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Differences in flavourant levels and synthetic coolant use between USA, EU and Canadian Juul products

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ABSTRACT

Background 'Juul' is the dominant US e-cigarette brand and was recently introduced to Canada, UK, France, Germany and Italy, with several flavours available across countries. US/Canadian products are sold with 5%, 3% and 1.5% (Canada only) nicotine content, whereas European Union (EU) regulation limits nicotine content to 1.7%. The differential nicotine content raises the question if flavour profiles and Juul device power output differ between countries.

Methods 'Mint', 'Vanilla' and 'Mango' e-liquids from all six countries were purchased in 2019 and analysed by GC/MS for their principal flavourant and nicotine content. In addition, device power specifications were compared for devices purchased from the respective countries.

Results Compositions of Juul e-liquids from the USA and Canada were identical and differed from the EU-marketed liquids, in which principal flavourant concentrations were significantly lower. EU Juul 'Mint' e-liquids contained a synthetic coolant, N-ethyl-p-menthane-3-carboxamide (WS-3), absent in US/Canadian products. US/Canadian 'Mango' e-liquid contained triethyl-citrate, an emulsifier. Nicotine contents matched label information, and devices had identical power specifications.

Conclusions Tested US/Canadian Juul e-liquids contained higher flavour concentrations than EU products, likely reflecting adaptation to user preferences. In EU, 'Mint' e-liquid, menthol is partially substituted with the synthetic coolant WS-3 that elicits a cooling effect like menthol but lacks its distinct 'minty' odour. The inhalational safety of WS-3 is unknown. The use of an emulsifier in US/Canadian 'Mango' Juul e-liquid may be necessary to keep the product homogeneous. Similar power specifications of devices between countries suggest that nicotine aerosol delivery is likely proportional to the e-liquid nicotine content.

INTRODUCTION

Since 2017, Juul electronic cigarettes have dominated the US market¹ with sales expanding to the UK (July 2018), Canada (September 2018), France, Germany (both December 2018), and Italy (January 2019). While US and Canada-marketed Juul e-liquid 'pods' are sold with nicotine concentrations of 59 mg/mL (5%), 35 mg/mL (3%) and 18 mg/mL (1.5%, only Canada), European Union (EU) regulations limit nicotine content to 20 mg/mL (1.7%) in e-liquids.² The reduced nicotine concentration likely alters the user experience, raising the question if other characteristics differ, such as flavour profiles that counter nicotine's bitter taste, or the device power output which influences nicotine delivery per puff. Therefore, this study aimed to elucidate differences in flavourant concentrations and power specifications between US, Canadian

and EU-marketed Juul products to inform e-cigarette regulations.

METHODS

Juul 'pods' of all available flavours per country and devices were purchased online (USA) or in stores (Canada, UK, Italy, France, Germany) during May to June 2019. Flavour availability differed by country, but 'Mint', 'Vanilla' (also sold as 'Crème Brûlée' and 'Royal Cream'), 'Mango' and one 'Tobacco' flavour were available in every country (table 1). Samples from three pods of 'Mint', 'Vanilla' and 'Mango' flavours from each country were analysed for principal flavourant content and nicotine was quantified in all flavours from all countries in triplicate (n=153) using established GC/MS protocols.³ Commercially available standards were used for quantification. To compare Juul device specifications between the six countries, devices were opened, printed battery specs were compared and voltage output verified using a digital multimeter. In addition, the coil resistance was measured for at least three differently flavoured pods per country, as the device power output (P in watt) is a function of battery voltage (V in volt) and coil resistance (R in ohm), calculated according to equation 1.

$$P = \frac{V^2}{R} \text{ (equation 1)}$$

RESULTS

The compositions of the European (UK/Italian/French/German) Juul e-liquids were nearly identical and differed from USA and Canadian liquids. Flavourant concentrations in US/Canadian e-liquids were identical and did not vary with nicotine concentrations. The concentrations of the principal flavourants of 'Mint' (menthol), 'Vanilla' (vanillin) and 'Mango' flavours (δ -undecalactone, ethyl-butyrate) were comparable in the US and Canadian products, yet significantly lower in European products (figure 1). The synthetic coolant WS-3 (N-ethyl-p-menthane-3-carboxamide, CAS#39711-79-0) was found only in EU 'Mint' flavour. Mango flavour contained compounds exclusive to US/Canadian e-liquids (emulsifier triethyl citrate, 0.45 mg/g (0.03); ethyl maltol, 1.68 mg/g (0.06)) and to EU e-liquid (benzyl alcohol, 1.39 mg/g (0.05)). 'Vanilla' e-liquids from every country contained acetals, the previously reported reaction products of vanillin with propylene glycol/glycerol.^{1,3} Measured nicotine concentrations agreed with labels (table 1) and equimolar amounts of benzoic acid were detected in all sampled products, suggesting that nicotine was in salt form. Batteries and coil resistance were identical for devices from all countries: 3.7 V (battery output),



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Table 1 Juul flavour availability and name per country, underlaid with characteristic colour of the respective flavour pod

Flavour	Name by country					
	USA	Canada	UK	Italy	France	Germany
Mint	Mint	Mint	Glacial Mint	Mint	Mint	Mint
Vanilla	Crème Brulee	Vanilla	Royal Crème	Vanille	Royal Crème	Royal Crème
Mango	Mango	Mango	Mango Nectar	Mango	Mango	Mango
Tobacco I	Virginia Tobacco	Virginia Tobacco	–	–	–	Rich Tobacco
Tobacco II	Classic Tobacco*	–	Golden Tobacco	Golden Tobacco	Blond Royal	–
Fruit	Fruit	Fruit	–	–	–	–
Cucumber	Cool Cucumber	Cool Cucumber	–	–	–	–
Menthol	Menthol*	–	–	–	–	–
Berry	–	–	Alpine Berry	–	–	–
Apple	–	–	Apple Orchard	–	Pomme	Apple

Flavour	USA		Canada		EU (UK, Italy, France, Germany)	
	5	3	5	3	1.5	1.7%
Labelled	5	3	5	3	1.5	1.7%
Measured Mean (95% CI)	5.3 (0.1)	3.1 (0.1)	4.9 (0.4)	2.9 (0.3)	1.5 (0.3)	1.5 (0.0)
n	18	24	18	15	18	60

‘–’ denotes no availability of that flavour in May–June 2019. Below: Labelled nicotine content in weight-%, measured nicotine content in weight-%, and sample size. Mean (95% CI) shown.
 *US flavour only available at 5% nicotine.
 †Canada availability only 1.5% and 5% in May–June 2019.

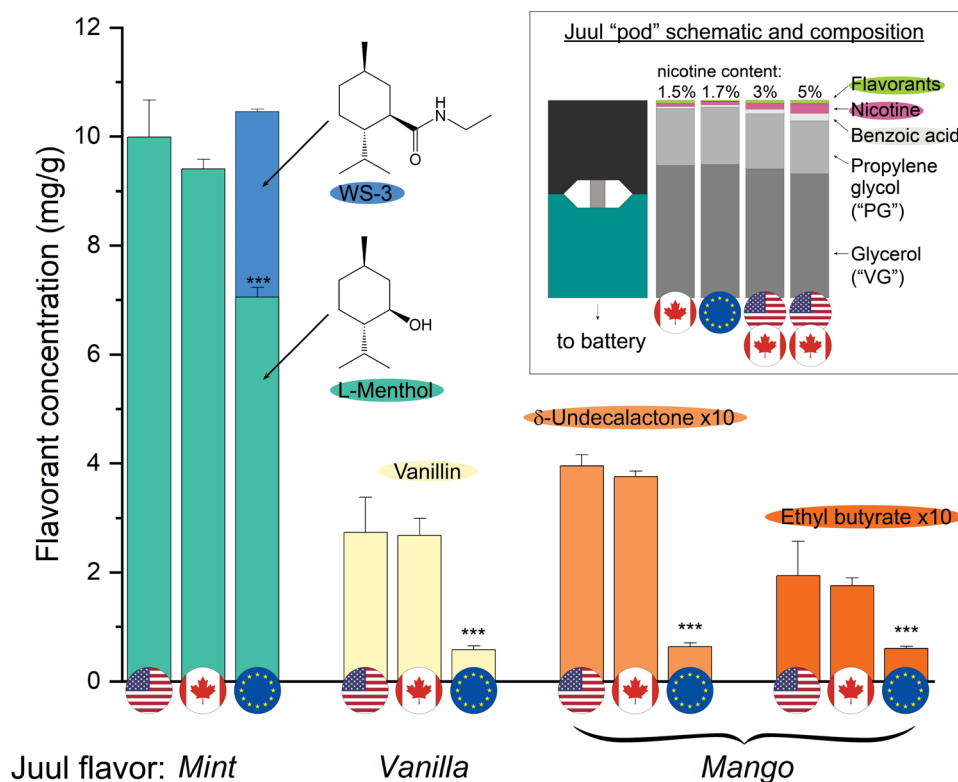


Figure 1 Mean (95% CI) of principal flavourant concentrations in Juul e-liquids (menthol in ‘mint’ flavour, vanillin in ‘Vanilla’^a flavour, δ -undecalactone and ethyl butyrate in ‘mango’ flavour) purchased in the USA, Canada (CA), and the European Union (EU, samples from UK, France, Italy, Germany). The synthetic coolant WS-3 was only found in EU mint flavour (blue BAR). Flavourant concentrations were measured in pods of ‘mint’, ‘vanilla’ and ‘mango’ flavours of all available nicotine concentrations^b in triplicate (USA: n=6; CA: n=9, EU: n=12). One-way ANOVA with Bonferroni post-tests showed no significant differences between USA and CA flavourant concentrations. ***P<0.001. Insert: schematic of a Juul e-liquid ‘pod’, and approximate content composition in weight-% depending on country of sale and resulting nicotine content of pod: Glycerol (63%–67%), propylene glycol (27%–29%), benzoic acid (1.1%–3.8%), nicotine (1.5%–5%), flavourants (0.1%–1.5%). The flavourant content is estimated and depends on the flavour. Bar graphs represent composition of the homogeneous e-liquid mixture and do not indicate spatial location. ^aName differs by country, see table 1. ^bAvailable nicotine concentrations by country (in wt.-%): USA: 3%, 5%; CA: 1.5%, 3%, 5%; EU: 1.7%. ANOVA, analysis of variance; WS-3, N-ethyl-p-menthane-3-carboxamide.

200 mAh (battery capacity), 1.7 ohm (coil resistance), resulting in maximum power output of ~8 watts.

DISCUSSION

While the e-liquid compositions differed between US/Canadian and EU Juul e-liquids, the device power output between countries did not. As a result, nicotine aerosol delivery can be expected to be proportional to the e-liquid nicotine content, which EU regulation caps at roughly one-third of the highest concentration available in the USA/Canada (1.7% vs 5%). However, continued monitoring of devices on the European market may be warranted since increasing power output could be a strategy by manufacturers to deliver more nicotine to users while complying to EU regulations on e-liquid nicotine content. Another question is how e-cigarette regulation including e-liquid nicotine content limits may change in the UK following its recent exit from the EU ('brexit').

Similar to nicotine, principal flavourant concentrations are reduced in EU 'Vanilla' and 'Mango' e-liquids (figure 1). Possible explanations are that lower concentrations of flavourants suffice to mask the irritancy and bitter taste of lower nicotine EU e-liquids or that European user panels preferred products with lower flavour intensities in market tests. It is plausible that this is also the reason why European 'Mango' flavour does not contain the intensely sweet 'cotton candy' flavourant ethyl maltol found in US/Canadian Juul 'Mango' flavour, but rather the only 'slightly' sweet benzyl alcohol.^{4 5} In addition, US/Canadian Juul 'Mango' e-liquid contains an emulsifier, triethyl citrate, which is absent in the EU product. Triethyl citrate is likely necessary to solubilise the more highly concentrated mango flavourants and keep the e-liquid homogeneous. Study limitations include quantifying only selected flavourants and possible non-detection of high molecular weight flavourants.

Importantly, while not present in US Juul 'Mint' flavour, the synthetic coolant WS-3 was found in EU 'Mint' e-liquid (figure 1). Synthetic coolants elicit cooling sensations without the 'minty' odour and harshness of menthol.⁶ Reducing menthol intensity may be favourable in the European market where menthol cigarette use is less prevalent than in the USA,⁷ with WS-3 added to EU Juul 'Mint' e-liquid to compensate for lost cooling effect from reduced menthol content. Similar to menthol, WS-3 activates TRPM8, the cold/menthol receptor in sensory neurons, a mechanism known

to suppress irritation from smoke and nicotine.⁸ While WS-3 is approved for use in foods, little is known about its inhalational safety. Notably, WS-3 and other synthetic coolants are explicitly banned from use in combustible tobacco products in Germany⁹ and Canada.¹⁰ Possible related health concerns of WS-3 and synthetic coolants in general should be addressed by future research as well as by regulators, and any actions targeting menthol should be extended to synthetic coolants as they trigger similar sensory responses.

Contributors HCE and JBZ designed the study. HCE collected and analysed the data, and drafted the manuscript with input from PTA, SEJ and JBZ. All authors critically reviewed, edited and approved the final manuscript. JBZ is the guarantor of the paper. JBZ attests that all listed authors meet authorship criteria and that no others meeting the criteria have been omitted.

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Competing interests Unrelated to the current work, over the past 3 years SO reports: having been a consultant or an advisory board member for Alkermes, Amygdala, Indivior, Mitsubishi Tanabe and Opiant; an NIDA Clinical Trials Network DSMB member with honorarium from the Emmes Corporation; having received donated study medications from Astra Zeneca, Pfizer and Novartis; and being a member of the American Society of Clinical Psychopharmacology's Alcohol Clinical Trials Initiative (ACTIVE Group) supported in the past 3 years by Alkermes, Amygdala Neurosciences, Ethypharm, Indivior, Lundbeck, Mitsubishi, and Otsuka; Unrelated to the current research, SEJ reports receiving personal fees and nonfinancial support from Hydra Biosciences and Sanofi and nonfinancial support from GlaxoSmithKline Pharmaceuticals; Unrelated to the current research, SK-5 reports receiving donated study medications from Novartis, Astra-Zeneca and Pfizer.

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What this paper adds

- ▶ Synthetic coolants elicit a similar 'cooling' effect as menthol without the distinctive odour of menthol.
- ▶ Juul has expanded sales to several countries yet it is unclear if the e-liquid formulation was adapted to specific markets beyond adhering to local restrictions on nicotine content, such as the limit of 20 mg/mL in the European Union.
- ▶ In European, Juul 'Mint' e-liquid, reduced menthol levels and the resulting loss of cooling effect are compensated by the addition of the synthetic coolant WS-3 (N-ethyl-p-menthane-3-carboxamide), the inhalational safety of which is unknown.
- ▶ European Juul e-liquid 'pods' contain lower amounts of principal flavour molecules in popular 'Vanilla', 'Mango' and 'Mint' e-liquids when compared with US/Canadian marketed 'pods' of the same flavours.
- ▶ No difference in device power output was found between European, US and Canadian Juul devices, suggesting that nicotine delivery to the aerosol can be expected to be proportional to e-liquid nicotine content.