



The Effect of Implicit Preferences on Food Consumption: Moderating Role of Ego Depletion and Impulsivity

Yan Wang^{1*}, Jinglei Zhu¹, Yi Hu¹, Yuan Fang¹, Guosen Wang¹, Xianghua Cui^{1,2} and Lei Wang^{1,3}

¹ School of Psychology and Cognitive Science, East China Normal University, Shanghai, China, ² Management of Technology and Education Department, The second Affiliated Hospital of Kunming Medical University, Kunming, China, ³ The Psychological Counseling Room, Shanghai Wanping Middle School, Shanghai, China

OPEN ACCESS

Edited by:

Julia M. Hormes,
University at Albany, State University
of New York, USA

Reviewed by:

Malte Friese,
Saarland University, Germany
Annika Petra Christine Lutz,
University of Luxembourg,
Luxembourg
Jaime A. Coffino,
University at Albany, State University
of New York, USA

*Correspondence:

Yan Wang
wangyan@psy.ecnu.edu.cn

Specialty section:

This article was submitted to
Eating Behavior,
a section of the journal
Frontiers in Psychology

Received: 06 May 2016

Accepted: 14 October 2016

Published: 09 November 2016

Citation:

Wang Y, Zhu J, Hu Y, Fang Y,
Wang G, Cui X and Wang L (2016)
The Effect of Implicit Preferences on
Food Consumption: Moderating Role
of Ego Depletion and Impulsivity.
Front. Psychol. 7:1699.
doi: 10.3389/fpsyg.2016.01699

Ego depletion has been found to moderate the effect of implicit preferences on food consumption, such that implicit preferences predict consumption only under a depleted state. The present study tested how trait impulsivity impacts the effect of implicit preferences on food consumption in a depleted condition. Trait impulsivity was measured by means of self-report and a stop signal task. Results showed that both self-reported impulsivity and behavioral impulsivity moderated the 'depletion and then eating according to implicit preferences' effect, albeit in different ways. Participants high in self-reported impulsivity and low in behavioral impulsivity were more vulnerable to the effect of depletion on eating. The implications of these results for extant theories are discussed. Future research is needed to verify whether or not trait impulsivity is associated with vulnerability to depletion across different self-control domains.

Keywords: implicit preferences, ego depletion, trait impulsivity, stop signal task, food consumption

INTRODUCTION

The abundance of high-calorie foods in modern society causes some people to consume in excess of their long-term health or weight-management goals (Novak and Brownell, 2011). However, not everyone overeats under the same conditions. Some may find the temptation to eat difficult to resist and become unable to control their impulses under certain circumstances. The dual-systems perspective of impulse and self-control provides a framework for understanding the determinants of health-related behaviors (e.g., eating, drinking, drug abuse; Hofmann et al., 2009b). This perspective draws from the reflective-impulsive model (RIM; Strack and Deutsch, 2004), which suggests that behaviors are determined by the interplay between the impulsive and reflective systems, to multiple domains of self-control (Hofmann et al., 2008). The impulsive system consists of associative clusters reflecting an organism's learning history. This system drives behavior through an automatic appraisal of a stimulus's affective and motivational properties. In contrast, the reflective system guides behavior through personal standards, reasoned evaluations of pros and cons, and long-term goals. Furthermore, certain situational and dispositional boundary conditions, or moderators, may shift the relative impact of impulsive and reflective precursors on behavior (Hofmann et al., 2009b). The present research conjoins and examines the interaction between situational differences in ego depletion and dispositional differences in impulsivity.

Food consumption quantity is largely determined by the availability of food and by its appeal (Haynes et al., 2015). Not everyone likes calorie-rich foods to the same degree (Hofmann et al., 2011). Therefore, individual differences in impulse strength toward specific foods should be considered in the study of the human diet (Friese et al., 2008b). According to the RIM, the impulsive system comprises an associative network and activates behavioral schemas through the spreading of activation and the automatic triggering of impulses (Strack and Deutsch, 2004). A valid impulse measure should apply to a specific stimulus of interest, and be sensitive to individual differences in impulse strength (Hofmann et al., 2009b). These criteria permit the use of implicit measures, such as the implicit association test (IAT, Greenwald et al., 1998) and the affect misattribution procedure (AMP, Payne et al., 2005), for indexing impulses. The extent to which implicit measures predict eating behavior depends on multiple situational (e.g., ego depletion) and dispositional moderators (e.g., trait self-control). These moderators are consistent with the dual-systems perspective (Friese et al., 2008a).

According to the strength model of self-control (Baumeister and Heatherton, 1996), exerting self-control quickly consumes a domain general resource and leads to a state of reduced self-regulatory resources called ego depletion (Baumeister et al., 1998). An everyday experience sampling study found that people are more vulnerable to impulses after cumulative depletion (Hofmann et al., 2012). Some studies have employed unhealthy food consumption (e.g., ice cream) during a bogus food taste tests as the dependent task, revealing that depleted individuals eat more than those who were not depleted (Baumeister et al., 2005; Inzlicht and Kang, 2010; Imhoff et al., 2014). However, several studies have found no significant main effects of ego depletion in the sense of eating after depletion (Dingemans et al., 2009; Stillman et al., 2009). A possible explanation for this discrepancy is variance in impulse variation. The main effect of ego depletion on consumption only emerges in a given sample of individuals who have higher mean impulses toward specific food (Friese and Hofmann, 2009). Thus, measuring impulses can help to reconcile the inconsistent results concerning the effect of ego depletion on eating.

Studies have investigated the relationship between ego depletion and impulsive precursors in predicting eating. Two studies measured automatic food attitudes with the Single Category IAT (SC-IAT), demonstrating that this instrument predicted food consumption (i.e., candy and potato crisps) for depleted participants but not for non-depleted participants (Hofmann et al., 2007; Friese et al., 2008b). These studies directly support the moderating role of ego depletion in impulsive eating. Therefore, existing evidence supports the view that eating behavior is more impulsively than reflectively driven when ego depleted.

Some trait and individual difference variables may moderate the ego depletion effect (Hagger et al., 2010). Yet very little understanding of potential moderators exists (Lurquin et al., 2016). According to capacity-based theories, self-control is a dispositional, trait-like construct that differs across individuals (e.g., Tangney et al., 2004; de Ridder et al., 2012). According

to this view, some people have higher overall self-control capacity and are less vulnerable to the ego depletion effect (Baumeister et al., 2006). Accordingly, trait self-control and trait impulsivity differences potentially moderate the ego depletion effect (Duckworth and Kern, 2011).

Trait self-control is defined as the ability to refrain from acting on one's inner impulses (Tangney et al., 2004). Evidence suggests that individuals high in trait self-control are less vulnerable to the effect of ego depletion, as reflected in subsequent self-control outcomes such as aggression (DeWall et al., 2007) and alcohol consumption (Muraven et al., 2005). Studies testing the interaction between trait self-control and ego depletion in the domain of eating behavior have been inconclusive. One study found that participants high in trait self-control were more vulnerable to depletion (Imhoff et al., 2014). However, another study suggested that the effect of ego depletion on eating behavior was independent of trait self-control (Hagger et al., 2013). In a third study, high trait self-control was found to attenuate the effect of ego depletion on eating after accounting for implicit preferences toward specific food (Wang et al., 2015).

Trait impulsivity is defined as a chronic and general tendency toward quick, unplanned reactions to stimuli without considering the consequences (Jasinska et al., 2012). Impulsivity is a multidimensional construct (Whiteside and Lynam, 2001) and has been investigated by self-report personality questionnaires and laboratory behavioral tasks (Reynolds et al., 2006). Self-report questionnaires, such as the Eysenck Impulsiveness Questionnaire (Eysenck et al., 1985) and Barratt Impulsiveness Scale (Patton et al., 1995), define impulsivity as an inability to inhibit inappropriate behaviors, wait or act with forethought. These questionnaires ask participants to rate themselves on items like "I do things without thinking" and "I have trouble controlling my impulses." Behavioral tasks measure overt behavior related to specific impulsivity dimensions. The stop signal task is known as a measure of response inhibition, and impulsivity is defined as an inability to inhibit a motor response in a laboratory setting in such tasks (Logan et al., 1997). Self-report and behavioral tasks have been found to assess different aspects of impulsive behavior (Stahl et al., 2014). However, both measures are linked to increased food intake (Guerrieri et al., 2007a,b; Jasinska et al., 2012). For example, self-reported impulsivity and inefficient response inhibition are positively associated with unhealthy eating (Jasinska et al., 2012). A longitudinal study found that implicit snack food preferences interact with response inhibition in predicting weight gain after 1 year. Participants with strong implicit preferences for snack foods and less effective response inhibition gained the most weight (Nederkoorn et al., 2010). However, no known study has directly tested the moderating effect of trait impulsivity on ego depletion.

The current study investigated the interaction between ego depletion and trait impulsivity and their moderation of implicit preferences on eating. Based on previous findings (Hofmann et al., 2007; Friese et al., 2008b), we predicted a two-way interaction between ego depletion and implicit preferences. We sought to extend existing literature by examining the moderating role of trait impulsivity in the 'depletion and

then eating according to implicit preferences' effect. Due to multidimensionality of the impulsivity construct (Whiteside and Lynam, 2001), we examined both self-report and behavioral impulsivity measures (i.e., response inhibition). Self-reported impulsivity and trait self-control were thought to represent two end points of the same dimension (Duckworth and Kern, 2011; de Ridder et al., 2012). Therefore, low self-reported impulsivity might interact with ego depletion in a similar way as trait self-control (Muraven et al., 2005; DeWall et al., 2007; Wang et al., 2015). On the other hand, response inhibition is required for successful self-control (Hofmann W. et al., 2012; Inzlicht et al., 2014). The majority of tasks employed in ego depletion studies involve the inhibition of prepotent responses (Baumeister, 2014). Moreover, individuals low in response inhibition (i.e., high in behavioral impulsivity) are more strongly influenced by implicit preferences (Houben and Wiers, 2009; Hofmann et al., 2009a). Therefore, low behavioral impulsivity may serve as a buffer against the effect of depletion on subsequent impulsive eating. We predicted that trait impulsivity, ego depletion, and implicit preferences would interact to influence food consumption. Specifically, the effect of implicit preferences on food consumption under a depleted condition existed only in individuals with high trait impulsivity.

MATERIALS AND METHODS

We report how we determined our sample size, all data exclusions, all manipulations, and all measures used (Simmons et al., 2011).

Participants

Participants were 100 female undergraduate students from a Chinese university. The sample size was determined in advance to be comparable with previous ego depletion studies using food consumption as the outcome variable (e.g., Hofmann et al., 2007, 2009a; Hagger et al., 2013). We limited our sample to young females, because food cravings are more prevalent in females than in males (Weingarten and Elston, 1991). Food cravings also decrease with age (Pelchat, 1997). Thus, food consumption may pose a greater threat to young females' self-control. The sample received course credit or monetary compensation (~US\$5) for participating. The mean age of the sample was 21.3 years ($SD = 2.4$ years) and the mean BMI was 20.7 ($SD = 2.1$). Data from five subjects were excluded because of eating more than 2.5 standard deviations from the overall mean ($n = 2$; McClelland, 2000), previously participating in studies where they were offered food ($n = 2$; Lawrence et al., 2015), or being a multivariate outlier in the multiple regression analyses ($n = 1$; Studentized deleted residual > 3 and Cook's Distance > 0.15 ; Friese et al., 2015). The inclusion of the five excluded participants in the analyses did not change the results. Participants were randomly assigned to one of two conditions: No-depletion ($n = 47$) and depletion ($n = 48$).

Procedure

All participants took part in the experiment individually in two sessions. The first session took place between 10:30 and 11:30

am or 3:30 and 5:30 pm, to ensure hunger would be similar across participants. Each participant was briefed by a female experimenter. Participants first completed a perception task, which actually measured implicit preferences for chocolate. Next, participants performed a task that required them to cross out letters on two pages of text, which manipulated their depletion level. Participants then tasted and rated several plates of Hershey chocolates during the taste test phase. Finally, participants indicated when and what they last ate before the experiment, what they thought was the purpose of the study, and their personal information (i.e., age, height, and weight).

The second session took place about 2 weeks later. Each participant first performed the behavioral impulsivity task on a computer. Participants then completed the self-reported trait impulsivity questionnaire.

Participants were debriefed via email after data collection had been completed. The University Committee on Human Research Protection of East China Normal University approved this study.

Ego Depletion Manipulation

We used an established "e-crossing" task to manipulate ego depletion (Baumeister et al., 1998). Participants were given two pages of paper with printed text. On the first page, participants were asked to cross out all the letters "e". The second page contained different instructions for each condition. Participants in the no-depletion condition were asked to cross out all the letters "e". Participants in the depletion condition were required to change their behavior by following new rules. Specifically, they had to cross out all the letters "e" unless followed by a vowel or preceded by a vowel two letters before. Thus, the depletion condition required participants to override the habitual response formed during the first page.

Participants completed a 20-item Positive and Negative Affect Schedule (Watson et al., 1988) immediately after the task, which measured their current mood on a 5-point rating scale. As a manipulation check, participants were asked to rate on a 6-point scale how effortful it was to follow the instructions for crossing out letters.

Measures

Implicit Measure

Implicit preferences toward chocolate were measured with a personalized Single Category IAT (SC-IAT, Karpinski and Steinman, 2006). The chocolate SC-IAT consists of two stages. Participants completed these stages in the same order (Karpinski

TABLE 1 | Descriptive statistics and zero-order correlations of main variables.

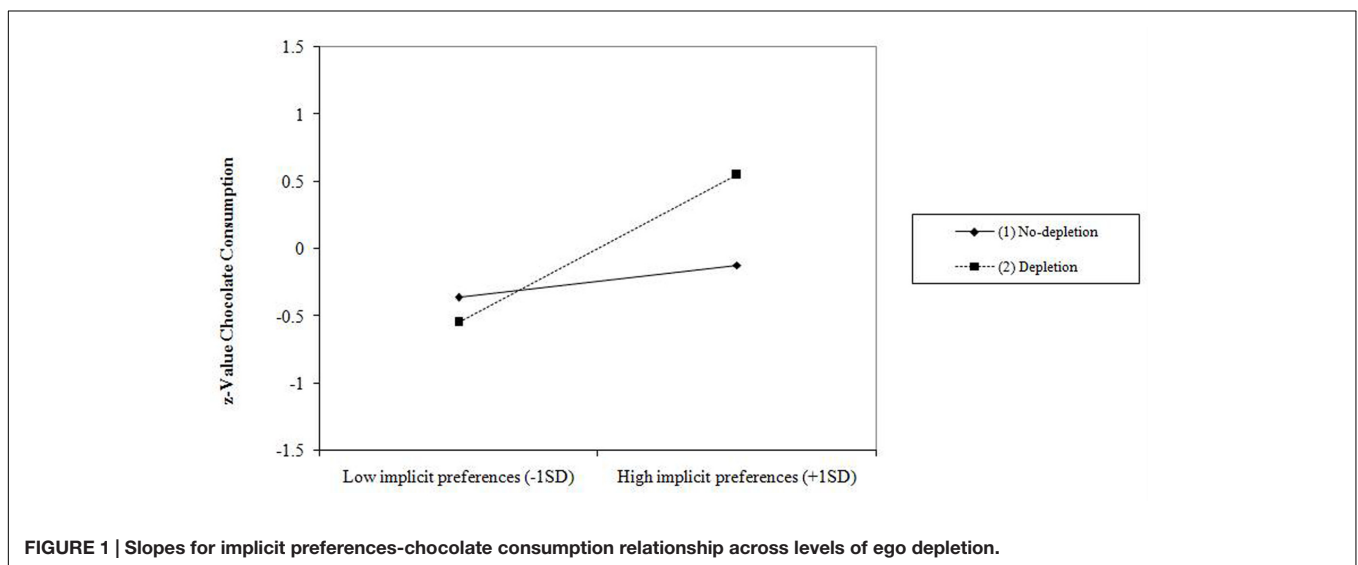
	<i>M</i>	<i>SD</i>	2	3	4
1 Implicit chocolate preferences	0.21	0.35	0.097	-0.143	0.297**
2 Self-reported impulsivity	2.22	0.31		0.041	0.142
3 Response inhibition (ms)	234.00	47.26			0.001
4 Chocolate consumption (g)	45.58	21.84			

N = 95. Two-tailed Pearson's correlations. ** $p < 0.01$.

TABLE 2 | Summary of multiple regression analysis for chocolate consumption with implicit preferences and depletion condition as predictors.

Predictor	Chocolate consumption: Step1						Chocolate consumption: Step2					
	<i>b</i>	<i>SE</i>	<i>t</i>	<i>p</i>	<i>LLCI</i>	<i>ULCI</i>	<i>b</i>	<i>SE</i>	<i>t</i>	<i>p</i>	<i>LLCI</i>	<i>ULCI</i>
Implicit preferences (<i>A</i>)	0.28	0.10	2.81	0.006	0.08	0.48	0.55	0.16	3.40	0.001	0.23	0.87
Depletion condition (<i>B</i>)	-0.26	0.20	-1.30	0.197	-0.65	0.14	-0.24	0.20	-1.25	0.215	-0.63	0.14
<i>A</i> × <i>B</i>							-0.43	0.20	-2.10	0.039	-0.83	-0.02
<i>R</i> ²				0.104						0.146		
ρ (<i>R</i> ²)				0.006						0.002		
ΔR ²				0.104						0.041		
ρ (ΔR ²)				0.006						0.039		

N = 95. *LLCI* = 95% confidence interval lower limit; *ULCI* = 95% confidence interval upper limit.

**FIGURE 1 | Slopes for implicit preferences-chocolate consumption relationship across levels of ego depletion.**

and Steinman, 2006). Each stage consisted of 24 practice trials, followed by 72 test trials. In the first stage (chocolate + I like), participants had to respond with a left-hand key (“E”) to chocolate and positive pictures and a right-hand key (“I”) to negative pictures. In the second stage (chocolate + I don’t like), participants had to respond with a left-hand key (“E”) to positive pictures and a right-hand key (“I”) to chocolate and negative pictures. The target stimuli were six pictures of chocolate. The attribute stimuli were six positive (IAPS#1610, IAPS#1750, IAPS#1920, IAPS#1999, IAPS#2057, IAPS#2209) and six negative pictures (IAPS#1275, IAPS#1301, IAPS#2900, IAPS#3300, IAPS#9470, IAPS#9561) from the International Affective Picture System (IAPS, Lang et al., 2008). During each trial, the target, or attribute, stimulus appeared in the center of the screen, and category reminder labels remained on the bottom. A SC-IAT score was computed for each participant using the *D*-measure with 600-ms error penalty (Greenwald et al., 2003). A more positive value indicated a more positive implicit attitude toward chocolate.

Chocolate Consumption

A so-called taste test was used to assess chocolate consumption. Participants were left alone for 8 min with 120 separately

wrapped (5 g) Hershey chocolates of different flavors. Each participant was asked to taste and rate the chocolates on a 28-item questionnaire. After the time had expired, the chocolates were removed. Chocolate consumption was determined by weighing the chocolate before and after the task.

Behavioral Impulsivity

A response inhibition task (stop signal paradigm, Logan et al., 1997) was used to measure behavioral impulsivity. Studies have supported the reliability of this task (Congdon et al., 2012). A choice reaction time task was implemented, in which participants were instructed to respond as fast as possible to a visual stimulus, unless an auditory stop signal was presented after a variable delay. The stimuli for the response task were arrows presented in the center of the screen pointing left or right. Only the visual stimulus was presented during the no-signal trials (75% of the trials). Participants should have responded to the direction of the arrow with a left- (“q”) or right-hand key (“p”). The arrow was followed by an auditory stop signal (750 Hz, 75 ms) during the stop signal trials (25% of the trials), and participants should have withheld their responses. The stop signal delay was initially set to 250 ms and then adjusted dynamically depending on the response. If the participant

successfully stopped, the delay was increased by 50 ms. If the participant failed to stop, the delay was decreased by 50 ms. The experiment consisted of a practice block of 32 trials and four test blocks of 64 trials. Stop signal reaction time (SSRT) was calculated by subtracting the mean stop signal delay from the mean no-signal reaction time. A higher SSRT indicates low response inhibition and high behavioral impulsivity. We assessed the reliability of this task by calculating SSRT separately for odd and even trials of each subject (Logan et al., 1997). The Pearson's correlation coefficient between the two halves was 0.852.

Self-Reported Impulsivity

The 30-item Barratt Impulsiveness Scale Version 11 (BIS-11, Patton et al., 1995) was used to measure self-reported impulsivity. Participants rated how well each statement described them (e.g., "I do things without thinking", "I buy things on impulse") on a scale from 1 (Not at all) to 4 (very much). The means of all 30 items was calculated. Higher scores indicated more impulsiveness (Cronbach's $\alpha = 0.825$).

Data Analyses

Multiple regressions were used to test our predictions. The depletion condition was dummy-coded (0 = depletion, 1 = no-depletion). All continuous variables were standardized and interaction terms were computed from this score (Aiken and West, 1991). All regressions used z-standardized chocolate consumption as the dependent variable. *Post hoc* power analyses were conducted using G*Power 3.1 (Faul et al., 2009).

The first regression analysis was conducted to test the prediction that ego depletion and implicit preferences combine to influence food consumption. We entered the depletion condition and implicit preferences as predictors in the first step. We entered their two-way interaction in the second step. The power was 0.84, based on a sample size of 95 and an alpha of 0.05.

A second regression analysis was conducted to test the prediction that self-reported impulsivity, ego depletion, and implicit preferences combine to influence food consumption. We entered depletion condition, implicit preferences, and self-reported impulsivity as predictors in the first step. We entered all three two-way interactions between the predictors in the second step. We entered the three-way interaction in the third step. The power was 0.83, based on a sample size of 95 and an alpha of 0.05.

The third regression analysis was conducted to test the prediction that behavioral impulsivity, ego depletion, and implicit preferences combine to influence food consumption. We entered depletion condition, implicit preferences, and behavioral impulsivity as predictors in the first step. We entered all three two-way interactions between the predictors in the second step. We entered the three-way interaction in the third step. The power was 0.80, based on a sample size of 95 and an alpha of 0.05.

We also examined if, and how, trait impulsivity interacts with implicit preferences in predicting food consumption. Results are presented in the Supplemental Materials.

TABLE 3 | Summary of multiple regression analysis for chocolate consumption with implicit preferences, depletion condition, and self-reported impulsivity as predictors.

Predictor	Chocolate consumption: Step1					Chocolate consumption: Step2					Chocolate consumption: Step3							
	b	SE	t	p	LLCI	ULCI	b	SE	t	p	LLCI	ULCI	b	SE	t	p	LLCI	ULCI
Implicit preferences (A)	0.27	0.10	2.72	0.008	0.07	0.47	0.54	0.16	3.29	0.001	0.21	0.86	0.57	0.16	3.52	0.001	0.25	0.89
Depletion condition (B)	-0.23	0.20	-1.16	0.249	-0.63	0.17	-0.20	0.20	-1.00	0.322	-0.59	0.19	-0.17	0.19	-0.89	0.378	-0.55	0.21
Self-reported impulsivity (C)	0.10	0.10	0.99	0.233	-0.10	0.30	0.17	0.14	1.25	0.217	-0.10	0.45	0.15	0.14	1.12	0.264	-0.12	0.43
A × B							-0.33	0.21	-1.61	0.111	-0.74	0.08	-0.47	0.21	-2.22	0.029	-0.90	-0.05
A × C							0.15	0.10	1.51	0.135	-0.05	0.36	0.36	0.14	2.55	0.012	0.08	0.63
B × C							-0.19	0.20	-0.97	0.335	-0.58	0.20	-0.18	0.19	-0.92	0.361	-0.56	0.21
A × B × C													-0.42	0.20	-2.08	0.040	-0.81	-0.02
R ²				0.114					0.184						0.223			
p (R ²)				0.011					0.006						0.002			
ΔR ²				0.114					0.070						0.039			
p (ΔR ²)				0.011					0.063						0.040			

N = 95. LLCI = 95% confidence interval lower limit; ULCI = 95% confidence interval upper limit.

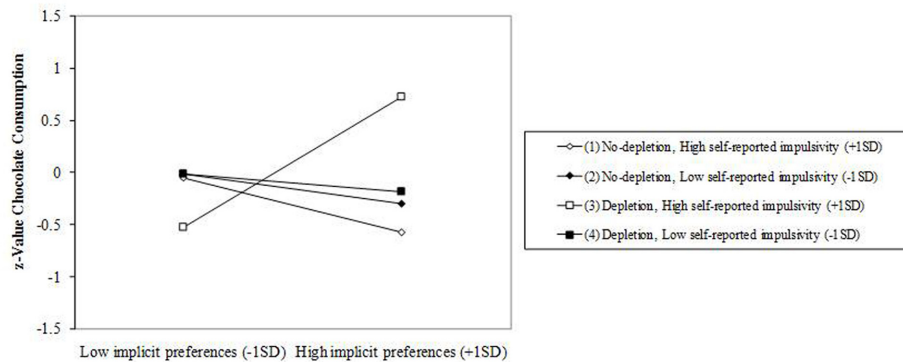


FIGURE 2 | Slopes for implicit preferences-chocolate consumption relationship across levels of ego depletion and self-reported impulsivity.

RESULTS

Descriptive Statistics and Randomization Check

Table 1 shows the descriptive statistics and zero-order correlations of the main variables measured in this study.

No significant differences were found between the two experimental conditions in implicit preferences toward chocolate ($M = 0.26$, $SD = 0.30$ vs. $M = 0.18$, $SD = 0.40$, $t(93) = -1.305$, $p = 0.195$), self-reported impulsivity ($M = 2.27$, $SD = 0.31$ vs. $M = 2.18$, $SD = 0.31$, $t(93) = -1.367$, $p = 0.175$), or response inhibition ($M = 231.67$, $SD = 50.06$ vs. $M = 236.39$, $SD = 44.63$, $t(93) = 0.484$, $p = 0.629$). Therefore, the randomization of participants was successful.

Manipulation Check and Mood

Participants in the depletion condition exerted more effort following the instructions for crossing out letters than participants in the no-depletion condition ($M = 4.25$, $SD = 1.12$ vs. $M = 3.02$, $SD = 1.61$, $t(93) = -4.328$, $p < 0.001$). Thus, the manipulation of ego depletion was successful. The depletion manipulation did not significantly influence positive ($\alpha = 0.770$, $M = 2.75$, $SD = 0.52$ vs. $M = 2.93$, $SD = 0.54$, $t(93) = 1.632$, $p = 0.106$) or negative affect ($\alpha = 0.871$, $M = 1.72$, $SD = 0.56$ vs. $M = 1.64$, $SD = 0.52$, $t(93) = -0.664$, $p = 0.509$).

The Effects of Implicit Preferences and Depletion Condition on Chocolate Consumption

Results are presented in Table 2. The regression analysis ($R^2 = 0.146$) showed a significant main effect for implicit preferences ($\beta = 0.548$, $p = 0.001$) and a significant two-way interaction between implicit preferences and depletion condition ($\beta = -0.337$, $p = 0.039$). Simple slopes are plotted in Figure 1, which shows that implicit preferences positively predicted chocolate consumption in the depletion condition, $\beta = 0.548$, $p = 0.001$, but not in the no-depletion condition, $\beta = 0.122$, $p = 0.322$.

The Effects of Implicit Preferences, Depletion Condition, and Self-Reported Impulsivity on Chocolate Consumption

Results are presented in Table 3. The regression analysis ($R^2 = 0.223$) showed a significant main effect for implicit preferences ($\beta = 0.566$, $p = 0.001$), a significant two-way interaction between implicit preferences and depletion condition ($\beta = -0.375$, $p = 0.029$), and a significant two-way interaction between implicit preferences and self-reported impulsivity ($\beta = 0.370$, $p = 0.012$). These interactions were qualified by a significant three-way interaction ($\beta = -0.324$, $p = 0.040$). Probing the interaction (see Figure 2) revealed a single significant simple slope ($\beta = 0.627$, $p = 0.007$), reflecting that implicit preferences were positively associated with food consumption only among individuals high in self-reported impulsivity under the depletion condition.

The Effects of Implicit Preferences, Depletion Condition, and Behavioral Impulsivity on Chocolate Consumption

Results are presented in Table 4. The regression analysis ($R^2 = 0.216$) showed a significant main effect for implicit preferences ($\beta = 0.458$, $p = 0.006$), and a significant two-way interaction between implicit preferences and behavioral impulsivity ($\beta = -0.355$, $p = 0.033$). The interaction was qualified by a significant three-way interaction ($\beta = 0.362$, $p = 0.029$). Probing the interaction (see Figure 3) revealed a single significant simple slope ($\beta = 0.865$, $p < 0.001$), reflecting that implicit preferences were positively associated with food consumption only among individuals low in behavioral impulsivity under the depletion condition.

DISCUSSION

The present study found that trait impulsivity and ego depletion interact to moderate the effect of implicit preferences on food consumption. In line with previous research, implicit preferences predicted the amount of food consumed among participants

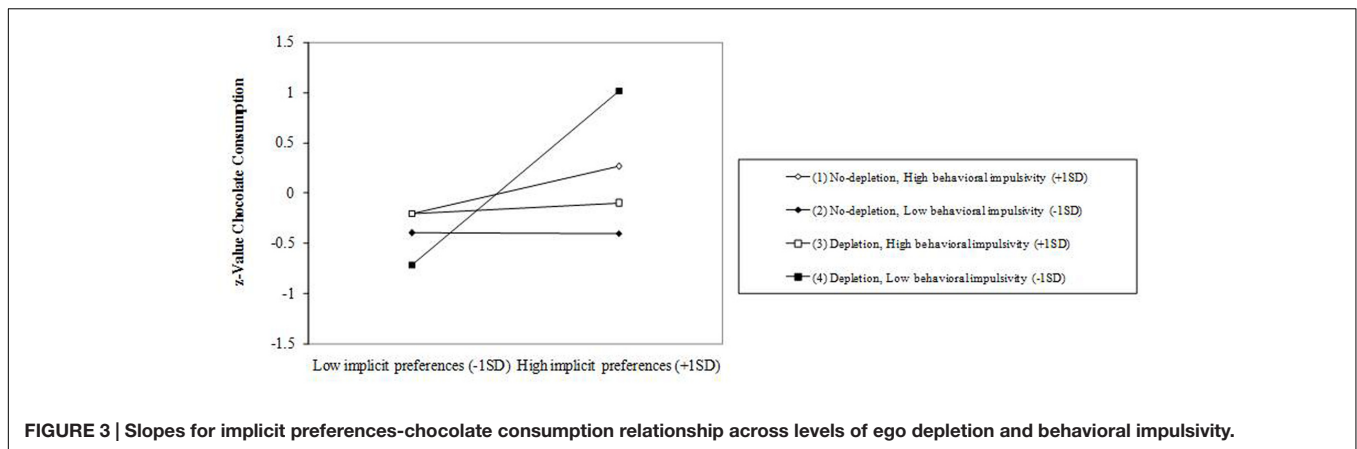


FIGURE 3 | Slopes for implicit preferences-chocolate consumption relationship across levels of ego depletion and behavioral impulsivity.

the interactions between self-reported and behavioral impulsivity separately because of their divergence.

The Barratt Impulsiveness Scale is a widely used generic measure of impulsiveness that focuses on low self-control (Patton et al., 1995). Impulsivity and self-control were once thought to represent two end points of the same dimension (Duckworth and Kern, 2011). Some researchers believed these variables predicted a variety of adaptive behaviors (de Ridder et al., 2012). The present study found that participants with low self-reported impulsivity were more resistant to the effects of ego depletion on eating behavior. In contrast, participants with high self-reported impulsivity were more vulnerable to the effect of ego depletion on impulsive eating. Our results parallel previous findings showing that trait self-control served as a buffer against the influence of depletion on self-control (Muraven et al., 2005; Wang et al., 2015). One reason for this finding is that dispositional self-control reflects self-control reserves (Muraven et al., 2005). For example, the strength model proposes that people with high dispositional self-control (i.e., low impulsivity) have more cognitive resources to impede the depletion effect (Baumeister et al., 2006). Another reason for this finding is that depleted individuals who have less trait-level resources try to conserve their remaining resources and exhibit larger depletion effects (Buczný et al., 2015). Future studies are needed to test these possibilities.

Behavioral measures operationalize impulsivity as a decreased prepotent response inhibition (Logan et al., 1997). The current study examined if, and how, response inhibition moderated the depletion effect. Contrary to our hypothesis, results suggested that individuals with effective response inhibition (i.e., low behavioral impulsivity) are more vulnerable to the effect of depletion. No known previous studies have explored the effect of response inhibition on depletion susceptibility. The small sample size and single study nature of our manuscript warrant future research. The assumption that response inhibition increases the susceptibility to self-control failure is premature. We found just two relevant studies offering possible explanations for our findings. One found that higher fluid intelligence was associated with greater depletion (Shamosh and Gray, 2007). Authors proposed that cognitive abilities influence the tendency to consume self-control resources during the first task. Another

study showed that high involvement and good self-control facilitate performance in the first task, but may jeopardize performance in a subsequent unexpected task (Ein-Gar and Steinhart, 2011). Researchers have termed this phenomenon the “sprinter effect.” Both propositions assume that some individuals exert more effort in the initial self-control task and are more susceptible to the depletion effect. Future research needs to examine this assumption.

Our research has implications for the study of ego depletion. The lack of a main effect of ego depletion on food consumption is consistent with recent research (Carter et al., 2015). Some researchers have contended that the ego depletion effect is substantially smaller than published literature implies (Carter and McCullough, 2013, 2014; Tuk et al., 2015; see Hagger and Chatzisarantis, 2014, for a response to this argument). Some researchers have questioned the authenticity of the depletion effect (Carter et al., 2015). One pre-registered replication study found no evidence of an ego depletion effect (Lurquin et al., 2016). Similarly, a multi-lab pre-registered replication study found minimal evidence of a depletion effect (Hagger et al., 2016; for a commentary, see Baumeister and Vohs, 2016). Our research provides a plausible explanation for these controversies in the food domain. Variances in impulses exist. Ego depletion and increased reliance on impulses may lead to higher food consumption for some, and decreased consumption for others. The main effect of ego depletion on consumption only emerges in a sample of individuals who have higher mean impulses toward a particular food (Frieze and Hofmann, 2009). Our results suggest that individuals differ in their vulnerability to the depletion effect. Thus, ego depletion may not be equally likely in all people. Rather, this effect depends on individual difference variables in depletion sensitivity (Salmon et al., 2014), trait self-control (Imhoff et al., 2014), and trait impulsivity. Future studies need to systematically examine factors that moderate the ego depletion effect. Such studies may provide insight into the mechanisms underlying the depletion effect and ways to attenuate or overcome this effect.

The present study had several limitations that warrant consideration when interpreting the results. First, we only used one task to manipulate depletion and examined just food consumption behavior as an outcome. Future studies need

to examine whether the current findings extend to other types of depletion manipulation and self-control outcomes. Second, participants were limited to female undergraduate students and the sample size was too small to accurately interpret three-way interactions. Future research is needed using larger and more representative samples to improve the generalizability of the present findings. Third, we did not measure participants' dietary restraint standards, which the dual-systems theory of self-control proposes might serve as reflective precursors (Hofmann et al., 2009b). The effect of depletion on impulsive eating may be more pronounced among individuals who are strongly motivated to refrain from high-calorie foods. Future research is needed to explore this possibility.

CONCLUSION

The present study replicated the finding that ego depletion leads to eating according to implicit preferences. Furthermore,

individual differences in impulsivity were associated with vulnerability to depletion. These results have implications for the dual-systems theory of self-control and ego depletion studies. More work is needed to examine whether the current findings apply to various self-control domains.

ACKNOWLEDGMENT

This work was supported by National Natural Science Foundation of China (31600915).

AUTHOR CONTRIBUTIONS

YW conceived and designed the study. YW, JZ, and YH drafted the paper; YW, JZ, YF, GW, XC, and LW performed the experiments; YW, YH, JZ, and YF analyzed the data.

REFERENCES

- Aiken, L. S., and West, S. G. (1991). *Multiple Regression: Testing and Interpreting Interactions*. Newbury Park, CA: Sage.
- Baumeister, R. F. (2014). Self-regulation, ego depletion, and inhibition. *Neuropsychologia* 65, 313–319. doi: 10.1016/j.neuropsychologia.2014.08.012
- Baumeister, R. F., Bratslavsky, E., Muraven, M., and Tice, D. M. (1998). Ego depletion: is the active self a limited resource? *J. Pers. Soc. Psychol.* 74, 1252–1265. doi: 10.1037/0022-3514.74.5.1252
- Baumeister, R. F., DeWall, C. N., Ciarocco, N. J., and Twenge, J. M. (2005). Social exclusion impairs self-regulation. *J. Pers. Soc. Psychol.* 88, 589–604. doi: 10.1037/0022-3514.88.4.589
- Baumeister, R. F., Gailliot, M. T., DeWall, C. N., and Oaten, M. (2006). Self-regulation and personality: how interventions increase regulatory success, and how depletion moderates the effects of traits on behavior. *J. Pers.* 74, 1773–1801. doi: 10.1111/j.1467-6494.2006.00428.x
- Baumeister, R. F., and Heatherton, T. F. (1996). Self-regulation failure: an overview. *Psychol. Inq.* 7, 1–15. doi: 10.1207/s15327965pli0701_1
- Baumeister, R. F., and Vohs, K. D. (2016). Misguided effort with elusive implications. *Perspect. Psychol. Sci.* doi: 10.1177/1745691616652878 [Epub ahead of print].
- Bongers, P., van de Giessen, E., Roefs, A., Nederkoorn, C., Booij, J., van den Brink, W., et al. (2015). Being impulsive and obese increases susceptibility to speeded detection of high-calorie foods. *Health Psychol.* 34, 677–685. doi: 10.1037/hea0000167
- Buczny, J., Layton, R. L., and Muraven, M. (2015). The role of implicit affective responses and trait self-control in ego resource management. *Motiv. Emot.* 39, 669–679. doi: 10.1007/s11031-015-9489-7
- Carter, E. C., Kofler, L. M., Forster, D. E., and McCullough, M. E. (2015). A series of meta-analytic tests of the depletion effect: self-control does not seem to rely on a limited resource. *J. Exp. Psychol. Gen.* 144, 796–815. doi: 10.1037/xge0000083
- Carter, E. C., and McCullough, M. E. (2013). Is ego depletion too incredible? Evidence for the overestimation of the depletion effect. *Behav. Brain Sci.* 36, 683–684. doi: 10.1017/S0140525X13000952
- Carter, E. C., and McCullough, M. E. (2014). Publication bias and the limited strength model of self-control: has the evidence for ego depletion been overestimated? *Front. Psychol.* 5:823. doi: 10.3389/fpsyg.2014.00823
- Congdon, E., Mumford, J. A., Cohen, J. R., Galvan, A., Canli, T., and Poldrack, R. A. (2012). Measurement and reliability of response inhibition. *Front. Psychol.* 3:37. doi: 10.3389/fpsyg.2012.00037
- de Ridder, D. T. D., Lensvelt-Mulders, G., Finkenauer, C., Stok, F. M., and Baumeister, R. F. (2012). Taking stock of self-control: a meta-analysis of how trait self-control relates to a wide range of behaviors. *Pers. Soc. Psychol. Rev.* 16, 76–99. doi: 10.1177/1088868311418749
- DeWall, C. N., Baumeister, R. F., Stillman, T. F., and Gailliot, M. T. (2007). Violence restrained: effects of self-regulation and its depletion on aggression. *J. Exp. Soc. Psychol.* 43, 62–76. doi: 10.1016/j.jesp.2005.12.005
- Dingemans, A. E., Martijn, C., Jansen, A. T., and van Furth, E. F. (2009). The effect of suppressing negative emotions on eating behavior in binge eating disorder. *Appetite* 52, 51–57. doi: 10.1016/j.appet.2008.08.004
- Duckworth, A. L., and Kern, M. L. (2011). A meta-analysis of the convergent validity of self-control measures. *J. Res. Pers.* 45, 259–268. doi: 10.1016/j.jrp.2011.02.004
- Ein-Gar, D., and Steinhart, Y. (2011). The “Sprinter effect”: when self-control and involvement stand in the way of sequential performance. *J. Consum. Psychol.* 21, 240–255. doi: 10.1016/j.jcps.2010.11.003
- Eysenck, S. B. G., Pearson, P. R., Easting, G., and Allsopp, J. F. (1985). Age norms for impulsiveness, venturesomeness and empathy in adults. *Pers. Individ. Differ.* 6, 613–619. doi: 10.1016/0191-8869(85)90011-X
- Faul, F., Erdfelder, E., Buchner, A., and Lang, A. G. (2009). Statistical power analyses using G*Power 3.1: tests for correlation and regression analyses. *Behav. Res. Methods* 41, 1149–1160. doi: 10.3758/BRM.41.4.1149
- Friese, M., Engeler, M., and Florack, A. (2015). Self-perceived successful weight regulators are less affected by self-regulatory depletion in the domain of eating behavior. *Eat. Behav.* 16, 5–8. doi: 10.1016/j.eatbeh.2014.10.011
- Friese, M., and Hofmann, W. (2009). Control me or I will control you: impulses, trait self-control, and the guidance of behavior. *J. Res. Pers.* 43, 795–805. doi: 10.1016/j.jrp.2009.07.004
- Friese, M., Hofmann, W., and Schmitt, M. (2008a). When and why do implicit reaction time measures predict behavior? Empirical evidence for the moderating role of motivation, opportunity, and process reliance. *Eur. Rev. Soc. Psychol.* 19, 285–338. doi: 10.1080/10463280802556958
- Friese, M., Hofmann, W., and Wänke, M. (2008b). When impulses take over: moderated predictive validity of explicit and implicit attitude measures in predicting food choice and consumption behaviour. *Br. J. Soc. Psychol.* 47, 397–419. doi: 10.1348/014466607X241540
- Greenwald, A. G., McGhee, D. E., and Schwartz, J. L. K. (1998). Measuring individual differences in implicit cognition: the implicit association test. *J. Pers. Soc. Psychol.* 74, 1464–1480. doi: 10.1037/0022-3514.74.6.1464
- Greenwald, A. G., Nosek, B. A., and Banaji, M. R. (2003). Understanding and using the implicit association test: I. an improved scoring algorithm. *J. Pers. Soc. Psychol.* 85, 197–216. doi: 10.1037/0022-3514.85.2.197
- Guerrieri, R., Nederkoorn, C., and Jansen, A. (2007a). How impulsiveness and variety influence food intake in a sample of healthy women. *Appetite* 48, 119–122. doi: 10.1016/j.appet.2006.06.004
- Guerrieri, R., Nederkoorn, C., Stankiewicz, K., Alberts, H., Geschwind, N., Martijn, C., et al. (2007b). The influence of trait and induced state impulsivity

- on food intake in normal-weight healthy women. *Appetite* 49, 66–73. doi: 10.1016/j.appet.2006.11.008
- Hagger, M. S., and Chatzisarantis, N. L. D. (2014). It is premature to regard the ego-depletion effect as “too incredible”. *Front. Psychol.* 5:298. doi: 10.3389/fpsyg.2014.00298
- Hagger, M. S., Chatzisarantis, N. L. D., Alberts, H., Angonno, C. O., Batailler, C., Birt, A., et al. (2016). A multi-lab pre-registered replication of the ego-depletion effect. *Perspect. Psychol. Sci.* doi: 10.1177/1745691616652873 [Epub ahead of print].
- Hagger, M. S., Panetta, G., Leung, C. M., Wong, G. G., Wang, J. C., Chan, D. K., et al. (2013). Chronic inhibition, self-control and eating behavior: test of a ‘resource depletion’ model. *PLoS ONE* 8:e76888. doi: 10.1371/journal.pone.0076888
- Hagger, M. S., Wood, C., Stiff, C., and Chatzisarantis, N. L. D. (2010). Ego depletion and the strength model of self-control: a meta-analysis. *Psychol. Bull.* 136, 495–525. doi: 10.1037/a0019486
- Haynes, A., Kemps, E., Moffitt, R., and Mohr, P. (2015). Reduce temptation or resist it? Experienced temptation mediates the relationship between implicit evaluations of unhealthy snack foods and subsequent intake. *Psychol. Health* 30, 534–550. doi: 10.1080/08870446.2014.984713
- Hofmann, K., Vohs, K. D., and Baumeister, R. F. (2012). What people desire, feel conflicted about, and try to resist in everyday life. *Psychol. Sci.* 23, 582–588. doi: 10.1177/0956797612437426
- Hofmann, W., Friese, M., and Roefs, A. (2009a). Three ways to resist temptation. The independent contributions of executive attention, inhibitory control, and affect regulation to the impulse control of eating behavior. *J. Exp. Soc. Psychol.* 45, 431–435. doi: 10.1016/j.jesp.2008.09.013
- Hofmann, W., Friese, M., and Strack, F. (2009b). Impulses and self-control from a dual-systems perspective. *Perspect. Psychol. Sci.* 4, 162–176. doi: 10.1111/j.1745-6924.2009.01116.x
- Hofmann, W., Friese, M., and Wiers, R. W. (2008). Impulsive versus reflective influences on health behavior: a theoretical framework and empirical review. *Health Psychol. Rev.* 2, 111–137. doi: 10.1080/17437190802617668
- Hofmann, W., Friese, M., and Wiers, R. W. (2011). Impulsive processes in the self-regulation of health behaviour: theoretical and methodological considerations in response to commentaries. *Health Psychol. Rev.* 5, 162–171. doi: 10.1080/17437199.2011.565593
- Hofmann, W., Rauch, W., and Gawronski, B. (2007). And deplete us not into temptation: automatic attitudes, dietary restraint, and self-regulatory resources as determinants of eating behavior. *J. Exp. Soc. Psychol.* 43, 497–504. doi: 10.1016/j.jesp.2006.05.004
- Hofmann, W., Schmeichel, B. J., and Baddeley, A. D. (2012). Executive functions and self-regulation. *Trends Cogn. Sci.* 16, 174–180. doi: 10.1016/j.tics.2012.01.006
- Houben, K., and Wiers, R. W. (2009). Response inhibition moderates the relationship between implicit associations and drinking behavior. *Alcohol. Clin. Exp. Res.* 33, 626–633. doi: 10.1111/j.1530-0277.2008.00877.x
- Imhoff, R., Schmidt, A., and Gerstenberg, F. (2014). Exploring the interplay of trait self-control and ego depletion: empirical evidence for ironic effects. *Eur. J. Pers.* 28, 413–424. doi: 10.1002/per.1899
- Inzlicht, M., and Kang, S. K. (2010). Stereotype threat spillover: how coping with threats to social identity affects aggression, eating, decision making, and attention. *J. Pers. Soc. Psychol.* 99, 467–481. doi: 10.1037/a0018951
- Inzlicht, M., Schmeichel, B. J., and Macrae, C. N. (2014). Why self-control seems (but may not be) limited. *Trends Cogn. Sci.* 18, 127–133. doi: 10.1016/j.tics.2013.12.009
- Jasinska, A. J., Yasuda, M., Burant, C. F., Gregor, N., Khatri, S., Sweet, M., et al. (2012). Impulsivity and inhibitory control deficits are associated with unhealthy eating in young adults. *Appetite* 59, 738–747. doi: 10.1016/j.appet.2012.08.001
- Karpinski, A., and Steinman, R. B. (2006). The single category implicit association test as a measure of implicit social cognition. *J. Pers. Soc. Psychol.* 91, 16–32. doi: 10.1037/0022-3514.91.1.16
- Lang, P. J., Bradley, M. M., and Cuthbert, B. N. (2008). *International Affective Picture System (IAPS): Affective Ratings of Pictures and Instruction Manual. Technical Report A-8*. Gainesville, FL: University of Florida.
- Lawrence, N. S., Verbruggen, F., Morrison, S., Adams, R. C., and Chambers, C. D. (2015). Stopping to food can reduce intake. effects of stimulus-specificity and individual differences in dietary restraint. *Appetite* 85, 91–103. doi: 10.1016/j.appet.2014.11.006
- Logan, G. D., Schachar, R. J., and Tannock, R. (1997). Impulsivity and inhibitory control. *Psychol. Sci.* 8, 60–64. doi: 10.1111/j.1467-9280.1997.tb00545.x
- Lurquin, J. H., Michaelson, L. E., Barker, J. E., Gustavson, D. E., von Bastian, C. C., Carruth, N. P., et al. (2016). No evidence of the ego-depletion effect across task characteristics and individual differences: a pre-registered study. *PLoS ONE* 11:e0147770. doi: 10.1371/journal.pone.0147770
- McClelland, G. (2000). “Nasty data: unruly, ill-mannered observations can ruin your analysis,” in *Handbook of Research Methods in Social and Personality Psychology*, eds H. Reis and C. Judd (New York, NY: Cambridge University Press), 393–411.
- Milyavskaya, M., Inzlicht, M., Hope, N., and Koestner, R. (2015). Saying “no” to temptation: want-to motivation improves self-regulation by reducing temptation rather than by increasing self-control. *J. Pers. Soc. Psychol.* 109, 677–693. doi: 10.1037/pspp0000045
- Muraven, M., Collins, R. L., Shiffman, S., and Paty, J. A. (2005). Daily fluctuations in self-control demands and alcohol intake. *Psychol. Addict. Behav.* 19, 140–147. doi: 10.1037/0893-164X.19.2.140
- Nederkorn, C., Houben, K., Hofmann, W., Roefs, A., and Jansen, A. (2010). Control yourself or just eat what you like? Weight gain over a year is predicted by an interactive effect of response inhibition and implicit preference for snack foods. *Health Psychol.* 29, 389–393. doi: 10.1037/a0019921
- Novak, N. L., and Brownell, K. D. (2011). Obesity: a public health approach. *Psychiatr. Clin. N. Am.* 34, 895–909. doi: 10.1016/j.psc.2011.08.001
- Patton, J. H., Stanford, M. S., and Barratt, E. S. (1995). Factor structure of the barratt impulsiveness scale. *J. Clin. Psychol.* 51, 768–774. doi: 10.1002/1097-4679(199511)51:6<768::AID-JCLP2270510607>3.0.CO;2-1
- Payne, B. K., Cheng, C. M., Govorun, O., and Stewart, B. D. (2005). An inkblot for attitudes: affect misattribution as implicit measurement. *J. Pers. Soc. Psychol.* 89, 277–293. doi: 10.1037/0022-3514.89.3.277
- Pelchat, M. L. (1997). Food cravings in young and elderly adults. *Appetite* 28, 103–113. doi: 10.1006/appe.1996.0063
- Podsakoff, P. M., MacKenzie, S. B., Lee, J. Y., and Podsakoff, N. P. (2003). Common method biases in behavioral research: a critical review of the literature and recommended remedies. *J. Appl. Psychol.* 88, 879–903. doi: 10.1037/0021-9010.88.5.879
- Reynolds, B., Ortengren, A., Richards, J., and de Wit, H. (2006). Dimensions of impulsive behavior: personality and behavioral measures. *Pers. Individ. Differ.* 40, 305–315. doi: 10.1016/j.paid.2005.03.024
- Salmon, S. J., Adriaanse, M. A., De Vet, E., Fennis, B. M., and De Ridder, D. T. D. (2014). “When the going gets tough, who keeps going?” Depletion sensitivity moderates the ego-depletion effect. *Front. Psychol.* 5:647. doi: 10.3389/fpsyg.2014.00647
- Shamosh, N. A., and Gray, J. R. (2007). The relation between fluid intelligence and self-regulatory depletion. *Cogn. Emot.* 21, 1833–1843. doi: 10.1080/02699930701273658
- Sheeran, P., Gollwitzer, P. M., and Bargh, J. A. (2013). Nonconscious processes and health. *Health Psychol.* 32, 460–473. doi: 10.1037/a0029203
- Simmons, J. P., Nelson, L. D., and Simonsohn, U. (2011). False-positive psychology: undisclosed flexibility in data collection and analysis allows presenting anything as significant. *Psychol. Sci.* 22, 1359–1366. doi: 10.1177/0956797611417632
- Stahl, C., Voss, A., Schmitz, F., Nuszbaum, M., Tüscher, O., Lieb, K., et al. (2014). Behavioral components of impulsivity. *J. Exp. Psychol. Gen.* 143, 850–886. doi: 10.1037/a0033981
- Stillman, T. F., Tice, D. M., Fincham, F. D., and Lambert, N. M. (2009). The psychological presence of family improves self-control. *J. Soc. Clin. Psychol.* 28, 498–529. doi: 10.1521/jscp.2009.28.4.498
- Strack, F., and Deutsch, R. (2004). Reflective and impulsive determinants of social behavior. *Pers. Soc. Psychol. Rev.* 8, 220–247. doi: 10.1207/s15327957pspr0803_1
- Tangney, J. P., Baumeister, R. F., and Boone, A. L. (2004). High self-control predicts good adjustment, less pathology, better grades, and interpersonal success. *J. Pers.* 72, 271–324. doi: 10.1111/j.0022-3506.2004.00263.x
- Tuk, M. A., Zhang, K., and Sweldens, S. (2015). The propagation of self-control: self-control in one domain simultaneously improves self-control

- in other domains. *J. Exp. Psychol. Gen.* 144, 639–654. doi: 10.1037/xge0000065
- Wang, Y., Wang, L., Cui, X., Fang, Y., Chen, Q., Wang, Y., et al. (2015). Eating on impulse: implicit attitudes, self-regulatory resources, and trait self-control as determinants of food consumption. *Eat. Behav.* 19, 144–149. doi: 10.1016/j.eatbeh.2015.09.011
- Watson, D., Clark, L. A., and Tellegen, A. (1988). Development and validation of brief measures of positive and negative affect: the PANAS scales. *J. Pers. Soc. Psychol.* 54, 1063–1070. doi: 10.1037/0022-3514.54.6.1063
- Weingarten, H. P., and Elston, D. (1991). Food cravings in a college population. *Appetite* 17, 167–175. doi: 10.1016/0195-6663(91)90019-O
- Whiteside, S. P., and Lynam, D. R. (2001). The five factor model and impulsivity: using a structural model of personality to understand impulsivity. *Pers. Individ. Differ.* 30, 669–689. doi: 10.1016/S0191-8869(00)00064-7

Conflict of Interest Statement: The authors declare that the research was conducted in the absence of any commercial or financial relationships that could be construed as a potential conflict of interest.

The reviewer JC and the handling Editor declared their shared affiliation, and the handling Editor states that the process nevertheless met the standards of a fair and objective review.

Copyright © 2016 Wang, Zhu, Hu, Fang, Wang, Cui and Wang. This is an open-access article distributed under the terms of the Creative Commons Attribution License (CC BY). The use, distribution or reproduction in other forums is permitted, provided the original author(s) or licensor are credited and that the original publication in this journal is cited, in accordance with accepted academic practice. No use, distribution or reproduction is permitted which does not comply with these terms.