

# Economic Evaluation of Fulvestrant 500 mg Compared to Generic Aromatase Inhibitors in Patients with Advanced Breast Cancer in Sweden

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## Abstract

**Objectives** In Sweden, breast cancer (BC) represents 30% of newly diagnosed cancers and is the most common cancer in women. For hormone-dependent BC, endocrine therapies varying in efficacy and price are available. The aim of this study is to assess the cost effectiveness of fulvestrant 500 mg as a second-line hormonal therapy for postmenopausal women with estrogen receptor-positive metastatic or locally advanced BC versus letrozole, anastrozole, and exemestane in Sweden.

**Methods** A three-state (pre-progression, post-progression, and death) partitioned-survival model was used to estimate progression-free (PFS) and overall survival (OS) by extrapolating trial results beyond the trial period to capture costs and benefits over a lifetime perspective. The comparative effectiveness was sourced from a network meta-analysis. The evaluation was conducted from a Swedish national payer perspective; costs, resource use, and quality of life were based on published sources and expert opinion. **Results** Compared to anastrozole, letrozole, and exemestane the incremental cost-effectiveness ratios (ICERs) were

€33,808, €33,883, and €49,225 per QALY with incremental costs of €13,283, €14,986, and €13,862, and incremental QALYs of 0.393, 0.442, and 0.282, respectively. Incremental cost per life-year (LY) gained €21,312 (incremental LY of 0.623), €20,338 (incremental LY of 0.737), and €27,854 (incremental LY of 0.498) for respective comparators. Applying the upper and lower credible intervals for PFS/OS from the meta-analysis had the greatest effect on the ICER in the sensitivity analysis. The results were relatively stable when varying other parameters.

**Conclusions** Our results indicate that fulvestrant 500 mg may be a cost-effective alternative to aromatase inhibitors at a threshold of €100,000/QALY.

The work was performed while at DRG Abacus relates to Christopher Livings.

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## Key Points for Decision Makers

A variety of endocrine therapies (ETs) are needed for advanced and metastatic breast cancer (BC) in order to meet patients' individual needs.

Based on a recent network meta-analysis combined with health economic modelling, fulvestrant 500 mg brings additional health gains at additional costs compared to anastrozole, letrozole, and exemestane.

At a willingness-to-pay per quality-adjusted life-year of €100,000, the probability of fulvestrant 500 mg being cost effective is 70% compared to aromatase inhibitors in Swedish postmenopausal women with estrogen receptor-positive, locally advanced, or metastatic BC who relapse during or after previous ET.

## 1 Introduction

In Sweden, breast cancer (BC) represents 30% of all newly diagnosed cancer cases [1], making it the most common type of cancer in women [2, 3]. The survival of patients with metastatic BC in Sweden has slightly improved over time, yet approximately 1500 women die from BC every year, the majority with metastatic disease [2].

Postmenopausal women who present with estrogen receptor-positive (ER+) advanced BC (ABC) are often treated with various endocrine therapies (ETs) that are generally effective and well-tolerated [2, 4, 5]. In clinical practice, several lines of ET are used for as long as the tumor remains endocrine sensitive to delay disease progression and the need for chemotherapy [4, 6, 7]. Due to lack of other predictive biomarkers, it is impossible to identify subgroups that benefit from ET most [8]. Hence, the optimal sequencing of ET in patients with ABC is not established. The choice of treatment is determined by clinical criteria, previous therapies and response, menopausal status, and patient preference. Therefore, a variety of ET needs to be available to meet patients' individual needs [2]. The ETs not only differ in clinical profile but also in price, resulting in a substantial price difference between generic and patent-protected therapies. Given limited healthcare budgets and observed differences between treatments, the value for money presented as utility gained from money spent has become prominent on the agenda of payers [9]. Therefore, assessing the consequences of using alternative therapies in terms of lifetime costs and health gains is often required to inform decision making.

Several ETs are available for advanced and metastatic ER+ BC treatment. The most commonly used are tamoxifen and aromatase inhibitors (AIs), both available as generic medicines [2]. One of the available ETs is fulvestrant (Faslodex®), a selective ER degrader (SERD) whose mechanism of action is associated with down-regulation of estrogen receptor protein levels, which results in accelerated degradation of the ER protein and complete inhibition of estrogen signaling through the ER with no agonist activity [5]. Fulvestrant 500 mg is an effective and well-tolerated treatment option for patients with advanced or metastatic BC who have relapsed or progressed on previous ET. Fulvestrant 250 mg was supported by a large evidence base across a range of clinical studies demonstrating similar efficacy to tamoxifen, anastrozole, and exemestane [10–13]. The improved efficacy for fulvestrant 500 mg over fulvestrant 250 mg was demonstrated in the CONFIRM (Comparison of Faslodex™ in Recurrent Metastatic Breast Cancer) study. The study showed that fulvestrant 500 mg offers a significantly longer

progression-free survival (PFS) than fulvestrant 250 mg [hazard ratio (HR) = 0.80 (95% confidence interval (CI) 0.68–0.94); 2-sided  $p = 0.006$ ] as well as improved overall survival (OS) [HR = 0.81 (95% CI 0.69–0.96); nominal  $p = 0.02$ ] [14, 15]. As a result, the recommended monthly dose in the Summary of Product Characteristics was increased from 250 to 500 mg, with an additional 500 mg dose given 2 weeks after the initial dose [16].

The aim of this study is to assess the cost effectiveness of fulvestrant 500 mg versus generic AIs as a second-line hormonal therapy in Swedish postmenopausal women with ER+ metastatic or locally advanced BC.

## 2 Materials and Methods

### 2.1 Comparators and Patient Population

The most relevant comparators for fulvestrant 500 mg in a second-line treatment in advanced ER+ BC are the AIs letrozole 2.5 mg, anastrozole 1 mg, and exemestane 25 mg.

The indicated population is postmenopausal women with ER+ locally advanced or metastatic BC, whose disease progressed or relapsed while on/after previous ET. Tamoxifen was not identified as a relevant comparator as it is commonly used as an adjuvant therapy and comes earlier in the treatment sequence.

### 2.2 Model

The value for money of fulvestrant 500 mg versus AIs was assessed by performing a cost-effectiveness analysis, which allows the comparison of incremental costs imposed by fulvestrant over AIs against the incremental health effects over a patient's lifetime [9]. The health effects were expressed in quality-adjusted life-years (QALYs) calculated by estimating the total life-years (LYs) gained and by weighting the time spent in each health state by a score ranging from 0 to 1 to reflect the quality of life in that state [17]. This approach allows us to capture both quality and length of life, and is a standard framework for economic evaluations in oncology [9].

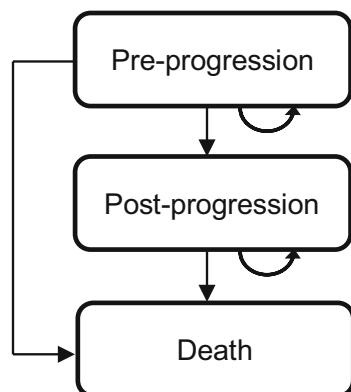
The economic analysis was conducted by using a three mutually exclusive health state model (pre-progression, post-progression, and death) which reflects the natural disease progression. To capture costs and benefits for the expected duration of the patients' lifetime, the distribution of patients over the health states over time was estimated. Patient-level data from the CONFIRM trial [14, 15] were used to extrapolate PFS and OS for the post-trial period by fitting parametric distributions to the Kaplan–Meier (KM)

data and determining the most plausible extrapolation. The chosen distributions were used to determine the distribution of patients in the pre-progression state and death state. The difference between OS and PFS curves provided the proportion of patients experiencing progressive disease.

The best fitting distribution was selected based on the fit of the curve during the trial period [visual fit—the curves were compared to the KM curves; statistical fit—informed by Akaike information criterion (AIC) and the appropriateness of the extrapolation beyond the trial period (expert opinion)] [18].

Patients were modeled to start in the pre-progression health state and receive second-line hormonal therapy (i.e., fulvestrant 500 mg, anastrozole, letrozole, or exemestane) until disease progression. After disease progression while receiving second-line hormonal therapy, patients move to the post-progression health state, receive subsequent therapies, and remain in this state until death. Patients can also transition to the death state during each cycle, based on estimates of OS (Fig. 1).

A cycle length is 1 month, which resembles the treatment and follow-up scheme in the CONFIRM trial. The economic evaluation was performed from a Swedish national payer perspective. No indirect and direct non-medical costs were included in the analysis. Both the future costs and benefits were discounted by 3% over the duration of the model time horizon [19]. Half-cycle correction was applied to all outcomes except for adverse events which were assumed to occur as one-off events. The model was validated internally and externally [19]. The OS/PFS survival curves were compared against CONFIRM clinical trial estimates; values generated by the model and overall validation of the model structure and applicability to the disease area were assessed by clinical experts. The model was deemed to be appropriate for the decision problem in regards to the model structure and inputs.



**Fig. 1** The decision-analytic structure of the model

## 2.3 Model Inputs

### 2.3.1 Health Effects

**2.3.1.1 Survival Distributions for Overall Survival and Progression-Free Survival** Parametric distributions recommended by National Institute for Health and Care Excellence (NICE) Decision Support Unit (DSU) were fit to the CONFIRM patient-level data [20]. For OS, the Weibull distribution was chosen as the best-fitting distribution according to the visual/statistical fit of the curve (Electronic Supplementary Material) and appropriateness for extrapolation beyond the trial, which was validated by clinical experts [21]. The robustness of the incremental cost-effectiveness ratio (ICER) was tested in sensitivity analysis by fitting the gamma (showed good fit to the CONFIRM data but was rejected as clinically implausible) and the exponential (showed similar fit to Weibull) distributions.

Within the CONFIRM trial, time to progression (TTP) included disease progression or death, which is more commonly referred to as PFS; hence, we refer to PFS herein. Based on statistical fit, the log-normal distribution provided the best fit for PFS in the CONFIRM trial. Yet, as indicated by a cumulative hazard plot, it showed a steadily increasing overestimation of PFS over time (Electronic Supplementary Material). Consequently, a two-part model splitting PFS into two phases, up to 180 days and 180+ days, was used. This timepoint was informed by protocol assessment of patient progression and the time the patients needed to achieve full treatment effectiveness. To better reflect the observed treatment efficacy in the clinical trial advised by the NICE evidence review group, the initial 180 days were modelled using the KM data for fulvestrant 500 mg from the CONFIRM study, which informed the baseline survivor function. For 180+ days, the exponential function was chosen for extrapolation given an observed linear trend of cumulative PFS hazard from 6 months onwards (Electronic Supplementary Material) [22]. The exponential distribution applied for the whole study period and the log-normal distribution providing the best statistical fit to patient-level data was tested in sensitivity analysis.

**2.3.1.2 Comparative Effectiveness** There were no head-to-head randomized clinical trials comparing fulvestrant 500 mg to AIs as a second-line therapy in an ER+, postmenopausal ABC population. Direct evidence was only available for the fulvestrant 500 mg dose versus the 250 mg dose [14, 15]. Hence, a network meta-analysis (NMA) allowing comparison between fulvestrant 500 mg and AIs was needed.

A systemic review was performed which identified ten unique studies [10, 11, 14, 23–30] relevant for the NMA. Since OS and PFS data were available from multiple trials across the comparators, it was necessary to pool the available data. Networks were created for OS, PFS, and serious adverse events (SAEs) (Electronic Supplementary Material). Based on a network of clinical trials, the NMA approach was applied to indirectly estimate the relative efficacy (HRs) of fulvestrant 500 mg versus AIs in the targeted population. Treatments included in the network were comparators of interest: anastrozole 1 mg, exemestane 25 mg, letrozole 2.5 mg, and fulvestrant 250 mg, which served as a link between fulvestrant 500 mg and other ETs. Megestrol acetate 40 mg and a fulvestrant 250 mg loading dose were only used as connectors. When modelling the study-level data using parametric survival distributions, the proportionality assumption was valid and the difference between treatment arms could be summarized by a single number: the HR. As a result, it was possible to perform a NMA by pooling the HRs for PFS and OS across the interventions and extrapolating the OS/PFS by using selected distributions.

Data were analyzed using a fixed-effect NMA and a Bayesian approach. The model parameters were estimated using Markov chain Monte-Carlo techniques with WinBUGS (MRC Biostatistics Unit, Cambridge, UK). HRs for the comparators versus fulvestrant 500 mg were derived for both PFS and OS. The NMA showed that HRs favored fulvestrant 500 mg over all other comparators for OS and PFS, both in the 0- to 180-day analysis and in the analysis of 180+ days. The HRs were applied to the survival curves for fulvestrant 500 mg to derive extrapolated PFS/OS survival curves for each comparator in the model. Comparative effectiveness data are presented in Table 1. More detailed description of the methods applied in the NMA can be found in the study by Telford et al. [21], which evaluated the relative efficacy, in terms of OS, of fulvestrant versus other therapies in ABC. Yet, there is a marginal difference between the efficacy parameters used for this analysis and those published in the study by Telford et al. [21] as it included comparators that were beyond the scope of this analysis (everolimus + exemestane). Therefore, comparative efficacy for our analysis was sourced from a separate NMA [21] developed specifically for the Swedish setting.

### 2.3.2 Adverse Events

Only SAEs that lead to deterioration in quality of life and require healthcare services were incorporated into the model. SAEs data were sourced from the NMA and were analyzed as event rates whereby the data are expressed as total number of events per patient-year exposed (Table 1).

No information on duration of SAEs was available; therefore, all SAEs were assumed to be handled over one hospitalization day. SAEs were incorporated into the economic model through applying the proportion of patients expected to experience a SAE per year for each treatment from the NMA.

### 2.3.3 Costs

The resource use and costs were based on both published sources and expert assessment. An oncologist at Stockholm South General Hospital was consulted regarding treatment patterns for ABC in Sweden. Unit costs for medical resources were taken from publicly available price lists in Sweden [31–36]. Medication acquisition costs along with resource use and associated costs are presented in Table 2. All costs used were converted to euros [1 Swedish kronor (SEK) = €0.10678] and valued for 2015/2016.

**2.3.3.1 Pre-Progression State** Healthcare resource utilization associated with second-line hormonal therapy included hormonal therapy costs, treatment-related resource use for drug administration, treatment-independent resource use for routine care (such as monitoring disease progression), and resource use associated with SAEs associated with treatment. Medication acquisition costs and their sources are presented in Table 2. Treatment-related and independent resource use associated with monitoring disease progression was based on expert opinion and is presented in Table 3. An initial oncology visit for treatment initiation was assumed for all hormonal therapies. For fulvestrant 500 mg, one outpatient oncology nurse visit for drug injection every month with additional injection in the first month was assumed. To handle SAEs associated with hormonal therapies, 1 day of hospital admission (€888) was assumed.

**2.3.3.2 Post-Progression State** Following progression, patients enter the post-progression health state where they receive a sequence of treatments, including third-line hormonal therapy, chemotherapy, and supportive palliative care. To estimate the post-progression health state cost, it was assumed that all patients entering the post-progression health state receive the same treatment options, irrespective of their previous treatment as there are no data from clinical trials or observational studies in Sweden to indicate the medication that is most commonly received as third-line hormonal therapy. Therefore, the cost of third-line hormonal therapy was based on an average cost of hormonal therapies consisting of fulvestrant 500 mg, anastrozole, letrozole, exemestane, tamoxifen, or everolimus + exemestane and respective treatment-related costs associated with therapy administration. The choice of third-line ET

**Table 1** Clinical inputs

Distribution Parameter	OS (Weibull) Weibull Estimate (95% CI)	PFS (0–180 days)	PFS (180+ days) Exponential Estimate (95% CI)
Parameter estimates for OS and PFS for fulvestrant 500 mg based on CONFIRM study			
Intercept	3.6769 (3.5644–3.7893)	Based on Kaplan–Meier [15] (Electronic Supplementary Material)	6.1899 (6.0236–6.3561)
Scale	0.9250 (0.8353–1.0242)		
Weibull scale	39.5224 (35.3193–44.2257)		
Weibull shape	1.0811 (0.9763–1.1972)		
Treatment	HR (95% CrI)	HR (95% CrI)	HR (95% CrI)
Comparative effectiveness based on NMA			
Anastrozole 1 mg	1.29 (0.96–1.74)	1.21 (0.98–1.50)	1.22 (0.91–1.64)
Exemestane 25 mg	1.22 (0.88–1.68)	1.05 (0.69–1.62)	1.01 (0.55–1.87)
Letrozole 2.5 mg	1.36 (0.89–2.07)	1.16 (0.80–1.67)	1.14 (0.67–1.97)
Treatment	Patients with SAE (%)	2.5th percentile	97.5th percentile
Proportion (%) of patients with an SAE at 12-month follow-up based on NMA			
Anastrozole 1 mg	13.03	6.74	22.41
Exemestane 25 mg	47.23	18.55	84.70
Fulvestrant 500 mg	13.21	6.95	22.55
Letrozole 2.5 mg	21.11	7.42	44.46

CI confidence interval, CrI credible interval, HR hazard ratio, NMA network meta-analysis (mixed treatment comparison), OS overall survival, PFS progression-free survival, SAE serious adverse event

was based on Swedish guidelines and expert opinion. The post-progression health state per patient costs consist of a one-off treatment cost (€19,406), including third-line hormonal therapy (€3408; Table 2), chemotherapy (€8649; Table 2), and supportive palliative care (€7349; Table 3). Relative dose intensity was not considered. Monthly disease monitoring costs (€455; Table 3) were applied for each cycle until death.

**2.3.4 Health-Related Quality of Life**

Utilities reflect the preference for a certain health state and are measured on a 0–1 scale (1 reflects perfect health and 0 represents death) [17]. Utility values for health states in the model were acquired from a study by Lloyd et al. [37], which was identified from a systematic review. The utilities reported by Lloyd et al. [37] were elicited from the general UK public using a standard gamble method. Utilities were estimated for distinct states of metastatic BC, yet were not specific to any cancer treatment. To better reflect quality of life experienced when receiving hormonal therapy, the utility for the pre-progression state was based on the utility for stable cancer patients on treatment without toxicity. To

better reflect the targeted population, utility values were adjusted based on an average age (56 years) of Swedish metastatic BC patients [38]. The utility value of 0.7938 was applied to the ‘pre-progression’ state and 0.5498 for the ‘post-progression’ state. Disutilities due to SAEs were omitted from the model as the differences in adverse events rates between treatments were not considered significant enough to influence differences in quality of life. However, as the SAE rate for fulvestrant 500 mg was the second lowest, this assumption favors the comparators.

**2.3.5 Sensitivity Analysis**

In order to identify the top 5 drivers of the results, one-way sensitivity analyses varying parameters by their high and low values were performed. High and low values for efficacy parameters were sourced from NMA [95% credible intervals (CrIs)], for utilities and costs ±10% change was assumed and the discount rate for both costs and discount rates of 0 and 5% were used in sensitivity analysis [19]. Alternative distributions for extrapolation of OS and PFS were tested. Probabilistic sensitivity analysis (PSA) was conducted to assess the parametric uncertainty associated

**Table 2** Medication costs

Medication	Pre-progression			Post-progression		
	Dose	Price/pack (€)	Monthly cost (€)	Administration costs (€)	Mean duration (months)	Total costs (€)
<b>Hormonal therapy</b>						
Fulvestrant 500 mg	Day 0, 14, 28, and every 28 days thereafter	614.9	614.9	764.2 <sup>c</sup> /159.2 <sup>d</sup>	6	5864.3 <sup>e</sup>
Anastrozole	1 mg daily	15.6 <sup>a</sup>	4.75	445.8	4	464.8
Letrozole	2.5 mg daily	15.5 <sup>a</sup>	4.73	445.8	4	464.7
Exemestane	25 mg daily	66.4 <sup>a</sup>	20.18	445.8	3	506.4
Tamoxifen	20 mg daily	21.2 <sup>a</sup>	6.43	445.8	4	471.5
Everolimus + exemestane	10 mg daily + 25 mg daily	4000.4 <sup>a</sup> + 66.4 <sup>b</sup>	4056 + 20.18	445.8	3	12,674.3
Average						3408
Medication	Dose	Price/pack (€)	Mean duration (months)	Administration costs (€)	Medication costs (€)	
<b>Chemotherapy</b>						
FEC 60				3132.50	596.79	
Fluorouracil	600 mg/m <sup>2</sup> every 3 weeks	36.68	8 cycles	3132.50	56.38	
Epirubicin	60 mg/m <sup>2</sup> every 3 weeks	29.52	8 cycles		226.8	
Cyclophosphamide	600 mg/m <sup>2</sup> every 3 weeks	40.84	8 cycles		313.72	
Capacitabine	1250 mg/m <sup>2</sup> /day	37.69	4.2		213.56	
Paclitaxel	80 mg/m <sup>2</sup>	64.92	5.3	9005.93	318.52	
Liposomal doxorubicin	50 mg/m <sup>2</sup>	426.37	6.9	3132.50	13,643.92	
Eribulin	1.23 mg/m <sup>2</sup>	361.50	3.7	4307.18	8892.96	
Average				3916	4733	

<sup>a</sup> 100 tablet pack

<sup>b</sup> 30 tablet pack

<sup>c</sup> First month

<sup>d</sup> Subsequent months

<sup>e</sup> Estimated as  $7 \times 614.9 + 764.2 + 159.2 \times 5$

with the base-case results. Parameter uncertainty was assessed by assigning probability distributions [PFS and OS for baseline curve—multivariate normal distribution; HRs—sampled directly from WinBUGS CODA (Convergence Diagnostic and Output Analysis); proportion of patients with SAE, proportion of patients being monitored each month, and utilities— $\beta$  distribution; hospital length of stay with SAEs—lognormal distribution] and point estimates were drawn using Monte-Carlo simulation techniques (10,000 iterations). The known correlation between parameters were preserved where possible. The correlations for baseline survival curve parameters (PFS and OS) were available from the survival analysis and were included in the model (assuming a multivariate normal distribution). For HRs, the parameter estimates were preserved

by sampling values from the same Markov chain Monte-Carlo iteration.

### 3 Results

Over a lifetime, treatment with fulvestrant 500 mg was associated with a higher total cost and greater health gains in terms of QALYs and LYs gained compared to AIs. The incremental cost per QALY gained was €33,808 (incremental cost of €13,283; incremental QALY of 0.393), €33,883 (incremental cost of €14,986; incremental QALY of 0.442), and €49,225 (incremental cost of €13,862, incremental QALY of 0.282) versus anastrozole, letrozole, and exemestane, respectively. The incremental cost per LY

**Table 3** Resource use

Resource	Cost per unit (€)	Patients per month (%) <sup>a</sup>	Cost per month (€) (-10%; +10%)	
<b>Monthly monitoring</b>				
Follow-up oncology visit	301.23 <sup>b</sup>	25	75.28 (67.75; 82.81)	
Radiology planning visit	445.81 <sup>b</sup>	33	147.14 (132.43; 161.86)	
Biochemistry test	1.49 <sup>c</sup>	25	0.43 (0.38; 0.47)	
Blood test	1.07 <sup>c</sup>	25	0.32 (0.29; 0.35)	
Bone scintigraphy	277.63 <sup>c</sup>	17	47.20 (42.48; 51.92)	
CT scan	270.79 <sup>c</sup>	25	67.70 (60.93; 74.47)	
Chest X-ray	68.02 <sup>d</sup>	5	3.42 (3.08; 3.76)	
Bone X-ray	85.96 <sup>d</sup>	10	8.65 (7.78; 9.51)	
Hospitalization (oncology), per day	872.39 <sup>b</sup>	1.25	65.46 (58.91; 72.00)	
Oncology nurse specialist visit	159.21 <sup>b</sup>	25	39.83 (35.85; 43.81)	
Total costs			455 (409.68; 500.72)	
			Duration <sup>a</sup>	Cost (€)
Initiation of home care	749.60	100	2 months	7349 (6614; 8084)
One day of home care	110.30	100		

CT computed tomography

<sup>a</sup> Expert opinion (oncologist at Stockholm South General Hospital, Sweden)

<sup>b</sup> Average based on data from Swedish regions [31–36]

<sup>c</sup> Based on the *Price list for Region Södra* [31]

<sup>d</sup> Average based on the *Price list for Region Södra* [31] and the *Price list for Västra Götaland Region* [35]

gained was €21,312 (incremental LY of 0.623), €20,338 (incremental LY of 0.737), and €27,854 (incremental LY of 0.498) versus anastrozole, letrozole, and exemestane, respectively (Table 4). Incremental cost-effectiveness results when ranking in ascending order of total costs are presented in Table 4. No treatment was strictly dominated.

In the PSA, fulvestrant 500 mg was associated with an ICER of €35,517, €35,892, and €51,574 in comparison with anastrozole, letrozole, and exemestane, respectively (Table 4). For cost-effectiveness thresholds of €50,000, €80,000, or €100,000 (cost/QALY), the probability of fulvestrant being cost effective is 46, 65, and 70%, respectively. For the respective willingness-to-pay (WTP) thresholds, the probability of being cost effective is 4, 2, and 2% for anastrozole, 13, 9, and 8% for letrozole, and 37, 23, and 20% for exemestane (Fig. 2).

The results were largely driven by HRs for PFS and OS sourced from the NMA (Table 5). When varying HRs for PFS and OS to their CrIs from NMA, ICERs ranged from fulvestrant being dominated (fulvestrant was associated with fewer QALYs and greater costs than AIs) to €20,980. Other than HRs for OS and PFS, the cost-effectiveness results were most sensitive to varying discount rates and utilities, although the variability was generally small (Table 5). Other parameters did not have a large effect on the results. When scenarios assuming alternative distributions for extrapolating OS (gamma and exponential

parametric function) and PFS (exponential and log-normal for the whole time period) were tested, the results remained stable for PFS but showed a small increase for OS.

## 4 Discussion

Fulvestrant 500 mg is a well-documented drug in terms of efficacy, tolerability, and safety in patients with ABC. Fulvestrant 500 mg is included in the international and Swedish treatment guidelines among the recommended ETs in metastatic BC as a second- and later-line treatment [6, 7, 39, 40].

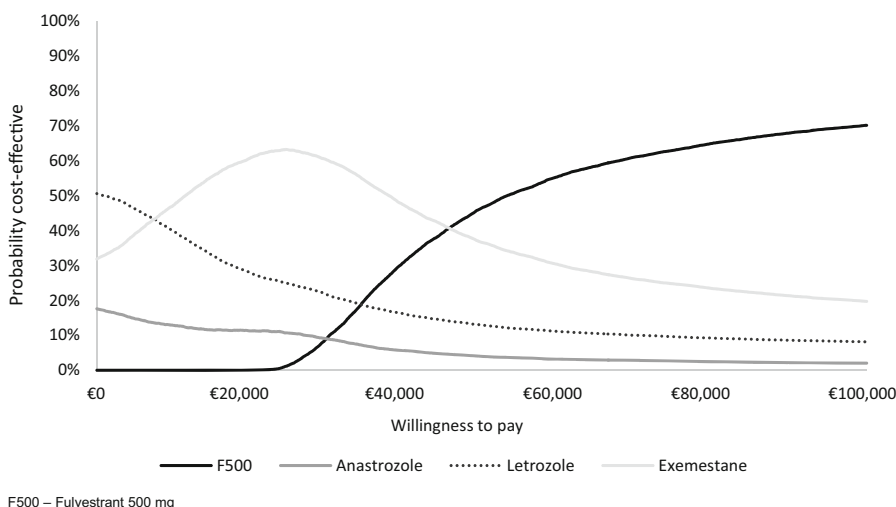
There is no official threshold for the WTP per QALY gained in Sweden. However, information regarding the threshold for outpatient prescription pharmaceuticals can be inferred from previous reimbursement decisions in Sweden, with an implied WTP for a QALY between €80,000 and €135,000 depending on disease severity [41]. Yet, €100,000 is a commonly used WTP threshold for oncology products in Sweden and as a value beyond which the likelihood of a product being reimbursed substantially decreases [41]. The model-based economic analysis showed that at a WTP threshold of €100,000 for fulvestrant 500 mg appears to be a cost-effective alternative to anastrozole, letrozole, and exemestane with an incremental cost per additional QALY of €33,808, €33,883, and €49,225, respectively. Within sensitivity analysis, applying the

**Table 4** Base-case, probabilistic sensitivity and incremental cost-effectiveness analysis results

	Fulvestrant 500 mg	Anastrozole	Letrozole	Exemestane
<b>Costs (€) (discounted)</b>				
Total pre-progression costs	15,976	4611	4942	5943
Hormonal therapy drug costs (second-line)	8277	47	50	244
Pre-progression monitoring costs	4997	4007	4264	4839
Pre-progression SAE costs	117	116	187	419
Total post-progression costs	25,413	23,495	21,461	21,584
Total costs overall	41,389	28,106	26,403	27,527
<b>Effectiveness (discounted)</b>				
LYs	2.975	2.352	2.238	2.477
Overall QALYs	1.889	1.496	1.447	1.608
<b>Base-case cost effectiveness of fulvestrant 500 mg vs. alternatives</b>				
Incremental costs (€)		13,283	14,986	13,862
Incremental QALYs		0.393	0.442	0.282
Incremental LYs		0.623	0.737	0.498
Incremental cost per QALY (€)		33,808	33,883	49,225
Incremental cost per LY (€)		21,312	20,338	27,854
<b>Probabilistic sensitivity analysis</b>				
Incremental costs (€)		13,908	15,224	13,861
Incremental QALYs		0.392	0.424	0.269
Incremental LYs		0.609	0.694	0.467
Incremental cost per QALY (€)		35,517	35,892	51,574
Incremental cost per LY (€)		22,823	21,930	29,654
<b>Incremental cost-effectiveness analysis</b>				
	Total costs	Incremental cost (€)	Incremental QALYs	ICER (€)
Letrozole	26,403			
Exemestane	27,527	1124	0.161	6994
Anastrozole	28,106	579	-0.111	Dominated
Fulvestrant 500 mg	41,389	13,862	0.282	49,225

ICER incremental cost-effectiveness ratio, LY life-year, QALY quality-adjusted life-year, SEA serious adverse event

**Fig. 2** Cost-effectiveness acceptability curve for fulvestrant 500 mg and the comparators





**Table 5** Base case, incremental cost-effectiveness and probabilistic sensitivity analysis results

	ICER	
	CE with low value	CE with high value
<b>Anastrozole</b>		
Top 5 drivers of the model		
OS HR anastrozole 1 mg (0.96–1.74; base case 1.29)	Dominated	26,527
PFS HR (0–180) anastrozole 1 mg (1.50–0.98; base case 1.21)	40,847	25,916
PFS HR (180+) anastrozole 1 mg (1.64–0.91; base case 1.22)	39,364	27,684
Discount outcomes (0–5%; base case 3%)	29,921	36,437
Utility post-progression (0.6048–0.4948; base case 0.5498)	35,906	31,942
Alternative survival functions		
Gamma parametric function for OS	30,881	30,881
Exponential parametric function used for OS	33,618	33,618
Exponential parametric function used for PFS (for all time)	35,641	35,641
Log-normal parametric function used for PFS (for all time)	34,926	34,926
<b>Letrozole</b>		
Top 5 drivers of the model		
OS HR letrozole 2.5 mg (0.89–2.07; base case 1.36)	Dominated	26,304
PFS HR (0–180) letrozole 2.5 mg (1.67–0.80; base case 1.16)	45,206	20,980
PFS HR (180+) letrozole 2.5 mg (1.97–0.67; base case 1.14)	43,373	23,974
Discount outcomes (0–5%; base case 3%)	29,965	36,539
Utility post-progression (0.6048–0.4948; base case 0.5498)	36,538	31,588
Alternative survival functions		
Gamma parametric function for OS	30,675	30,675
Exponential parametric function used for OS	33,685	33,685
Exponential parametric function used for PFS (for all time)	36,338	36,338
Log-normal parametric function used for PFS (for all time)	35,921	35,921
<b>Exemestane</b>		
Top 5 drivers of the model		
OS HR exemestane 25 mg (0.88–1.68; base case 1.22)	Dominated	31,134
PFS HR (180+) exemestane 25 mg (1.87–0.55; base case 1.01)	90,128	28,308
PFS HR (0–180) exemestane 25 mg (1.62–0.69; base case 1.05)	73,163	24,818
Discount outcomes (0–5%; base case 3%)	43,101	53,412
Utility post-progression (0.6048–0.4948; base case 0.5498)	54,139	45,129
Alternative survival functions		
Gamma parametric function for OS	44,799	44,799
Exponential parametric function used for OS	48,969	48,969
Exponential parametric function used for PFS (for all time)	52,146	52,146
Log-normal parametric function used for PFS (for all time)	53,441	53,441

CE cost effectiveness, HR hazard ratio, ICER incremental cost-effectiveness ratio, OS overall survival, PFS progression-free survival

upper and lower CrIs for PFS and OS had the greatest effect on the ICER. Other parameters did not have a large effect on the results.

The results of our study are in line with earlier published results. A previous economic evaluation of fulvestrant 500 mg versus generic anastrozole and letrozole was conducted in the UK [42] with ICERs of £31,468 and £34,528, respectively. The study applied a very similar approach by

sourcing PFS/OS for fulvestrant from the CONFIRM trial and comparative effectiveness from an NMA [43]. However, the economic evaluation reported here was based on an NMA that used a more mature OS dataset from CONFIRM [14] and employed a two-part model approach for PFS, which is in line with recommendations from the NICE evidence review group. Our study also included exemestane. The economic evaluation conducted here also used a

different approach for post-progression costs estimation, which reflects Swedish clinical practice better. The post-progression costs were estimated by applying a treatment-skipping approach assuming that not all patients experience the same treatment sequence, which was the case in our analysis where an average cost across different regimens was calculated. Our analysis applied a different hormonal and chemotherapy scheme. There were differences in the way post-progression costs were applied. In our study, costs were applied as a lump sum once patients entered the post-progression state, whereas monthly costs were applied as long as a patient stayed alive in the Das et al. [42] study. Given that fulvestrant was associated with longer life expectancy, the latter approach led to higher costs in the fulvestrant arm and favored comparators. Further, fulvestrant 500 mg has been accepted for use in NHS Scotland, with ICERs of £20,859, £19,981, and £24,539 versus anastrozole, letrozole, and exemestane, respectively [44].

Fulvestrant was found to be a cost-effective treatment alternative in ER+ ABC at a lower dose of 250 mg. The cost effectiveness of a second-line treatment sequence with and without fulvestrant 250 mg was assessed in Germany [45] and the UK [46]. Both studies concluded that fulvestrant 250 mg is a valuable ET in ABC, leading to cost savings in the German study and an ICER of £7500/QALY in the UK study.

Not many studies have previously been published regarding the cost effectiveness of pharmacological interventions against BC in Sweden. Lundkvist et al. [47] evaluated the cost effectiveness of exemestane versus tamoxifen as adjuvant therapy for early-stage BC after 2–3 years' treatment with tamoxifen (ICER of €20,000). Lidgren et al. studied the cost effectiveness of *HER2* testing and both 1-year adjuvant trastuzumab therapy for early BC (ICER of €36,000–41,500) [48] and metastatic cancer (ICER of €52,300–60,400) [49].

The uncertainty associated with efficacy data sourced from the NMA is the major limitation of the study as varying HRs for PFS and OS led to relatively big changes in results according to their 95% CrIs in the NMA. HRs sourced from the NMA are more uncertain than those from head-to-head studies as additional assumptions and advanced statistical analysis are required. Factors such as connecting fulvestrant 500 mg to comparators through fulvestrant 250 mg, limited number of clinical trials, and a small trial sample size contributed to higher uncertainty and wider CrIs for PFS/OS. Varying HRs for PFS/OS according to their 95% CrIs from the NMA resulted in clinically implausible scenarios, particularly when using the lower CrIs, where patients survived for much longer than expected. Hence, sensitivity analysis results should be interpreted with caution. Sourcing relative efficacy data

from the unpublished NMA is another limitation of our study, yet it is closely related to the published NMA.

Although there are no direct comparative studies with AIs in the second-line indication, studies assessing the efficacy of fulvestrant 500 mg versus anastrozole in other therapy lines support the results of indirect comparison used for this analysis. Fulvestrant 500 mg demonstrated significantly improved TTP versus anastrozole 1 mg [23.4 vs. 13.1 months; HR = 0.66 (95% CI 0.47–0.92)] in a phase II [FIRST (Fulvestrant firSt-line Study comparing endocrine Treatments)] trial in a first-line setting [50]. These findings are tested in a phase III [FALCON (Fulvestrant 500 mg Versus Anastrozole 1 mg for Hormone Receptor-Positive Advanced Breast Cancer), NCT01602380] trial for first-line hormone-naïve patients, which has recently met the primary endpoint [16.6 vs. 13.8 months; HR = 0.797 (95% CI 0.637–0.999);  $p = 0.0486$ ] [51].

Given the highly individualized treatment of ABC, alternative treatments are needed. Yet, budgetary limitations and treatments varying in efficacy and price make decision making difficult. Therefore, a comprehensive approach assessing additional health benefits in the light of additional costs to improve value to society should be used to facilitate decision making [52].

## 5 Conclusions

Based on a recent NMA combined with health economic modelling, fulvestrant 500 mg brings additional health gains at additional costs compared to anastrozole, letrozole, and exemestane. At a WTP of €100,000/QALY, fulvestrant 500 mg may be a cost-effective option compared to AIs in Swedish postmenopausal women with ER+, locally advanced, or metastatic BC who relapse during or after previous ET.

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### Compliance with Ethical Standards

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**Data availability** The data that support the findings of this study are available from AstraZeneca but restrictions apply to the availability of these data, which were used under license for the current study, and so are not publicly available. Data are, however, available from the authors upon reasonable request and with permission of AstraZeneca and the clinical trial investigators.

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