

Budget impact analysis of the fentanyl buccal tablet for treatment of breakthrough cancer pain

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Background: The purpose of this study was to assess the economic impact of the fentanyl buccal tablet for the management of breakthrough cancer pain (BTcP) in Spain.

Methods: A 4-year budget impact model was developed for the period 2012–2015 for patients with BTcP from the perspective of the Spanish National Health System. BTcP products included in this model were rapid-onset opioids containing fentanyl (buccal, sublingual, or nasal transmucosal). Prevalence data on cancer, BTcP, opioid use, and number of BTcP episodes were obtained from the literature. Input data on health care resources associated with opioid use and opioid-induced side effects were obtained by consulting experts in oncology from different Spanish hospitals. Resources used included drugs, medical and emergency visits, other nonpharmacologic treatments, and treatment of opioid-induced side effects. Unit costs were obtained from the literature, and a 3% discount rate was applied to costs. Based on the unit costs for drugs and health care resources, the annual BTcP treatment costs per patient associated with each fentanyl product were determined to estimate the overall budget impact based on the total treatment population and the percentage of drug utilization associated with each product. One-way sensitivity analyses were conducted to test the robustness of the model.

Results: Patients treated with oral opioids for BTcP were estimated at 23,291 in 2012, with an increase up to 23,413 in 2015. The average annual budget savings, with an increase of fentanyl buccal tablets, fentanyl sublingual tablets, and intranasal fentanyl spray, and a decrease in oral transmucosal fentanyl citrate, was estimated at €2.6 million, which represents a 0.5% decrease in the total costs of BTcP over the next 4 years. Results of the sensitivity analysis showed that the model was most sensitive to drug cost per day for the fentanyl buccal tablet. A 50% decrease in the daily cost of the fentanyl buccal tablet resulted in the largest overall decrease in budget impact of €5.4 million.

Conclusion: The increase in use of the fentanyl buccal tablet leads to overall savings in the budget impact for the Spanish National Health System. Although the economic impact of treatment for BTcP was shown to increase over 4 years due to population growth, the average annual cost per patient was reduced by €29 with increased use of the fentanyl buccal tablet.

Keywords: cancer, breakthrough pain, economic analysis, costs, rapid onset opioids

Introduction

Pain is consistently one of the most feared consequences of cancer for both patients and their families.¹ However, despite well controlled chronic pain in 80%–90% of patients with cancer,² these patients may experience cancer-related breakthrough pain (BTcP). BTcP can be defined as an acute transient worsening of pain that occurs either spontaneously, or in relation to a specific predictable or unpredictable trigger in patients who have relatively stable and adequately controlled baseline pain.^{3,4} While there are

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slight differences in the definitions of BTcP,⁵⁻⁷ all stress its transient nature against a background of stable and otherwise controlled baseline pain. BTcP is characterized by a typical temporal pattern which includes a short onset (generally a few minutes) and a short duration (30–90 minutes).⁸

BTcP is highly prevalent, occurring in 33%–65% of patients with chronic cancer pain, with the incidence varying widely according to the population surveyed, the setting, and the definition of BTcP used.⁹⁻¹² Severe BTcP is reported in 60% of patients, with 40% of patients having mild to moderate BTcP, and almost all patients having mild background pain.¹

BTcP is associated with a significant negative impact on both quality of life (including activities of daily living, sleep, social relationships, and mood) and functional status,^{6,13} and may also increase levels of anxiety and depression, increase the perception of pain severity, and lead to patients becoming dissatisfied with their overall pain management.¹⁴ BTcP also increases the economic burden placed on patients and the health care system.^{15,16} In Spain, patients receiving hospital treatment, as for the treatment of BTcP, are fully reimbursed and do not have to make any additional copayments.

Oral opioids like morphine have traditionally been the only available drugs for BTcP.^{8,17,18} A typical episode of BTcP of high intensity, rapid onset, and short duration fits poorly with the pharmacology of short-acting opiates, such as morphine and oxycodone.^{8,19} Different technologies have been developed to provide rapid pain relief with potent opioid drugs or rapid-onset opioids such as fentanyl, delivered by noninvasive routes (buccal, sublingual, or nasal transmucosal).^{1,8} These fentanyl preparations include oral transmucosal fentanyl citrate (OTFC), the fentanyl buccal tablet (FBT), sublingual fentanyl (FSL), intranasal fentanyl spray (INFS), and fentanyl-pectin nasal spray (FPNS).^{8,17,20} The emergence of multiple, fast-acting fentanyl preparations in the market place over recent years has significantly improved the options available to clinicians treating BTcP.²¹ In a mixed-treatment meta-analysis which indirectly compared fentanyl preparations with morphine and placebo, it was shown that fentanyl preparations provide superior pain relief compared with placebo in the first 30 minutes after dosing (FBT provided an 83% probability of superior pain relief, FSL 66%, and OTFC 73% compared with placebo), with oral morphine performing little better than placebo (probability 56%).²¹

In the current study, we evaluated the expected economic impact from the increase in market share of FBT for the management of BTcP from the perspective

of the Spanish National Health System using a budget impact model.

Materials and methods

Model development and structure

The budget impact model was developed in Microsoft Excel to estimate the economic impact of treatment for BTcP from the perspective of the Spanish National Health System. The treatment options for BTcP included in this analysis were the following fentanyl products: OTFC, FSL, FBT, INFS, and FPNS. The model analyzed drug and health care resource utilization for each patient based on their mean number of days with BTcP episodes annually and average number of drug doses taken on days with BTcP episodes. The differences in drug and medical costs associated with each treatment option, as well as the overall budget impact of the increasing market share of FBT, were calculated over a 4-year period from 2012 to 2015.

The model included prevalent (existing) cancer patients being treated with rapid-onset opioids for their BTcP episodes. Patients were assumed to be treated for an average of 3.8 days per week or 198 days per year based on the study reported by Di Palma et al in 2004.²² Patients would be at risk for experiencing one up to a maximum of four BTcP episodes per day according to the literature.²³ The average number of BTcP episodes for a day on which a patient experiences BTcP with a maximum of four were estimated from clinical practice by a panel of four clinical experts in oncology from different Spanish hospitals. The model included drug and health care resource costs associated with opioid therapy and opioid-induced side effects. Drug costs included titration, maintenance, and rescue treatment costs. All cost estimates were reported in EUR 2012 and a discount rate of 3% was applied.

Opioid treatment for BTcP episodes was based on national sales data for Spain from the Intercontinental Marketing Services (IMS).²⁴ These sales data were also the source for assumptions regarding future estimations on the market share distributions for each BTcP drug treatment. To maintain consistency with the sales data and to best reflect current prescribing and dosing patterns, when shifting market share from one product to another, the assumptions for the relative distribution of prescriptions according to dosage strength and daily average number of dosages for each BTcP episode were maintained. As a result, this base case analysis estimated the potential budget impact of shifting the number of prescriptions filled by one product, while keeping the proportion of product prescriptions according to dose strength and their daily average number of doses constant.

We assumed that the use of FBT would stem from patients switched from other BTcP products. At the time of this analysis, national sales data reported that the BTcP fentanyl product with the greatest market share of the BTcP market was OTFC. The model generated estimates for the costs per patient and the total direct costs of treatment including drug and medical costs based on market shares and other input parameters. All patients were assumed to receive treatment during a whole year, independent of having switched to another BTcP product. Sensitivity analyses were conducted for the base case analyses.

Model input variables: base case

Target population

To estimate the target population with cancer experiencing BTcP episodes treated with fentanyl products, the following algorithm was applied, as shown in Figure 1. A literature review was performed to identify the prevalence of cancer (364 per 100,000 inhabitants) among the Spanish adult population.²⁵ The estimate for cancer prevalence has been extrapolated to the Spanish adult population obtained from the population projections conducted by the National Institute of Statistics.²⁶ The number of adult patients in Spain with cancer suffering from BTcP in 2002 was estimated at 41%

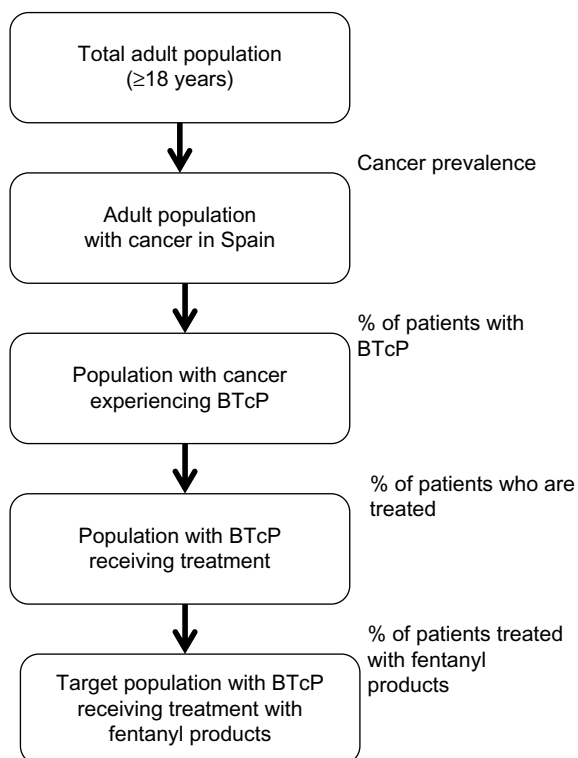


Figure 1 Target study population.

Abbreviation: BTcP, breakthrough cancer pain.

by Gómez-Batiste et al.²⁷ The percentage of patients with BTcP episodes treated with opioids was estimated at 71%, and 58% were estimated to be oral or nasal opioids based on consultation of medical experts in oncology.

Drug treatments and costs

The allocation percentages for the most frequently used dosage strength for each treatment were obtained from the literature.^{23,28} In the case of FBT and FSL, the unit costs for all dosage strengths were similar and the percentage of dosage utilization did not influence the total drug costs per dose. The daily average numbers of doses associated with each BTcP product were estimated based on data from clinical practice by a panel of four clinical experts in oncology from different Spanish hospitals (Table 1). Based on these percentages if applicable, the average number of doses on a day with BTcP according to the average number of episodes and the cost per dose in EUR, the average treatment cost for a day with BTcP episodes was calculated (Table 2). The maximum doses per day were based on the technical characteristics of each drug.^{29–33} The cost for each drug was obtained from the Spanish Medication Database³⁴ and expressed in EUR 2012. A discount to the drug price was applied when applicable due to the mandatory rebate imposed by the Spanish Ministry of Health since May 2010 (Table 1).³⁵

Medical resource utilization and costs

Medical resource utilization and costs included in the model were medical and emergency visits to hospital, nonpharmacologic treatments, and other interventions associated with treating opioid-induced side effects. The costs for medical resources associated with each drug were estimated based on consultation of an expert panel of oncologists and unit costs were obtained from the literature (Table 3).

Not all patients seek medical care for opioid-induced side effects, so these costs were only assigned to the proportion of patients who received treatment due to an opioid-induced side effect. The incidence rates for common opioid-induced side effects associated with each drug were derived from consultation of the expert panel of oncologists (Table 2). In the model, only incident patients were considered at risk for experiencing an opioid-induced side effect.

Budgetary impact analysis

Based on the annual drug cost and health care resource use per patient, the total treatment cost per patient was estimated in EUR 2012. With the annual average cost per patient for each treatment option, the target population, and the actual

Table 1 Opioids, presentations, costs per dose, and allocation percentages

Drugs	Strength	Cost (€) per dose in 2012 ^a	Utilization	Discount applied (RD August 2010) ^d	
OTFC	200 µg	5.81	37% ^b	15%	
	400 µg	5.81	33% ^b	15%	
	600 µg	5.81	12% ^b	15%	
	800 µg	6.02	6% ^b	15%	
	1,200 µg	6.02	6% ^b	15%	
	1,600 µg	6.02	6% ^b	15%	
FSL	100 µg	5.44	NA	7.5%	
	200 µg	5.44	NA	7.5%	
	300 µg	5.44	NA	7.5%	
	400 µg	5.44	NA	7.5%	
	600 µg	5.44	NA	7.5%	
	800 µg	5.44	NA	7.5%	
FPNS	One spray	100 µg	4.99	20% ^c	7.5%
	Two sprays	200 µg	9.97	23% ^c	7.5%
	One spray	400 µg	4.99	38% ^c	7.5%
	Two sprays	800 µg	9.97	19% ^c	7.5%
INFS	One spray	50 µg	6.05	12% ^b	7.5%
	Two sprays	100 µg	12.10	12% ^b	7.5%
	One spray	100 µg	6.05	26% ^b	7.5%
	Two sprays	200 µg	12.10	9% ^b	7.5%
	One spray	200 µg	6.05	31% ^b	7.5%
	Two sprays	400 µg	12.10	11% ^b	7.5%
FBT	100 µg	5.44	NA	7.5%	
	200 µg	5.44	NA	7.5%	
	400 µg	5.44	NA	7.5%	
	600 µg	5.44	NA	7.5%	
	800 µg	5.44	NA	7.5%	

Notes: ^aSpanish medication database;³⁴ ^bMercadente (2009);²³ ^cFallon et al (2011);²⁸ ^dmandatory discount by Spanish Ministry of Health.³⁵

Abbreviations: OTFC, oral transmucosal fentanyl citrate; FBT, fentanyl buccal tablet; FSL, sublingual fentanyl; INFS, intranasal fentanyl spray; FPNS, fentanyl-pectin nasal spray; NA, not applicable, RD, royal decree.

market shares for the fentanyl products included in this study, the overall economic impact of the management of BTcP for 2012–2015 was obtained. The base case scenario was based on actual market share data for 2012 obtained from IMS²⁴ on the actual distribution of fentanyl products (Table 4), with expected increases in FBT, FSL, FPNS, and INFS and decreases in OTFC over 4 years. This scenario was designated as the “current” scenario.

The current scenario was compared with an “alternative” scenario in which we assumed that the market share of FBT would increase annually by 2%, FPNS and INFS would show a slower increase of their market share than in the base case scenario, and a decrease in market share was assumed for OTFC (8.3%). In the base case analysis, the

Table 2 Average number of drug doses and costs in EUR on a day with BTcP episodes

Doses (n)	Patients (%) ^a				
	OTFC	FSL	FPNS	INFS	FBT
One	23%	25%	21%	27%	25%
Two	40%	40%	28%	37%	38%
Three	26%	28%	43%	27%	28%
Four	11%	8%	8%	10%	10%
Average daily cost (€) ^b	13.22	11.83	16.78	17.61	12.10

Notes: ^aClinical expert panel of oncologists; ^bSpanish medication database.³⁴

Abbreviations: OTFC, oral transmucosal fentanyl citrate; FBT, fentanyl buccal tablet; FSL, sublingual fentanyl; INFS, intranasal fentanyl spray; FPNS, fentanyl-pectin nasal spray; BTcP, breakthrough cancer pain.

potential budget impact was estimated based on the difference between the current scenario and the alternative scenario with an expected increase in the use of FBT after switching from BTcP treatment.

Sensitivity analysis

In order to test the robustness of the results, a one-way sensitivity analysis was performed with the main variables. The base case value for each parameter was varied from the default value within reasonable lower and upper limits as defined in the published literature and by expert consultation, with variations of $\pm 50\%$ applied to parameters for which no ranges were identified in the literature.

Results

In our model based on the prevalence of cancer, BTcP, and opioid use it would be expected that 23,291 in 2012 that experience cancer BTcP annually receive treatment with oral or nasal opioids. Based on population growth, this number increases slightly to 23,413 in 2015 (Table 5).

In the base case analysis, in the current scenario, the total economic impact of treatment with oral opioids for patients with BTcP was estimated at €119 million, €122 million, €127 million, and €133 million for the years 2012, 2013, 2014, and 2015, respectively (Table 5).

In the alternative scenario, with the market share of FBT increased by 2% annually from 2012, matched by a reduction in the share of OTFC, the total economic impact was estimated at €119 million, €121 million, €126 million, and €132 million for 2012, 2013, 2014, and 2015, respectively (Table 6). Overall, the total budget savings with the revised market shares with an annual increase of FBT, FSL, and INFS and decrease of OTFC in the alternative scenario was expected to save €2.6 million over the next 4 years (Table 6). Overall, total direct costs represented 51% and drug costs 49% of the total budget.

Table 3 Drug costs, medical resource utilization, unit costs, and annual mean cost per patient

Annual resources	OTFC	FSL	FPNS	INFS	FBT	Unit costs (€) in 2012
Drug cost (€)	2,612	2,338	3,315	3,480	2,391	–
Medical visits						
Primary care	20.7	20.7	20.7	20.7	20.7	37.90 ^a
Specialist physician	10.7	10.7	10.7	10.7	10.7	68.62 ^b
Annual cost (€)	1,515	1,515	1,515	1,515	1,515	–
Hospital visits						
Emergency visit	5.0	4.7	4.0	4.3	2.7	117.20
Annual cost (€)	586	547	469	508	313	–
Other nonpharmacologic treatments (number of visits)						
Physiotherapy	1.3	1.3	0.7	1.5	1.3	20.93 ^c
Psychology	8.3	8.0	8.0	8.3	8.0	68.56 ^c
Acupuncture	0.7	0.7	0.7	0.7	0.7	34.28 ^c
TNS	0.7	0	0.0	0.3	0	20.81 ^c
Annual cost (€)	336	599	585	335	599	–
Incidence rates of OISEs ^d						
Vomiting and nausea	10.7%	10.0%	12.3%	16.7%	10.0%	53.20
Headache	6.7%	6.7%	6.7%	8.3%	6.7%	48.23
Somnolence	11.7%	15.0%	10.0%	25.0%	11.7%	65.67
Diarrhea	0.3%	0.3%	0.3%	1.7%	0.3%	2.47
Pruritus	2.0%	2.0%	2.0%	0.0%	2.0%	28.99
Constipation	20.0%	20.0%	16.7%	36.7%	16.7%	53.42
Dysgeusia	2.0%	2.3%	0.3%	0.0%	2.0%	12.75
Anxiety	1.7%	1.7%	1.7%	3.3%	1.7%	17.87
Opioid intoxication	2.0%	2.0%	2.0%	2.0%	2.0%	62.90
Annual cost (€)	30	32	27	51	28	–
Total cost per patient (€)	5,079	5,030	5,912	5,889	4,846	–

Notes: Sources: ^aDOGC Núm. 5325⁴²; ^bDOGC Núm. 5907⁴³; ^cDOG Núm. 213⁴⁴; ^dDOC Núm. 85⁴⁵. Unit costs for OISEs are based on input from clinical experts and resource consumption of side effects.

Abbreviations: TNS, transcutaneous nerve stimulation; OTFC, oral transmucosal fentanyl citrate; FBT, fentanyl buccal tablet; FSL, sublingual fentanyl; INFS, intranasal fentanyl spray; FPNS, fentanyl-pectin nasal spray; BTcP, breakthrough cancer pain; OISEs, opioid-induced side effects.

At the patient level, the average annual cost per patient in the current scenario increases from 2012 to 2015 from €5,127 to €5,685 due to demographic changes in the population, although the increase would be less with €5,640 in the alternative scenario. The average cost per patient over the period 2012–2015 with the increase in market share of FBT

was €29 lower in the alternative scenario with an annual per patient cost of €5,336 than in the current scenario with an annual per patient cost of €5,366 (Table 6).

Sensitivity analysis

One-way sensitivity analyses were conducted to examine how changes in key model parameters might affect the results of the base case analysis. The parameters that were varied included the percentage of patients with BTcP episodes, percentage of patients treated with opioids, percentage of patients treated with oral opioids, days with BTcP episodes, market share

Table 4 Distribution of treatments (%): base case analysis and alternative scenario

	2012	2013	2014	2015
Current scenario				
OTFC	47.0%	41.0%	36.2%	32.8%
FSL	24.0%	27.0%	28.2%	27.8%
FPNS	11.0%	12.0%	13.2%	13.8%
INFS	1.0%	4.0%	5.2%	6.8%
FBT	17.0%	16.0%	17.2%	18.8%
Alternative scenario				
OTFC	47.0%	41.0%	36.2%	32.8%
FST	24.0%	27.0%	28.2%	27.8%
FPNS	11.0%	11.0%	11.2%	11.6%
INFS	1.0%	2.0%	3.4%	4.8%
FBT	17.0%	19.0%	21.0%	23.0%

Abbreviations: OTFC, oral transmucosal fentanyl citrate; FBT, fentanyl buccal tablet; FSL, sublingual fentanyl; INFS, intranasal fentanyl spray; FPNS, fentanyl-pectin nasal spray.

Table 5 Target population for BTcP treatment

Target population	2012	2013	2014	2015
Adult patients with cancer	138,325	138,577	138,814	139,048
Adult patients with cancer who experience cancer BTcP	56,852	56,955	57,052	57,149
Adult patients with cancer BTcP treated with opioids	40,507	40,580	40,650	40,718
Adult patients with cancer BTcP treated with oral opioids	23,291	23,334	23,374	23,413

Abbreviation: BTcP, breakthrough cancer pain.

Table 6 Results of the base case budget impact analysis in EUR

	2012	2013	2014	2015	Total
Current scenario					
OTFC	55,598,511	49,296,933	44,909,054	42,678,954	184,847,989
FSL	28,119,830	32,201,321	34,803,385	36,143,621	125,265,311
FPNS	15,147,363	16,772,584	18,983,937	20,730,465	68,296,918
INFS	1,371,594	5,563,805	7,428,965	10,119,791	23,036,901
FBT	19,187,405	18,366,491	20,396,703	23,426,397	77,683,271
Total cost (€)	119,424,703	122,201,134	126,522,043	133,099,228	479,130,390
Alternative scenario					
OTFC	55,598,511	49,296,933	44,909,054	42,678,954	1,84,847,989
FSL	28,119,830	32,201,321	34,803,385	36,143,621	1,25,265,311
FPNS	15,147,363	15,374,868	16,107,583	17,425,609	61,204,261
INFS	1,371,594	2,781,903	4,857,400	7,143,382	15,188,242
FBT	19,187,405	21,810,208	24,902,951	28,659,954	90,063,702
Total cost (€)	119,424,703	121,465,233	125,580,373	132,051,519	476,569,506
Budget impact savings	0	-735,901	-941,670	-1047,709	-2560,884
Annual cost per patient (€)	2012	2013	2014	2015	Average
Current scenario	5,127	5,237	5,413	5,685	5,366
Alternative scenario	5,127	5,206	5,373	5,640	5,336

Abbreviations: OTFC, oral transmucosal fentanyl citrate; FBT, fentanyl buccal tablet; FSL, sublingual fentanyl; INFS, intranasal fentanyl spray; FPNS, fentanyl-pectin nasal spray.

projection of FBT, and cost per day of FBT. The results of varying each parameter are shown in Table 7. The model was most sensitive to drug cost per day of FBT. A decrease of 50% in the daily drug cost of FBT resulted in the largest overall decrease in budget impact of €5.4 million.

Discussion

This study compares the costs of fentanyl products and estimates the budget impact of treatment for BTcP in Spain for the period 2012–2015. Results of the budget impact analysis suggest that the increasing use of FBT would result in 4-year

adjusted total budget savings for the Spanish National Health System of €2.6 million, which represents a 0.5% decrease in total BTcP. BTcP causes a significant economic burden to the Spanish National Health System, is a leading cause of disability, and has a negative impact on an individual's functional status and quality of life. Direct health care costs in our study were shown to be a high part of the total costs for BTcP. These results are in line with previous reports^{15,16} on the relationship between BTcP and use of health care resources in a cancer population with pain. Eligible patients were questioned about the occurrence of BTcP and pain-related hospitalizations,

Table 7 One-way sensitivity analysis for the most influential variables in the budget impact model

One-way sensitivity analysis			Budget impact analysis in EUR				
Model parameter	Value in model	Sensitivity analysis	2012	2013	2014	2015	Total
Percentage of patients with BTcP episodes	41%	33%	0	-590,869	-756,086	-841,226	-2,056,184
		65%	0	-1,163,834	-1,489,260	-1,656,961	-4,050,060
Percentage of patients treated with opioids	71%	40%	0	-413,137	-528,657	-588,188	-1,437,689
		95%	0	-981,201	-1,255,561	-1,396,945	-3,414,512
Percentage of patients treated with oral or nasal opioids	58%	30%	0	-383,948	-491,306	-546,631	-1,336,113
		80%	0	-1,023,862	-1,310,150	-1,457,682	-3,562,969
		1.9	0	-374,079	-496,679	-554,844	-1,339,112
Days with cancer BTcP episodes	3.8	5.7	0	-1,097,723	-1,386,662	-1,554,575	-3,782,656
		1%	0	-681,442	-832,217	-882,401	-2,253,561
		3%	0	-790,359	-1,051,124	-1,213,017	-2,868,207
Market share projection, FBT (percent annual increase)	2%	6.05	0	-1,572,900	-2,003,681	-2,223,491	-5,450,558
		18.15	0	101,098	120,340	128,073	328,790

Abbreviations: BTcP, breakthrough cancer pain; FBT, fentanyl buccal tablet.

emergency department visits, and physician office visits. The results show that patients with BTcP sustain higher costs of care than cancer patients without BTcP as a result of pain-related hospitalizations and physician office visits.

Our analyses suggest that increased use of FBT may reduce both drug and health care costs due to a shift in market share from other fentanyl products, such as OTFC. Based on these analyses, the increase in market share of FBT may yield cost savings to the Spanish National Health System. It is important to mention that in this study the most frequent drug doses were taken into account when calculating the drug cost per episode because unit costs for different drug doses in the case of OTFC or two nasal sprays doubled the cost per episode of FPNS and INFS.^{23,28} Different doses of FSL and FBT had similar unit costs, for which the unit costs for each dose would not affect the final costs per episode.

The pharmacology of fentanyl is suitable for treatment of short-lived BTcP episodes and amenable to production of transmucosal and nasal formulations, which have been shown to reduce first-pass metabolism, allowing for a rapid onset of action of 5–10 minutes.²⁰ However, it is important to note that not all fentanyl products are indicated for every BTcP patient. Although nasal sprays are convenient, easy to administer and noninvasive, with few local side effects, contraindications exist for nasal fentanyl products, such as INFS and FPNS. These products are prone to indiscriminant use as a result of abuse and addiction,³⁶ so use of these products requires prior screening and appropriate training.

The population of interest included patients with BTcP episodes who received treatment with an oral or nasal opioid to manage their pain. As with any model, there are several limitations that should be noted. First, the model was developed to estimate the potential budget impact when increasing the market share of FBT, FPNS, and INFS due to reduced utilization of OTFC. This outcome may not fully reflect real world changes. However, the current study included only the oral and nasal fentanyl products available on the Spanish market. Therefore, the effect of possible uptake of fentanyl buccal soluble film, which was approved in the European Union in 2010¹⁸ and is expected to enter the Spanish market in the coming years, was not considered in the current study.

The base case analysis was based on certain assumptions that may not reflect fully the actual treatment of BTcP in the Spanish setting. For instance, the model estimates the pharmacologic costs, health care resource utilization costs associated with each drug, and the costs of treating opioid-induced side effects associated with the oral and nasal formulations; although it does not consider the costs

associated with poor adherence as observed in several studies,^{37,38} accidental intoxication caused by abuse,³⁶ titration costs to adjust for the correct dose, or rescue medication. We have not taken into account the possible effect of adherence or abuse of oral or nasal opioids in our analysis and their possible effect on medical resource utilization and costs or on treatment of opioid-induced side effects. Abuse of nasal opioids has been reported and can lead to accidental intoxication, as well as associated hospitalization and rescue medication costs.³⁹ Titration costs for each patient considers extra doses that are necessary for each patient to reach the optimal effective dosage, and rescue medication is also reported in different clinical trials with the different fentanyl products¹⁷ including the costs for an extra dose of the same strength in the event that a patient does not obtain adequate pain relief. In both cases, these extra drug costs per patient due to titration or rescue medication are likely to have an effect on total drug costs and, therefore, the overall costs per patient treated with fentanyl products.

Large variations have been observed in the prevalence of patients with BTcP episodes in the published literature.^{9–12} In this study, we used the 41% BTcP prevalence reported for a Spanish group of patients by Gomez-Batiste et al in 2002,²⁷ and although variations were explored in sensitivity analysis, it has to be acknowledged that any variations in BTcP prevalence have a high impact on the costs associated with its management.

Few head-to-head comparisons of oral opioids exist that could provide input data on resources, safety, and cost when these agents are used to treat BTcP episodes, although some attempts have been made using mixed treatment comparisons.^{22,40,41} However, not all input parameters necessary for our model were compared in these studies. One of the strengths of our analysis is that, because of the lack of published clinical input data on drug use, medical resource utilization, and treatment of opioid-induced side effects, it was based on real-world use of these treatments, given that our input data was based on the expert opinion of clinical and radiotherapeutic oncologists working in Spanish hospitals.

Finally, the model did not consider the efficacy of oral opioids. It was observed in a recent publication²² that FBT was superior in the probability of pain relief when compared with FSL, OTFC, and oral morphine. The results of our budget impact analysis suggest that increased use of FBT results in cost savings to the Spanish National Health System. Therefore, in addition to the clinical evidence, it can be concluded that our budget impact model provides important information to payers for evaluation of the

potential economic impact resulting from oral opioids on medical and pharmacy budgets beyond just forecasting utilization.

Conclusion

The results of our analysis suggest that when FBT use grows annually with an increase of 2%, while the use of OTFC decreases and use of FPNS and IFNS increases more slowly, there would be a €2.6 million decrease in the overall budget for the period 2012–2015, which represents a 0.5% decrease in total expected costs of BTcP, due to lower drug and health care resource utilization costs. Although the economic impact of BTcP treatment was shown to increase over 4 years due to population growth, the increased use of FBT for treatment of BTcP decreased the average annual cost per patient by an average of €29 over 4 years.

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Author contributions

The contributions of JD and LK included designing the study, extracting data, conducting the analysis, and writing the draft and final manuscript. JD is guarantor of the manuscript. The contributions of RS included designing the study, defining the study objective and analysis strategy, and reviewing the draft and final manuscript.

Disclosure

This study was sponsored by TEVA Pharmaceutical Industries Ltd. JD is employed by the University of Barcelona and was involved as an external advisor hired by TEVA Pharmaceutical Industries Ltd. LK is an employee of BCN Health Economics and Outcomes Research SL, Barcelona, Spain, an independent contract health economic organization that has received research funding from TEVA Pharmaceutical Industries Ltd. RS is employed by TEVA Pharmaceutical Industries Ltd and works in the Medical and HEOR Department.

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