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Therapeutic Drug Monitoring-Guided Adjuvant Tamoxifen Dosing in Patients with Early Breast Cancer: A Cost-Effectiveness Analysis from the Prospective TOTAM Trial

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Abstract

Background and Objectives Endoxifen is the active metabolite of tamoxifen, and a minimal plasma concentration of 16 nM has been suggested as a threshold above which it is effective in reducing the risk of breast cancer recurrence. The aim of the current analysis was to investigate the cost-effectiveness of therapeutic drug monitoring (TDM)-guided tamoxifen dosing. **Methods** A cost-effectiveness analysis was performed from a Dutch healthcare perspective, using a partitioned survival model and a lifetime horizon. The reduction in subtherapeutic treatment following TDM is modelled as improved rates of recurrence-free survival (RFS) and overall survival (OS) in comparison to standard tamoxifen treatment. A probabilistic sensitivity analysis (PSA) and a series of scenario analyses were performed to assess the robustness of the results. **Results** Base-case results estimated a total increase in life years and quality-adjusted life years (QALYs) for TDM of 0.40 and 0.53, respectively. Total costs for TDM and standard tamoxifen treatment are €32,893 and €39,524, respectively. The

TDM intervention results in both more QALYs and less healthcare costs, indicating a dominating effect for TDM. The PSA results indicate that the probability of TDM being cost-effective is 92% when using a willingness-to-pay threshold of €20,000. **Conclusions** TDM-guided dose optimization of tamoxifen is estimated to save costs and increase QALYs for early breast cancer patients.

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Key Points

The probability of therapeutic drug monitoring (TDM)guided tamoxifen dosing being cost-effective relative to standard tamoxifen is 92% at a willingness-to-pay (WTP) threshold of €20,000 per QALY gained.

This analysis suggests that TDM dominates standard tamoxifen care in terms of cost-effectiveness, gaining QALYs, life years and saving costs.

1 Introduction

For more than 40 years, tamoxifen has been the standard adjuvant treatment for estrogen receptor-positive (ER+) breast cancer [1]. Treatment regimens often consist of 5 years of tamoxifen for premenopausal women and at least

2.5 years of tamoxifen followed by an aromatase inhibitor (i.e., letrozole, anastrazole or exemestane) in postmenopausal women [2–4]. Tamoxifen treatment reduces recurrence rates by approximately one-third compared with control (no tamoxifen treatment) [1]. The effectiveness of tamoxifen is exerted through its active metabolite endoxifen [2].

The rate at which tamoxifen is converted to endoxifen varies greatly between individuals. This means that the same tamoxifen dose does not necessarily translate to the same endoxifen plasma concentrations at the individual level [5]. The results from two retrospective studies investigating the effectiveness of tamoxifen at different plasma concentrations of endoxifen suggested that a minimal endoxifen concentration of 14-16 nM is needed for an optimal risk reduction for recurrence [6-8]. In the main retrospective analysis of these two studies, Madlensky et al. reported an endoxifen threshold of 16 nM. This study included 1,370 pre- and postmenopausal early breast cancer patients who were treated with tamoxifen in the adjuvant setting for 5 years. Patients with an endoxifen concentration below the lowest quintile (< 16 nM) showed a 26% lower disease-free survival compared to patients with endoxifen levels above 16 nM [6]. Findings from subsequent studies indicate that endoxifen concentrations remained below 16 nM in 20-24% of patients treated with tamoxifen [6, 8, 9]. These findings suggested that the effectiveness of tamoxifen treatment may be enhanced in patients with subtherapeutic endoxifen concentrations.

Therapeutic drug monitoring (TDM)-guided dose individualization of tamoxifen is a strategy to attain endoxifen levels above a predefined threshold, thereby enhancing its therapeutic effectiveness. TDM consists of regular monitoring of endoxifen plasma concentrations and increasing tamoxifen dosage when the endoxifen concentration is below 16 nM. The feasibility of TDM for breast cancer patients treated with adjuvant tamoxifen has recently been established in the TOTAM study, in which the number of patients with subtherapeutic endoxifen levels was reduced by 50% within 3 months from the first assessment of endoxifen levels [10]. As such, TDM is expected to increase the effectiveness of tamoxifen treatment at the expense of additional healthcare resource use due to TDM. This raises the question of whether TDM is a cost-effective intervention relative to standard tamoxifen treatment.

The cost-effectiveness of TDM of tamoxifen in the Netherlands was investigated previously, in the absence of data from a clinical trial on TDM, from a theoretical perspective [11]. This study relied on several assumptions, for example regarding the outcomes of TDM, additional healthcare resource use and patients' quality of life, which were not in line with the current implementation and results of TDM in TOTAM. The results of that study indicated that TDM is cost-effective, but an important question remains regarding whether the same outcome is obtained from a cost-effectiveness analysis (CEA) based on the implementation and results of a prospective TDM clinical trial. Here we reported the results of a CEA of TDM-guided adjuvant tamoxifen therapy in hormone-sensitive breast cancer from a Dutch healthcare perspective [12, 13].

2 Methods

2.1 Patients, Intervention and Comparator

The results from the prospective, open-label TOTAM study (Dutch Trial Registry; NL6918) that included 145 patients with breast cancer who were treated with TDM-guided adjuvant tamoxifen dosing were used [10]. Patient and disease characteristics are presented in Appendix I. This study was designed to investigate the feasibility of establishing a predefined endoxifen concentration (≥ 16 nM) in a period of 6 months after start with tamoxifen. All patients initially received a tamoxifen dose of 20 mg once daily. The tamoxifen dose was escalated over time to a maximum of 40 mg once daily for patients with an endoxifen concentration below 16 nM. Furthermore, a switch to an aromatase inhibitor (i.e., letrozole, anastrozole or exemestane) can be a valid option for the subgroup of patients with persistently low endoxifen levels after a tamoxifen dose adjustment to 40 mg. Endoxifen plasma concentrations were monitored at 3, 4.5 and 6 months after start of treatment, followed by dose escalations when applicable. The results from TOTAM showed that in 20.7% of the patients the endoxifen concentration was below 16 nM after 3 months of treatment. After 6 months, 11.0% of the patients remained below the threshold (p =0.007). Standard tamoxifen treatment was assumed to consist of 20 mg once daily, as recommended in the treatment guideline for early breast cancer. Given the lack of (doserelated) adverse events that are associated with tamoxifen, these were not included in the analysis [9, 14, 15].

2.2 Model Structure

A partitioned survival model was constructed in Excel (Microsoft 2016, Redmond, WA, USA) that consisted of three health states: recurrence-free survival (RFS), recurrent disease (RD), and death (Fig. 1). All patients started the model in RFS, where they could either remain in the next model cycle, transition to RD upon diagnosis with a local recurrence or distant metastases, or die. Patients in RD can either remain in RD in the next model cycle or die. A model cycle length of 3 months is used, which corresponds with the duration of data collection to reach the primary endpoint in the TOTAM study.



Fig. 1 Health-state structure of the partitioned survival model

2.3 Perspective, Time Horizon and Discounting

The analysis was performed from a Dutch healthcare perspective. A scenario analysis was performed that included costs due to lost productivity from paid and unpaid work to approximate a societal perspective. A lifetime time horizon was used to capture all relevant costs and effects, which were discounted—according to the Dutch guidelines for economic evaluations in healthcare—at an annual rate of 4% and 1.5%, respectively [16, 17].

2.4 Model Input Parameters

2.4.1 Survival Estimates

Data on RFS and overall survival (OS) were extracted from a meta-analysis by the early breast cancer trialists' collaborative group (EBCTCG) on 10,238 women who received treatment with adjuvant tamoxifen for about 5 years or no tamoxifen, with a follow-up time period of 10-15 years [1]. Patient-level data were estimated using the methods described by Tierney et al. [18] and Hoyle and Henley [19]. Extrapolations of RFS and OS were performed using the package 'survival' in R-statistics, using exponential, Weibull, lognormal and log-logistic parametric functions [20]. For both RFS and OS, the Weibull curves were selected based on statistical fit as indicated by the Akaike Information Criterion (AIC), visual fit and clinical plausibility. OS extrapolations were adjusted for background mortality using life tables provided by Statistics Netherlands (CBS). To prevent logical inconsistencies, RFS was restricted using OS as its upper bound in th model.

The clinical benefit of TDM was modelled based on the assumption that the RFS and OS curves of patients treated with a standard tamoxifen dose (20 mg tamoxifen once daily; without the intervention TDM) included 20% of patients with subtherapeutic endoxifen levels below 16 nM, which was reduced to 10% with TDM in line with results from TOTAM and other studies [6, 9, 21]. It was assumed that RFS and OS of patients with subtherapeutic endoxifen levels are equal to RFS and OS of patients who were not treated with tamoxifen in the EBCTCG study. This assumption was supported by clinical and pharmacological expert opinion [21].

2.4.2 Health-Related Quality of Life

Health-related quality-of-life data were collected in TOTAM using the EQ-5D-5L [22]. Subsequently, the descriptive health profiles were valued using the Dutch tariff to generate utilities for patients in RFS [23]. The average utility value obtained after 3 months of treatment (i.e., before any dose adjustments) was used to represent patients receiving standard tamoxifen treatment, and the average utility value obtained after 6 months of treatment (i.e., after dose adjustments were performed if needed) was used to represent patients receiving TDM-guided adjuvant tamoxifen dosing. In absence of data from TOTAM on the utilities of patients in RD, a utility value for RD was sourced from the literature. The results from a study in Finland that assessed the utilities of patients in different stages of breast cancer provided a value of 0.74 (standard deviation (SD) \pm 0.26) for metastatic disease [24]. The utilities that were used in the model are presented in Table 1 alongside other model input parameters. An age-dependent decline in utility was applied using the method by Ara and Brazier [25].

2.4.3 Resource Use and Costs

Drug acquisition costs for TDM-guided adjuvant tamoxifen were calculated using the proportions of patients receiving each dose (i.e., 20, 30 or 40 mg once daily) in TOTAM or 20 mg once daily for standard tamoxifen. The costs of tamoxifen and anastrozole were sourced from the Dutch national healthcare institute (Zorginstituut Nederland, Diemen, The Netherlands) [26, 27]. It was assumed that tamoxifen was provided per 3-monthly prescription, for which pharmacy drug dispensing costs were included. Healthcare resource use in RFS was based on the Dutch (adopted from the ESMO guidelines) treatment guideline for breast cancer [28–31], and included outpatient hospital visits and visits to the general practitioner (GP). Health state costs for RFS were subdivided to account for differences in resource use during the first year, use experienced between years 1 and 5, and after 5 years. Intervention costs occurred only during the first year and consisted of three additional outpatient oncology visits, a phone consultation and two endoxifen tests (€95 each). It was assumed that after 1 year, resource use in RFS was the same for both treatments. Unit costs were derived from the Dutch manual for cost research: methodology of

Table 1 Input parameters used in deterministic and probabilistic sensitivity analysis. Parameter adjustments for scenario analyses are indicated
per scenario

Variable	Mean value TDM (SE)	Mean value tamoxifen SC (SE)	Distribution	References
Age, years	57	57	Fixed	[10]
Discount rates				
Costs (%)	4	4	n.a.	[29]
Effects (%)	1.5	1.5	n.a.	
Transition state				
RFS			Weibull	[1]
AIC	11,055.72	11,729.69		
Intercept	3.4116	3.3832		
Log (scale)	-0.0449	-0.0039		
OS			Weibull	
AIC	10,885.48	11,344.88		
Intercept	3.1694	3.1392		
Log (scale)	-0.3305	-0.3295		
Utility				
RFS state	0.88 (0.22)	0.87 (0.20)	Beta	[10, 24]
RD state	0.74 (0.26)	0.74 (0.26)	Beta	
Endoxifen concentration				
< 16 nM (%)	10	20	Fixed	[10]
$\geq 16 \text{ nM} (\%)$	90	80	Fixed	
Costs per cycle—RFS				
Drug acquisition costs	€33	€27		[13, 26, 27]
Resources hospital				ι, , ,
Year 0–1	€383	€261	Gamma	[10, 29]
Year 1–5	€90	€90	Gamma	
Resources GP	€38	€38	Gamma	[28, 29]
Costs per cycle—RD	€10,153	€10,153	Gamma	[32]
Productivity loss				
RFS	€0	€0	Gamma	
RD	€0	€0	Gamma	
Death	€0	€0	Gamma	
Alternative parameters scenario				
S1a. Endoxifen concentration	-			
< 16 nM (%)	0	20	Fixed	
\geq 16 nM (%)	100	80	Fixed	
RFS			Weibull	[1]
AIC	10,526.35	11,729.69		(-J
Intercept	3.4355	3.3832		
Log (scale)	-0.0885	-0.0039		
OS			Weibull	
AIC	11,154.34	11,344.88	() elo un	
Intercept	3.2161	3.1392		
Log (scale)	-0.3234	-0.3295		
S1b. Endoxifen concentration		0.0220		
< 16 nM (%)	5	20	Fixed	
$\geq 16 \text{ nM} (\%)$	95	80	Fixed	
RFS	~~	00	Weibull	[1]
AIC	10,783.76	11,729.69		[*]
Intercept	3.42592	3.3832		

Table 1 (continued)

Variable	Mean value TDM (SE)	Mean value tamoxifen SC (SE)	Distribution	References
Log (scale)	-0.0663	-0.0039		
OS			Weibull	
AIC	10,746.67	11,344.88		
Intercept	3.18265	3.1392		
Log (scale)	-0.3309	-0.3295		
S1c. Endoxifen concentratio	n (85% on threshold)			
< 16 nM (%)	15	20	Fixed	
≥ 16 nM (%)	85	80	Fixed	
RFS			Weibull	
AIC	11,325.18	11,729.69		
Intercept	3.39738	3.3832		
Log (scale)	-0.0245	-0.0039		
OS			Weibull	
AIC	10,651.92	11,344.88		
Intercept	3.18965	3.1392		
Log (scale)	-0.3282	-0.3295		
S1d. Correction factor recur				
< 16 nM (%)		20	Fixed	
$\geq 16 \text{ nM} (\%)$	_	80	Fixed	
RFS			Weibull	[1]
AIC	10,526.35	11,729.69	() el cum	[*]
Intercept	3.4355	3.3832		
Log (scale)	-0.0885	-0.0039		
OS	0.0005	0.0059	Weibull	
AIC	11,154.34	11,344.88	weibuli	
Intercept	3.2161	3.1392		
Log (scale)	-0.3234	- 0.3295		
S2. RD costs	-0.3234	-0.3295		
A. RD-high	€11,990	€11,990	Gamma	[20]
B. RD-low	€3194	€3194	Gamma	[32]
	63194	63194	Gainina	
S3. Productivity loss	c207	6207	NT A	[10, 24]
RFS	€397	€397 64477	NA	[10, 34]
RD	€4477	€4477	NA	
Death	€4477	€4477	NA	
S4a. Alternative curve fit: L	oglogistic		.	513
RFS	11.070.01	11 722 01	Loglogistic	[1]
AIC	11,060.01	11,732.21		
Intercept	3.1388	3.0864		
Log (scale)	-0.1572	-0.1249		
OS			Loglogistic	
AIC	10,895.21	11,354.41		
Intercept	2.9835	2.9484		
Log (scale)	-0.4212	-0.4238		
S4b. Alternative curve fit: log RFS	normal		Lognormal	[1]
AIC	11.055.91	11 720 28	Lognormal	[1]
	11,055.81	11,720.28		
Intercept	3.2897	3.2222		
Log (scale) OS	0.4914	0.5116	Lognormal	

Table 1 (continued)

Variable	Mean value TDM (SE)	Mean value tamoxifen SC (SE)	Distribution	References
AIC	10937.21	11397.70		
Intercept	3.1116	3.0674		
Log (scale)	0.2460	0.2378		
S4c. Alternative curve fit:	exponential			
RFS			Exponential	[1]
AIC	11,056.43	11,727.71		
Intercept	3.4648	3.3875		
Log (scale)	0	0		
OS			Exponential	
AIC	11,022.10	11,488.17		
Intercept	3.5119	3.4704		
Log (scale)	0	0		

AIC Akaike Information Criteria, GP general practitioner, nM nmol/L, OS overall survival, RD recurrent disease, RFS recurrence-free survival, SC tamoxifen standard care (without therapeutic drug monitoring), SE standard error, TDM therapeutic drug monitoring-guided adjuvant tamoxifen dosing

cost research and reference prices for economic evaluations in health care, and published hospital declaration prices. The health-state costs in RD were assumed to be the same for both interventions, and were informed by published healthcare cost estimates of Dutch patients with local and distant recurrence during the first year and thereafter [32]. A weighted, per-cycle cost estimate is calculated assuming an average time spent in RD of 3 years and equal proportions of local and distant metastases [33]. The RD health-state costs included drug costs, surgical procedures, radiotherapy, diagnostic resources, and in- and outpatient visits. All costs included in the analysis are expressed in 2019 euros, and costs sourced from a prior year were updated using the consumer price indexes provided by Statistics Netherlands (CBS). An overview of the health-state costs for RFS and RD is provided in Table 1.

2.4.4 Productivity Costs

Productivity loss data were collected in TOTAM using the iMTA Productivity Costs Questionnaire and included shortterm absence from paid work, presenteeism at paid work, and productivity losses at unpaid work as reported in the 28-day recall period [34]. Reported productivity losses as a result of long-term absenteeism starting before tamoxifen treatment, during primary cancer treatment, were excluded from the final estimate. Costs due to productivity losses at paid work were valued using the average hourly wage for women aged 55–60 years (€27.18/h) as provided by Statistics Netherlands (CBS). For unpaid work this was valued using the reference cost of informal care ($\notin 14.00$ /h) provided by the Dutch guidelines for health economic evaluations [29]. A maximum loss of productivity was assumed (i.e., based on the average of reported productivity at baseline) for both RD and death. Productivity losses were included for all subjects up to the current Dutch retirement age of 67 years.

2.5 Sensitivity Analyses

2.5.1 Probabilistic Sensitivity Analysis

A probabilistic sensitivity analysis is performed to assess the sensitivity of the results to the uncertainty surrounding all input parameters. Parameter uncertainty is expressed using as a distribution around the mean values with a corresponding standard error (SE). If SEs are not available, an arbitrary percentage of the mean value is applied using 10% of the mean for fixed unit costs and 20% for healthcare resource use parameters, reflecting the expectation that resource use is more variable than unit costs. The proportions of patients receiving a tamoxifen dose escalation (i.e., in TDM-guided adjuvant tamoxifen dosing) are varied using a Dirichlet distribution. The uncertainty surrounding the extrapolated survival curves is estimated using a Cholesky correlation matrix [35]. In each model simulation a random value is drawn for each parameter from its corresponding distribution. Simulations are repeated 1,000 times and costeffectiveness outcomes are presented in a cost-effectiveness (CE)-plane. The probability of cost-effectiveness is represented by the percentage of simulations below the applied willingness-to-pay (WTP) threshold. The probability of cost-effectiveness is assessed at a WTP of \notin 20,000, in line with the Dutch standard [36, 37].

2.6 Scenario Analyses

In addition to the base-case analysis, several scenario analyses were performed to assess the sensitivity of the results to alternative values for model input parameters. In scenario 1 (S1), three different sets of survival curves were used: an absolute increase of 20% (S1a; 100% on target), 15% (S1b; 95% on target) or 5% (S1c; 85% on target) of the patients in the whole population with an endoxifen level ≥ 16 nM, in contrast to the absolute increase of 10% (90% on target) who benefits as in the base case. S1a therefore describes the maximal attainable effectiveness of TDM for another distribution of patients below the predefined endoxifen threshold of 16 nM. S1b represents of a scenario where the TDM threshold is set at a lower value. S1c describes a scenario in which TDM is less effective at improving endoxifen serum concentrations. Analogous to the base case, it is assumed that that the effect of tamoxifen below this threshold is equal to control. A fourth set of survival curves (S1d) was constructed using the survival curve of S1a where all patients are above the threshold in combination with the assumption that an improved recurrence rate can be found in patients with endoxifen levels above 16 nM [hazard ratio (HR) 0.74] [6]. Due to uncertainty in duration of tamoxifen treatment in the Madlensky paper, the HR assumption of 0.74 was not included in the base-case scenario. After applying the HR, a curve is obtained representing the RFS below the 16 nM threshold [6]. This survival curve is again combined with the curve of S1a to construct a final curve where 90% is above the 16 nM threshold and 10% is below based on data obtained in the TOTAM trial.

In scenario 2 (S2), two different per-cycle cost estimates for RD are used, being either almost twice as high (S2a) or almost half the original estimate (S2b) per cycle for the basecase analysis [32]. Parameter estimates are informed by the literatur, e which describes costs estimates of costs experienced after the first year of metastases (S2a) and costs experienced during the first year of recurrence (S2b). Using these alternative cost estimates, the influence of RD costs on cost-effectiveness is assessed. The cost estimates are also informed by the costs for local and distant recurrence. In this situation an unweighted average was applied [32]. For the low estimate, costs are based on local recurrence during the first year of disease. For the high estimate, experienced costs are based on the metastatic disease after the first year [32].

In scenario 3 (S3), costs due to productivity losses were included to approximate a societal perspective. Lastly, scenario analyses were performed based on alternative parametric functions for the extrapolations of RFS and OS, using loglogistic (S4a), lognormal (S4b) and exponential (S4c) parametric functions for both RFS and OS.

3 Results

3.1 Base-Case and Probabilistic Sensitivity Analysis

The base-case results are presented in Table 2 and show a total increase in QALYs and LYs for TDM of 0.53 and 0.40, respectively. Total lifetime costs were €32,893 for TDM-guided adjuvant tamoxifen therapy and €39,524 for standard tamoxifen (20 mg once daily, without TDM). In terms of cost-effectiveness, TDM dominates standard tamoxifen due to both positive incremental QALYs and negative incremental costs (i.e., TDM is cost saving in comparison to standard tamoxifen). An explanation for this result is the lower risk of recurrent disease-and hence, lower costs associated with this stage of diseasewith an adequate endoxifen level. Probabilistic sensitivity analysis results for the base-case model are presented in the CE-plane in Fig. 2. The probability that TDM-guided adjuvant tamoxifen therapy is cost-effective relative to standard tamoxifen is 92% at a WTP threshold of €20,000 per QALY gained [37].

3.2 Scenario Analyses of Endoxifen Threshold (S1a, S1b and S1c)

S1a assessed the effect of assuming that all patients achieve endoxifen concentrations > 16 nM. These survival curves aimed to estimate the maximum obtainable effect of TDM for tamoxifen treatment following our modelling approach. This scenario results in a total of 1.03 incremental QALYs, with a dominant incremental cost-effectiveness ratio (ICER) per QALY gained for TDM-guided adjuvant tamoxifen therapy. Deterministic results are presented in Table 2 and a graphic representation is shown in Fig. 3. In both the base-case scenario and most of the scenario analyses the intervention TDM dominates. Scenario 1b aims to provide an estimate of the cost-effectiveness of TDM when using a lower threshold of 14 nM. According to our results TDM-guided adjuvant tamoxifen therapy is dominant given this scenario as a result of an increase in LYs gained. Scenario 1c provides an opposing scenario where the effectiveness of TDM improving the endoxifen concentrations is lower than found by the TOTAM study. This scenario illustrates only 85% of the population achieving endoxifen concentrations \geq 16 nM after TDM, rather than 90% of the population as in the base case. This results in an incremental increase in QALYs of 0.71 and an ICER of €2,177 per QALY gained, which means TDM-guided

	Total costs	Total LYs	Total QALYs	Incremental costs	Incremental LYs	Incremental QALYs	ICER (costs QALY gained)
Base case	;						
TDM	€32,893	19.84	16.51	-€6631	0.40	0.53	TDM dominates
SC	€39,524	19.45	15.98				
S1a. 100%	6 on threshold	(20% benefits)					
TDM	€26,369	20.41	17.01	-€13,155	0.96	1.03	TDM dominates
SC	€39,524	19.45	15.98				
S1b. 95%	on threshold (1	15% benefits)					
TDM	€28,975	20.01	16.67	-€10,549	0.57	0.69	TDM dominates
SC	€39,524	19.45	15.98				
S1c. 85%	S1c. 85% on threshold (5% benefits)						
TDM	€41,076	20.09	16.69	€1552	0.64	0.71	€2177
SC	€39,524	19.45	15.98				
S1d. Correction factor recurrence rate assumption							
TDM	€26,573	20.10	16.76	-€12,951	0.65	0.76	TDM dominates
SC	€39,524	19.45	16.00				
S2a. RD ł	nigh						
TDM	€37,786	19.84	16.53	-€7966	0.40	0.53	TDM dominates
SC	€45,752	19.45	16.00				
S2b. RD I	ow						
TDM	€14,359	19.84	16.53	-€1573	0.40	0.53	TDM dominates
SC	€15,932	19.45	16.00				
S3. Produ	ctivity loss						
TDM	€70,531	19.84	16.53	-€9549	0.40	0.53	TDM dominates
SC	€80,080	19.45	16.00				
S4a. Alter	mative curve fi	t: loglogistic					
TDM	€34,716	17.36	20.83	-€7511	0.34	0.49	TDM dominates
SC	€42,227	16.86	20.49				
S4b. Alter	rnative curve fi	t: lognormal					
TDM	€34,997	17.96	21.56	-€7429	0.34	0.50	TDM dominates
SC	€42,426	17.47	21.22				
S4c. Alter	mative curve fi	t: exponential					
TDM	€21,917	18.14	21.72	-€12,397	0.34	0.52	TDM dominates
SC	€34,314	17.62	21.38				

Table 2 Results for base-case and scenario analyses in the cost-effectiveness analysis of TDM-guided adjuvant tamoxifen dosing versus the standard care (without TDM)

ICER incremental cost-effectiveness ratio, *LYs* life years, *QALYs* quality-adjusted life years, *S* scenario, *SC* tamoxifen standard care (without TDM intervention), *TDM* therapeutic drug monitoring-guided tamoxifen dosing

adjuvant tamoxifen therapy would induce higher costs though remaining well under the WTP threshold.

3.3 Scenario Analyses Costs in Progressed Disease (S1d)

A third set of survival curves (S1d) is constructed using the survival curve of S1a and the hazard ratio of 0.74 for

recurrence rate in patients with endoxifen levels above 16 nM based on the Madlensky data. This results in an increase in incremental QALYs of 0.76 and a dominant ICER for TDM-guided adjuvant tamoxifen therapy (Table 2).





Fig.2 Cost-effectiveness plane of the probabilistic sensitivity analysis for base-case model in the cost-effectiveness analysis of therapeutic drug monitoring of tamoxifen adjuvant therapy versus standard of care (without TDM intervention). Straight line indicates the Dutch conservative willingness-to-pay threshold of \notin 20,000. All model simulations below this threshold are considered cost-effective from a healthcare perspective

3.4 Scenario Analyses Costs in Progressed Disease (S2a and S2b)

The second scenario included two alternative estimates, a high and a low estimate, for the per-cycle healthcare costs in RD. The results of these scenarios indicated that for both the high and the low estimate cost-effectiveness remains TDM-guided adjuvant tamoxifen therapy dominated, despite the large difference in total costs between the alternatives. These results illustrated that the costs associated with recurrence of breast cancer are an important driver of the cost-effectiveness of TDMguided adjuvant tamoxifen therapy. Given that TDM aims to improve treatment effectiveness and therefore is expected to reduce recurrence, assuming higher costs for RD improves the cost-effectiveness of TDM relative to standard tamoxifen (Table 2).

3.5 Scenario Productivity Loss (S3)

In this scenario total incremental costs are increased to -€9549, resulting in an increasingly dominant ICER per QALY gained for TDM-guided adjuvant tamoxifen therapy. In this scenario, 30% of the difference in incremental costs can be attributed to the reduction in lost productivity resulting from fewer transitions to RD over time with TDM-guided dose individualization (Table 2).

3.6 Alternative Curve Fit (S4a-c)

In these scenarios the costs and effects of TDM-guided adjuvant tamoxifen therapy are presented when using alternative curve fits for survival extrapolation. Importantly, in all scenarios TDM-guided adjuvant tamoxifen therapy resulted in higher costs for resource use, and lower costs for treatment costs in RD and RFS. The difference in QALYs gained was very small and the increment in QALYs is mainly caused by



Costs per QALY gained (€)

the difference in life expectancy, because more people stayed longer in RFS (Table 2).

4 Discussion

Our study is the first CEA of TDM-guided dose individualization of tamoxifen in patients with early breast cancer that is based on data obtained from a clinical trial. The results indicated that TDM strategy is cost-effective for patients with early ER+ breast cancer compared to standard tamoxifen. Base-case results showed that TDM-guided adjuvant tamoxifen therapy is dominant over standard tamoxifen due to incremental QALYs of 0.53 and cost savings of €6631.

In a previous CEA, TDM of tamoxifen resulted in a similar outcome regarding the cost-saving potential of TDM when also assuming an endoxifen threshold of 16 nM [11]. In contrast to the current findings, the analysis by van Nuland et al. indicated an increment in QALYs of 0.0115, whereas our results showed a much higher estimate, including age-adjustment [11]. However, considerable differences between both studies can be identified in terms of methodology and data used to inform input parameters. In addition to using trial data from TOTAM and different literature sources to inform the current study, the main differences involve the assumptions for OS, and a different approach to the modelling of the clinical benefit of TDM. Regarding assumptions for OS, an important difference is that the current study assumed a difference in OS between standard care and TDM-guided tamoxifen dosing, whereas van Nuland et al. assumed equal OS between treatments. Regarding the modelling of the clinical benefit of TDM-guided adjuvant tamoxifen therapy, for the current study survival curves were constructed from patients who received about 5 years of tamoxifen or no tamoxifen based on the assumption that patients with subtherapeutic endoxifen levels have the same OS and RFS as patients who were not treated with tamoxifen, and represent 20% of the patients who were treated with standard tamoxifen. In contrast, van Nuland et al. applied an HR from Madlensky et al. to obtain RFS for high and low endoxifen levels. However, this HR did not represent patients who were treated with tamoxifen for a period approximating 5 years (Madlensky, personal communication), and therefore its applicability to the EBCTCG data is questionable.

The strengths of this economic evaluation included the availability of prospectively collected data by the TOTAM

study, and therefore its representative description of the Dutch breast cancer population. Further, to date there have been no published QoL scores or productivity losses for Dutch breast cancer patients treated with tamoxifen in the adjuvant setting.

This analysis had some limitations. Foremost, these results are based on some important assumptions regarding the exposure-response relationship of endoxifen affecting the potential effectiveness of TDM and should, therefore, be interpreted carefully. Firstly, the improvement seen in the proportion of patients considered above the threshold is based on a threshold value for endoxifen of 16 nM. Also, the expected effect below this threshold is assumed to be equal to control in our model. However, based on the Madlensky data, it was not possible to construct overall survival rates, because of uncertainty in the duration of treatment with tamoxifen. Scenario 1d, which assumed that women with an endoxifen level ≥ 16 nM had a 26% lower recurrence rate, showed an enhanced dominant effect for TDM compared with the base-case scenario. Despite the initial evidence for an exposure-response relationship, two later prospective clinical studies reported no associations between endoxifen plasma concentrations and clinical outcome [38, 39]. However, based on the considerable amount of criticism published following these reported results, no affirmative prospective evidence exists on the complete absence of this relationship [40-42]. In addition to this, if a threshold exists, currently no agreement exists on the exact value of this threshold as two other thresholds have been suggested at a lower value of 14 nM and 9 nM [43–45]. Currently, the proportion of breast cancer patients with subtherapeutic endoxifen levels are determined and incorporated in the model based on the threshold first reported by Madlensky and colleagues of 16 nM [6]. Importantly, all issues of uncertainty in assumptions were included in the sensitivity analysis. If the true value of this threshold is lower (S1a-c), this could imply that a lower proportion of patients' treatment is categorized as subtherapeutic before TDM. Because the method of survival extrapolation was based on these proportions, this could have implications for the effect of TDM, as well as lower its cost-effectiveness. The uncertainty regarding the effectiveness of tamoxifen below the current threshold of 16 nM is an important source of uncertainty. Yet, the cost-effectiveness model can be adjusted to re-evaluate the cost-effectiveness of TDM-guided adjuvant tamoxifen therapy in the light of new developments.

A prospective randomized controlled TDM study could provide clarity. However, such a trial is probably not feasible since it would require many thousands of patients to participate and a follow-up period of more than a decade [40]. To break out of this potential dead end, physicians are encouraged to implement TDM—a feasible intervention—in the meantime in clinical practice, pending further prospective data [21].

Further limitations pertained to data availability and uncertainty in underlying assumptions. First, the lack of prognostics on the influence of TDM-guided adjuvant tamoxifen therapy on RFS and OS based on prospective clinical trials required additional assumptions and computation of the expected effect, introducing additional uncertainty [40].

A final important consideration was based on the incidence at which women with ER+ early breast cancer are treated with tamoxifen for a total of 5 years. As described in the introduction, post-menopausal women often start treatment with tamoxifen and switch to an aromatase inhibitor (i.e., letrozole, anastrozole or exemestane) after 2–3 years of treatment [46]. Considering a significant proportion of women with breast cancer are post-menopausal, this implicates a smaller role for TDM in this subgroup of patients, as compared to breast cancer patients who are treated with tamoxifen for 5 years.

5 Conclusion

In conclusion, the current economic evaluation aimed to determine the cost-effectiveness of TDM for adjuvant tamoxifen therapy—resulting in dose optimization or a switch in pharmacotherapy to an aromatase inhibitor—compared to the current standard of care in the Netherlands. Our results indicated that TDM-guided adjuvant tamoxifen therapy dominated standard tamoxifen in terms of cost-effectiveness, gaining QALYs (0.53) and life years (0.40) and saving costs (€6631). The results of this economic evaluation indicate that TDM provides good value for money, which may support policy makers at the hospital, insurer and Dutch national level in decisions on the routine implementation of TDM for tamoxifen adjuvant therapy in the clinical setting.

Appendix

See Table 3.

Table 3 Baseline characteristics of participants TOTAM trial (n = 145)

Characteristic	N (%) or median (interquartile range)
Age, years	57.0 (46.0–66.0)
BMI, kg·m ^{-2}	25.9 (22.9–28.7)
Tumour stage	
T1	67 (46)
T2	67 (46)
T3/4	11 (8)
Nodal stage	
N0	79 (55)
N1	49 (34)
N2	12 (8)
N3	5 (3)
Histologic classification	
Ductal adenocarcinoma	100 (69)
Lobular adenocarcinoma	34 (23)
Mucinous carcinoma	4 (3)
Other	7 (5)
Histologic grade	
1	20 (14)
2	94 (65)
3	31 (21)
ER status	
Positive	145 (100)
PR status	
0%	16 (11)
1–10%	14 (10)
> 10%	115 (79)
HER2 status	
Positive	13 (9)
Surgery	
Mastectomy	63 (43)
Lumpectomy	82 (57)
Radiotherapy	
Yes	106 (73)
Neo-adjuvant chemotherapy	
Yes	28 (19)
Adjuvant chemotherapy	
Yes	32 (22)

BMI body mass index, *ER* estrogen receptor, *HER2* human epidermal growth factor receptor 2, *UM* ultra-rapid metabolism, *EM* extensive metabolism, *IM* intermediate metabolism, *PM* poor metabolism, *PR* progesterone receptor

Declarations

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Conflict of interest None declared (CLB, AK, AJ, SK, RM, ICR, PW, CUdG).

Ethical approval The study was approved by the Local Ethics Committee (Erasmus MC, Rotterdam; MEC 17-548) and was registered at the Dutch Trial Registry (NL6918).

Consent to participate Written informed consent was obtained from all patients participating in the TOTAM trial.

Consent for publication Not applicable.

Availability of data and material The datasets used and/or analysed during the current study are available from the corresponding author on reasonable request.

Code availability Not applicable.

Author contributions LB collected and assembled the data and led the writing of the manuscript. LB and AK led the development of the cost effectiveness model. All authors participated in data analysis and interpretation, creation of figures and tables, and writing and editing of the manuscript.

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