association rules. This approach was taken because the title often encapsulates the essence of the complaint text. The findings from both the title and complaint text analysis are discussed in the following subsections.

## Analysis of Title of the Complaints

The complaint titles were analyzed to identify frequent terms and association rules. [Table 1](#) presents a list of single terms with their corresponding support, calculated using a minimum support threshold of 0.02.<sup>61</sup> This means that terms appearing in more than 2% of the complaints were selected for analysis. The frequency of words in [Table 1](#) indicates that approximately 15.8% of complaints were related to reports, highlighting a potential area for improvement in customer experience. Notably, 14.7% of complaints were marked as resolved, suggesting a positive aspect of customer experience. Additionally, 15% of complaints concerned poor service quality, while 7.3% addressed staff behavior.

**Table 1** Words with a Maximum Frequency in the Title of Complaints

Words	Support
Report	0.157894736842105
Resolved	0.147368421052632
Service	0.147368421052632
Test	0.094736842105263
Staff	0.073684210526316
Behavior	0.73684210526316
COVID	0.031578947368421
Negligence	0.031578947368421
Vaccination	0.031578947368421
Misleading	0.031578947368421

Interestingly, 3.2% of complaints were related to COVID vaccination, and the same percentage of complaints used the terms “misleading” and “negligence” to describe the experience.

After analyzing the most frequent words, a group of two words with maximum frequency were calculated and the result was tabulated in Table 2.

The data from Table 2 indicates a significant portion of customers (6.3%) have experienced difficulties obtaining test reports. Additionally, 4.2% of complaints specifically mentioned poor service as the source of their dissatisfaction. Furthermore, 2.1% of complaints cited specific issues such as rude behavior, medical negligence, misleading staff, lengthy wait times, problems with vaccine certificates, and incorrect test reports as contributing factors to their negative experiences. The data further reveals that the JP Nagar clinic accounts for the majority of complaints (3.2%), followed by the Salt-Lake clinic (2.1%).

A group of three words that occurred together in a complaint has been tabulated in Table 3. The minimum support used to calculate the frequency of the terms was 0.02.<sup>61</sup>

**Table 2** Group of Two Words with a Maximum Frequency in the Title of Complaints

Words	Support
(“report”, “test”)	0.063157894736842
(“service”, “poor”)	0.042105263157895
(“jp”, “nagar”)	0.031578947368421
(“behavior”, “rude”)	0.021052631578947
(“certificate”, “vaccine”)	0.021052631578947
(“salt”, “lake”)	0.021052631578947
(“medical”, “negligence”)	0.021052631578947
(“staff”, “misleading”)	0.021052631578947
(“wrong”, “report”)	0.021052631578947
(“time”, “waiting”)	0.021052631578947





**Table 5** Rules Extracted from the Title of the Complaints

Antecedent	Consequent	Confidence
Rude	Behavior	1
Vaccine	Certificate	1
Delay	Report	1
(jp, nagar)	Resolved	1
(salt, lake)	Resolved	1

The [Table 5](#) shows that whenever a delay is mentioned in a complaint, a report is also mentioned. Additionally, all complaints registered for the Salt Lake clinic and JP Nagar clinic have been resolved by the management. This suggests that there may be a link between delays and reports, and that the management is taking steps to address complaints.

Specifically, the table shows the following:

- “delay” and “report” have a confidence of 1.0, which means that whenever “delay” is mentioned, “report” is also mentioned.
- “Salt Lake clinic” and “resolved” have a confidence of 1.0, which means that all complaints registered for the Salt Lake clinic have been resolved.
- “JP Nagar clinic” and “resolved” have a confidence of 1.0, which means that all complaints registered for the JP Nagar clinic have been resolved.

An analysis of complaint texts revealed the most common terms and association rules. [Table 6](#) lists the single terms and their corresponding support values, with a minimum support of 0.02. Sorting the terms by support highlights the most frequently used terms. The data indicates that “test” (27.4%) and “report” (15.8%) were the most common terms, suggesting that 15.8% of complaints concerned test reports. “Service” (12.6%) was also prevalent, while “behavior” (3.2%), “unprofessional” (3.2%), and “pathetic” (3.2%) were used less frequently. This implies that at least 12.6% of complaints were related to poor service.

**Table 6** Words with a Maximum Frequency in the Complaint Texts

Words	Support
Doctor	0.252631578947368
Test	0.273684210526316
Report	0.157894736842105
Service	0.126315789473684
Vaccine	0.042105263157895
Behavior	0.031578947368421
Behaviour	0.031578947368421
Unprofessional	0.031578947368421
Vaccination	0.031578947368421
Pathetic	0.031578947368421

**Table 7** Group of Two Words with a Maximum Frequency in the Complaint Texts

Words	Support
("report", "test")	0.126315789473684
("checkup", "health")	0.042105263157895
("experience", "bad")	0.042105263157895
("appointment", "refused")	0.021052631578947
("certificate", "vaccine")	0.021052631578947
("first", "vaccine")	0.021052631578947

The most frequent two-word terms in complaint texts were identified and tabulated in Table 7. The minimum support used to calculate term frequency was 0.02. Terms were sorted based on support for analysis. Table 7 shows that “test report” (12.6%) and “health checkup” (4.2%) were the most frequent two-word terms, indicating issues with these services. Additionally, “experience bad” (4.2%) and “appointment refused” (2.1%) were prevalent, suggesting problems with customer experience and appointment scheduling.

The most frequent three-word terms in complaint texts were identified and tabulated in Table 8. The combination of “report”, “blood”, and “test” appeared in 4.2% of complaints, with 1% specifically mentioning “wrong”, highlighting challenges in obtaining blood test reports.

A word cloud in Figure 2 visualizes the frequency of terms in complaint texts. Larger words indicate higher frequency. Association rules generated from complaint texts provided no significant insights.

## Discussion

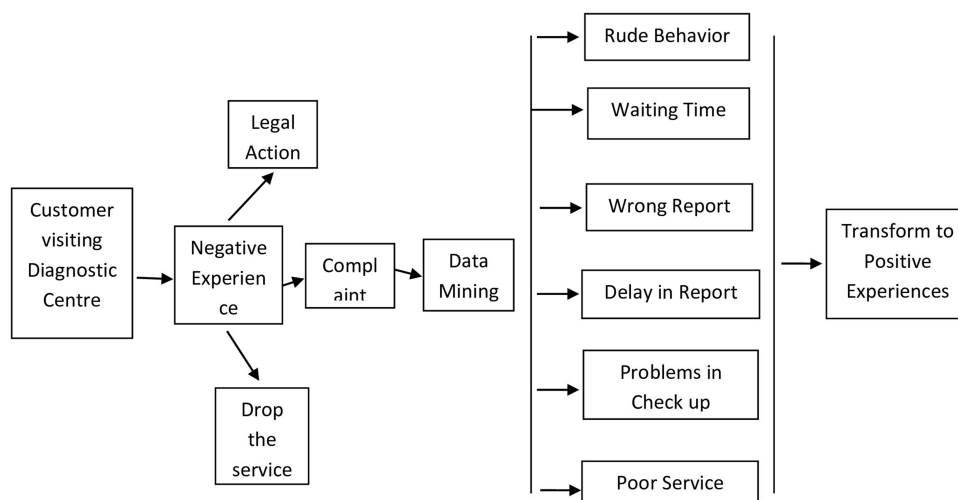
An analysis of complaints reveals that 12.6% of unfavorable experiences concern delays and errors in test reports, while 4.2% and 2.1% pertain to health checkups and COVID vaccinations, respectively. Delays in receiving test reports warrant serious attention. Such delays can cause patients undue suffering and exacerbate their ailments.<sup>62</sup> It is crucial to recognize that delays or errors in test reports can lead to misdiagnosis or inaccurate assessments during patient follow-ups. Consequently, procedures that combine error detection with a search for potential root causes are necessary to implement preventive and corrective measures. Customers also reported unfavorable experiences related to staff behavior, including “rude behavior” and “poor service” (4.2% each) and “medical negligence” (2.1%). Rudeness significantly impacts healthcare service delivery.<sup>63</sup> Rude language and unpleasant behavior among diagnostic service providers jeopardize patient safety and the quality of care they receive.<sup>64</sup> Frow & Payne<sup>65</sup> found that customer satisfaction declines when services fall below expectations. Poor service leads to dissatisfaction, and unsatisfied customers are more likely to engage in negative word-of-mouth, switching providers, and complaining.<sup>66</sup> Poor provider attitudes can deter service utilization and foster low expectations and discriminatory behavior among healthcare providers.<sup>67</sup> This is going to affect the mindset

**Table 8** Group of Three Words with a Maximum Frequency in the Complaint Texts

Words	Support
("report", "test", "doctor")	0.08421052631579
("report", "blood", "test")	0.042105263157895
("report", "wrong", "doctor")	0.031578947368421
("report", "blood", "wrong")	0.010526315789474







**Figure 3** Proposed model of Customer Experience in diagnostic centers.

## Managerial Implications

Enhancing customer experience in diagnostic centers requires a multifaceted approach that encompasses complaint management, data-driven decision-making, and customer-centricity. Howarth et al<sup>14</sup> advocate for viewing complaints as opportunities for improvement, emphasizing their role in customer retention and reputation management.<sup>70</sup> Data-driven decision-making, as highlighted by Satish & Yusof,<sup>42</sup> necessitates employee training to effectively utilize customer data.<sup>71</sup> Framing patient experiences as customer service issues encourages staff to prioritize interpersonal skills and approach patient concerns as communication challenges.<sup>72</sup> The areas of improvement are quite evident from the online feedback<sup>73</sup> and ratings, so corrective measures can be taken accordingly. Holmlund et al<sup>74</sup> emphasize the importance of quantifying the effectiveness of customer experience enhancement efforts, advocating for the use of key metrics to track progress and inform future decisions.

Adopting a customer-centric approach, prioritizing customer needs and perspectives, can significantly enhance patient satisfaction. Schiavone et al,<sup>75</sup> Ponsignon et al,<sup>76</sup> and Lee<sup>77</sup> highlight the benefits of this approach, suggesting that healthcare organizations can create more personalized, responsive, and effective service experiences. Managers should replace the restrictive legal paradigm for handling complaints with a management approach that views complaint resolution as a strategy for customer retention and organizational learning. Griffey & Bohan<sup>78</sup> and Nikitha et al<sup>79</sup> advocate for a proactive approach to complaint management, encouraging diagnostic center managers to embrace new data analytics technologies to investigate unfavorable customer experiences and identify root causes.

The ever-expanding range of technologies necessitates adaptability and a willingness to explore new approaches to service delivery.<sup>80</sup> Managers should utilize natural language processing and sentiment analysis techniques to transform unstructured patient experience reports into actionable metrics of healthcare performance, particularly in diagnostic services. Greaves et al<sup>20</sup> propose a method for extracting valuable insights from patient feedback. Adopting the roster method, as suggested by Singh et al,<sup>81</sup> can effectively manage COVID vaccination-related issues, streamlining the vaccination process, reducing wait times, and minimizing patient inconvenience. Diagnostic center managers should implement a reliable and 24/7 customer experience solution to provide decision-makers with continuous access to actionable insights. Holmlund et al<sup>74</sup> emphasize the importance of real-time data availability for informed decision-making.

## Policy Implications

To bridge the practitioner-academic gap in managing customer complaints in healthcare, this study proposes a multi-pronged approach. Customer complaints should be viewed as service failings rather than legal issues, with customer relationship managers employing interpersonal tactics to address concerns without assigning blame.<sup>72,82</sup> A centralized regulatory framework should supplement the management model to manage performance, review complaints, and

respond to complainants.<sup>38,83</sup> This approach could enhance diagnostic service quality and empower patients to file lawsuits without waiting for an internal grievance process, expanding legal remedies for medical negligence. Governments should monitor the condition of hospital services and the overall health sector to ensure that citizens are treated as citizens first and customers later.<sup>84</sup>

## Directions for Future Research

This study proposes future research directions and provides examples of fruitful ways to explore the connection between customer complaints and customer experience. The Apriori algorithm, while an established tool, has limitations compared to newer data mining techniques. The study was conducted during the COVID-19 pandemic, and its findings may not reflect normal conditions. Additionally, the findings lack empirical validation through direct customer feedback. Future research should consider collecting data from consumers under normal conditions to validate these findings. Only 30% of businesses effectively utilize customer experience data to identify flaws and improve their market position.<sup>85</sup> Dissatisfied customers often switch providers and share negative experiences rather than communicating directly with the company.<sup>86</sup> Bolton et al<sup>87</sup> highlight the challenges in integrating digital, physical, and social realms to create superior customer experiences. Descriptive research is needed to better understand the customer experience that links offline customer complaints and experiences with service delivery. Further cross-sectional and longitudinal studies are required to generalize the findings.<sup>88</sup> Different variables, with different levels of importance, influence the customer experiences. Researchers can use the relationship between the parameters and social network analysis (SNA) to determine this association.<sup>89,90</sup>

## Conclusion

Errors are inevitable in healthcare, and healthcare professionals should accept this reality. Acknowledging that mishaps may occur and patients may complain should prompt practitioners to develop a complaint management strategy.<sup>14</sup> Proactive mitigation is preferable to reactive complaint handling. Patient complaints should be viewed not just as post-consumption feedback but also as an opportunity to improve service delivery.<sup>82</sup> A robust complaint handling system built on understanding, empathy, action, and honesty can benefit all parties involved.<sup>14</sup> By collecting and aggregating patient descriptions of negative experiences online, patterns of poor clinical practice may be identified. Over time, this approach could help identify areas for improvement.<sup>20</sup> However, the internet is susceptible to false information, so separating reliable data from unreliable is crucial.<sup>91</sup> Methods and analytics designed for managing and mining unreliable data must be employed to cope with erroneous and misleading information. Diagnostic centers should prioritize designing and implementing an effective complaint management system and ensuring their customers have a positive experience.

## Data Sharing Statement

The datasets generated and/or analysed during the current study are not publicly available due to data security reasons but are available from the corresponding author on request.

## Ethics Approval and Consent to Participate

This study was approved by the Indian Institute of Information Technology Allahabad Ethics Committee. This study was conducted in accordance with the declaration of Helsinki. All participants provide the informed consent in this research.

## Author Contributions

All authors made a significant contribution to the work reported, whether that is in the conception, study design, execution, acquisition of data, analysis and interpretation, or in all these areas; took part in drafting, revising or critically reviewing the article; gave final approval of the version to be published; have agreed on the journal to which the article has been submitted; and agree to be accountable for all aspects of the work.

## Funding

No funding was received for conducting this study.

## Disclosure

The authors have no competing interests to declare that are relevant to the content of this article.

## References

- Paul J, Rosado-Serrano A. Gradual internationalization vs born-global/ international new venture models. *Int Marketing Rev.* 2019;36(6):830e–858. doi:10.1108/IMR-10-2018-0280
- Osterman P. Who will care for us? Long-term care and the long-term workforce. Russell Sage Foundation. *Adm Sci Q.* 2018;64(1):7–9.
- Wadhwa SS. Customer satisfaction and health care delivery systems: commentary with Australian bias. *Inter J Nucl Med.* 2002;1(1):1539–4638.
- Choudhury M, Singh R, Saikia H. Measuring customer experience in bancassurance: an empirical study. *Market-Tržište.* 2016;28(1):47–62.
- Choudhury M, Singh R. Identifying factors influencing customer experience in bancassurance: a literature review. *J Comm Account Res.* 2021;10(2):10–22.
- Zineldin M, Camgoz-Akdağ H, Vasicheva V. Measuring, evaluating, and improving hospital quality parameters/dimensions-an integrated healthcare quality approach. *Internat J Health Care Qual Assur.* 2011;24(8):654–662.
- Drosos D, Tsotsolas N, Zagga A, Chalikias M, Skordoulis M. Multicriteria satisfaction analysis application in the health care sector. In: Proceedings of the 7th International Conference on ICT in Agriculture, Food and Environment (HAICTA 2015). Kavala. Athens: HAICTA; 2015:737–754.
- Reddy P, Onitskansky E, Singhal S, Velamoor S. Why does the evolving healthcare services and technology market matter? *McKin Comp.* 2018;2018:12.
- Kwon HW, Ahn EK, Ahn EK, Ahn EK. National healthcare service and its big data analytics. *Healthc Inform Res.* 2018;24(3):247–249. doi:10.4258/hir.2018.24.3.247
- Wu T. From time sheets to tablets: documentation technology in frontline service sector managers' coordination of home healthcare services. *Work Occupat.* 2020;47(3):378–405. doi:10.1177/0730888420922581
- Buttle F. *Client Relationship Management: Concepts and Tools.* Oxford: Elsevier Butterworth-Heinemann; 2004:9–10.
- Eisenhardt KM, Graebner ME. Theory building from cases: opportunities and challenges. *Acad Manage J.* 2007;50(1):25–32. doi:10.5465/amj.2007.24160888
- Paul J, Sahadev S. Service failure and problems: internal marketing solutions for facing the future. *J Retail Consum Serv.* 2018;40:304–311.
- Howarth G, Tiernan J, Gillespie G, Carstens P. A good complaints system. *South Afr Med J.* 2015;105(6):425–426. doi:10.7196/SAMJ.9358
- Mei XY, Bagaas IK, Relling EK. Customer complaint behavior (CCB) in the retail sector: why do customers voice their complaints on Facebook? *Internat Rev Ret.* 2019;29(1):63–78. doi:10.1080/09593969.2018.1556179
- Fix GM, VanDeusen Lukas C, Bolton RE, et al. Patient-centered care is a way of doing things: how healthcare employees conceptualize patient-centered care. *Health Expectations.* 2018;21(1):300–307. doi:10.1111/hex.12615
- Coulter RA, Ligas M. A typology of customer-service provider relationships: the role of relational factors in classifying customers. *J Serv Marketing.* 2004;18(6):482–493. doi:10.1108/08876040410557267
- Nam JH, Lee TJ. Foreign travelers' satisfaction with traditional Korean restaurants. *Int J Hospitality Manage.* 2011;30(4):982–998. doi:10.1016/j.ijhm.2011.02.006
- Payne A, Frow P. Relationship marketing: looking backwards towards the future. *J Serv Marketing.* 2017;31(1):11–15. doi:10.1108/JSM-11-2016-0380
- Greaves F, Ramirez-Cano D, Millett C, Darzi A, Donaldson L. Harnessing the cloud of patient experience: using social media to detect poor quality healthcare. *BMJ Qual Saf.* 2013;22(3):251–255. doi:10.1136/bmjqs-2012-001527
- Iyawa GE, Herselman M, Botha A. Digital health innovation ecosystems: from systematic literature review to conceptual framework. *Procedia Comput Sci.* 2016;100:244–252. doi:10.1016/j.procs.2016.09.149
- Edvardsson B. Service quality: beyond cognitive assessment. *Manag Serv Qual.* 2005;15(2):127–131. doi:10.1108/09604520510585316
- Worlu R, Kehinde OJ, Borishade T. Effective customer experience management in health-care sector of Nigeria: a conceptual model. *Int J Pharm Health Market.* 2016;10:449–466. doi:10.1108/IJPHM-12-2015-0059
- Klaus P, Kuppelwieser V. Guiding directions and propositions: placing dynamics at the heart of customer experience (CX) research. *J Retailing Consum Serv.* 2021;59:102429. doi:10.1016/j.jretconser.2020.102429
- Lenka S, Parida V, Wincent J. Digitalization capabilities as enablers of value co-creation serviced firms. *Psychol Marketing.* 2017;34(1):92–100. doi:10.1002/mar.20975
- Spiggle S. Analysis and interpretation of qualitative data in consumer research. *J Consum Res.* 1994;21(3):491–503. doi:10.1086/209413
- Chen CK, Shie AJ, Yu CH. A customer-oriented organizational diagnostic model based on data mining of customer-complaint databases. *Expert Syst Appl.* 2012;39(1):786–792. doi:10.1016/j.eswa.2011.07.074
- Chugani S, Govinda K, Ramasubbareddy S. Data analysis of consumer complaints in the banking industry using hybrid clustering. In: 2018 second international conference on computing methodologies and communication (ICCMC); 2018:74–78.
- Xu J, Zhao J, Zhao N, et al. The research and construction of complaint orders classification corpus in mobile customer service. In: CCF international conference on natural language processing and Chinese computing; 2018:351–361.
- Yang Y, Xu D-L, Yang J-B, Chen Y-W. An evidential reasoning-based decision support system for handling customer complaints in mobile telecommunications. *Knowledge-Based Syst.* 2018;162:202–210. doi:10.1016/j.knosys.2018.09.029
- Ghazzawi A, Alharbi B. Analysis of customer complaints data using data mining techniques. *Procedia Comput Sci.* 2019;163:62–69. doi:10.1016/j.procs.2019.12.087
- Khajehali N, Alizadeh S. Extract critical factors affecting the length of hospital stay of pneumonia patients by data mining (case study: an Iranian hospital). *Artif Intell Med.* 2017;83:2–13. doi:10.1016/j.artmed.2017.06.010
- Baek H, Cho M, Kim S, Hwang H, Song M, Yoo S. Analysis of length of hospital stays using electronic health records: a statistical and data mining approach. *PLoS One.* 2018;13(4):e0195901. doi:10.1371/journal.pone.0195901
- Ayyoubzadeh SM, Ghazisaeedi M, Kalhori SRN, et al. A study of factors related to patients' length of stay using data mining techniques in a general hospital in southern Iran. *Health Inform Sci Syst.* 2020;8(1):1–11. doi:10.1007/s13755-020-0099-8



35. Graham B, Bond R, Quinn M, Mulvenna M. Using data mining to predict hospital admissions from the emergency department. *IEEE Access*. 2018;6:10458–10469. doi:10.1109/ACCESS.2018.2808843
36. Vianna LS, Wazlawick RS. Data Mining for Hospital Morbidity Forecasting. In: 2020 IEEE International Conference on Software Architecture Companion (ICSA-C). IEEE; 2020:167–172.
37. Ulrey KL, Amason P. Intercultural communication between patients and health care providers: an exploration of intercultural communication effectiveness, cultural sensitivity, stress, and anxiety. *J Health Commun*. 2001;13(4):449–463. doi:10.1207/S15327027HC1304\_06
38. Vogus TJ, McClelland LE. When the customer is the patient: lessons from healthcare research on patient satisfaction and service quality ratings. *Hum Res Manag Rev*. 2016;26(1):37–49. doi:10.1016/j.hrmr.2015.09.005
39. Jain R, Aagja J, Bagdare S. Customer experience – a review and research agenda. *J Serv Theor Practice*. 2017;27(3):642–662.
40. Velázquez BM, Blasco MF, Saura IG, Contrí GB. Causes for complaining behavior intentions: the moderator effect of previous customer experience of the restaurant. *J Serv Marketing*. 2010;24(7):532–545. doi:10.1108/08876041011081087
41. Singh R, Agarwal S, Pandiya B. Customer experience in diagnostic centres: an empirical study. *Acad Market Stud J*. 2022;26(3):1–15.
42. Satish L, Yusof N. A review: big data analytics for enhanced customer experiences with crowdsourcing. *Procedia Comput Sci*. 2017;116:274–283. doi:10.1016/j.procs.2017.10.058
43. Cook S. *Complaint Management Excellence: Creating Customer Loyalty Through Service Recovery*. Vol. 1. Kogan Page Publishers; 2012:9.
44. Kiraz A, Eski H, Geçici AO. Analysis of online customer complaints of mobile telecommunication sector with text mining. *Turkish Online J Educat Technology*. 2020;2020:22.
45. Campbell MC, Winterich KP. A framework for the consumer psychology of morality in the marketplace. *J Con Psychol*. 2018;28(2):167–179. doi:10.1002/jcpsy.1038
46. Verhoef PC, Kannan PK, Inman JJ. From multi-channel retailing to omnichannel retailing. *J Retailing*. 2015;91(2):174–181. doi:10.1016/j.jretai.2015.02.005
47. Parker DG. Data Mining: modules in Emerging Fields. In: Torkkola JA, Bloomfield PR, Murray PM, Bond WF, editors. *Data Mining*. Springer; 2004:176–200.
48. Wang C, Zheng X. Application of improved time series Apriori algorithm by frequent itemsets in association rule data mining based on the temporal constraint. *Evol Intell*. 2020;13(1):39–49. doi:10.1007/s12065-019-00234-5
49. Sun LN. An improved apriori algorithm based on a support weight matrix for data mining in a transaction database. *J Ambient Intell Humaniz Comput*. 2020;11(2):495–501. doi:10.1007/s12652-019-01222-4
50. Ndruru R, Hasugian PM. Determination of data mining application design patterns booking raw food in restaurant fountain with apriori algorithm. *J Comput Net*. 2020;2(2):275–285. doi:10.47709/cnape.v2i2.415
51. Srikant R, Agrawal R. Mining generalized association rules. *IBM Res Division Zurich*. 1995;1995:407–419.
52. Agrawal R, Srikant R. Fast algorithms for mining association rules. In: Proceedings 20th International Conference very large databases, VLDB; 1994:487–499.
53. Kanis J, Müller L. Automatic lemmatizer construction with focus on OOV words lemmatization. In International Conference on Text, Speech and Dialogue 2005, September. Berlin, Heidelberg: Springer; 2005:132–139.
54. Wilbur WJ, Sirotkin K. The automatic identification of stop words. *J Inf Sci*. 1992;18(1):45–55. doi:10.1177/016555159201800106
55. Grefenstette G. Tokenization in Syntactic Wordclass Tagging. In: van Halteren H, editor. *Syntactic Wordclass Tagging*. Kluwer Academic Publishers; 1999:117–133.
56. Liu H, Christiansen T, Baumgartner WA, Verspoor K. BioLemmatizer: a lemmatization tool for morphological processing of biomedical text. *J Biomed Sema*. 2012;3(1):1–29. doi:10.1186/2041-1480-3-3
57. Plisson J, Lavrač N, Mladenčić D. A rule-based approach to word lemmatization. In: Proceedings of the 13th International Conference on Intelligent Systems. 2004; 83–86.
58. Zhang M, He C. Survey on association rules mining algorithms. In: Advancing Computing, Communication, Control and Management. Lecture Notes in Electrical Engineering. Berlin, Heidelberg: Springer; 2010:56.
59. Liu B, Hsu W, Ma Y. Mining association rules with multiple minimum supports. In: Proceedings of the fifth ACM SIGKDD international conference on knowledge discovery and data mining; 1999:337–341.
60. Heimerl F, Lohmann S, Lange S, Ertl T. Word cloud explorer: text analytics based on word clouds. In :2014 47th Hawaii international conference on system sciences; 2014:1833–1842.
61. Dietrich D. Data science & big data analytics: discovering, analyzing, visualizing and presenting data. *JWS*. 2015;2015:1.
62. Concannon TW, Griffith JL, Kent DM, et al. Elapsed time in emergency medical services for patients with cardiac complaints: are some patients at greater risk for the delay? *Circ Cardiovasc Qual Outcomes*. 2009;2(1):9–15. doi:10.1161/CIRCOUTCOMES.108.813741
63. Guo L, Ryan B, Leditschke IA, et al. Impact of unacceptable behaviour between healthcare workers on clinical performance and patient outcomes: a systematic review. *BMJ Qual Saf*. 2022;31(9):679–687. doi:10.1136/bmjqs-2021-013955
64. Flin R. Rudeness at work. *BMJ*. 2010;340:c2480. doi:10.1136/bmj.c2480
65. Frow P, Payne A. Towards the ‘perfect customer experience’. *J Brand Manag*. 2007;15(2):89–101. doi:10.1057/palgrave.bm.2550120
66. Um KH, Lau AK. Healthcare service failure: how dissatisfied patients respond to poor service quality. *Int J Oper Prod Manage*. 2018;38(5):1245–1270. doi:10.1108/IJOPM-11-2016-0669
67. Devkota HR, Murray E, Kett M, Groce N. Healthcare providers’ attitude towards disability and experience of women with disabilities in the use of maternal healthcare service in rural Nepal. *Reproductive Health*. 2017;14(1):1–14. doi:10.1186/s12978-017-0330-5
68. Kashif M, Samsi SZM, Awang Z, Mohamad M. EXQ: measurement of healthcare experience quality in Malaysian settings: a contextualist perspective. *Int J Pharm Health Market*. 2016;10(1):27–47. doi:10.1108/IJPHM-03-2015-0011
69. Borishade T, Kehinde O, Iyiola O, et al. Dataset on customer experience and satisfaction in the healthcare sector of Nigeria. *Data Brief*. 2018;20:1850–1853. doi:10.1016/j.dib.2018.06.070
70. Platt AW. Handling complaints. *BMJ*. 2010;340:c1537. doi:10.1136/bmj.c1537
71. Mela CF, Moorman C. Why marketing analytics hasn’t lived up to its promise. *Harvard Business Review*. 2018;108(5):1–7.
72. Kirkland A, Hyman M. Civil rights as patient experience: how healthcare organizations handle discrimination complaints. *Law Soc Rev*. 2021;55(2):273–295. doi:10.1111/lasr.12554

73. Agarwal S, Singh R, Upadhyay CK. Service quality in the healthcare industry: a literature review and research agenda. *Internat J Mark Busin Commun.* 2022;11:1.
74. Holmlund M, Van Vaerenbergh Y, Ciuchita R, et al. Customer experience management in the age of big data analytics: a strategic framework. *J Bus Res.* 2020;116:356–365. doi:10.1016/j.jbusres.2020.01.022
75. Schiavone F, Leone D, Sorrentino A, Scaletti A. Re-designing the service experience in the value co-creation process: an exploratory study of a healthcare network. *Bus Process Manage J.* 2020;26(4):889–908. doi:10.1108/BPMJ-11-2019-0475
76. Ponsignon F, Smart A, Phillips L. A customer journey perspective on service delivery system design: insights from healthcare. *Int J Qual Reliab Manage.* 2018;35(10):2328–2347. doi:10.1108/IJQRM-03-2018-0073
77. Lee D. A model for designing healthcare service based on the patient experience. *Int J Healthc Manage.* 2019;12(3):180–188. doi:10.1080/20479700.2017.1359956
78. Griffey RT, Bohan JS. Healthcare provider complaints to the emergency department: a preliminary report on a new quality improvement instrument. *BMJ Qual Saf.* 2006;15(5):344–346. doi:10.1136/qshc.2005.015776
79. Nikitha GN, Chandana C, Neelashree N, Nisargapriya J, Vishwesh J. Bank customer complaints analysis using natural language processing and data mining. *Internat J Prog Res Sci Engin.* 2020;1(3):22–25.
80. Foroudi P, Gupta S, Sivarajah U, Broderick A. Investigating the effects of smart technology on customer dynamics and customer experience. *Comput Hum Behav.* 2018;80:271–282. doi:10.1016/j.chb.2017.11.014
81. Singh R, Agarwal S, Singh N. Adaptation of Roster Format in Food Joints. *J Case Res.* 2021;12(1):1–7.
82. Olsson EM. Interpersonal complaints regarding cancer care through a gender lens. *Int J Health Care Qual Assur.* 2016;29(6):687–702. doi:10.1108/IJHCQA-03-2014-0032
83. Park GW, Kim Y, Park K, Agarwal A. Patient-centric quality assessment framework for healthcare services. *Technol Forec Soc Chan.* 2016;113:468–474. doi:10.1016/j.techfore.2016.07.012
84. Agarwal S, Singh R. Customers' perception towards accountability of diagnostic centres: evidence from India. *J Multidiscipl Healthc.* 2023;2947–2961. doi:10.2147/JMDH.S425011
85. Jeffrey LM, Milne J, Suddaby G, Higgins A. Blended learning: how teachers balance the blend of online and classroom components. *J Informat Technol Educ.* 2014;2014:13.
86. Gal I, Doron I. Informal complaints on health services: hidden patterns, hidden potentials. *Int J Qual Health Care.* 2007;19(3):158–163. doi:10.1093/intqhc/mzm006
87. Bolton RN, McColl-Kennedy JR, Cheung L, et al. Customer experience challenges: bringing together digital, physical, and social realms. *J Serv Manag.* 2018;29(5):776–808. doi:10.1108/JOSM-04-2018-0113
88. Singh R, Bhattacharjee J, Kajol K. Factors affecting awareness towards investment in equity shares: a social network analysis approach. *Acad Market Stud J.* 2022;26(5):1–15.
89. Kajol K, Nath M, Singh R. Factors affecting seasonality in the stock market: a social network analysis approach. *Internat J Accoun Finan Rev.* 2020;5(4):39–59.
90. Singh R, Bhattacharjee J, Kajol K. Factors affecting risk perception in respect of equity shares: a social network analysis approach. *Vision.* 2021;2021:09722629211046082.
91. Gandomi A, Haider M. Beyond the hype: big data concepts, methods, and analytics. *Intern J Inform Manag.* 2015;35(2):37–144. doi:10.1016/j.ijinfomgt.2014.10.007

Journal of Multidisciplinary Healthcare

Dovepress

## Publish your work in this journal

The Journal of Multidisciplinary Healthcare is an international, peer-reviewed open-access journal that aims to represent and publish research in healthcare areas delivered by practitioners of different disciplines. This includes studies and reviews conducted by multidisciplinary teams as well as research which evaluates the results or conduct of such teams or healthcare processes in general. The journal covers a very wide range of areas and welcomes submissions from practitioners at all levels, from all over the world. The manuscript management system is completely online and includes a very quick and fair peer-review system. Visit <http://www.dovepress.com/testimonials.php> to read real quotes from published authors.

Submit your manuscript here: <https://www.dovepress.com/journal-of-multidisciplinary-healthcare-journal>