


# Swedish Primary Care Physicians' Intentions to Use Telemedicine: A Survey Using a New Questionnaire – Physician Attitudes and Intentions to Use Telemedicine (PAIT)

Miriam Pikkemaat <sup>1,2</sup>

Hans Thulesius <sup>1,3</sup>

Veronica Milos Nymberg <sup>1,2</sup>

<sup>1</sup>Department of Clinical Sciences, Lund University, Malmö, Sweden; <sup>2</sup>CPF, Centre for Primary Healthcare Research, Malmö, Sweden; <sup>3</sup>Linnaeus University, Kalmar, Sweden

**Background:** Research on intentions to use telemedicine in primary care is sparse. This survey study explored primary care physicians' intentions to use telemedicine by using a newly developed questionnaire: Physician Attitudes and Intentions to use Telemedicine.

**Methods:** An anonymous web-survey with questions focusing on theory-based predictors of behavioral intentions such as Attitudes, Subjective norms and Perceived behavioral control was designed, validated, and sent to all primary care physicians at 160 primary health care centers in southern Sweden from May to August 2019. The questionnaire had 29 subject items (including 49 multiple-choice sub-items). Main outcome measures were intentions to use three domains of telemedicine and correlation between theory-based predictors and behavioral intentions for using telemedicine.

**Results:** The survey was validated by an expert group, amended, and then tested and retested. A majority of the 198 physicians who returned the web-surveys reported that they did not use e-mails (68%), nor video consultations (78%), chat (81%), or text messages (86%) in their everyday patient work. Yet, most physicians described a positive intention to use telemedicine in patient care for all three studied domains with Attitudes and Perceived behavioral control being significant predictors ( $p < 0.01$ ) for Intentions to use digital contacts ( $R^2 = 0.54$ ), chronic disease monitoring with digital tools ( $R^2 = 0.47$ ) and artificial intelligence ( $R^2 = 0.54$ ). A structural validation of a preliminary instrument – Physician Attitudes and Intention to use Telemedicine (PAIT) – containing 28 sub-items was done by exploratory factor analysis with acceptable explanatory, reliability and sampling adequacy measures. Five factors emerged with Eigenvalues between 1.6 and 11.1 explaining 72% of the variance. Total Cronbach's alpha was 0.91 and Kaiser-Meyer-Olkin 0.79.

**Conclusion:** Before the covid-19 pandemic, Swedish primary care physicians reported a low use yet high behavioral intention to use telemedicine in a study where we developed the preliminary instrument Physician Attitudes and Intention to use Telemedicine. Perceived behavioral control had the largest predictive value of behavioral intention to use telemedicine. Thus, interventions aiming to increase the use of digital tools in primary care should possibly focus on empowering physicians' self-efficacy towards using them.

**Keywords:** telemedicine, survey, primary care, theory of planned behavior

Correspondence: Veronica Milos Nymberg  
Clinical Research Centre (CRC), Skåne  
University Hospital, Building 28, Floor 11,  
Jan Waldenströms Street 35, Malmö, 205  
02, Sweden  
Tel +46-767700240  
Email veronica.milos\_nymberg@med.lu.se

## Introduction

The paradigm shift we are currently experiencing with fast development of telemedicine is remodeling health care worldwide.<sup>1</sup> Telemedicine is a broad concept



including digital remote access to health care (e-mail and video consultations in telemedicine), monitoring chronic diseases with digital tools (registration of vital parameters using mobile applications) and artificial intelligence (diagnostic algorithms, triage, support for treatment guidelines). In Sweden, internet-based health care services have been gradually introduced during the two last decades. Digital telemedicine is provided both by private, for-profit, and direct-to consumer firms, and by public health care centers using digital platforms alongside their regular in-office services.<sup>1</sup> New digital environments are pressuring both patients and caregivers, craving continuous learning and adjusting to innovative e-tools.<sup>2,3</sup> Meanwhile, expected benefits as increased availability of health care, potential cost savings<sup>1</sup> but also increasing costs due to private telemedicine providers using the national tax-reimbursement system have motivated Swedish policymakers to increase e-health use within public health care.<sup>4</sup> The use of digital tools for monitoring chronic diseases has showed evidence of improved health outcomes.<sup>5,6</sup> In a systematic review, patients reported that quality of life and satisfaction with telemedicine was comparable to traditional care<sup>7</sup> and were “double-empowered” by both health care availability and internet-based shared information and thus shared decision-making,<sup>8</sup> yet older patients with chronic diseases may have different needs and preferences.<sup>9</sup>

Meanwhile, there is little research on physician’s attitudes and expectations of telemedicine. Ethical aspects with concerns about increased workload or the challenge of managing complex patients are described,<sup>10</sup> as well as doubts about the safety of recommendations using digital tools for chronic disease management.<sup>11</sup> Several theories have been used to study individuals’ adoption of new technology for example, the Technology Acceptance Model (TAM) (Davis, 1989), Theory of Diffusion of Innovations (Rogers, 1995), The Theory of Planned Behavior (Ajzen 1991),<sup>12</sup> The Unified Theory of Acceptance and Use of Technology – UTAUT (Venkatesh, Morris, Davis and Davis 2003). Both organizational and human environments, as well as individual factors such as attitudes or self-efficacy have been identified as key determinants for successful adoption and use of technology among both patients and health care staff, according to a recent systematic review.<sup>13</sup> Ajzen introduced The Theory of Planned behavior, stating that the strength of an individual’s beliefs determines the attitudes towards performing a certain behavior.<sup>12,14</sup> A Subjective norm is a perceived social pressure to perform or not to perform a behavior defined by an individual’s perceptions of how people important to them (family,

friends, co-workers) consider that behavior as good or bad.<sup>12</sup> Perceived behavioral control is described as an individual’s trust in one’s own capability or self-efficacy to execute a -behavior.<sup>12</sup> Individuals’ Attitudes, Subjective norms, and Perceived behavioral control have been described to be strong predictors for behavioral intention, which in turn is correlated to performing a behavior (Figure 1).<sup>12</sup> Therefore, the Theory of Planned Behavior might be useful in predicting behavioral intention and, consequently, behavior. Understanding the predictive utility of the Theory of Planned behavior not only enables the theory to be tested and behavior to be understood, but specific determinants of behavior can be identified. This can have important implications for interventions aimed to influence adoption of telemedicine, as interventions should modify or maintain underlying beliefs and norms, and interventions aiming to influence behavioral intention are expected to indeed influence behaviors.<sup>15</sup>

Research using the Theory of Planned Behavior has shown various attitudes and subjective norms towards e-health amongst physicians.<sup>16</sup> There is evidence that successful implementation of new digital environments should comprise deeper understanding and involvement of the potential users of the tools.<sup>17,18</sup> Therefore, the Theory of Planned Behavior is a promising theory to identify the latent constructs underlying the choices of adoption/non-adoption of a new technology.

The aim of this study was to explore the experiences and behavioral intentions of Swedish primary care physicians towards telemedicine in primary care. However, we found no suitable assessment tool for this task and therefore we set out to design and validate a questionnaire with a focus on behavioral predictors of using telemedicine derived from the Theory of Planned Behavior.

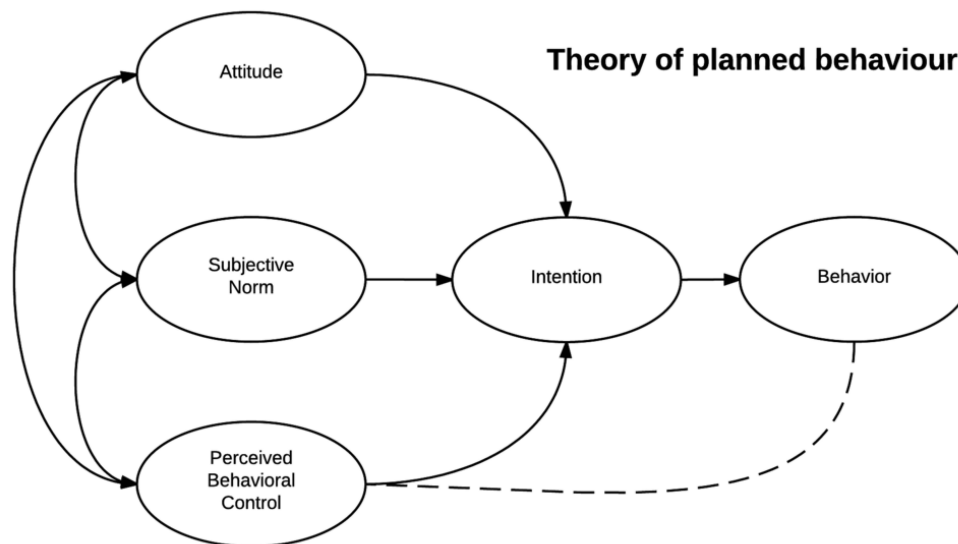
## Materials and Methods

### Design and Participants

Primary care in two south Swedish regions was at the time of the study provided by 90 public and 70 private primary health care centers (PHCCs) with an approximate total number of 820 physicians. An anonymous web-based survey was sent to all primary care physicians working at these 160 PHCCs. The survey ran from May to August 2019.

### Questionnaire Design and Psychometric Testing

We created a survey using a manual based on the Theory of Planned Behavior.<sup>19</sup> The survey had general questions



**Figure 1** The theory of planned behavior, (Ajzen, 1991).

about experiences of telemedicine, and questions focused on use of digital contacts, chronic disease monitoring with digital tools and artificial intelligence (see [Supplementary file](#)). Examples of questionnaire items that are targeting predictors of behavior derived from the Theory of Planned Behavior are presented in [Table 1](#). Different items in the questionnaire assessed these variables on a 7-point Likert scale<sup>20</sup> including the alternative “I don’t know”.

We validated and tested the survey questionnaire advised by Churchill's paradigm<sup>21</sup> and COSMIN guidelines.<sup>22</sup> We then followed the checklist for reporting results of internet e-surveys (CHERRIES)<sup>23</sup> and in CHERRIES ([Supplementary file](#)) we report details of the questionnaire development by pilot-testing among 24 physician respondents. The survey was tested for construct validity and reliability. Internal validity was psychometrically tested by a group of five physicians with proficiency in telemedicine and digital tools, evaluating if the questionnaire was capturing the research question. They made written notes on paper questionnaires regarding leading or confusing questions. The comments of the expert group lead to minor changes in wording and formatting. Then, we performed a pilot study at two PHCCs by sending the questionnaire to 24 physicians. Internal consistency for items with several sub-items was tested with Cronbach's  $\alpha$  (CA). For items with low CA subitems were removed to improve CA. After modification, the remaining items had CA between 0.6 and 0.95.

Temporal stability of the questionnaire was assessed by resending the questionnaire to the same 24 respondents

after two weeks. The physician respondents were asked to fill in their initials in “free answer” box to identify unique answers. Twelve physicians returned the questionnaire. The Pearson correlation coefficient was 0.63. This led us to change the structure of some questions to improve the final questionnaire.

After validating the questionnaire, we invited primary care physicians at 160 PHCCs to participate in the anonymous survey by e-mailing an electronic link asking the PHCC administrators to forward the link to the physicians using the electronic database manager REDCap.<sup>24</sup> Data collection is described in detail in the [supplementary file](#).

## Outcome Measures

Primary outcome measures were scores for intentions to use telemedicine as predictors of behavior (Attitudes, Subjective norms, Perceived behavioral control, and Behavioral intention).

Secondary outcome measures were experiences of telemedicine and correlation between Behavioral intention and Attitudes, Subjective norms and Perceived behavioral control adjusted for years of experience, gender, age, and workplace. A psychometric outcome measure was the result of exploratory factor analysis of the questionnaire with the goal to develop a preliminary instrument for assessing attitudes and intention to use telemedicine.

## Data Analysis

We used IBM SPSS statistics version 25 (IBM). Predictor variables were measured directly by asking the respondents

**Table 1** Example of Questionnaire Items Derived from the Theoretical Constructs of the Theory of Planned Behavior (Ajzen 1991). All Items Had the Response Alternatives 1–7 and “I Don’t Know”

Variable	Survey-Item
Attitudes	Using a digital contact as video consultation in patient care is:
	1 2 3 4 5 6 7 I do not know
	Harmful Beneficial
	Monitoring chronic disease with digital tools is: Good (1)/bad (7)
	Using AI in patient care is (for me): Pleasant (1)/unpleasant (7)
Subjective norms	I feel under social pressure to use digital contacts in patient care: Strongly disagree (1)/strongly agree (7)
	It is expected of me to use digital tools for monitoring chronic disease in patient care. Strongly disagree (1)/strongly agree (7)
Perceived behavioral control (controllability)	The decision to use more digital tools for monitoring of chronic disease is beyond my control. Strongly disagree (1)/strongly agree (7)
Perceived behavioral control (self-efficacy)	For me, using AI in patient care is: Difficult (1)/easy (7)
Behavioral intention	I intend to use digital contacts in patient care to a larger extent, if it is clinically adequate for the patients. Strongly disagree (1)/strongly agree (7)
	I want to use AI in patient care to a larger extent, if it is clinically adequate for the patients. Strongly disagree (1)/strongly agree (7)

about their attitudes, subjective norms, and perceived behavioral control. For each of the primary outcome variables we calculated the mean of the item scores to give an overall score. If more than half of the questions for each item were missing, the overall score was defined as missing. If the respondent chose the alternative “I don’t know”, the answer was considered missing. Free-text replies were not analyzed in this study.

Secondary outcome variables were described with mean and percentages. The correlation between predictors and intentions was assessed with multiple linear regression models.

## Ethical Considerations

The Swedish Ethical Review Authority gave an advisory statement confirming that according to the Swedish Ethical Review Act (SFS 2003:460) ethical vetting was not required for this type of study using anonymous data and not asking participants about their own health or other sensitive topics. All participants that returned questionnaires provided an informed consent to participate in the study.

## Results

A total number of 198 returned surveys from approximately 820 potential respondents yielded a crude response rate of 24%. The characteristics of the physician respondents are summarized in Table 2.

While the physicians reported high use of telephone and letters to communicate with patients 134, 154, 161 and 171 physicians reported no use of e-mail (68%), video consultations (78%), chat (81%), or SMS text messages (86%) in their everyday patient work (Table 3). Yet, most physicians described positive intentions to use telemedicine in patient care for all three studied domains: digital contacts, monitoring chronic disease and artificial intelligence. High mean scores were also attained for attitudes to have digital contacts with patients, using digital tools for chronic disease monitoring and use of artificial intelligence (Table 3).

Attitudes towards video consultations were assessed separately as less knowledge and use of video consultations was expected. The measurement of Subjective norms indicated high scores only for digital contacts. Perceived behavioral control and Behavioral intention scores were high in all measurements. There was a larger number of missing responses for questionnaire items that focused on the use of

**Table 2** Characteristics of the Physicians, Total N= 198

Variable	Mean (SD)
Age in years, mean (SD)	45 (11)
Years of experience in primary care, mean (SD)	12 (10)
Variable	N (%)
Sex, men	91 (46)
Sex, female	104 (52)
Sex, not defined	3 (2)
Public primary care practice workplace	151 (76)
Private primary care practice workplace	42 (21)
Workplace missing	5 (3)

**Table 3** Descriptive Analysis of the Overall Scores for the Behaviour Predictors Emerged from the Theoretical Construct. Overall Score Was the Mean Value for Scores from Items Targeting the Same Predictor

Questionnaire Items*	Overall Mean Score (SD)	Missing, N
<b>General Questions (items 1–2)</b>		
“Do you consider yourself updated on the development of digital tools in healthcare?”	4.4 (1.4)	17
“In your clinical every day work, do you use ... ”		
“ ... Physical consultations?”	6.5 (0.8)	1
“ ... Telephone consultations?”	6.0 (1.1)	1
“ ... Letters?”	5.2 (1.6)	1
“ ... National e-service portal?” ( <a href="http://www.1177.se">www.1177.se</a> ) **	3.7 (1.7)	3
“...e-mails?”	1.6 (1.2)	4
“ ... Video consultations?”	1.3 (0.7)	4
“ ... Chat consultations?”	1.3 (0.8)	4
“ ... SMS?” (text messaging)	1.3 (0.9)	3
<b>Use of digital contacts (items 3–11)</b>		
Attitudes score for use of mail, chat or sms (item 3)	4.2 (1.6)	19
Attitudes score for use of video (item 4)	3.9 (1.6)	29
Subjective norms score (items 8–9)	4.1 (1.8)	7
Perceived behavioral control score (items 5–7)	4.8 (1.2)	9
Behavioral Intentions score (items 10–11)	5.0 (1.8)	5
<b>Chronic disease monitoring with digital tools</b>		
Attitudes score (item 13)	5.11 (1.4)	39
Subjective norms score (items 17–18)	3.04 (1.8)	22
Perceived behavioral control score (items 14–16)	5.12 (1.2)	27
Behavioral Intentions score (items 19–20)	5.13 (1.8)	17
<b>Use of AI</b>		
Attitudes score (item 22)	4.51 (1.5)	71
Subjective norms score (items 26–27)	2.72 (1.8)	45
Perceived behavioral control score (items 23–25)	4.89 (1.4)	57
Behavioral Intentions score (items 28–29)	4.83 (1.8)	37

**Notes:** \*Likert scale score 1–7, 1 = Not at all, 7 = To a large extent. The alternative “I don’t know” was counted as “Missing”. \*\*1177.se is a Swedish public service health web-portal with 12 million visits per month, 5 million monthly logins and more than 6 million digital citizen accounts in “My care contacts” in November 2019 when Sweden’s population was 10.3 million people.

digital tools for monitoring chronic disease and artificial intelligence than for using digital contacts (Table 3).

We used a formative model to construct a preliminary instrument of attitudes, subjective norms and intentions to use telemedicine – Physician Attitudes and Intentions to use Telemedicine (PAIT) (Table 4). We excluded items 1 and 2 that reported general questions about experiences of telemedicine since they lacked a theoretical basis. We also excluded items 22–29 about artificial intelligence because of a too high number of missing responses. We did exploratory factor analysis with varimax rotation. Five-factor components emerged with Eigenvalues of 1.6–11 cumulatively explaining 72% of the variance and a total Cronbach’s alpha of 0.91; Kaiser-Meyer-Olkin value was 0.79.

Factor I is called: Attitudes to Chronic Disease Monitoring with Digital Tools. Factor II: Attitudes to Using Digital Tools. Factor III: Behavioral Intention to Using Digital Tools. Factor IV: Subjective Norms to Using Digital Tools. Factor V: Attitudes to Using Video.

We performed multiple regression analyses to examine the predictive value of the theoretical constructs: Attitudes, Subjective norms, and Perceived behavioral control (Table 5). Attitudes and Perceived behavioral control were found to be significant predictors ( $p < 0.01$ ) for intentions to use digital contacts ( $R^2 = 0.54$ ), chronic disease monitoring with digital tools ( $R^2 = 0.47$ ) and artificial intelligence ( $R^2 = 0.54$ ).

Physicians reporting positive attitudes and high perceived behavioral control towards digital tools also had more favorable intentions to use them for monitoring chronic diseases. Behavioral intention to use artificial intelligence were also predicted by positive Attitudes and Perceived behavioral control but not by Subjective norms (Table 5). P-values remained significant after adjustment for age, gender, years of experience and type of practice (private or public) (Supplementary Tables 1–3).

## Discussion

### Main Findings

In this study, we designed a questionnaire to assess both the actual use of telemedicine in primary care and the intention to use telemedicine based on Attitudes, Subjective norms, and Perceived behavioral control resulting in the preliminary instrument Physician Attitudes and Intention to use Telemedicine (PAIT). Despite a low reported actual use of telemedicine among the Swedish primary care physicians, they described a positive intention to use telemedicine in patient care

**Table 4** Exploratory Factor Analysis with Varimax Rotation for Physician Ratings of the Physician Attitudes and Intention to Telemedicine (PAIT) Questionnaire to 198 Swedish Primary Care Physicians. Extraction Sums of Squared Factor Loadings in % of Total Variance

Items in Factor	Factor I: Attitudes to Chronic Disease Monitoring with Digital Tools (n=151)	Factor II: Attitudes to Using Digital Tools (n=189)	Factor III: Behavioral Intention to Using Digital Tools (n=182)	Factor IV: Subjective Norms to Using Digital Tools (n=176)	Factor V: Attitudes to Using Video (n=169)
I3a. Monitoring chronic disease with digital tools is: Harmful/Beneficial	0.88	0.25	0.09	-0.08	0.27
I3b. Monitoring chronic disease with digital tools is: Bad/Good	0.87	0.26	0.11	-0.10	0.28
I3c. Monitoring chronic disease with digital tools is (for me): Pleasant /Unpleasant	0.78	0.26	0.05	-0.03	0.17
I3d. Monitoring chronic disease with digital tools is: Worthless /Useful	0.89	0.23	0.09	-0.10	0.27
14. If the possibility existed, I would use digital tools for monitoring chronic diseases, as diabetes, to a larger extent	0.80	0.01	0.39	0.05	0.08
Eigenvalue Factor I	11				
Variance explained by Factor I	38%				
Cronbach's alpha Factor I	0.95				
3a. The use of digital contacts as e-mail, chat or text messages in patient care is: Harmful/Beneficial	0.26	0.81	0.16	-0.15	0.24
3b. The use of digital contacts is: Bad/Good	0.23	0.84	0.24	-0.15	0.18
3c. The use of digital contacts is (for me): Pleasant /Unpleasant	0.18	0.74	0.33	-0.16	0.10
3d. The use of digital contacts is: Worthless /Useful	0.23	0.78	0.24	-0.22	0.20
Eigenvalue Factor II		3.7			
Variance explained by Factor II		13%			
Cronbach's alpha Factor II		0.94			
5. If the possibility existed, I would use digital contacts in patient care to a larger extent.	0.21	0.29	0.74	-0.11	0.27
10. I intend to use digital contacts in patient care to a larger extent, if it is clinically adequate for the patients	0.18	0.29	0.83	0.17	0.03
11. I want to use digital contacts in patient care ... to	0.03	0.24	0.88	0.14	0.19
19. I intend to use digital tools for monitoring chronic diseases in patient care to a larger extent, if it is clinically adequate for the patients.	0.59	0.05	0.66	-0.04	0.05

(Continued)



Table 4 (Continued).

Items in Factor	Factor I: Attitudes to Chronic Disease Monitoring with Digital Tools (n=151)	Factor II: Attitudes to Using Digital Tools (n=189)	Factor III: Behavioral Intention to Using Digital Tools (n=182)	Factor IV: Subjective Norms to Using Digital Tools (n=176)	Factor V: Attitudes to Using Video (n=169)
20. I want to use digital tools for monitoring chronic diseases. ...	0.67	0.05	0.64	0.05	0.03
Eigenvalue Factor III			2.4		
Variance explained by Factor III			8%		
Cronbach's alpha Factor III			0.92		
8. It is expected of me to use digital contacts in patient care.	-0.05	0.01	-0.03	0.78	0.16
9. I feel under social pressure to use digital contacts in patient care.	0.02	-0.10	0.03	0.82	-0.28
17. It is expected of me to use digital tools for monitoring chronic diseases in patient care.	-0.10	-0.24	0.09	0.84	0.05
18. I feel under social pressure to use digital tools for monitoring chronic diseases in patient care.	-0.06	-0.21	0.09	0.84	-0.07
Eigen value Factor IV				2.0	
Variance explained by Factor IV				7%	
Cronbach's alpha Factor IV				0.88	
4a. The use of digital contacts as video consultation in patient care is: Harmful/ Beneficial	0.37	0.35	0.31	-0.09	0.69
4b. ... Digital contacts as video consultation is (for me): Bad/Good	0.35	0.38	0.31	-0.06	0.72
4c. ... Digital contacts as video consultation is (for me): Pleasant / Unpleasant	0.32	0.32	0.38	-0.07	0.54
4d. ... Digital contacts as video consultation ... Worthless /Useful	0.37	0.26	0.23	-0.15	0.71
35. I do need more information, knowledge, and training of using digital tools in primary care.	0.24	-0.00	0.05	0.22	0.60
Eigenvalue Factor V					1.6
Variance explained by Factor V					6%
Cronbach's alpha Factor V					0.94
Cumulative variance explained (factors I–V):	72%				
Cronbach's alpha (factors I–V)	0.91				

**Table 5** Regression Analysis Showing Predictors for Behavioural Intentions to Use Digital Contacts, Digital Tools for Monitoring or AI. Model 1 (Crude Model)

Variable	Beta	95% CI	p-value
<b>Use of digital contacts</b>			
Adjusted R <sup>2</sup> 0.54			
Attitudes (mail, chat or SMS)	0.13	-0.03, 0.30	0.11
Attitudes (video)	0.40	0.24, 0.57	<b>&lt;0.01</b>
Subjective norms	0.18	0.07, 0.29	<b>&lt;0.01</b>
Perceived behavioral control	0.52	0.31, 0.74	<b>&lt;0.01</b>
<b>Chronic disease monitoring with digital tools</b>			
Adjusted R <sup>2</sup> 0.47			
Attitudes	0.48	0.30, 0.66	<b>&lt;0.01</b>
Subjective norms	0.08	0.04, 0.21	0.20
Perceived behavioral control	0.49	0.25-0.72	<b>&lt;0.01</b>
<b>Use of AI</b>			
Adjusted R <sup>2</sup> 0.54			
Attitudes	0.42	0.21-0.62	<b>&lt;0.01</b>
Subjective norms	0.01	-0.12-0.13	0.93
Perceived behavioral control	0.52	0.29-0.74	<b>&lt;0.01</b>

**Note:** P-values in bold text are statistically significant.

for all three studied domains: digital contacts, chronic disease monitoring and artificial intelligence. Attitudes, Subjective norms, and Perceived behavioral control were strong predictors for intentions to use digital contacts. Intentions to use digital tools for chronic disease monitoring and artificial intelligence were only associated with positive Attitudes and Perceived behavioral control but not with Subjective norms. Perceived behavioral control had the largest beta weight in all prediction models. This suggests that maintaining and reinforcing physicians' self-efficacy towards use of telemedicine should have strong positive implications on adoption of such tools in patient care. The physicians reported lower Subjective norms to use digital tools and artificial intelligence which we interpret as lack of social pressure. A reasonable explanation could be that despite continuous development of different digital tools for disease monitoring as well as artificial intelligence, the use of these tools in primary care was at an early stage at the time of the study [4].

## Strengths and Limitations

Our study is to our knowledge the first to assess the intention to use digital contacts and digital tools among

medical professionals in the Nordic countries using an approach based on the Theory of Planned Behavior, and this is a strength of our study.

A major limitation of our study is the low response rate of 24%; possibly caused by the survey being forwarded by administrators and not sent to the physicians directly. Yet, the response rate aligns with results from recent published web-based surveys<sup>25,26</sup> that have shown comparable or even better reliability than traditional paper surveys.<sup>25</sup> However, the response rate indicates that selection bias cannot be ruled out. Another weakness of this study is that we did not use cookies or log-files to minimize the risk that one single responder could fill the survey more than once, a common problem in web-based surveys.<sup>23</sup> Another limitation of the study is that the survey was based on self-report data, as recall bias may have influenced past behavior responses.

The predictive validity of model constructs is an original contribution from our results and by factor analysis emerged the preliminary assessment instrument PAIT with satisfactory explanatory values regarding variance and acceptable sampling adequacy according to the Kaiser-Meyer-Olkin measure. Using an existing questionnaire might have saved us time and resources and increased generalizability. However, we did not find any



existing questionnaire aimed to measure the constructs of our research interest. Therefore, we used the Theory of Planned Behavior manual for item construction and pilot tested and subsequently validated a questionnaire showing acceptable internal consistency ( $>0.6$  in CA for all items) and construct validity. Further development of the questionnaire with removal of sub-items from items with  $CA > 0.9$  and testing the robustness of the preliminary instrument PAIT is planned for future studies to avoid redundancy and confirm (or rather modify and eventually reduce) the five PAIT factors.

The study did not assess future behavior (only past behavior), so it is not known whether reported behavioral intention predicted behavior. Although some communications (ie, video consultations, text messages) were not previously used frequently but intention to use was high, it would have been useful to know whether this was undertaken. The survey was sent prior to the covid-19 pandemic that started worldwide in the spring of 2020. Since then, health care, as well as other societal sectors, have adapted and adjusted towards digital platforms of communication.<sup>27</sup> This process has undeniably influenced primary care staffs' attitudes and perceptions of e-health and telemedicine. This study thus presents primary care physicians' intentions to use e-health prior to the transformation caused by the covid-19 pandemic. Today, the survey results would probably be different, and the results of the present study will be interesting as a baseline to compare with the current situation.

Our findings have potential managerial implications. Perceived behavioral control had the largest predictive value of behavioral intention to use telemedicine, suggesting that interventions aiming to increase adoption of such tools in primary care should focus on empowering physicians' self-efficacy towards use of digital tools. Future studies should explore if primary care staffs' intentions to use telemedicine as well as experiences of digital communication tools have altered because of increased adoption of telemedicine during and after the pandemic.

## Comparison with Other Studies

It has been advocated that the next generation of research on diffusion of health service innovations should be theory-driven, enabling the researchers to understand the mechanisms behind the success or failure of intervention programs.<sup>28</sup> In the context of the rapidly spreading health care digitalization challenging the traditional health care norms, successful implementation of new interventions

depends on how health care leaders set a culture and climate supporting and enabling change.<sup>28</sup> Solutions to adoption barriers of telemedicine are unique to each country's health care system and medical staff's demands.<sup>28</sup> Our findings suggest that Swedish primary care physicians already have a strong intention to use telemedicine, and the intention is predicted by positive attitudes and perceived behavioral control. Social norms were found to be a weak predictor of behavioral intentions in our study, and these findings are similar to results from a meta-analysis of previous research on the predictive value of constructs derived from the Theory of Planned Behavior.<sup>29</sup> Previous research has found several factors that can restrain or facilitate health care staff to use telehealth in the clinical work, at the individual, organizational and contextual level.<sup>30</sup> The results in our study focused on identifying theory-based predictors of behavior on an individual level, may be useful for stakeholders planning educational efforts and future implementation of digital technology and telemedicine in health care.

## Conclusion

The questionnaire showed that Swedish primary care physicians reported a high behavioral intention to use digital contacts, digital tools, and AI despite low reported use of telemedicine prior to the covid-19 pandemic. Perceived behavioral control had the largest predictive value of behavioral intention to use telemedicine, suggesting that interventions aiming to increase adoption of such tools in primary care should focus on empowering physicians' self-efficacy towards use of digital tools. Future studies should explore if increased adoption of telemedicine due to the covid-19 pandemic have altered primary care staffs' intention to use telemedicine, and we look forward to testing of our preliminary instrument PAIT (Physician Attitudes and Intention to use Telemedicine) in times ahead.

## Author Contributions

All authors contributed to data analysis, drafting, and revising the article, gave final approval of the version to be published, and agree to be accountable for all aspects of the work.

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