Comprehensibility of selected United States Pharmacopeia pictograms by illiterate and literate Farsi speakers: The first experience in Iran – Part II

Amir H Zargarzadeh, Sahar Ahmadi¹

Departments of Clinical Pharmacy and ¹Pharmacy Practice, Faculty of Pharmacy and Pharmaceutical Sciences, Isfahan University of Medical Sciences, Isfahan, Iran

Background: Conveying information to patients on how to use medications at the dispensing sessions and retention of this information by the patients is essential to the good pharmaceutical care. The aim of our study was to examine the comprehensibility of the selected three potentially usable pictograms by five groups of subjects who had different levels of literacy in both before and after mini educational sessions. **Materials and Methods:** Nine experienced pharmacists selected three potentially usable pictograms in Isfahan pharmacies: Pictograms D through F representing respectively: "do not take medication during pregnancy," "keep medication in the refrigerator," and "take medication with plenty of water." Then, graduate students of two major universities (Groups 1 and 2), low-literate and illiterate individuals (Groups 3 and 4), and walk – in patients in the pharmacies affiliated to the Isfahan School of Pharmacy (Group 5) were asked about the comprehensibility of these pictograms before and after mini-education sessions. The American National Standard Institute and International Organization for Standardization standards were used for comparisons. **Results:** In the pre-follow-up period, D and E pictograms were most understandable (87.4%, 87.2%). In the post-follow-up, E and D pictograms were understood most (98.0%, 95.3%), followed by F (92.9%). Among the improvements measured in post-follow-up, pictogram F showed the biggest improvement (P = 0.0). **Conclusion:** Pictograms depicting the use of medications during pregnancy (D) and storing medication in the refrigerator (E) was easier to understand by our study population. The groups with the high level of literacy interpreted the pictograms better than those with lower levels of literacy.

Key words: Comprehensibility, pharmacy, pictograms

How to cite this article: Zargarzadeh AH, Ahmadi S. Comprehensibility of selected United States Pharmacopeia pictograms by illiterate and literate Farsi speakers: The first experience in Iran – Part II. J Res Med Sci 2017;22:101.

INTRODUCTION

Utilizing images incorporated into pharmacy labels, named as pictograms, have been observed in various countries for the past few decades.^[1-5] In places where physicians and pharmacists do not spend sufficient time with patients to explain about their illness and treatment, the use of pictograms can become even more useful.^[6,7] These pictograms can be incorporated onto auxiliary labels and leaflets to improve understanding of medication instructions and adherence.^[8-11]

Access	this article online
Quick Response Code:	Website: www.jmsjournal.net
	DOI: 10.4103/jrms.JRMS_322_17

There are vulnerable groups such as illiterate or low literate, elderly and cognitive or visually impaired patients that require more careful medication counseling when prescriptions are filled in the pharmacies. Pictograms have been shown to improve comprehension in these populations.^[4,12-14]

In Iran, for the first time, we studied the understandability of three pictograms by people with various levels of literacy.^[15] Since there is not much information about pictograms in Iran, we decided to evaluate the level of understanding of the same group of Iranians on three other selected United States Pharmacopeia (USP)

This is an open access article distributed under the terms of the Creative Commons Attribution-NonCommercial-ShareAlike 3.0 License, which allows others to remix, tweak, and build upon the work non-commercially, as long as the author is credited and the new creations are licensed under the identical terms.

For reprints contact: reprints@medknow.com

Address for correspondence: Dr. Amir H Zargarzadeh, Department of Clinical Pharmacy, Faculty of Pharmacy, Isfahan University of Medical Sciences, Hezar Jerib Ave, Isfahan, Iran. E-mail: zargarzadehamir@gmail.com Received: 13-04-2017; Revised: 17-04-2017; Accepted: 10-05-2017 pictograms and investigate the role of mini educational sessions on their recall.

The permission was granted by the Investigational Review Board of the Isfahan University of Medical Sciences under the authorization code 393276.

MATERIALS AND METHODS

This 11-month study took place in Isfahan, the third most populous city of Iran. This study like our previous study took part in two phases. Determination of the three most potentially usable pictograms and test of comprehensibility of these pictograms by literate and illiterate groups of Isfahanis. The demographic information on these participants was reported in our earlier study.^[15] Participants' responses were categorized based on correct, incorrect, do not know, and reverse interpretation. Furthermore, as in the Part I of this article, the same 5 descriptive questions were asked to provide an opportunity for participants to qualify their answers and give suggestions on how to improve the design of the pictograms.

Phase I (selection of three pictograms)

As like our previous article seventy USP pictograms, 1–70, were presented to nine pharmacists working in Isfahan whom were interviewed to determine another 3 most prevalent instructions which auxiliary labels could be used for in the community pharmacies of Isfahan. Pictograms' size and color were exactly the same as ones used in the previous article.^[15] The three most commonly chosen pictograms in this study were "D-do not take medication during pregnancy," "E-keep medication in the refrigerator," and "F-take medication with plenty of water."

Phase II (subject selection and interviews)

Each pictogram was pasted in its actual size matching the USP, on a piece of 11.5 cm × 11.5 cm paper without any texts, and shuffled before each interview to ensure random sequence. Their answers were recorded both by writing and an MP3 player in case the notes were not clear enough. Same calculations for sample size were done. The groups and their selection process selected were exactly the same as the ones in the previous study.^[15]

Both parametric statistical tests such as Student's *t*-test and ANOVA and nonparametric tests such as Chi-square and Mann–Whitney test were utilized depending on whether the categories (parameters) assumed normal distribution or having equal interval scale.

RESULTS

A total of 358 participants were studied of whom 41% were males. Elderly comprised 2% of participants. Sixty-six

percent fully literate based on National Security Agency definition.

Figure 1 depicts each pictogram and its designation. In the pre-follow-up period, D and E pictograms were understood most by the subjects (87.4%, 87.2%), and pictogram F was somewhat challenging (75.4%).

In the post-follow-up period, twenty (14.3%) subjects from the Groups 1 and 2, 9 (8.0%) subjects from the Groups 3 and 4, and 77 (71.2%) subjects who were walk-in patients were not reachable. The fallout from the Group 5 was predictable as the subjects were patients who had come to the pharmacies for having theirs or someone else's prescriptions filled and finding them again in 1 week time was not easy. In the post-follow-up, an improvement was seen in understanding of all three pictograms: D and E pictograms were understood most (95.3%, 98.0%), followed by F (92.9%). Pictogram F showed the biggest improvement in the post-follow-up (P = 0.0).

Standards of American National Standard Institute and International Organization for Standardization

Like our previous article, if 85% or more of subjects interpreted a pictogram correctly and 5% or less of subjects interpreted the pictogram opposite to what should be, the pictograms were considered acceptable based on the American National Standard Institute (ANSI) standards. According to the International Organization for Standardization (ISO), 67% or more of the subjects should interpret the pictograms correctly, to be considered acceptable. Tables 1 and 2 show the acceptability of the three pictograms based on the two standards before and after the follow-up.

Results for each pictogram

Following sections contain 3 tables, 1 for each pictogram showing pre- and post-follow-up data.



Figure 1: Selected pictograms

Table 1: Acceptability of pictograms according to the American National Standard Institute and International Organization for Standardization before follow-up

	Group 1	Group 2	Group 3	Group 4	Group 5
Pictogram D					
ANSI	Yes	Yes	No	No	Yes
ISO	Yes	Yes	Yes	No	Yes
Pictogram E					
ANSI	Yes	Yes	No	No	Yes
ISO	Yes	Yes	Yes	No	Yes
Pictogram F					
ANSI	Yes	Yes	No	No	No
ISO	Yes	Yes	No	No	Yes

Group 1 = Medical university graduate students; Group 2 = Nonmedical university graduate students; Group 3 = Low literates; Group 4 = Illiterates; Group 5 = Walk-in patients; ANSI = American National Standard Institute; ISO = International Organization for Standardization

Table 2: Acceptability of pictograms according to theAmerican National Standard Institute and InternationalOrganization for Standardization after follow-up

	Group 1	Group 2	Group 3	Group 4	Group 5
Pictogram D					
ANSI	Yes	Yes	Yes	No	Yes
ISO	Yes	Yes	Yes	Yes	Yes
Pictogram E					
ANSI	Yes	Yes	Yes	Yes	Yes
ISO	Yes	Yes	Yes	Yes	Yes
Pictogram F					
ANSI	Yes	Yes	No	No	Yes
ISO	Yes	Yes	Yes	Yes	Yes

Group 1 = Medical university graduate students; Group 2 = Nonmedical university graduate students; Group 3 = Low literates; Group 4 = Illiterates; Group 5 = Walk-in patients; ANSI = American National Standard Institute; ISO = International Organization for Standardization

Pictograms D, E, and F

Pictogram D and E seem to be more comprehensible as Groups 1, 2, and 5 passed the ANSI threshold and Group 3 passed the ISO limit in the pre-follow-up period. In the post-follow-up, all 5 groups performed well with a slight difference between D and E. In the pre-follow-up period, Groups 1 and 2 surpassed ANSI threshold and Group 5 passed the ISO limit for F [Tables 3-5]. In the post-follow-up period, F met ANSI criteria in Groups 1, 2, and 5.

Results of groups

As shown in Table 6, in the post-follow-up, all five groups improved significantly with all three pictograms (P = 0.0), the biggest difference was in low literate and illiterate subjects (P = 0.0). No significant impact was detected from age or sex on the comprehensibility of the pictograms (P = 0.371 and P = 0.381, respectively).

Among the four groups of university students in the medically related fields of pharmacy, dentistry, medicine and nursing, the pharmacy group performed slightly better but not significantly (P = 0.797).

Answers to descriptive questions

Five qualitative questions as in the Part I article were repeated for the three pictograms in this article. Again, 84.1% believed that pictograms had a positive impact on the correct use of medications and timing of administration.

Close to 70% stated that they would see the images when placed on the packaging. Only 44.4% stated that pictograms would impact positively on adherence and 12.6% did not respond to this question. Regarding the possibility of unwanted impact of pictograms on the use of medications, 29.3% felt the pictograms might cause misunderstanding in use of medications or they may attract children's attention toward medications causing accidental ingestion when no text accompanies the images.

More than two-thirds of participants (76.8%) stated that they had not noticed the pictograms on the packaging of medications. Their comments and ideas on tips to improve the understandability of pictograms are shown in Table 7.

DISCUSSION

According to our results, the level of literacy has an impact on the interpretation of the pictograms. The highly educated groups interpreted the three pictograms more correctly than the rest. In the subgroup analysis, as expected, Isfahan University of Medical Sciences students performed slightly better than their counterparts, however, not statistically significant. Other reports are in congruence with our results. Rajesh et al. showed that literacy had a positive role on the interpretation of pictograms regarding the adverse drug reaction of antiretroviral therapy.^[16] Dowse and Eehlers also showed that in the South African population, the more literate subjects interpreted the pictograms more correctly.[17] Knapp et al. also found a positive role of literacy on the interpretation of 10 pictograms they studied.^[18] In our study, females and males were almost equal in their interpretability of the pictograms. Rajesh et al., also, did not find a difference among the genders in their ability to interpret the pictograms.^[16] In the recall phase, all groups ranging between 18% and 95% improved in their ability to interpret the pictograms, the biggest difference was seen in low-literate and illiterate groups. In Knapp et al. and Dowse studies, they also showed similar results after 1-3 weeks recalls. Knapp et al. showed that after 1 week, most pictograms were interpreted correctly almost twice than the first interview.^[18] Dowse and Eehlers showed after 3 weeks recall period that the participants interpreted the pictograms 3-5 times more correctly.^[17] Therefore, mini educational sessions during which meanings of the pictograms are told to the participants

Zargarzadeh and Ahmadi: Pharmacy pictograms in Iran

	Correct , <i>n</i> (%)		Incorrect, n (%)		Do not know, <i>n</i> (%)		Reverse, <i>n</i> (%)	
	Before	After	Before	After	Before	After	Before	After
1	60 (100)	52 (100)	0	0	0	0	0	0
2	76 (96.2)	67 (100)	3 (3.8)	0	0	0	0	0
3	68 (72.3)	82 (91.1)	18 (19.1)	4 (4.4)	8 (8.5)	2 (2.2)	0	2 (2.2)
4	10 (58.8)	10 (71.4)	5 (29.4)	3 (21.4)	2 (11.8)	1 (7.1)	0	0
5	99 (91.7)	31 (100)	6 (5.6)	0	2 (1.9)	0	1 (0.9)	0
Total	313 (87.4)	242 (95.3)	32 (8.9)	7 (2.8)	12 (3.4)	3 (1.2)	1 (0.3)	2 (0.8)

Group 1 = Medical university graduate students; Group 2 = Nonmedical university graduate students; Group 3 = Low literates; Group 4 = Illiterates; Group 5 = Walk-in patients

Groups	Correct, <i>n</i> (%)		Incorrect, n (%)		Do not know, <i>n</i> (%)		Reverse, <i>n</i> (%)	
	Before	After	Before	After	Before	After	Before	After
1	54 (90)	52 (100)	1 (1.7)	0	4 (6.7)	0	1 (1.7)	0
2	75 (94.9)	66 (98.5)	2 (2.5)	0	1 (1.3)	0	1 (1.3)	1 (1.5)
3	75 (79.8)	87 (96.7)	6 (6.4)	0	6 (6.4)	2 (2.2)	7 (7.4)	1 (1.1)
4	10 (58.8)	13 (92.9)	1 (5.9)	1 (7.1)	6 (35.3)	0	0	0
5	98 (90.7)	31 (100)	4 (3.7)	0	4 (3.7)	0	2 (1.9)	0
Total	312 (87.2)	249 (98)	14 (3.9)	1 (0.4)	21 (5.9)	2 (0.8)	11 (3.1)	2 (0.8)

Group 1 = Medical university graduate students; Group 2 = Nonmedical university graduate students; Group 3 = Low literates; Group 4 = Illiterates; Group 5 = Walk-in patients

Groups	Correct, <i>n</i> (%)		Incorrect, n (%)		Do not know, <i>n</i> (%)		Reverse, <i>n</i> (%)	
	Before	After	Before	After	Before	After	Before	After
1	55 (91.7)	52 (100)	4 (6.7)	0	1 (1.7)	0	0	0
2	68 (86.1)	66 (98.5)	10 (12.7)	1 (1.5)	1 (1.3)	0	0	0
3	55 (58.5)	76 (84.4)	33 (35.1)	13 (14.4)	5 (5.3)	1 (1.1)	1 (1.1)	0
4	8 (47.1)	11 (78.6)	8 (47.1)	3 (21.4)	1 (5.9)	0		0
5	84 (77.8)	31 (100)	20 (18.5)	0	4 (3.7)	0	0	0
Total	270 (75.4)	236 (92.9)	75 (20.9)	17 (6.7)	12 (3.4)	1 (0.4)	1 (0.3)	0

Group 1 = Medical university graduate students; Group 2 = Nonmedical university graduate students; Group 3 = Low literates; Group 4 = Illiterates; Group 5 = Walk-in patients

	ble 6: Comparison of groups with regard to their rrect answers on pictograms					
Groups	Mean±SD					
	Before follow-up	After follow-up				
1	5.0±0.88	5.88±0.32	0.0			

2	4.81±1.01	5.64±0.59	0.0
3	3.04±1.33	4.77±1.13	0.0
4	2.0±1.11	3.84±1.21	0.0
5	4.17±1.25	5.61±0.66	0.0
Total	4.12±1.46	5.26±1.05	0.0

SD = Standard deviation

Table 7: Suggestions or ideas on improvement of pictograms comprehensibility					
Pictogram	Patients' comments on improvement				
type					
Pictogram D	Use triangle instead of square, use text in addition to the picture				
Pictogram E	Write the word "daru" in Farsi as opposed to Rx, add text to the picture, show temperature of 2°-8° centigrade, use a clearer design for the refrigerator making shelves less crowded				
Pictogram F	Show the picture of the medication, a large glass full of water, or a mineral water bottle should be added, show the subject while taking the medication				

are effective in increasing the understandability of patients. Knapp *et al.* in his article, argues that "giving the meaning of pictograms to subjects is effective in improving their understanding of pictograms."^[18] Although the factor of age was not part of our main objectives to measure, in our small population of elderly, we did not see any significant difference in their interpretations of the pictograms in comparison to the younger participants. However, published studies show conflicting results. Knapp *et al.* showed in his study that with an increase in age, the correct interpretability reducesedd among his research subjects.^[18] On the contrary, Barros *et al.* showed in their Brazilian subjects that, overall, older age interpreted the pictograms more correctly than the younger age.^[19]

Regarding the qualitative questions, as seen in the results section, the majority of our subjects felt pictograms would attract the attention of subjects while having a positive impact on time and use of administration of medications. Less than third believed that pictograms may cause reverse understanding of what was meant by the pictogram. The percentage of people who thought reverse understanding could be problematic is high enough that deserves further investigation. Similarly, there are published reports that show either the pictograms may cause confusion even in the highly literate societies,^[5,18,20,21] or are deficient in showing detailed necessary information, or they may not be internationally understood uniformly, or even some may cause reverse understanding in some subjects.^[22,23] However, we believe in our setting we could alleviate this misunderstanding by adding a text to each pictogram and conducting mini educational sessions to clarify the meaning of each pictogram.

Among our participants, a minority felt that pictograms could enhance adherence to medications. This is in line with the findings that adherence is a complex phenomenon and multiple factors such as patient characteristics and socioeconomic status, type of therapy, nature of disease, and the healthcare system in place simultaneously affect adherence to medications. Therefore, pictograms may play only a small role in improving adherence. Dowse et al. in his study showed that every single subject reacted positively to the idea of pictograms and felt that the pictograms helped him or her remember how to take their medications.^[8] The majority of our subjects had not had any previous experience with pictograms. In the Iranian market, experience with the use of pictograms is very limited. Only two pharmaceutical manufacturers, SohaHelal and AlborzDaru, have been using simplistic pictograms resembling "morning," "noon," and "evening" on the packaging of their pharmaceuticals. It is not surprising, therefore, that majority of our subjects had not seen such drawings.

Although there are controversies in the role of pictograms, in our setting, we feel that pictograms may act as an effective complement to the oral instructions of pharmacists. In this study, we have shown that some of the USP pictograms may not be understood well by some groups of subjects and redesign of these pictograms to make them culturally suitable is warranted. We intend to modify these pictograms and field test them before final implementation.

CONCLUSION

Pictograms depicting the use of medications during pregnancy (D) and storing medication in the refrigerator (E) were easier to understand by our participants. Moe literate individuals interpreted the pictograms better than those with lower levels of literacy. The impact of mini-education sessions in increasing the comprehensibility of the pictograms is quite clear. No difference between the sexes was detected in the interpretability of the pictograms.

Financial support and sponsorship Nil.

Conflicts of interest

There are no conflicts of interest.

REFERENCES

- Chan HK, Hassali MA. Modified labels for long-term medications: Influences on adherence, comprehension and preferences in Malaysia. Int J Clin Pharm 2014;36:904-13.
- Moynihan M, Mukherjee U. Visual communication with non-literates: A review of current knowledge including research in Northern India. Int J Health Educ 1981;24:251-62.
- The United States Pharmacopeal Convention (USPC) Pictograms. Available from: http://www.usp.org/usp-healthcare-professionals/ related-topics-resources/usp-pictograms. [Last accessed on 2017 Mar 28].
- Dowse R, Ehlers MS. The evaluation of pharmaceutical pictograms in a low-literate South African population. Patient Educ Couns 2001;45:87-99.
- Korenevsky A, Vaillancourt R, Pouliot A, Revol M, Steed E, Besançon L, et al. How many words does a picture really tell? Cross-sectional descriptive study of pictogram evaluation by youth. Can J Hosp Pharm 2013;66:219-26.
- Collins KS, Schoen C, Sandman DR. The Commonwealth Fund Survey of Physician Experiences with Managed Care. New York: The Commonwealth Fund; 1997.
- Yarnall KS, Østbye T, Krause KM, Pollak KI, Gradison M, Michener JL. Family physicians as team leaders: "Time" to share the care. Prev Chronic Dis 2009;6:A59.
- Dowse R, Ramela T, Browne SH. An illustrated leaflet containing antiretroviral information targeted for low-literate readers: Development and evaluation. Patient Educ Couns 2011;85:508-15.
- Mansoor LE, Dowse R. Effect of pictograms on readability of patient information materials. Ann Pharmacother 2003;37:1003-9.
- Dowse R, Ehlers M. Medicine labels incorporating pictograms: Do they influence understanding and adherence? Patient Educ Couns 2005;58:63-70.
- Delp C, Jones J. Communicating information to patients: The use of cartoon illustrations to improve comprehension of instructions. Acad Emerg Med 1996;3:264-70.
- 12. Hughes RG, Ortiz E. Medication errors: Why they happen, and how they can be prevented. Am J Nurs 2005;105 3 Suppl:14-24.
- Davis TC, Wolf MS, Bass PF 3rd, Thompson JA, Tilson HH, Neuberger M, *et al*. Literacy and misunderstanding prescription drug labels. Ann Internal Med 2006;145:887-94.
- Berthenet M, Vaillancourt R, Pouliot A. Evaluation, modification, and validation of pictograms depicting medication instructions in the elderly. J Health Commun 2016;21 Suppl 1:27-33.
- Zargarzadeh AH, Ahmadi S. Comprehensibility of selected USP pictograms by illiterate and literate Farsi speakers; the first experience in Iran – Part I. JRMS 2017. [In press].
- 16. Rajesh R, Vidyasagar S, Varma DM, Sharma S. Design and evaluation of pictograms for communicating information about adverse drug reactions to antiretroviral therapy in Indian human immunodeficiency virus positive patients. J Pharm Biomed Sci 2012;16:1-11.
- 17. Dowse R, Eehlers MS. The influence of education on the interpretation of pharmaceutical pictograms for communicating medicine instructions. Int J Pharm Pract 2003;11:11-8.
- Knapp P, Raynor DK, Jebar AH, Price SJ. Interpretation of medication pictograms by adults in the UK. Ann Pharmacother 2005;39:1227-33.

- Barros IM, Alcântara TS, Mesquita AR, Bispo ML, Rocha CE, Moreira VP, et al. Understanding of pictograms from the United States Pharmacopeia Dispensing Information (USP-DI) among elderly Brazilians. Patient Prefer Adherence 2014;8:1493-501.
- Hwang SW, Tram CQ, Knarr N. The effect of illustrations on patient comprehension of medication instruction labels. BMC Fam Pract 2005;6:26.
- 21. Wolf MS, Davis TC, Bass PF, Curtis LM, Lindquist LA, Webb JA,

et al. Improving prescription drug warnings to promote patient comprehension. Arch Intern Med 2010;170:50-6.

- 22. Dowse R, Ehlers MS. Pictograms in pharmacy. Int J Pharm Pract 1998;6:109-18.
- 23. Kheir N, Awaisu A, Radoui A, El Badawi A, Jean L, Dowse R. Development and evaluation of pictograms on medication labels for patients with limited literacy skills in a culturally diverse multiethnic population. Res Social Adm Pharm 2014;10:720-30.