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Data Article

# Data on the relationship between traveller perceived value and traveller intention to revisit a destination

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# ARTICLE INFO

Article history: Received 26 May 2019 Received in revised form 16 August 2019 Accepted 19 August 2019 Available online 27 August 2019

Keywords: Affective Cognitive Destination image Traveller Tourists

# ABSTRACT

Data was collected at the OR Tambo Airport in Johannesburg South Africa from 503 willing international tourists. The survey was selfadministered over a two-month period. Due to the absence of a sampling frame, non-probability sampling was adopted in selecting participants. A unique conceptual model was developed to test the causal effect of traveller perceived value on cognitive and affective destination image as well as on traveller intention to revisit. In addition, the direct effect of cognitive and affective destination image on traveller intention to revisit was also measured. Analysis of data involved descriptive statistics and structural equation modeling conducted in the Statistical Package for the Social Sciences (SPSS) 25 and Analysis of Moment Structures (AMOS) 25 respectively. Descriptive statistics produced frequencies on gender, age, travels, purpose of trip and holidays associated with each respondent. Structural equation modeling was conducted following a two-step process. First, confirmatory factor analysis followed by hypothesis testing. Further research could assess the possibility of a link between affective and cognitive destination image.

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https://doi.org/10.1016/j.dib.2019.104435





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Specifications Table

Subject	Tourism, Leisure and Hospitality Management				
Specific subject area	Consumer behaviour, Marketing				
Type of data	Table				
	Figure				
How data were acquired	Data was acquired through a self-administered survey at the OR Tambo International				
	Airport in Johannesburg, South Africa from willing international tourists.				
Data format	Raw, analysed and statistical data				
Parameters for data collection	To qualify for inclusion in the sample the participant had to be identified as an international				
	tourist (a non-resident of South Africa).				
Description of data collection	Trained field workers distributed surveys to willing international tourists inside the OR				
	Tambo International airport. All surveys were hard copy print-outs.				
Data source location	Johannesburg, South Africa				
	26.1367° S, 28.2411° E				
Data accessibility	Data is included in this article				
Related research article	Tinashe Chuchu				
	Destination Marketing: A Study into International Airport Service Experience, Destination				
	Image and Intention to Revisit South Africa				
	University of the Witwatersrand Wired Space Repository				
	DOI: 10.13140/RG.2.2.11768.70402				

#### Value of the data

- The data helps explain the relationship between travellers' perception of value, views and thoughts of a destination and whether all this would influence them to revisit the place?
- Marketers, tourism practitioners such as tour operators, researchers on destination marketing and policy makers stand to benefit from these data
- These data could be used to test the mediation effect of affective and cognitive destination image between traveller
  perceived value and traveller intention to revisit given that a direct relationship between the two does not exist. Alternatively, these data could be used for regression analysis to see if traveller perceived value, cognitive and destination
  image are all direct antecedents of traveller intention to revisit. Lastly, these data could be used to measure the direct
  relationship between affective and cognitive destination image.
- The additional value of this data is that it has a substantial sample size (503 respondents) and an extra two additional constructs were not measured SS (airport servicescape) and CNDI (conative destination image). Future researchers could use these data and incorporate these two variables in potential rival models and produce interesting findings.

#### 1. Data

The data is presented through four tables and one figure. Table 1 presents the sample profile showing demographic characteristics of the participants such as gender and age. Table 1 also shows the participants' frequency of travels and the purposes of their trips as well as frequency of holidays. Table 2 presents the model fit criteria and the corresponding outcomes for each indicator. In Table 3, the accuracy analysis statistics are presented which include reliability and validity measures. Fig. 1, illustrates the structural model showing all the outcomes of the proposed hypotheses. Lastly, Table 4 presents the hypotheses results.

#### 2. Experimental design, materials, and methods

The research was quantitative in nature adopting the survey methodology. Due to the difficulty in obtaining a sampling frame of international tourists passing through the airport non-probability convenience sampling was adopted in appropriately selecting suitable participants. Questionnaire design was based on past research and adaptations were made where necessary.

<b>Gender</b> Male								
Male								
			58,4%					
Female		39,0%						
Prefer not	to say		2,6%					
Total	-		100,0%					
Age								
18-19				6,6%				
20-25				22,5%				
26-35				32,4%				
36+				37,8%				
No respon	se			0,8%				
Total				100,0%				
Frequency	of travels							
Once a we	ek			4,2%				
Often a we	ek			5,0%				
More than	once a month			23.3%				
At least on	ice a year			52,1%				
Other	5			15,5%				
Total				100,0%				
Purpose o	f trip							
Leisure	-			35,2%				
Business				33,4%				
Educationa	al purposes			16,5%				
Medical re	asons			2,2%				
Other		12,7%						
Total			100,0%					
Frequency	of holidays							
Every few	years			14,7				
Once every	y two years			5,6				
Once a yea	ır		35,6					
Twice a ye	ar		14,7					
More than	twice a year			19,7				
Other			9,7					
Total			100,0%					

**Table 1** Sample profile.

CFA Model: Confirmatory factor analysis model; CMIN/DF: Chi-square; GFI: Goodness of fit index; NFI: Normed Fit index; RFI
Relative Fit Index; IFI: Incremental Fit Index; TLI: Tucker Lewis Index; CFI: Comparative Fit Index. RMSEA: Root Measure
Standard Error Approximation.

0,949

0,918

0,901

0,948

0,907

# 3. Theoretical basis of proposed model

2,531

Table 2 Model fit.

Model fit criteria

Indicator value

The study's structural model is presented in Fig. 1. Traveller perceived value and overall satisfaction are associated with the intention to revisit and recommend a destination [1]. Intentions to revisit a destination within the next 2 years can be predicted by satisfaction with one's last visit, perceived value of the last visit, and past behaviour Petrick et al. [2]. Perceived value mediates the relationship between destination image and revisit intention at the same time directly influencing revisit intention according to Cheng et al. [9]. Perceived Value has the potential to predict intentions to revisit [3]. Satisfaction is influenced by behavioral intention to revisit a destination, Kim et al. [4].

RMSEA

0,055

0,937

Table 3	
Accuracy analysis statistics.	

Research Construct		Descriptive Statistics			Cronbach's Test		C.R. Value	AVE	Highest Shared	Factor	
	Mean Value St		Standard Deviation		Item-total	$\alpha$ value		Value	Variance	Loading	
TPV CGDI	TPV1 TPV2 TPV3 TPV4 CGD11 CGD12 CGD13 CGD14 CGD15	4,648 4,761 4,853 4,620 5,177 4,748 4,932 4,630 5,205	4,721 5,024	1,617 1,520 1,543 1,692 1,527 1,645 1,532 1,639 1,454	1,593 1,537	0,692 0,705 0,689 0,575 0,620 0,600 0,645 0,567 0,702	0,833 0,888	0,833 0,890	0,560 0,451	0,245	0,741 0,828 0,812 0,587 0,701 0,629 0,676 0,556 0,770
	CGDI6 CGDI7 CGDI8 CGDI9 CGDI10	4,899 4,873 5,368 5,201 5,209	5 2 2 2	1,521 1,639 1,450 1,465 1,496	1 405	0,590 0,517 0,684 0,700 0,645 0,717	0.014	0.012	0 507	0.583	0,631 0,545 0,740 0,735 0,693 0,735
ADI	ADI1 ADI2 ADI3 ADI4 ADI5 ADI6 ADI7	5,354 5,378 5,252 5,161 5,398 5,316 5,396	3,322	1,382 1,374 1,419 1,475 1,383 1,386 1,412	1,405	0,717 0,708 0,711 0,739 0,814 0,753 0,727	0,914	0,912	0,397	0,382	0,735 0,718 0,747 0,774 0,868 0,788 0,771
TIR	TIR1 TIR2 TIR3 TIR4 TIR5 TIR6	5,091 5,056 5,408 5,175 4,940 5,089	5,127	1,723 1,675 1,489 1,524 1,579 1,575	1,594	0,745 0,775 0,761 0,777 0,773 0,772	0,917	0,918	0,652	0,621	0,781 0,785 0,838 0,898 0,778 0,758

Key: TPV; Traveller perceived value, CGDI; Cognitive destination image, ADI; Affective destination image, TIR; Traveller intention to revisit, CR: Composite reliability, AVE: Average variance extracted.

#### 4. Structural equation modeling

Structural equation modeling was conducted using the two-step procedure proposed by [5], which assesses model fit comprising of confirmatory factor analysis (CFA) and hypotheses testing. Confirmatory factor analysis (CFA) was primarily performed to examine scale accuracy of the multiple-item construct measures using AMOS 25. Reliability checks were conducted in SPSS 25 in order to generate the Cronbach's alpha ( $\alpha$ ), item totals, means and standard deviations. Table 2 below shows the model fit criteria used for the study as well as indicator values for each criteria.

The measurement model produced a ratio of chi-squared value over degree-of-freedom of 2.531 which is acceptable as it falls below the 3, recommended by [6]. Other model fit indices that included the GFI, CFI, IFI, NFI, RFI and TLI were 0,907, 0,948, 0,949, 0,918, 0,901 and 0,937 respectively. All these model fit measures were above the recommended threshold of 0.9. The RMSEA was 0.055, which fell below the threshold of 0.08, recommended by Hooper et al. [7]. The accuracy analysis statistics are presented in Table 3.

Table 3 above indicates that most of means ranged from 4, 721 to 5, 322, while all Cronbach's alpha values were above the required 0.7. The standard deviation values were between 1 and 2 while all item totals were above 0.5. In addition, most CR values were above the recommended 0.6 while most of the AVE values were above the accepted level of 0.5. The AVE value of (TPV) is 0,560 which is greater that the square of the shared variance of (TPV) and (CGDI) which  $[(0,495)^2] = 0,245$ . This therefore proves the existence of discriminate validity, [8]. Composite reliability (CR) values and average variance extracted (AVE) values for each construct were generated using the following the formulae:

 $CR\eta = (\Sigma \lambda yi)2/[(\Sigma \lambda yi)2 + (\Sigma \epsilon i)]$ 



Fig. 1. Structural Model. Key: TPV; Traveller perceived value, CGDI; Cognitive destination image, ADI; Affective destination image, TIR; Traveller intention to revisit.

Table 4 Hypothesis results.

Hypothesis		Path coefficient ( $\beta$ )	P Value	Result
TPV ⇒ CGDI	(H <sub>1</sub> )	0.52	***	Supported and significant
TPV⇔TIR	(H <sub>2</sub> )	-0.04	0,513	Not supported and insignificant
$TPV \Rightarrow ADI$	(H <sub>3</sub> )	0.43	***	Supported and significant
$CGDI \Rightarrow TIR$	(H <sub>4</sub> )	0.43	***	Supported and significant
ADI ⇒ TIR	(H <sub>5</sub> )	0.56	***	Supported and significant

Key: TPV; Traveller perceived value, CGDI; Cognitive destination image, ADI; Affective destination image, TIR; Traveller intention to revisit, Significance level P < 0.01 (\*\*\*).

#### Where

 $CR\eta = Composite reliability, (\Sigma\lambda yi) 2 = Square of the summation of the factor loadings; (\Sigma \epsilon i) = Summation of error variances.$ 

 $V\eta = \Sigma \lambda yi2 / (\Sigma \lambda yi2 + \Sigma \varepsilon i)$ 

#### Where

 $V\eta$  = Average Variance Extracted (AVE);  $\Sigma\lambda yi2$  = Summation of the squared of factor loadings;  $\Sigma\epsilon i$  = Summation of error variances".

Table 4 presents results of hypothesis testing. H1 (Traveller perceived value and cognitive destination image, was supported and significant at p < 0.01 having ( $\beta = 0.52$ ). H2 (Traveller perceived value and traveller intention to revisit), was not supported and insignificant at ( $\beta = -0.04$ ). H3 (Traveller

perceived value and affective destination image), was also supported at ( $\beta = 0.43$ ). Lastly, H4 and H5 indicated that traveller perceived value is related to both affective and cognitive destination image at ( $\beta = 0.43$ ) and ( $\beta = 0.56$ ) respectively.

### 5. Ethical considerations

All surveys were anonymous. Permission to collect data on site at the OR Tambo International airport was granted by Airports Company South Africa while ethics clearance to conduct the research was awarded by the University of the Witwatersrand, Johannesburg.

# Acknowledgments

The author would like to thank the research firm that collected the data, Ratile Research Services, the National Research Foundation of South Africa for the Scholarship that enabled the researcher to conduct the research and most importantly all the participants involved in the research.

# **Conflict of interest**

The authors declare that they have no known competing financial interests or personal relationships that could have appeared to influence the work reported in this paper.

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