

# BMJ Open Cost-effectiveness of enhancing adherence with oral bisphosphonates treatment in osteoporotic women: an empirical approach based on healthcare utilisation databases

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## ABSTRACT

**Objective:** Adherence with bisphosphonates therapy is generally low. Enhancing adherence with bisphosphonates would be effective in achieving the full benefits of therapy albeit a growth in the expenditure for supporting incremented drug use is expected. The cost-effectiveness of enhancing adherence with oral bisphosphonates in a large population of osteoporotic women has been assessed in the current study.

**Design:** Retrospective cohort study.

**Setting:** Healthcare utilisation databases of Lombardy Region, Italy.

**Participants:** A cohort of 28 558 women aged 45 years or more, resident in the Italian Region of Lombardy, who were newly treated with oral bisphosphonates during 2003–2004, was followed for 6 years after index prescription.

**Outcome measures:** Fracture-free survival time, healthcare cost and incremental cost-effectiveness ratio (ICER) of enhancing adherence, that is, the additional cost that would be spent every year for gaining one fracture-free year as a consequence of enhancing adherence at a certain level.

**Results:** Enhanced adherence from 33% (baseline) to 80%, increased both fracture-free survivals from 970 to 973 years and healthcare costs from €118 000 to €265 000 every 1000 woman-years, with ICER value of €53 000 (95% CI €49 000 to €58 000). ICER values were lower for older women (€50 000; 95% CI €42 000 to €58 000) and for those suffering from at least a chronic comorbidity (€25000; 95% CI €7000 to €47 000).

**Conclusions:** Enhancing adherence with oral bisphosphonates offers important benefits in reducing the risk of fracture, although at a substantial cost.

## INTRODUCTION

Osteoporosis is a silent systemic disease characterised by low bone mineral density (BMD) and alterations of the skeleton's microarchitecture that determine fragility of

## Strengths and limitations of this study

- The study was conducted in a large unselected population reflecting the patients' treatment in the real-life setting.
- A peculiarity of the current approach is that estimates are entirely based on observed data in the setting of daily clinical practice, rather than on usual pharmacoeconomic analysis.
- Residual confounding might partially affect the study results.

the bone and subsequent increased risk of fracture even in the case of mild traumas.<sup>1</sup> With ageing populations, the burden of osteoporotic fractures on society will increase in the coming years<sup>2</sup> and the prevention of osteoporotic fractures is therefore a major public health issue.

Randomised clinical trials (RCTs) have consistently shown that long-term treatment with oral bisphosphonates (BPs) is effective in improving BMD from 2.4% to 8.8% and reducing the risk of fracture from 12% to 49%.<sup>3–4</sup> However, the efficacy found in RCTs may not be replicated in actual clinical practice, mainly because patients enrolled in RCTs achieve almost optimal treatment adherence, while in the clinical practice adherence is impaired. Poor adherence with BPs therapy has been observed in the real-life setting.<sup>5–6</sup> Evidence from observational studies shows that poor adherence is associated with sub-optimal improvement of bone density,<sup>7</sup> increasing risk of fracture<sup>5–8</sup> and worsening cost-effectiveness profile of therapy.<sup>9</sup>

Enhanced adherence with BPs is thereby expected to be effective in achieving full benefits from therapy.<sup>10</sup> However, increasing expenditures for supporting increased drug use are also expected as adherence improves.

The expenditures' impact is particularly important from a public health perspective, since it is important to optimally allocate the limited available economic resources as to maximise the population health level.<sup>11</sup> It would therefore be suitable to evaluate cost and effectiveness of treatment jointly, in order to quantify the additional cost needed to increase the treatment's effectiveness by enhancing adherence.

Model-based economic evaluations are commonly used to compare alternative treatment strategies in osteoporosis, to support decision makers and to inform treatment guidelines.<sup>12–14</sup> A large part of these approaches is based on data on treatment-efficacy obtained from RCTs. Although economic analyses carried out alongside RCTs have many methodological advantages, their findings may be poorly generalisable to the clinical practice.<sup>15</sup> Other than achieving almost optimal compliance,<sup>5 6</sup> RCTs often impose strict inclusion and exclusion criteria, while patients presenting to physicians for treatment frequently exhibit features that would exclude them from entering a trial.<sup>16</sup> Therefore, observational studies based on high-quality data reflecting use and impact of drugs in the real world clinical practice might be alternative data sources useful for economic healthcare evaluations.<sup>17</sup>

We developed an approach to estimate the cost-effectiveness profile of enhancing adherence with BPs therapy in a large population without signs of previous fracture. Costs and effectiveness were estimated from a population-based cohort study. Data were derived from the healthcare utilisation (HCU) databases of the Lombardy Region (Italy).

## METHODS

### Setting

The data used in the present study were retrieved from the HCU databases of Lombardy, a Region of Italy which accounts for about 16% (9 million) of its population. In Italy, the population is fully covered by the National Health Service (NHS), which in Lombardy has been associated since 1997 with an automated system of databases collecting a variety of information, including: (1) an archive of residents receiving NHS assistance (practically the whole resident population), reporting demographic and administrative data; (2) a database on discharge diagnoses from public or private hospitals and (3) a database on outpatient drug prescriptions reimbursable by the NHS.

For each patient we linked the above databases via a single identification code. In order to preserve privacy, each identification code was automatically converted to an anonymous code. The inverse process was prevented by the deletion of the conversion table. Full details of the procedure have been reported elsewhere.<sup>18</sup>

### Cohort selection and follow-up

The cohort regarded all women aged 45 years or older who received at least one prescription of oral BPs

(alendronate or risedronate) between 1 January 2003 and 31 December 2004. According to current Italian regulations, these women certainly received diagnosis of osteoporosis, since BPs therapy reimbursement is obtained only for prophylaxis of osteoporotic fractures. The first prescription of BPs was defined as the index prescription.

To make the data as relevant as possible to the study aim, five categories of patients were excluded. One, patients who within 3 years before the index prescription had received BPs drug therapy, in order to ensure the inclusion of only newly treated women. Two, patients who within 3 years before the index prescription, had received drugs known to reduce the risk of bone fracture (ie, calcitonine, raloxifene and/or hormone replacement therapy (HRT)). Three, patients who within 3 years before the index prescription, had been hospitalised for the outcome of interest, to focus the data on primary prevention of fracture. Four, patients who within 3 years before the index prescription, had been hospitalised for diseases known to increase the risk of bone fracture (ie, cancer, Paget's disease, diabetes, thyroid disease, chronic renal failure and/or disease of connective tissue). Five, patients who did not reach at least 1 year of follow-up, to ensure at least 1 year of potential exposure at the drugs of interest.

Each cohort member accumulated person-years of follow-up from the date of index prescription until the earliest among the dates of outcome occurrence (ie, hospital admission for fracture) or censoring, that is, death, emigration or end of follow-up (fixed at 6 years after the date of index prescription).

### Exposure assessment

Drug type, dosage, regimen and dispensation date of all BPs prescribed to each cohort member during follow-up were retrieved from the outpatient drug prescriptions database. During the study period two drug types (alendronate and risedronate), either on once daily (10 and 5 mg/day, respectively) or once weekly (70 and 35 mg/week, respectively) regimens, were available for reimbursement by NHS. The time span with drug available for each prescription was calculated assuming the standard frequency of intake and the prescribed dosing regimen (ie, 2 or 4 weeks), and the date of exposure ending of each dispensation was established accordingly. In this way, each day of the follow-up period was evaluated as covered or not covered by BPs availability, irrespective of whether the availability regarded single or overlapping prescriptions. Adherence was measured by dividing the cumulative number of days with BPs available for the number of days of follow-up, a measure denoted as proportion of days covered (PDC).<sup>19</sup> A patient was considered adherent to BPs therapy if her PDC value was 80% or higher, a value conventionally used in most database studies on this topic.<sup>8</sup>

### Outcome ascertainment

Hospitalisations for traumatic or pathological bone fracture (International Classification of Diseases (ICD)-9 CM:

800–829, 733.1) occurred to cohort members during follow-up were retrieved from the hospital discharge database, and the earliest date of hospitalisation was considered as that of outcome occurrence.

### Additional measurements

Several factors measurable in the HCU database of Lombardy were considered. These included age at the date of index prescription, BP type (alendronate or risendronate) and regimen (daily or weekly) filled at therapy initiation, and other drugs dispensed during follow-up (HRT, antidepressants, antidiabetic agents, lipid-lowering drugs, diuretics and  $\beta$ -blockers). In addition, the Charlson comorbidity index,<sup>20</sup> was calculated using diagnostic information from inpatient encounters in the 3 years prior and 1 year after the date of index prescription and expressed in two categories (ie, 0 or 1, respectively, suggesting the absence or presence of at least one comorbidity sign).

### Estimating the relationship between adherence and outcome

The Cox proportional hazard regression was used to estimate the HR, and corresponding 95% CI, for the association between adherence with BPs and time of outcome occurrence. Estimates were adjusted for time-fixed factors (age, BP type and regimen dispensed at therapy initiation and Charlson comorbidity index) as well as for factors measured during follow-up (adherence with BPs therapy and cotreatments with other drugs). As adherence, as well as all other factors measured during follow-up, can change over time, assessment of their effects requires properly accounting for the varying nature of these variables. This was carried out by fitting the Cox model that includes these factors as time-dependent covariates.<sup>21</sup> For instance, by considering the predictor variable of interest (ie, PDC categories), with this approach each participant's cumulative adherence is recalculated from the start of follow-up until the time of each outcome onset. Thus, the HR associated with a category of PDC is derived using information concurrent to the observed outcomes, rather than the adherence profile over the full length of follow-up. The same approach was used for all other time-varying factors above reported.

### Estimating cost and effectiveness of enhancing adherence

Starting from the observed average PDC (baseline), three scenarios were built by progressively enhancing the adherence average level at 40%, 60% and 80%. Healthcare costs and fracture-free survivals observed at baseline, as well as those expected for each given scenario, were computed as follows.

First, we considered the observed and expected distributions of the included patients according to their PDC values. For each scenario, a new PDC value was assigned to each patient by adding to her baseline PDC a random increment drawn from a truncated normal distribution<sup>22</sup>

with mean and variance derived from the difference between the average PDC observed at baseline and that imposed from the scenario.

Second, health outcomes were estimated by means of the years spent free from fracture observed at baseline, as well as those expected for a given scenario. Observed fracture-free survival time was computed following Neymark *et al.*<sup>23</sup> Briefly, the *Breslow* estimator was used to calculate the baseline hazard of each cohort member in presence of time-dependent covariates.<sup>24</sup> The baseline hazard was combined with the parameters estimated from the Cox model to derive the survival curve of a generic cohort member, characterised by a specific history of exposure and covariate values. The years spent free from fracture by each cohort member were estimated as the area under the survival curve<sup>24</sup> up to the maximum observed follow-up time.<sup>25</sup> Individual survival years were then summed so resulting in the observed number of fracture-free years for every 1000 woman-years. Expected survival years were computed using the same procedure, but substituting the observed PDC value with that expected in the given scenario, keeping the values of all other covariates unchanged.

Third, healthcare annual costs observed at baseline, as well as that expected for a given scenario, were estimated. Costs from NHS perspective were calculated by the amount that the Regional Health Authority reimbursed to health providers. Costs for supporting BPs therapy, as well as those for supporting healthcare in the 1-year time horizon after index hospitalisation actually experienced by cohort members, were regarded as of interest for calculating observed cost. With the aim of providing an order of costs magnitude, the daily price for BPs therapy ranged from €0.35 to €0.65, while costs for care of a patient experiencing fracture in the first year after index hospitalisation (including direct costs for inpatients and outpatients care and assistance) ranged from €2147 for wrist fracture to €14 221 for hip fracture. The same two sources were regarded for calculating expected costs. In particular, those for supporting BPs therapy at a given level of enhanced adherence (of course expected to be increased with respect to baseline) were estimated from the distribution of patients over the categories of PDC, assuming that prescription profile does not change by increasing adherence. Costs for supporting patients' healthcare experiencing fracture for a given scenario (of course expected to decrease by enhancing adherence) were estimated from the fracture-free years expected for that scenario.

Finally, we measured the incremental cost-effectiveness ratio (ICER), determined by dividing the differences in cost and health outcomes between two strategies, that is, observed at baseline versus expected according to a given scenario of enhanced adherence.<sup>14</sup> The ICER is the additional cost that would be spent every year for gaining one fracture-free year as a consequence of enhancing adherence at a certain level. The ICER's CIs were calculated using a non-parametric bootstrap

method based on 1000 resamples.<sup>26</sup> The ICER was estimated for the whole cohort, as well as for strata of age at the index prescription and Charlson comorbidity score.

### Sensitivity analyses

To verify the robustness of our estimates, three sensitivity analyses were performed and the corresponding ICER values were recalculated. One, alternative PDC thresholds to those used in the main analysis were considered. Two, alternative drug costs to those observed were used by substituting them with the cost of the least costly drug with the same active principle as that dispensed, as well as with the least costly drug among those available in Italian market. Three, the impact of unmeasured risk factors on adherence–outcome association was evaluated using Monte Carlo sensitivity analysis.<sup>27</sup> To account for confounders potentially oversizing the adherence–outcome association, we considered factors known to increase the fracture risk that also negatively affect medication adherence. Depression was identified as a possible source of such bias, since evidence exists that (1) it is a risk factor for the occurrence of bone fracture<sup>28 29</sup> and (2) it is associated to less frequent use of health services, including poor treatment adherence.<sup>30</sup> According to a recent meta-analysis, we assumed that depressed patients have a threefold greater risk to be non-adherent to BPs therapy compared with patients who did not suffer from depression.<sup>30</sup> Moreover, we assumed the fracture risk to be 1.5 or 2.0 times greater in patients with depression compared to those without depression, in accordance with data from a recent meta-analysis of prospective studies examining the risk of osteoporotic fractures associated with depression,<sup>28</sup> and findings from the US National Health and Nutrition Examination Survey.<sup>29</sup> Following the procedure described by Steenland and Greenland,<sup>27</sup> the adherence–fracture association was calculated after adjusting for such unmeasured confounder used to recalculate the ICER.

The SAS statistical package was used for the analyses (SAS, V.9.2). All the tested hypotheses were two-tailed, with *p* value <0.05 considered statistically significant.

## RESULTS

### Cohort characteristics

In total, 57 175 women aged 45 years or older with at least a BPs prescription during 2003–2004 were identified. Among these, 24 274 women were excluded because they had already received BPs or other cotreatments. Further 3273 and 1070 women were, respectively, excluded because they were affected by selected diseases, or had less than 1 year of follow-up. The remaining 28 558 women were included in the cohort. They accumulated 151 382 woman-years of follow-up (on average 5.3 years per patient) and 50 428 woman-years of therapy (on average 33% of the time of follow-up was spent with BPs available). The cohort members who

during follow-up experienced at least one hospitalisation for fracture were 1921.

Table 1 summarises selected characteristics of cohort members according to their adherence with BPs therapy during follow-up. Mean age at cohort entry was 72 years (SD 9.6 years). Alendronate administered once weekly was the most employed first-choice therapy. Overall, only 14.6% of patients were adherent with BPs therapy (ie, ≥80% of follow-up was covered by drug availability). Compared with women who adhered with BPs therapy, those with poor adherence were slightly younger (almost 1 year), were initially treated with alendronate administered once daily, and were less frequently cotreated with corticosteroids and more frequently with antidepressant and antidiabetic agents. There was no evidence that cotreatment with lipid-lowering drugs, diuretics and β-blockers, as well as that worse profile of comorbidity, affected adherence with BPs therapy.

### Relationship between adherence and outcome

Table 2 shows that women who adhered with BPs therapy had a significant 18% reduction in fracture risk compared with those who did not adhere to the therapy. There was no evidence that either drug type or drug regimen administered at index prescription predicted the following risk of fracture. The fracture risk was significantly increased among older women who had at least a comorbidity. Cotreatment with corticosteroids, antidiabetics, lipid-lowering and antihypertensive agents were associated with a reduction in fracture risk.

### Cost and effectiveness of enhancing adherence

Figure 1 shows the trends in annual cost and fracture-free survival years, as well as in ICER point and interval estimates, from baseline to scenarios of progressively enhanced adherence with BPs therapy. Progressive increase in costs (from €118 000 to €265 000 every 1000 woman-years) and in the time span free from fracture (from 970 to 973 years every 1000 woman-years) was observed. With respect to baseline, the annual cost that should be additionally spent to gain one fracture-free year was €127 000 (95% CI €110 000 to €146 000) when enhancing adherence at 40%, but fell to €53 000 (95% CI €49 000 to €58 000) when enhancing adherence at 80%.

As expected, ICER values were notably lower among older women suffering of comorbidities. The ICERs calculated for the 80% adherence scenario (compared to baseline) were, respectively, €274 000 (95% CI €240 000 to €310 000), €55 000 (95% CI €36 000 to €77 000) and €50 000 (95% CI €42 000 to €58 000) for women aged <60 years, from 60 to 70 years and ≥71 years. The ICER values were €72 000 (95% CI €64 000 to €80 000) and €26 000 (95% CI €7000 to €47 000) for women without and with signs of chronic comorbidities, respectively.

### Sensitivity analyses

Figure 2 shows that the use of alternative thresholds for dichotomising adherence changed to only a small extent

**Table 1** Selected traits of the included women according to their adherence with bisphosphonates therapy

	Adherence category		
	Low coverage* (N 24 383)	High coverage* (N 4175)	All patients (N 28 558)
At the time of index prescription			
Age in years (SD)	71.9 (9.8)	72.9 (8.6)	72.0 (9.6)
Bisphosphonates type			
Alendronate	20 301 (86.6%)	3153 (75.5%)	23 454 (82.1%)
Risedronate	4082 (16.7%)	1022 (24.5%)	5104 (17.9%)
Bisphosphonates regimen			
Once daily	2118 (8.7%)	258 (6.2%)	2376 (8.3%)
Once weekly	22 265 (91.3%)	3917 (93.8%)	26 182 (91.7%)
Cotreatments			
Corticosteroids	9017 (37.0%)	1674 (40.1%)	10 691 (37.4%)
Antidepressants	9261 (38.0%)	1417 (34.0%)	10 678 (37.4%)
Drugs used for diabetes	1777 (7.3%)	262 (6.3%)	2039 (7.1%)
Lipid-lowering agents	7106 (29.1%)	1192 (28.6%)	8299 (29.1%)
Diuretics/ $\beta$ -blockers	13 812 (56.7%)	2398 (57.4%)	16 210 (56.8%)
Charlson comorbidity score			
0	20 176 (82.8%)	3458 (82.8%)	23 634 (82.8%)
$\geq 1$	4207 (17.3%)	717 (17.2%)	4924 (17.2%)

Healthcare utilisation database of Lombardy, Italy, 2003–2010.

\*Patients who did not adhere with bisphosphonates therapy were those with a proportion of days of follow-up covered by drug availability <80% (low coverage); patients who adhered with bisphosphonates therapy were those with a proportion of days of follow-up covered by drug availability  $\geq 80\%$  (high coverage).

the cost-effectiveness estimates associated with enhancing adherence from baseline to 80% (being the ICER values €52 000 and €68 000 for thresholds of 70% and 90%, respectively). The ICER values associated with an 80% adherence scenario would be reduced to €46 000 or €34 000 if all patients were treated with the less costly drug within each active principle, or the less costly drug among those available in Italian market. Finally, the ICERs changed only to a small extent by external adjustment for depression status, even imposing the strongest confounder-outcome association (the ICERs being €72 000 and €95 000 when imposing that fracture risk was

1.5 and 2.0 times greater in exposed than in unexposed to the unmeasured confounder, respectively).

## DISCUSSION

In our population, nearly 15 000 women aged 45 years or older started BPs therapy every year (almost 66 new users every 10 000 woman-years). According to both Italian regulations and the adopted exclusion criteria, these women must have received diagnosis of osteoporosis and must have started therapy for primary prevention of bone fracture. On an average, the cost for drug

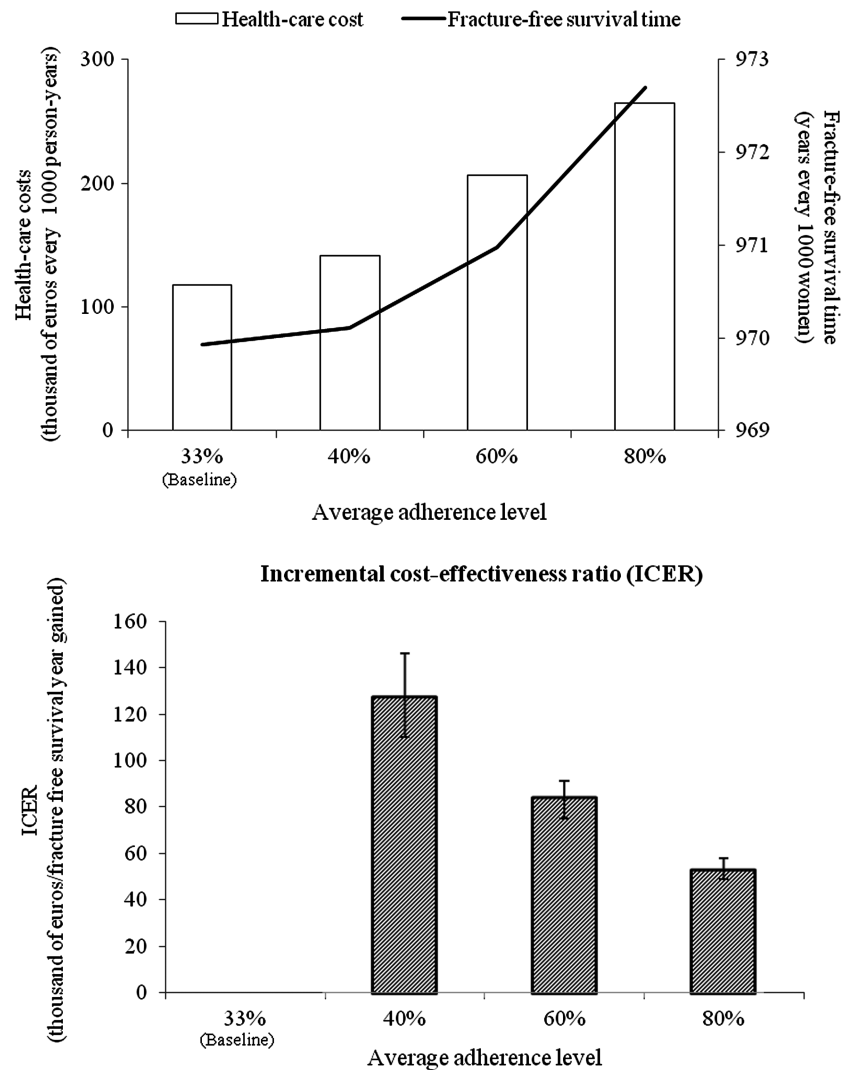
**Table 2** Adjusted HRs, and corresponding 95% CIs, for the association between selected traits of the included women, including their adherence with bisphosphonates therapy during follow-up, and the risk of fracture

	Number of fractures	Adjusted HR*	95% CI
Age in years		1.07	1.07 to 1.08
<i>Therapy with bisphosphonates</i>			
At index prescription			
Risedronate vs alendronate	355 vs 1566	0.89	0.78 to 1.00
Once weekly vs once daily	1755 vs 166	0.97	0.82 to 1.15
Adherence during follow-up			
High vs low coverage	344 vs 1577	0.82	0.73 to 0.93
Cotreatments (yes vs no)			
Corticosteroids (users vs no users)	514 vs 1407	0.65	0.58 to 0.72
Antidepressants (users vs no users)	744 vs 1177	1.02	0.93 to 1.12
Drugs used for diabetes (users vs no users)	107 vs 1814	0.82	0.67 to 0.99
Lipid-lowering agents (users vs no users)	353 vs 1568	0.59	0.52 to 0.66
Diuretics or $\beta$ -blockers (users vs no users)	896 vs 1025	0.72	0.65 to 0.78
Comorbidity			
Charlson score ( $\geq 1$ vs 0)	482 vs 1439	1.83	1.65 to 2.04

Healthcare utilisation database of Lombardy, Italy, 2003–2010.

\*HR estimated by fitting Cox proportional hazard model. Estimates are adjusted for all the factors reported in the table (see text).

**Figure 1** Trends in healthcare cost and fracture-free survival (upper box) and in incremental cost-effectiveness ratio, with corresponding 95% CIs (below box), from baseline to scenarios of progressively enhancing adherence with bisphosphonates therapy. Healthcare utilisation database of Lombardy, Italy, 2003–2010.

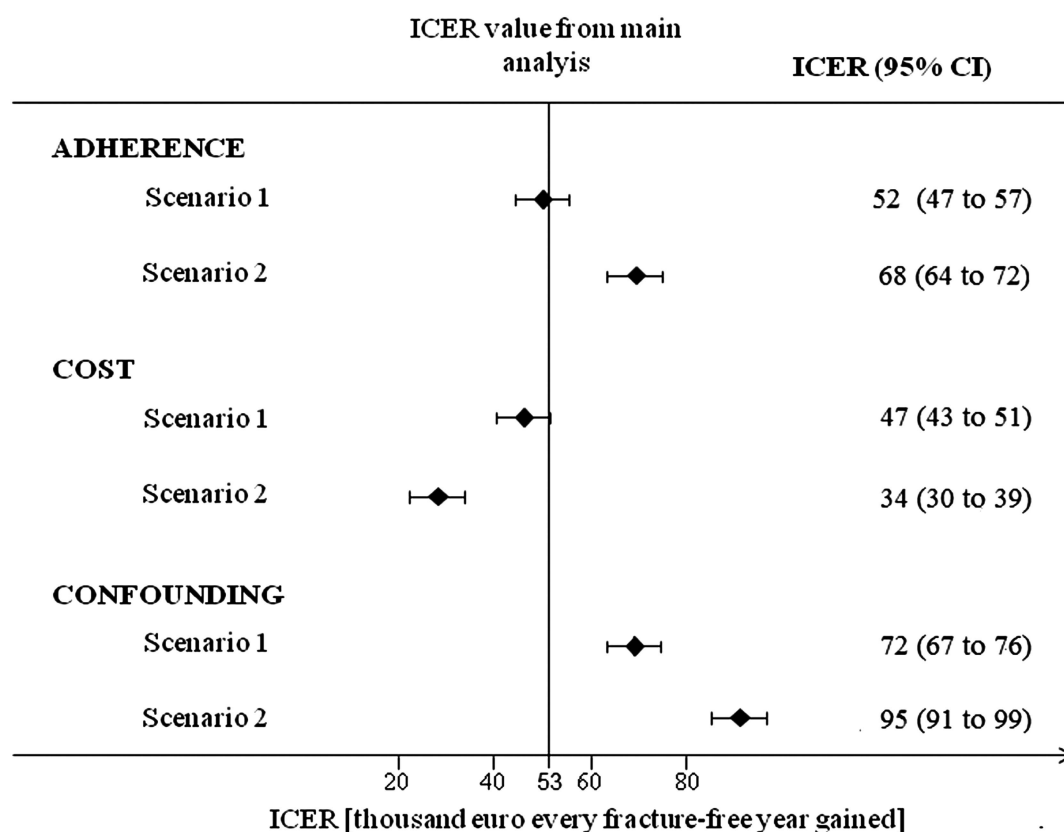


acquisition amounted to about €118 000 every 1000 woman-years (ie, an annual cost of €1.7 million for the entire cohort of BP-therapy initiators). Drug cost, however, strongly depends on the average BP-therapy adherence level observed in the considered population. With respect to other reports,<sup>5–6</sup> a very low adherence level was found in our setting, since only 33% of the observational period was covered by drug availability. Consistently with others,<sup>5–8</sup> we found that, compared with women with adherence level <80%, those with higher adherence had an 18% reduced risk of fracture. This implies that should higher adherence have occurred in the population, a lower number of women would have experienced hospitalisation for bone fracture and a gain in fracture free survival time would have been observed. Based on our estimates, 0.18 or 2.77 fracture-free years are, respectively, expected to be gained every 1000 woman-years at risk for scenarios involving average adherence of 40% or 80% in the target population. However, €22 000 (or €146 000) every 1000 woman-years are expected to be additionally spent with these scenarios. Thus, as a balance, we estimated

that by enhancing average adherence level from baseline to 40% (or 80%), €127 000 (or €53 000) would be additionally spent to gain one fracture-free survival year. Additional costs of €51 000 and €26 000 are, respectively, expected by enhancing adherence from baseline to 80% among older women and among those suffering of comorbidities.

Such estimates should be compared with those supported by the NHS for taking care of patients who experience bone fracture during the first year after the first hospitalisation. Rough estimates may be made by dividing the annual direct costs sustained for hospitalisations and rehabilitation following bone fractures by the number of patients who every year were hospitalised for fracture. Estimates of this type may be drawn out by recent papers from Italy, France and Canada that, respectively, reported annual cost per patient of €11 000, €12 000 and €40 000.<sup>31–33</sup>

This study is unique in several respects. Results from meta-analysis of RCTs have been extensively used to model cost-effectiveness of the treatment of osteoporosis.<sup>34</sup> There are, however, circumstances where



**Figure 2** Influence of choosing PDC (proportion of days covered by bisphosphonates (BPs) availability) threshold for dichotomising adherence category (A; see ADHERENCE footnote), spending for drug therapy with BPs (B; see COST footnote), and controlling for unmeasured confounders (C; see CONFOUNDING footnote) on the incremental cost-effectiveness ratio values associated with enhanced adherence from baseline to 80%. Healthcare utilisation database of Lombardy, Italy, 2003–2010. ADHERENCE—in the main analysis a patient was considered adherent with therapy if her PDC value was 80% or higher. We reported alternative thresholds of 70% and 90%, respectively, denoted first and second scenario. COST—in the main analysis the cost of BPs truly dispensed in the clinical practice was considered. We here considered alternative cost including the less costly drug within each therapeutic class as that dispensed (first scenario), and the less costly drug among those available in Italian market (second scenario). CONFOUNDING—in the main analysis the extent of adherence–outcome association was adjusted for factors directly measured from databases. We here used external adjustment imposing that (1) compared with patients unexposed to the unmeasured confounder, those exposed have a three times greater risk to be no adherent with BPs therapy; (2) the risk of fracture was 1.5 (first scenario) and 2.0 (second scenario) times greater in exposed than in unexposed to the unmeasured confounder.

randomisation is not possible, such as in studies aimed at investigating the impact of treatment adherence on clinical outcomes in the ‘real-life’ setting. A first peculiarity of our approach is that estimates are entirely based on observed data in the setting of daily clinical practice, rather than on Markov microsimulation models typical of economic analysis.<sup>35</sup> Assuming that a simulation model is only necessary when direct observation of the phenomenon is not available or cannot be collected<sup>17</sup> our approach provides an original framework for evaluating the cost-effectiveness of enhancing adherence entirely based on HCU databases. A second peculiarity of our approach is that the increase of fracture-free survival time was used to measure effectiveness of enhancing adherence. This approach, although unusual, was described as essential for economic evaluations of healthcare interventions for which patient survival is the principal outcome.<sup>22</sup> Notwithstanding these

peculiarities, our estimates were of the same order of magnitude with respect to those using more usual approaches. For instance, a recent microsimulation study reported that the costs per QALYs gained, for branded BPs were estimated at €19 000, €32 000 and €64 000 for medical possession rates of 100%, 80% and 60%, respectively.<sup>36</sup>

In Italy: (1) a cost-free uniformly organised healthcare system involves practically all citizens, (2) the healthcare system is managed by a set of databases including inpatients hospital discharge and outpatients drug prescription data, (3) these databases guarantee universal coverage of population receiving health assistance from NHS and (4) quality of these databases has been repeatedly ascertained, although in a clinical setting different from that considered in the current study.<sup>37</sup> Owing to these characteristics, the complete history of health services utilisation of a very large unselected population is

available and real world clinical practice, including health and economic burden of medical interventions, may be investigated. According to our best knowledge, the current study offers unique insight on the potentials of HCU databases to estimate the cost-effectiveness profile of medical interventions on osteoporosis.

A number of sensitivity analyses allowed us to verify the robustness of our findings. For example, the use of alternative PDC categorisations as well as adjustment for unmeasured confounders did not substantially modify the reported estimates. We also showed that the cost-effectiveness profile was greatly improved by considering less costly drugs, typically generic drugs. Of course, this is true under the assumption that treatment with generic drugs does not lead to lower adherence or more fracture-related hospitalisations compared with brand-name therapy.

Our study has a number of potential limitations. External validity is a first major concern. Drug costs are extremely variable among countries, and will likely decrease with increasing competition from generics.<sup>38</sup> As a consequence, our estimates cannot be universally generalised.

Both the components of cost-effectiveness estimate are likely affected by sources of systematic uncertainty. As far as costs are concerned, our analysis did not include those to support interventions aimed at improving adherence. Although interventions that try to change the adherence level in population can be very costly and the objective is very hard to obtain,<sup>39–41</sup> we were not able to measure or even approximate costs for supporting interventions aimed at improving adherence since, to our best knowledge, no studies have been performed on this topic in Italy. Furthermore, interventions able to enhance adherence unlikely have an effect only on one therapeutic class, so that their cost should impact on a variety of chronic therapies. This implies that our study must be regarded as aimed to investigate the cost-effectiveness of enhanced adherence, rather than the cost-effectiveness profile of interventions aimed at improving drug adherence. In the past few years a substantial improvement of adherence with chronic drug therapies has been noticed in Lombardy Region of Italy, though no specific interventions were implemented in this regard. This suggests that a natural experiment is in progress in our setting, and our estimates can help us to understand the order of magnitude of costs and effectiveness expected from these 'unplanned' changes.

Regarding the effectiveness measure, different sources of uncertainty in the measurement of the outcome–adherence relationship should be carefully considered. As the data on the outcome onset were drawn from the archive of hospitalised patients, our conclusions only concern fractures treated on an inpatients basis. This issue is particularly important with respect to vertebral fractures, the majority of which are not hospitalised in most countries. The inclusion of these would have significantly decreased the estimated cost per fracture-free year gained.

Measurement errors due to inaccuracies in the identification of therapeutic and diagnostic codes might also have occurred. Furthermore, in our study adherence with treatment was derived from drug prescriptions, which is the most feasible and widely used method to estimate it in large populations.<sup>42</sup> With this method, however, it must be assumed that the PDC by a prescription corresponds to the proportion of days of drug use, which may not be invariably the case. As exposure misclassification is expected to be independent from the disease status, the reduction of fracture risk associated with high levels of adherence might be larger than that quantified by our study<sup>43</sup> and consequently, the adherence-enhancing impact should become more cost effective.

As the allocation to adherence levels was not randomised in our study, the results may be affected by confounding. Notwithstanding this, we attempted to limit confounding by adjusting estimates for available demographic, therapeutic and clinical factors, and by external adjustment for unmeasured confounders, higher adherence could still be a surrogate for other unmeasured characteristics. For example, evidence exists that patients with severe osteoporosis appear to be more adherent with BP therapy.<sup>44 45</sup> This suggests that the reduction of fracture risk associated with high adherence might be larger, and enhanced adherence should become more cost effective, than that quantified by our study. Other factors might exert stronger confounding effect on the relation of interest. For instance, patients with cognitive impairment, those with family history of hip fracture and current smokers, may have poorer adherence and worse outcomes.

Finally, two further weaknesses need to be emphasised. One, in the current application, our study estimates only concern the time span along which data are available (ie, the 6-year period of follow-up). Two, our implicit assumption of steady effect of the adherence over the entire period of follow-up may be unrealistic. This suggests that additional methodological work is needed for refining our approach.

All these limitations taken together, indicate that cost-effectiveness profile obtained by our approach may lead to overestimation (not capturing outpatient fractures and those who are adherent likely having high risk of fracture at baseline), as well as to underestimation of costs (mainly those of intervention to improve adherence). For this reason, in the current form our approach only indicates the direction, rather than the exact magnitude, of trends in costs and effectiveness along scenarios of enhanced adherence.

In conclusion, the present study suggests that our approach based on HCU databases is useful to explore the cost-effectiveness of enhancing adherence with chronic therapies. We found that the impact of enhanced adherence offers important benefits in reducing the fracture risk but at a substantial cost. However, proper treatment strategies (eg, increasing adherence



monitoring of women at high risk of fracture and dispensing drugs with cheapest costs), are likely to be associated with added value for the healthcare system.

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